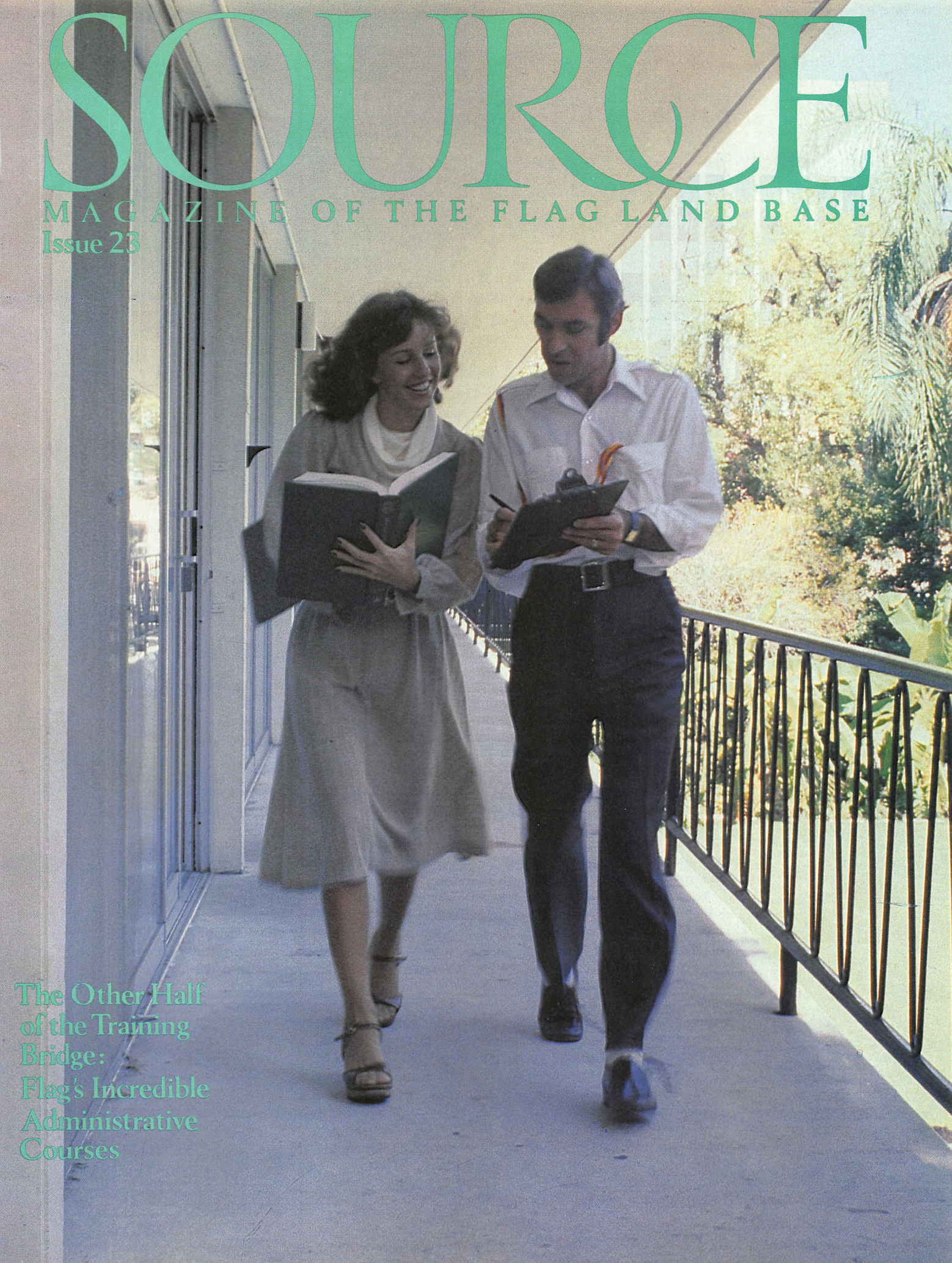
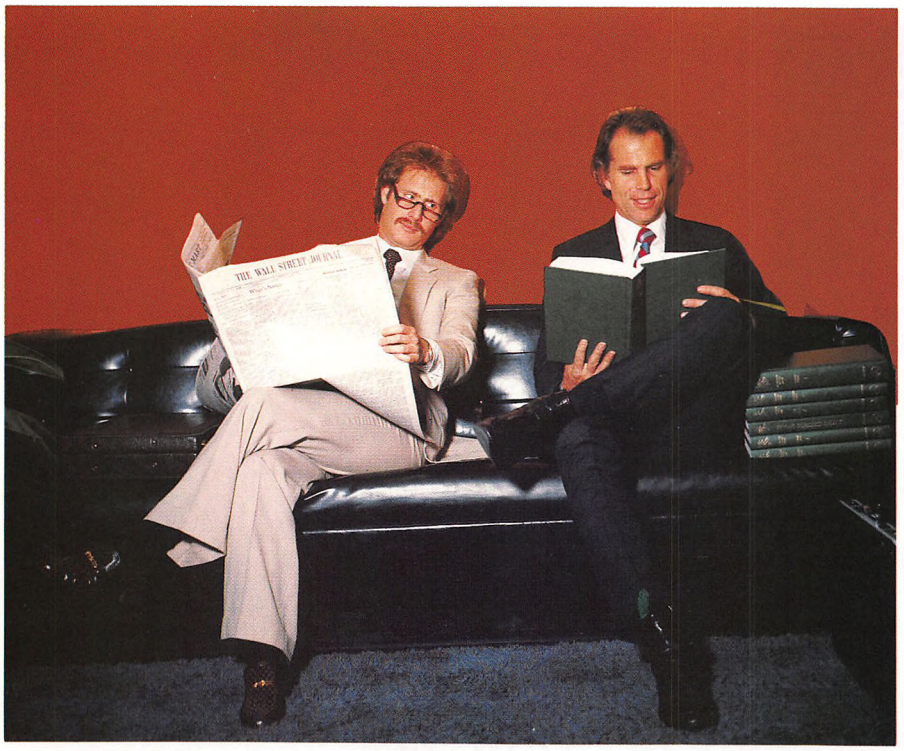
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MAGAZINE OF THE FLAG LAND BASE

Issue 23



The Other Half of the Training Bridge: Flag's Incredible Administrative Courses



Tips and Trends from a Famous Business Journal Can Never Give You the Know-How You'll find in Ron's OEC* Volumes.

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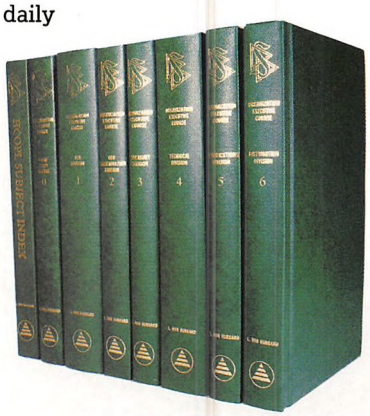
These books are valuable references. They're for your everyday use. Contained in their pages is key information that you can apply to any activity.

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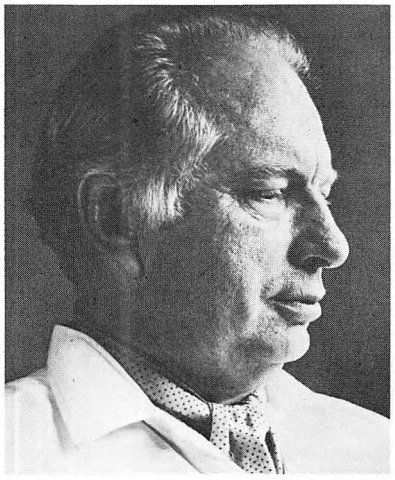
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*Organization Executive Course
**Flag Executive Briefing Course



SOURCE

Issue 23

Magazine of the Flag Land Base
of the Church of Scientology® of California

The Flag Land Base is a religious retreat maintained by the Church of Scientology for its parishioners.

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IMPORTANT NOTE

In reading this magazine be very, very certain you never go past a word you do not fully understand.

If the material becomes confusing or you can't seem to grasp it, there will be a word just earlier that you have not understood. Don't go any further, but go back to BEFORE you got into trouble, find the misunderstood word and get it defined.

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Your HOTLINE for the Flag Admin Courses

The Flag Letter Registrar is your Hot Line for information about the remarkable training and processing you can get at Flag.

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Definitions of Scientology Terms

Aberration: A departure from rational thought or behavior.

Administration: The principles, practices and rationalized techniques employed in achieving the objectives or aims of an organization.

Auditing: Spiritual counseling. The application of Scientology processes and procedures to someone by a trained auditor.

Auditor: Minister. A person trained and qualified in applying Scientology spiritual counseling to others for their betterment.

Case: The way an individual responds to the world around him by reason of his aberrations.

Case Supervisor: That person in a Scientology Church who gives instructions regarding, and supervises the auditing of preclears.

Class: Refers to the level of classification of an auditor.

Clear: A thetan who can be at cause knowingly and at will over mental matter, energy, space and time as regards the first dynamic (survival for self).

Communication: The interchange of ideas or objects between two people or terminals.

Compliance: A series of actions, or a specific action, which duplicates what was intended to happen by the originator of the requirement or order.

C/S: See Case Supervisor.

Dianetics: From *dia* (Greek) through and *nous* (Greek) soul. Pastoral counseling.

Directive: A written communication serving to direct the recipient's attention to a specific matter such as a policy statement or change and often containing orders or instructions to be carried out.

Dynamics: There could be said to be eight urges (drives, impulses) in life. These we call dynamics. These are motives or motivations. We call them the eight dynamics.

Engram: A mental image picture which is a recording of a time of physical pain and unconsciousness.

Grade: A series of processes culminating in an exact ability attained.

Insane: Unable to associate or differentiate properly.

Lines: Communication lines.

MEST: A coined word, meaning matter, energy, space and time, the physical universe. Loosely, property and possessions.

Mis-organization: Organization that is wrong, unsuitable, lacking or failing.

Organization: A group of people that has more or less constant membership, a body of officers, a purpose and usually a set of regulations.

OT: Operating Thetan, a thetan exterior who can have but doesn't have to have a body in order to control or operate through life, matter, energy, space and time.

Plan(s): Short range broad intentions as to the contemplated actions envisaged for the handling of a broad area to remedy it or expand it or to obstruct or impede an opposition to expansion.

Policy: A principle by which the conduct of affairs can be guided.

Policy Letters: HCO Policy Letters, written by LRH only, these are permanently valid issues of all third dynamic, org and administrative technology. These form the know-how in running an org or group or company.

Postulate: A self-created truth.

Postulated: Brought into being by a postulate.

Preclear: A person who, through Scientology auditing, is finding out more about himself and life.

Processing: A series of methods arranged on an increasingly deep scale of bringing the preclear to confront the no-confront sources of his aberrations and leading them to a simple, powerful, effective being.

Programme: A series of steps in sequence to carry out a plan.

Rundown: A series of steps which are auditing actions and processes designed to handle a specific aspect of a case and which have a known end phenomena.

Sane: Able to recognize differences, similarities and identities.

Scientology: An applied religious philosophy dealing with the study of knowledge, which through the application of its technology can bring about desirable changes in the conditions of life.

Solo: Solo Auditing; in solo auditing the auditor is also the pc.

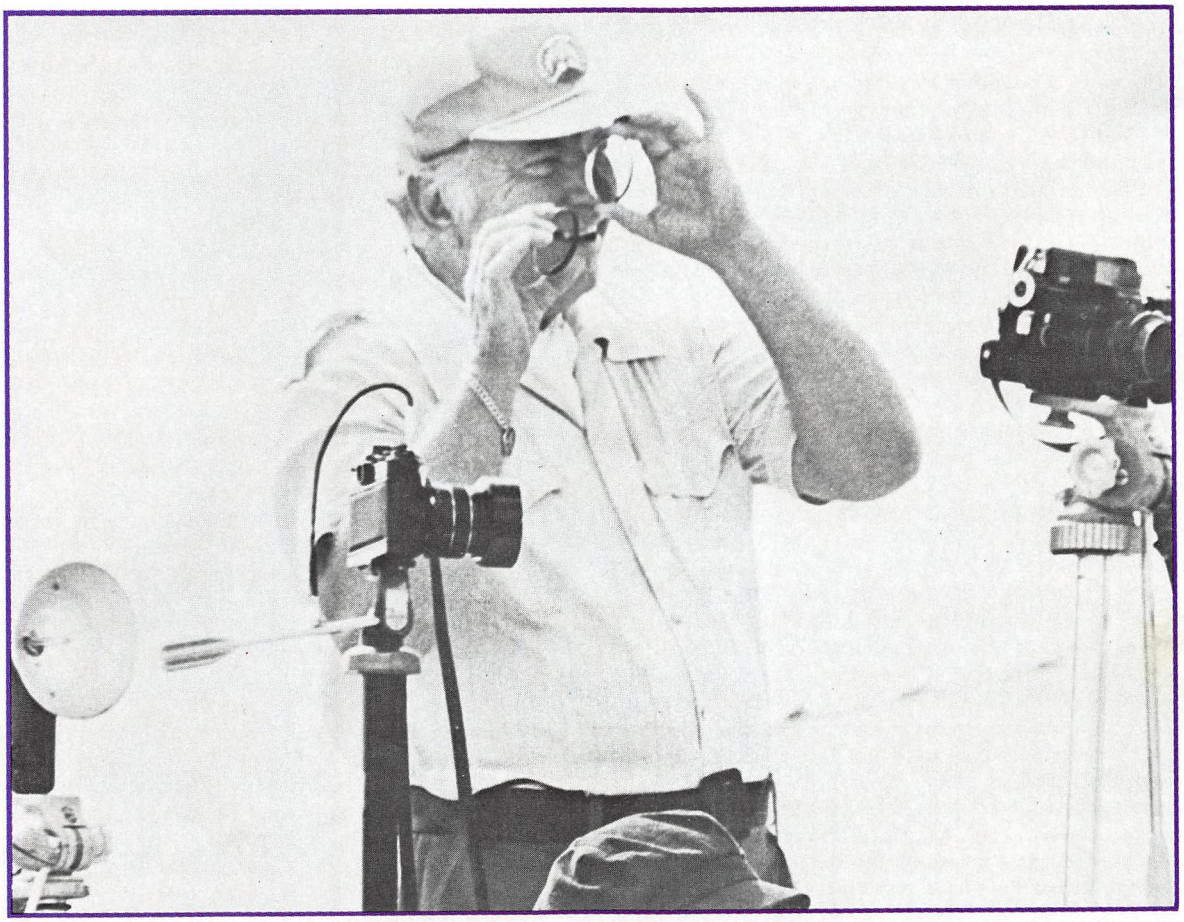
Standard: A definite level or degree of quality that is proper and adequate for a specific purpose.

Technology: The methods of application of an art of science as opposed to the mere knowledge of the science or art itself.

Thetan: The person himself — not his body or his name, the physical universe, his mind, or anything else; that which is aware of being aware; the identity which is the individual. The thetan is most familiar to one and all as you.

TR: Training Regimen or routine. Often referred to as a training drill. TRs are a precise training action putting a student through laid out practical steps gradient by gradient.

Via: A relay point in a communication line.



"Control of the environment begins with one's self."

The Ability to Make Things Go Right

by L. Ron Hubbard

The differences between a competent person and an incompetent person are demonstrated in his environment (surroundings).

A person is either the effect of his environment or is able to have an effect upon his environment.

The 19th Century psychologist preached that man had to "adjust to his environment". This false datum helped begin a racial degeneration.

The truth is that man is as successful as he adjusts the environment to him. Being competent means the ability to control and operate the things in the environment and the environment itself.

When you see things broken down around the mechanic who is responsible for them, he is plainly exhibiting his incompetence – which means his inability to control those things in his environment and adjust the environment for which he is responsible – motors.

When you see the mate's boats broken up you know he does not have control of his environment.

Know-how, attention, and the desire to be effective are all part of the ability to control the environment.

One's "standards" (the degree of rightness one is trying to establish and maintain) are directly related to one's desire to have a controlled environment.

The attainment of one's *standards* is not done by criticism (a human system). It is done by exerting control of one's environment and moving things effectively toward a more ideal scene.

Control of the environment begins with oneself. A good case state, a body that one keeps clean and functioning. This extends to one's own gear, his clothing, tools, equipment. It extends further to the things one is responsible for in the environment. Then it extends out into the whole environment, the people and the Mest.

One can get pretty dirty fixing things up. That's okay. But can one then also clean oneself up?

The ability to confront Mest is a high ability. After that comes the ability to handle and control it.

The ability to confront people is also a high ability. After that comes the ability to get along with them and handle and control them.

There is the Supreme Test of a thetan – the ability to make things go right. The reverse of this is the effort to make things go wrong.

Incompetence – lack of know-how, inability to control – makes things go wrong.

Given some know-how or picking it up by observation, sane people make things go right.

The insane remain ignorant intentionally or acquire know-how and make things go wrong.

Insane acts are *not* unintentional or done out of ignorance. They are intentional, they are not "unknowing dramatizations". So around insane people things go wrong.

One cannot tell the difference really between the sane and insane by behavior. One can tell the difference only by the product. The product of the sane is survival. The product of the insane is an overt act. As this is often masked by clever explanations it is not given the attention it deserves. The pretended good product of the insane turns out to be an overt act.

A large percentage of this planet's population (undetermined at this time for the "general public" but in excess of 20%) are insane. Their behavior looks passable. But their product is an overt act. The popularity of war confirms this. The products of existing governments are mainly destructive. The final product of the human race will be a destroyed planet (a contaminated air cover rendering the planet unable to sustain life, whether by radiation or fumes).

Thus, due to the inability to detect and handle the insane, the sane majority suffers.

The hidden actions of the insane can destroy faster than an environment can be created UNLESS one has the know-how of the mind and life and the tech of Admin and the ability and know-how to handle Mest.

An area or activity hit by an influx of new recruits or new customers tends to unsettle. Its Mest gets abuse, things go out of control.

Gradually, working to put in order, the standards are again being attained. The minority insane get handled, the know-how of groups and orgs becomes more generally known, the tech of Mest gets used again.

As an organization expands it goes through cycles of lowered condition and raised condition. This is normal enough since by taking on more and more area one is letting in more and more insane even though they are in a small proportion to the sane.

Order is re-established and survival trends resumed to the degree that the sane begin to reach out and handle things around them and as the insane are made sane.

Thus one gets downtrends and uptrends. As soon as a group begins to feel cocky, it takes on more area. This includes more unhandled people, admin and Mest and a downtrend begins. Then the sane begin to handle and the insane begin to be sane and the uptrend starts.

This is probably even the basis of national economic booms and depressions.

This is only bad to the degree that the insane are put in charge. As soon as this happens the downtrend becomes permanent and cultural decay sets in.

A group expanding rapidly into a decadent culture is of course itself subjected to the uptrend-downtrend cycles and has to take very special measures to counteract the consequences of expansion in order to maintain any rate of growth.

The individual member of a group can measure his own progress by increased ability to handle himself, his post and environment and the degree of improvement of the group itself because of his own work within it.

A group that is messing up its gear and environment worse than it did a while ago and is not improving it of course has to be reorganized before it perishes.

No group can sit back and expect its high brass to be the only ones to carry the load. The group is composed of individual group members, not of high brass.

The survival of a group depends upon the ability of its individual members to control their environment and to insist that the other group members also control theirs.

This is the stuff of which survival is made.

A sane group, knowing and using their technologies of handling men and Mest, cannot help but control their environment.

But this depends upon the individual group member being sane, able to control his Mest and those around him and using the tech of life, the tech of Admin, the tech of specific types of activity.

Such a group inevitably inherits the culture and its guidance.

STABILITY

It can be said of companies, societies and governments that: THE BEST GUARANTEE OF STABILITY IS ADMINISTRATIVE SKILL.

In areas where the abilities which add up to administrative skill are missing, the organization or country can expect to fail or be overthrown.

Even such small things as file keeping, accounts records, personnel placement add up to better longevity.

The integrity of personnel is a large factor in administration and a lack of skills with which to detect and handle false reports and lack of compliance or failed performance of duty can all by itself destroy management and the group.

No matter what the intention of those at the top, no matter how bright or honest they may be, if their administrative lines are clumsy or in any way false, if they are not backed up by skillful, well taught administrators, they can be nullified. The plans and orders put "on the lines" seldom if ever arrive at the level of the worker in the shop or the man in the street.

The torrents of laws and directives passed by legislators or even boards of directors are 90% of them made necessary by earlier failures in getting earlier laws or directives enforced.

Bad administration, lack of know-how, lack of trained clerks and executives, can defeat utterly any plan or programme no matter how urgent or beneficial.

The continuance of an organization and its leaders can be said to be entirely dependent upon the skill, training and integrity of those who handle the administrative lines details and contacts of the group.

ORGANIZATIONAL ENTURBULENCE

THE ENTURBULENCE (COMMOTION AND UPSET) IN AN ORGANIZATION IS DIRECTLY PROPORTIONAL

DEFINITIONS

STANDARD means "a definite level or degree of quality that is proper and adequate for a specific purpose."

ADMINISTRATION means "The principles, practices and rationalized techniques employed in achieving the objectives or aims of an organization."

ORGANIZATION means "A group of people that has more or less constant membership, a body of officers, a purpose and usually a set of regulations."

BASICS means "basic-s – something that is basic: FUNDAMENTAL."

BASE means "the bottom of something considered its support."

FUNDAMENTAL means "serving as an original or generating force: being the one from which others are derived."

DERIVED means "formed or developed out of something else," which is to say something formed or made from a basic.

TO THE IGNORANCE OR ABSENCE OF POLICY AND PURPOSE.

We can see this easily in processing. Processing is a skilled technical activity having precise steps and actions. When an auditor is ignorant of these he gets into a horrible mess and the pc likewise. When a Case Supervisor is having trouble it will be in direct proportion to his own and his auditor's ignorance of correct and exact tech.

The answer is to get tech known and exactly used. When this is done, the trouble, upset and commotion reduces to zero. In Dianetics and Scientology our tech is very exact and when correctly applied produces exact, predictable results.

STANDARD ADMINISTRATION

STANDARD TECH came in with a crash just by teaching the most basic of basics as the most important actions. Cases which hadn't moved for years when handled by Case Supervisors and auditors who skipped all the airy fairy nonsense and just did the usual ordinary basic actions suddenly flew.

There is also Standard Training Procedure. This again is the ordinary down to Earth basic actions. A class that hadn't moved at all suddenly took off and all graduated when the USUAL was done.

Thus we find the flaw in all our actions to be the failure to separate out the truly basic important actions and instead engaging upon trivial complexities.

It is a characteristic of a thetan that the least complex actions are the most powerful. When his confront lessens he tries to do things by vias that add complexities and he then fails and becomes weak.

So, just as we blasted our way to 100% results with STANDARD TECH so we can thunder straight through to victory using STANDARD ADMIN*.

Administration becomes STANDARD when we have the most important points or laws or actions and when we always use these and use them in just the same way.

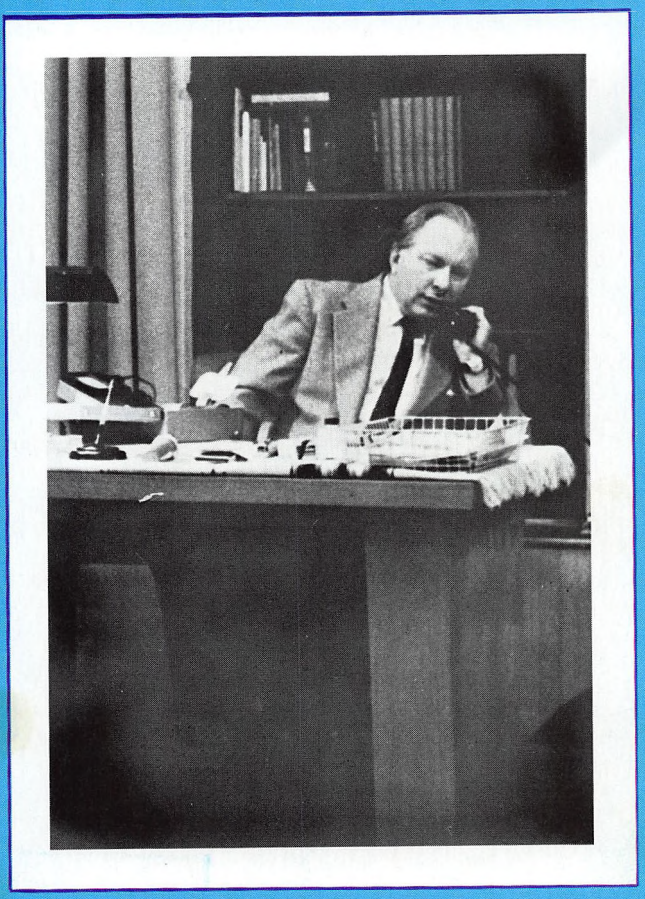
Thus if we have the BASIC or base or starting point, and know it well, then from it we can develop more complex actions. We had to have the fundamental or basic laws of organization in order to develop the full structure of organization.

For example, some people look at a factory as a big complex structure, they consider it very complicated or hard to understand or are in awe of it. Or get confused trying to study it. Well, the moment they know that the *basic* action of the place is to make silk, cloth, they have a fundamental on which to understand what is going on. When we then know that raw fiber goes in one side, gets processed and comes out the other as satin, we can begin to sketch in what its flow lines must be. At last we have that, we can assume somebody runs it and that people work there and taken all in one piece it's an organization.

To RUN the factory we would have to know the most important duties of every person in the place, the functions of the machines and the lines of flow. And to run it SUCCESSFULLY we would have to know where its raw fiber came from and its cost and who would buy it and its price and how much the various expenses were to keep it going and to make it make more than it spent and we'd have its economics and accounting.

These would be the BASICS of the place: who did what, what the lines were, where the raw materials came from and where the finished product went, and keeping the cost and expense in ratio, how to stimulate more demand for satin and how to get raw materials in quantity at a reasonable price.

While some might be upset at making a similarity



between a factory and an organization in general, all organizations have the same basic problems and similar solutions.

An Army delivers blows to the enemy and gets recruits, material and pay from the government. It has a supposed product too, since few armies exist after losing too often in a war.

ORGANIZATION

Organization is the sub division of actions and duties into specialized functions.

One can organize a series of actions to be done by himself or herself. This would consist of seeing what has to be done, doing what one can do first and then the remainder as a feasible series of events, all to accomplish a final completion of a cycle of action which forwards one's assigned or postulated purposes.

A group is organized so as to permit flows and accomplish specialized actions which are completed in themselves and from which small actions or completions, the group purpose, assigned or specialized, is forwarded or accomplished.

There is a difference between directing and doing which some people have trouble separating apart. A person in charge of an activity is sometimes found deficient in organizational understanding and so tries to do all the actions himself. This if done to excess effectively can break up a group and render it useless since all members but one have no function, having been robbed by this one-man monopoly on action.

True, an active and competent person *can* do things better. But he can really never do more than he can do. Whereas a well organized group, each with specialized functions, coordinated by the in-charge, can accomplish

many times the work only one can do.

Because it is *organized* makes a group harder to defeat than the individual.

THE BEST ORGANIZATION

The best organization is one which has a thetan over it, methods of working out its problems, basic actions and a good desirable product. It adapts itself to its environment or surroundings or conditions of operation so as to expand to greater or lesser degree.

Such as organizations must have a clear cut purpose and fill a definite need in order to survivie.

Its services must be more valuable than what its costs to produce or furnish those services.

It must, to remain healthy, obtain more potential than it spends. For "potential" can be ready money or power or even strength.

Where an organization violates these very fundamental things it sickens and will eventually perish.

For example, a government of a country can violate one or more of the above simple ideas and eventually cease to exist. Some governments are really dead for a very long time before the fact is discovered.

Such is the persistence and power of a once strong organization that it can continue for a very long while, feeding inward on itself. It gradually contracts and eventually becomes a memory only.

Thus when you see an organization begin to contract, if it is to be salvaged, it must be stripped back to basics quickly, its form simplified, its purpose clarified and the important services it can render greatly intensified and the cost of rendering them greatly reduced. This formula, intelligently applied even to a dead government could revive it.

Lest we go too quickly, in the single sentence above and the earlier basics mentioned we have the whole "secret" of either reviving an old or forming a new organization.

THE ORG EXEC COURSE

The major failure of any group is to fail to organize.

Workers of the world may arise but if they are not quickly organized before or after the fact, they will promptly be put back down!

The major cause of not organizing is just not understanding what is meant by it.

Man did not really know the principles of organization any more than he knew what made his mind work before Dianetics was published.

This course contains the basic laws of organization.

Primarily intended for Scientology Organization Executives, its policy letters are slanted toward a Scientology Org (short for organization). However, it covers any organization and contains fundamentals vital to any successful or profitable activity.

This course also applies to the individual.

Thus this is not just the Scientology idea of how an org should run – most of it is vital basic discovery.

A very small amount of the material on this course has crept into general use, just as a very few of the principles of Dianetics and Scientology are now an "Everybody knows . . . ". Survival is now conceded as the basic principle of existence. Universities now know Man can change IQ and Personality. As time goes on more and more of the technology "leaks" into general knowledge. But it takes a long time for all Mankind to know a whole tech in this fashion.

To date the Scientology discoveries in organization are known to a very few. But some of the more general principles are already creeping into business practice.

Not long ago, for instance a close friend of the president of the U.S. was given the Policy Letter about "Don't reward a down statistic". A few days later the president used it in his new relief programme policy.

Of course there are hundreds of other "Pol Ltrs" that *haven't* been shown to the friend of the president. It takes years for new ideas to "leak" into public consciousness. It took five years for the medical professors in universities to begin to teach that aberration could come from the "birth engram". In 18 years, only a handful of medical doctors accepted that mental image pictures caused aberration. In 19 years only a few medical doctors could also audit.

Therefore, if one were fully conversant with the full subject and all its principles he would appear to be a magician, a miracle worker.

If anyone knew the Org Exec Course fully and could practise it, he could completely reverse any down trending company or country. Indeed, here and there at this writing men have done so.

It could be argued or pleaded that this huge body of data should be made into texts capable of general application by businesses and countries. The one effort to republish these policies in other terms so badly altered the material that it became a hopeless bog even though attempted by a very successful business man. He himself was applying the originals direct to his company and it soaringly became rich. Then he decided to rewrite it all, greatly altered and edited, for his employees and his business went on a toboggan slide. His correct action would have been to send his employees to take the same course he took – this very Org Exec Course. And let them adapt what they now knew to fit their own posts and activities. Instead, he cut them off from source and what *he* wrote for them was only as much as *he* had gotten out of the course from his own viewpoint.

ANY FAILURE OF THESE BASICS AND POLICIES IS IGNORANCE OF THEM.

When you know them all, not just a few, it makes a whole intelligent picture.

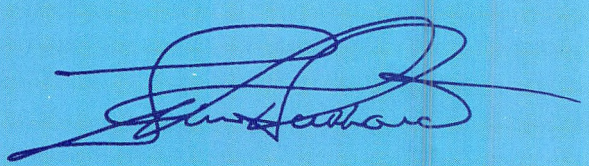
It is rather exciting to be able to cut through the superstition of yesterday's organizations and deal in basic down to earth fundamentals.

When you understand all the policies on this course, you will understand organization itself, no matter to what you apply it. You will also be able to recognize mis-organization when you see it.

And I assure you that in a mis-organized society the individual loses out.

Even dictatorships come about only because the citizen doesn't know basic organization. Thus authoritarian rule exists only to the degree that its subjects are ignorant of the fundamentals of organization.

Those fundamentals, even if specialized to fit a Scientology organization, exist in this, the Org Exec Course.



(From the HCO PL's of 30 December, 1970; 9 November, 1968; 20 September, 1969; 8 September, 1969 and 7 March, 1969.)



Standing Order No. 1

"All mail addressed to me shall be received by me."

Standing Order No. 2

"A message box shall be placed in all Scientology Organizations so that any message for me may be received by me."

Standing Order No. 3

"All Hubbard Communications Office personnel and Scientology personnel should not discourage communication to me.

"I am always willing to help.

"By my own creed, a being is only as valuable as he can serve others."

L. Ron Hubbard
FOUNDER

"I feel quite humble receiving all these lines and wonderful communications. It could be I have more friends than anyone else on the planet. But whether that's a fact, it is very certain that I love and appreciate them all."

L. Ron Hubbard

WRITE TO RON

INTERNATIONAL ADDRESS
L. Ron Hubbard
c/o LRH Personal Secretary
Saint Hill Manor
East Grinstead, Sussex
England RH19 4JY

CONTINENTAL ADDRESSES

United States, Canada and Mexico
L. Ron Hubbard
Post Office Box 23751
Tampa, Florida 33623

Western United States
L. Ron Hubbard
c/o FOLO West U.S.
4833 Fountain Ave.
Los Angeles, CA 90028

Eastern United States
L. Ron Hubbard
c/o FOLO East U.S.
30 West 74th Street
New York City, NY 10023

Europe
L. Ron Hubbard
c/o FOLO Europe
Saxogade 78-82
1662 Copenhagen,
Denmark

United Kingdom
L. Ron Hubbard
c/o FOLO United Kingdom
Saint Hill Manor
East Grinstead,
Sussex, England RH19 4JY

Australia / New Zealand
L. Ron Hubbard
c/o FOLO ANZO
24 Dick Street
Henley, Sydney
New South Wales,
Australia 2111

Africa
L. Ron Hubbard
c/o FOLO Africa
41 Olivia Road
Berea, Johannesburg,
South Africa

Your letters to Ron can also be addressed to your local Church of Scientology

More than double your GAINS with L-10 & 11

Expand your life with a sudden release of your own power across the dynamics. A nova, unexpectedly bright in the night sky gives a small idea of what L-10 does for someone.

It's an amazing case booster!

L-10 removes your barriers to total knowingness. With it, your responsibility level goes out the roof.

It lights the way, without dimming, to a broader field of games to play.

Flag Admin training gives the means for mastery of these games.

Take L-10 and Admin training together and you can more than double your gains. They're an unbeatable combination which insure you shine as the brightest star in your universe.

Another incredible case booster is L-11.

It makes a person's life bloom with the vigour of a field of flowers in mid-spring.

You gain full knowledge of what the game of life is. It's yours permanently.

Called the New Life Rundown, L-11 indeed gives one a new life. With it you can have the ability to confront anything without effort.

Combined with Flag Admin training, the know-how and ability to handle anything which stops your life is yours.

It's easy to get your L's now! The simple prerequisites are:

Grade IV Expanded, not in the Non-Interference Zone (R6EW to OT III), or incomplete on any major action. To ensure full gains on Ls, preparatory auditing is usual. This varies in length, but 12½ to 25 hours is average at regular Flag HGC auditing rates.

Donations for L-Rundowns are on the Services insert.

Contact your Flag Service Consultant at the FOLO Right Away!

Addresses on page 2.

The Satisfaction of Success!

The Elementary Evaluators Course

"It is easy now to understand people and allow them to reach."

For the gains and ability from this course I will be grateful for eternity to LRH.

He's given me the key to survival on all dynamics and the ability to handle forever any situation I ever could be in.

This data is *vital* to life itself! It's a *totally new* ability I have!

Thank you Ron! B.B.

There is great sanity in our space, throughout the dynamics.

It is easy now to understand people and allow them to reach.

The Elementary Evaluators Course has been crucial to all of this. My husband's use of this technology in the environment has made the difference between retaining full clarity of viewpoint and *not* retaining it. The Elementary Evaluators Course is a *big* help in life! H.R.B.

The most fantastic course I've ever done! More valuable than any money. More valuable than anything one can do, be or have because with this tech one can do, be or have anything.

This course is a monument to Ron's sheer genius and is unparalleled in any universe. P.W.

Doing the Elementary Evaluators Course has been a huge win for me. I've had many, many wins from training and processing, but I found that I still had problems with progressing towards and attaining certain things I wanted. Things were standing in my way which I couldn't see. They were barriers which were there but I couldn't pin down so I could handle them.

With the incredible technology of the Elementary Evaluators Course I'm now able to evaluate situations and pin down those things I wasn't able to before. It's wonderful to apply this data and have what would have been insurmountable problems become simple to remove barriers. I'm getting the things I want to get and progressing at the speed I want to with this powerful course.

If you have dreams that you want to see realized, do this course. F.L.

It's so true that training is 50 per cent of the gains you have! Doing the Elementary Evaluators Course was such a key out.

I know how to think now. That sounds so funny but it's true. Thinking sounds so common because "everyone" does. But I mean really think. The kind that produces positive results. Now that I can it's so easy to see why my life used to be wall-to-wall problems. I just thought I knew how to think and that it was others' goofs that made life less than pleasant. Not so, and it never will be that way again now that I know Ron's fabulous evaluator tech. Thanks, *Sir*, and you too, Flag Crew! C.D.



The Organization Executive Course

"...I can complete my work in no time at all."

The OEC Course is incredible.

One of the biggest outnesses I've had this life is no personal Qualifications Division. Since doing that part of the course my space has totally cleared up and now I can correct my own outnesses. For example, I've lost 40 pounds and plan to lose 35 more. Another is that I've taken off my glasses and found I can see without them.

There are so many other wins I've had throughout the course I can't even start to put them down. The course is great and the supervision is too much, almost, to believe. It's 100 per cent standard and nothing less.

J.R.

As a safety inspector and trouble shooter in my company, I found it was time consuming and sometimes impossible to do accurate investigations of areas of the company I was unfamiliar with. This was prior to doing the OEC. Now, with the tech of this course, I can do investigations and evaluations of any aspect of the organization which needs my attention. I am totally familiar with every area of the company and I can complete my work in no time at all.

T.Y.

Before I came to Flag for the OEC I was part of an administrative staff in a medium sized corporation. I thought I knew how to be an administrator but I had situations arise at times which I just didn't know how to handle.

After doing the OEC and Management Series I realized my administrative knowledge had been nearly zilch. Now I have a full understanding of organization which I can apply to any administrative position and situation.

I also have a new awareness of life I was completely lacking before. It's quite amazing to take those things I couldn't deal with before the OEC and be able to handle them like a breeze now.

This data is truly miraculous stuff! T.G.



I worked in a large number of areas both in private industry and government. Some problem is always coming up that management or labor or both can't handle totally. I've had more than my share of these kinds of problems, with all the frustration that accompanies such things. I'd always felt there was knowledge on how to handle such problems but couldn't find it.

Then, on the OEC here at Flag this material was miraculously there in front of me.

Now I understand why these establishments don't run efficiently and why I had the problems I did. I can handle those things which I couldn't before. The most amazing part about this course is that it can be applied to any activity including one's life. That's right, one's life.

If I never take another course, the OEC will be enough to last me a *lifetime*. Of course, I'm looking forward to the FEBC now!

J.M.

The Satisfaction of Success!

The Flag Executive Briefing Course

"...I also learned that I could learn to handle anything!"

Before I did the FEBC I knew there were areas that I just wasn't any good at. I was thoroughly in agreement with a commonly held idea that some folks do some things well and are useless at others.

On the FEBC I not only learned how to manage a post or an org, but I also learned that I could learn to handle anything! Take cars for example. As long as they ran I understood them real well. But as soon as anything went wrong — ka-thunk! I just wasn't "mechanically inclined." But after the FEBC I could look at a car as a series of organized actions with specific functions, and pretty soon I could confront and handle cars — broken cars at that!

This is just an example and is by no means the extent of my increased ability to confront and learn about and handle many areas of life that before had been closed to me. The end result was simply: I can learn about and handle ANYTHING.

M.S.

This was more than — well it just leaves me almost without words to say how great this all has been. I did the OEC and now I've done the FEBC and everything has changed to the plus side for me.

I was probably one of the most unproductive persons on this planet before I came here for these courses. I couldn't have carried out a family picnic successfully — and didn't.

Now, particularly with the FEBC under my belt, this most incredible tech and training on the planet which is mine has completely changed my life. I can now successfully handle any business on earth. I have passed an abundance of personal goals and now find myself no longer unprotected in a wasteland of unknowns but alert and aware and with a new life ahead of me and the capability to handle anything.

M.C.

This is perhaps brief for a course that is so priceless.

Before the FEBC (and OEC), real products — for me — were essentially an unknown thing. Having finished this course my hallucinatory viewpoint is gone. I get products, real ones, and in volume. I can't thank you, Ron, enough for this data or my Flag supervisors for helping me to get it.

C.B.



The Effective Public Relations Course

"This course has changed my life."



This course was absolutely incredible! It gave me the knowledge and certainty I needed to be a PRO. I wouldn't have believed I would learn this much and feel this confident! *Thanks* to my supervisors and of course LRH! Let's stay connected!

D.R.

Wow! I just finished the Flag Effective PR Course! This is the course, the tech, that's going to make the difference!

You learn the basics of good communication (PR goes hand in glove with communication). You read "The Effective Public Relations" textbook that has LRH annotations and comments written right in the book! When you finish this book you have a viewpoint on PR that has not been available before. THEN you read the PR Series! I could really see how these materials fit together.

You do Reporter TRs after that (that was a blast!).

But the best part of the course was the apprenticeship. I organized tours, worked in the Survey Department, and even did some reporting for Source Magazine! I helped out in the Flag Guardian's Office, and to top it all off I worked in LRH's *personal* public relations office!!

Needless to say, now I *know* how to market my product. Like auditor tech it's 100% standard! You *get* where you want to go!

C.C.

What a *fantastic* course! This course has changed my life. I've had so many cogs — I have a totally new viewpoint on the world and the importance of PR.

To top it all off someone told me today that I *looked* like a PR — without knowing I *was* one! So it's visible too!

This data is amazing!

P.D.

YAHOOO!!!

Now to all of you who think this was easy — sorry! That's not so. This is the toughest, most grueling, most ruthlessly *standard* training action I have done!

And it was *fan-tastic*. The technology of public relations is *nothing* less than a new viewpoint on life, and it was a real pleasure training in this group, amongst the finest PRs on the planet. I leave this course feeling actually very humble, and extremely able, armed with PR tech. PR is the key to the planet, and I sincerely wish all Scientologists to have the tech and put it to use on their dynamics.

DO THIS COURSE!

M.H.

The Satisfaction of Success!

Flag Admin Internships

"What used to be my sense of inadequacy in life has gone forever."

This was the most incredible experience in my lifetime. The interneship (OEC) has added all the mass I need to totally balance things out. What used to be my sense of inadequacy in life has gone forever. With the data I have learned and the practical experience I've gained, I have in a relatively short time produced more products than in any other equal time span this lifetime. I've had enormous case change and feel very OT. I blew an aberrated computation on Q and A as well.

I feel I can do anything I decide to do and that I can boom any activity I want to.

T.Y.



Fantastic! This interneship was truly the most rewarding activity I have yet done. My OEC Course was great, but when it came time to do the interneship I never really thought I could do it. I went right into fear. But I came out the other end feeling bright, shiny, super able and ready to tackle anything!

If ever there was an activity that brought a person's confront up on handling people and situations THIS IS IT! It was *great*. G.K.

The OEC interneships have been the biggest wins ever! With the course I know what to do — now I know that I can do it. Best of all, the problems I used to have as an executive don't exist anymore.

As an example, my biggest win has been handling my lack of knowledge of the PR Series. Now I can use it and handle people so everyone wins. It amazes me how this training has handled my problems — and some big personal outnesses too. There's nothing like it. I can make anything boom now.

J.R.

How can I ever express all the wins I've had from the admin interneship. They've been too many. But I will share one enormous one. Somehow I worked up in a short period of years to the position of sales manager. Amazingly, dealing with the public was my biggest problem. Secretly I hated having to deal with them in spite of the financial rewards I got. My life was quite miserable as a result.

That's gone now! My confront and comm cycle with the public is a joy now and so is my job. Learning how to put Division Six* tech* into action has handled both a First and Third Dynamic* situation for me. And that's just a sample of the gains I've had here at Flag in admin training.

LRH, you're wonderful!

D.D.

*See *Modern Management Technology Defined* by L. Ron Hubbard, for definition.

The Hard TRs Course

"Daily living has become so easy! I'm confronting my work much better now..."

This course has raised my confront on people, my work, and my surroundings.

Through the Hard TRs Course I know I am much more capable of controlling people and handling them. A lot of considerations have been blown away. I knew before I took this course there were things and areas I sort of backed off from. But on the course I really saw how much and how many things I didn't really confront. And now that's gone!

I know how to deal with Q and A cycles that come up in work now, so my time won't be wasted wandering on and on with people who don't mind doing so. That's just one out of many examples of the gains I've had from really getting my TRs in with this course.

This should be a basic course for everyone. — K.H.

This is just GREAT three times over. The Hard TRs Course has been the toughest but most incredible cycle I've done this whole lifetime.

There's no doubt that I'm very very capable. All the troubles and problems I used to have turned out to be one problem — not having my TRs really in. Now I can do as I expect to. I have with me one of the most powerful tools to aid me in doing whatever I wish. The most important is to COMMUNICATE!

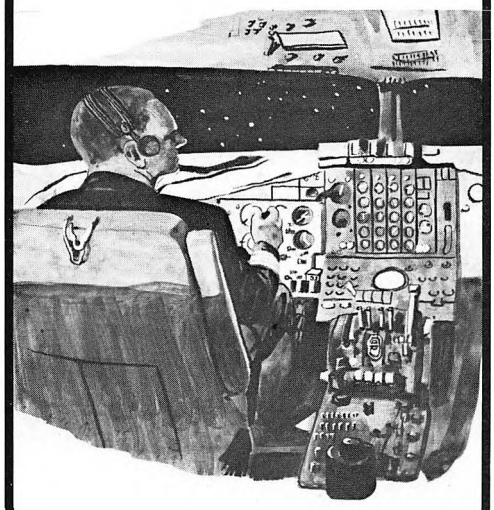
It's an incredible feeling and makes me feel so good.

Thank you very very much Scientology! You've done it again! — L.L.



Be In Control

Take the Flag Hard TRs Course



Airline pilots are some of the best professionals in society. They are well known for the good control they have on their craft. To train one of these pilots it takes many years and hundreds of thousands of dollars. This brings them up to the level of confront they need to do their demanding job.

The Flag Hard TRs course puts you in control. It gets you off the ground and brings you up to a cruising altitude of confront that would put Airline Pilots in awe.

Life today requires a really alive approach to things. A person must be in control of the situations he finds himself in. He needs to be able to quickly confront problems and handle what comes up so they stay handled. He needs Flag quality TRs.

On Flag we have years of experience in delivering top flight training to Scientologists who demand the best.

Call the control tower and tell the Flag Registrar you want to take off on the Flag Hard TRs Course, INSTANTLY!

See the Services insert for donation details. The Registrar's number is on page 2.

The Admin Mini Courses

The data on the Leadership Mini Course was great – even greater because it happened to be just the data that I needed at this moment in time. I'd found that what I knew on the subject was very limited and that I needed to know much more than I did. Well, on this course I did and it was precisely what I needed. The Flag Academy is the best I have ever known and the course the best short one I've ever taken. – T.R.

This course was great. The Problems of Work Course had the very data my company was missing. The tapes and drills are the most fantastic thing on this course. I have no uncertainty on how to apply this material. Confusion was threatening to gobble up my company before taking the Problems of Work Course. Armed with this knowledge I know how to "gobble" up all the confusion so my company thrives and expands. – W.M.

On the Seminar Promoters Hat I learned exactly what I came to Flag for. My success in this area previously had been poor. Now I have the data and with it the certainty of application to make things go right! Thanks to Ron and also the fantastic Flag Supervisors. – D.S.

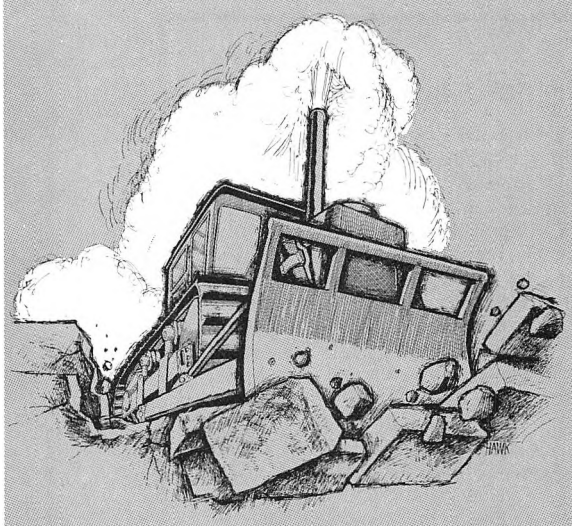
The Seminar Producer Hat Mini Course was excellent. I've done a fair bit of admin training, but I must say that the Policy Letters are the exact key Policy Letters that are necessary to be an executive and get the job done. I thought I knew, but my success record showed differently. Now I do know! with the spot-on tech and standard Flag Supervision I had, I really know I can put on smashing seminars! – D.W.

ADDITIONAL MINI COURSES TO TAKE:

Tone Scale Mini Course	1 week
Stable Terminal Checksheet	1 week
Celebrity Media Handling Checksheet	1 week
Codes Mini Course	4 days
NEW! Debug Mini Course	1 week
NEW! Debug Apprenticeship Course	1½ weeks

These courses take just a few days part time. They're excellent for maximising your wins while at Flag. They have no TRs on them or any drills that would in any way affect auditing being done at the same time. Take as many as you can fit in your schedule. You can't afford not to. Contact the Registrar Now! The address is on page 2. See insert for donations.

Break Through with the Elementary Evaluators Course



Handling the barriers and stops you meet in life often takes a bulldozer of power and determinism.

No matter where you work or what you do, any approach to the stops you encounter requires a powerful and effective approach. You get that kind of approach with this course.

That's exactly why Ron made his pioneering explorations into the old and confused subject of "Logic". Prior to his researches this field was a complete mess of confused jargon and false data. Ron found the real basics of the subject, and on these created the first systematic and entirely new approach to breaking through the obstructions found in anyone's life.

Right at the start he said: "The subject of logic has been under discussion for at least three thousand years without any clean breakthrough of real use to those who work with data."

The breakthrough has now occurred!! And the exact precise tech is NOW made available to anyone.

Any person, whether a housewife or businessman, a student or a teacher vitally needs to have an orderly system of thinking. Each confronts in his daily life numerous barriers and blocks to getting his own job done. Blasting through these can make any aspect of life a roaring success.

This course is one very important step on the other half of the training bridge – Administrative Technology.

And everyone living on Earth is an administrator, either in his family, his business, or if just administering his own life!

Included in this streamlined, power packed course is:

- A perceptive method of analysing any situation you encounter
- A Logical new clear approach to problems ON ANY DYNAMIC
- A seemingly magical system of finding the exact reason for any organizational difficulty
- Knowledge of how to organize a fast route out of your difficulties

The course was recently made available to the public. It has no prerequisites.

It is right now available at Flag where you'll get world renowned supervision in comfortable upstat surroundings.

Don't wait to make your plans for getting to Flag for this course. No matter what kind of stops you might have, anywhere in your life, you can now get the tech to break through to the other side!

Take the Elementary Evaluators Course at Flag now!

Contact the Flag Registrar and sign up today.

Donation on Services insert.

Flag Effective PR Course is now available to the public

The New Flag Effective PR Course is now available to the public.

The course has been heralded as "The ultimate PR Course geared to the professional and non-professional alike."

The course was specially prepared by the Guardian's Office Public Relations Bureau. It is based on the powerful LRH materials used by Scientology's top public relations staff. The course is available only at Flag.

The course materials are based on Ron's extremely effective write-ups on PR. This material isolates the key fundamentals on which PR is actually based.

There are thousands of radio stations, newspapers and even television stations that can be used to get across the message of Scientology. It just needs trained PRs to utilize these comm lines.

Graduates of the Effective PR Course have learned the art of public speaking. They can confront audiences of any size. They have learned how to make a professional presentation of the incredible tech of Dianetics and Scientology so it's understood by the public. They learn the tech for creating effective events, meetings or discussions of Scientology.

One recent student had this to say at his graduation:

"The technology of public relations is nothing less than a new viewpoint on life.

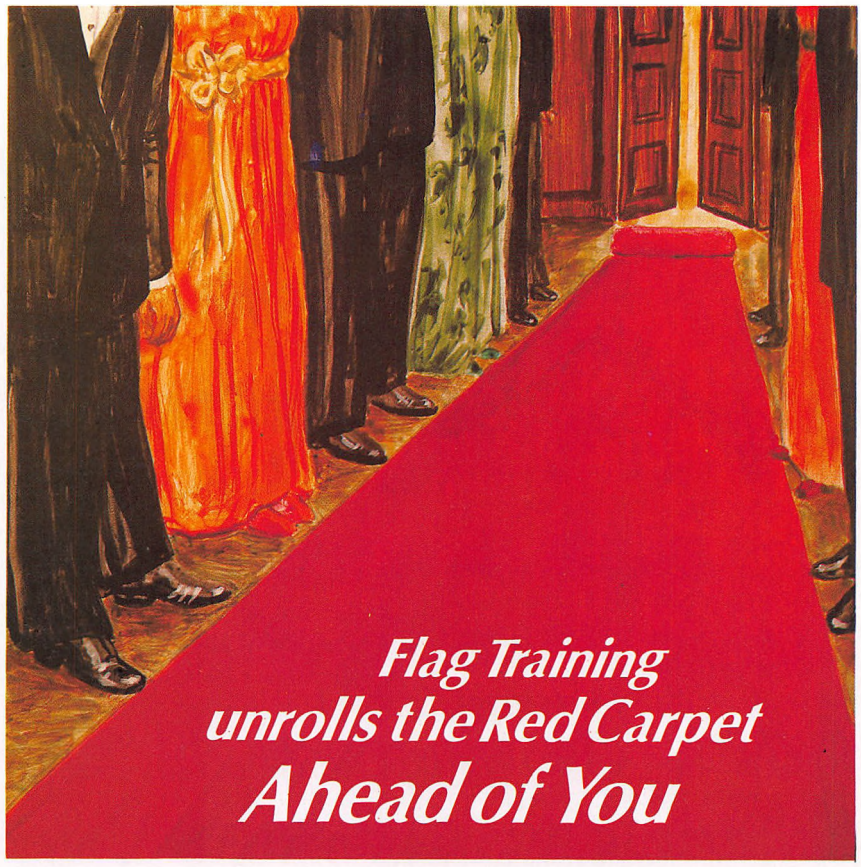
"I leave this course feeling extremely able, armed with PR tech. PR is the key to the planet, and I sincerely wish all Scientologists would learn this tech and put it to use on all of their dynamics."

All Scientologists can take advantage of this newly prepared and released course. There are no prerequisites to the course. Top trained supervisors are ready to help you through the course.

Contact the Flag Registrar immediately and get enrolled and started on the course now! It will make a world of difference in your life—and in the lives of many others.

Donation on Services insert.

So sign up and begin *now!*



When you're a Flag trained auditor, the red-carpet status is yours automatically. It's the recognition and respect that comes from having chosen the finest, most standard auditor training on the planet. And at Flag you can train for every level on The Bridge!

With Flag training you have the certainty that standard tech works every time. You know you can get real results from your training. When you have your cert in hand, you know you have the know-how to accomplish those things you want to do. You know you can audit flawlessly.

At Flag you train and interne intensively, without distractions or living problems to worry about. Things go much more smoothly and quickly for you. Your choice of the best training on the planet is a red-carpet treatment in itself.

Flag supervisors are expertly trained.

Should you slow down, they know how to spot and give you rapid handling. Usually long before a bog occurs. When you're doing well, they let you get on with it. No stops! Spot-on word clearing is in use on all courses.

Materials are readily available, including many non-English materials. Your technical queries are swiftly handled too, when you're this close to Source.

Completely standard supervision insures you're able to go A to B in your learning. For the student with considerable study difficulties, the Flag-only Student Booster Rundown handles the matter beautifully. It also gives the person a real case boost.

On Flag Interneships, you get the polish that earns you red-carpet status. Whether it's an Admin or Tech internship you do, this is the stage where you earn red-carpet status. It is expected that you will produce flawless results. This isn't done by duress or strain; it is done by excellent auditor presence. You do daily drilling on all the practical actions you need to produce 100% standard results. You audit intensively under Flag's sharp, standard C/Ses, until you're flubless.

If you need correction, the topnotch Cramming Section puts things back in shape. The basic reason for the flub is isolated and fully handled.

Flag internships are TOUGH and quick. In weeks, not months, you can become a flubless, flawless auditor! You gain absolute confidence in your ability to get results routinely and standardly.

Flag's high standards of training excellence apply to its Admin training as well. Whatever the course you choose, you can be certain you'll get standard tech and training you can apply to life.

When you've achieved your auditing goal, be prepared for the red-carpet treatment. See insert for list of services and donations, make your selection, and call the Chief Registrar Direct! His phone number is on page 2.

Be Able to Handle Enturbulation and Chaos

Know the exact right thing to do in any situation. Get the OEC, FEBC, L-12 package!

■ The OEC

We admire the legendary Greek heroes like Ulysses or Hercules for their amazing ability to make fast decisions and do the exact right thing in any situation. Ulysses really cut through the confusion around him to achieve his goals!

Whether perilously sailing over a forbidding sea or outwitting monsters, Ulysses and Hercules made it go right.

In our own lives, we often wish we could be that causative, that accurate and fast in doing the right thing.

At Flag, you can attain a level of ability that leaves the heroes of legend far behind. Just take the Organization Executive Course and the Flag Executive Briefing Course!

The Organization Executive Course

Know the exact right thing to do in any situation.

Any failure to achieve a goal or purpose – whether individual or group – results from not knowing the *basics of organization.* Whether you're just trying to organize the adventure of your own life – or battling through the complexities of a multi-million-dollar corporation – you need Ron's tech of organization!

The OEC is the most thorough, comprehensive course on organization ever offered anywhere. Learn how to sail smoothly through the troubled waters of today's business world, outwit monstrous inflation, cut through confusion and chaos and actually reach your own personal goals, just like the heroes of old!

Your textbooks on the OEC are the eight big Org Exec Course Volumes. In addition to studying, word clearing and drilling this priceless data under Flag supervision, you'll actually apprentice under some veteran "heroes" – the top



executives of the world's most upstat organization – Flag!

■ The FEBC

The Flag Executive Briefing Course

Be able to make decisions quickly and get things done!

With all the tech of the OEC under your belt, you're ready to venture out into the world of rapid action and split-second decisions – on the Flag Executive Briefing Course.

Here you'll learn how to make instant decisions and make things happen – *bang!* – right now.

Had Hercules the advantage of this course, his famous labors could have been handled with more than legendary speed.

The FEBC student is trained and drilled to be able to cope with anything. He learns how to apply his OEC data in the rugged real world, and cope with any situation, no matter how chaotic.

How is this done? On the FEBC, you learn a new, advanced technology of getting things done. Developed by Ron in 1970, this technology is not available in any other course or book.

Ron says, about this breakthrough, "It has been my basic work . . . to bring the field of administration into a par with auditing, which as you know is terribly precise. Now that has been accomplished in both the theoretical and practical aspects."

It is accomplished on the FEBC.

In a series of incredible lectures, Ron gives you this technology in detail.

As well as intensive study, you'll do very special, very thorough executive drilling to enable you to immediately cope with any situation, cut through any enturbulation, and reach your goals!

Make legend become a reality. Gain a level of causativeness that leaves the old Greek heroes far behind. As an OEC and FEBC graduate, you'll know how to take the exact right actions *fast* to vanquish your enemies and reach your goals!

Take the Org Exec Course and Flag Executive Briefing Course at Flag – now!

Contact the Flag Registrar and sign up today. Donations on Services insert.

SUCCESS STORIES
OEC, FEBC, L-12

I had my L-12 auditing at the same time as I did my Flag Executive Briefing Course and FEBC Interneship at Flag. What a mind-blowing experience!

Doing the FEBC enabled me to blow all of the Third Dynamic aberrations I had by getting all of the stable data I needed to handle my life. I have been in many situations from that time where I have had to make major decisions. They have been easy to confront, and I have been able to take the right action with certainty.

Having had my L-12 gave me the viewpoint that I can use MEST to get things done, and not be the effect of the MEST universe. Since then, life has been a game that gets better every day.

When I first went home after the FEBC and L-12, I had an organization with 35 staff. Now I have an organization with just under 300 and the sky is the limit.

I can truly recommend this OEC-FEBC-L-12 package to anyone who wants to play a big game! – N.H.

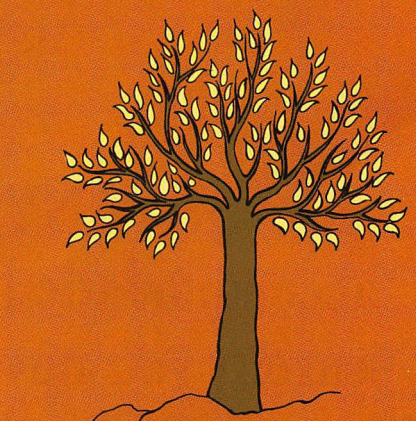
I went from shaky junior executive to head of a large publishing company in just a few months. The miracle was OEC-FEBC and L-12 at Flag!

The OEC gave me an unshakeable certainty on the exact right action to take in any given situation. This certainty has been proven out in situation after situation over the years. It's all there in Ron's very complete admin technology – and when you know the complete OEC, it forms a whole intelligent picture that you can think with in any situation. You ask yourself "what would Ron do?" and you know the answer.

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The OEC-FEBC-L-12 package was the turning point in my life. There was my life before these services, and there is my life after – and there is no comparison. – J.B.



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Originally called the "OT Executive Rundown", L-12 was developed to deliver OT capability to executives training at Flag on the Org Exec Course and Flag Executive Briefing Course.

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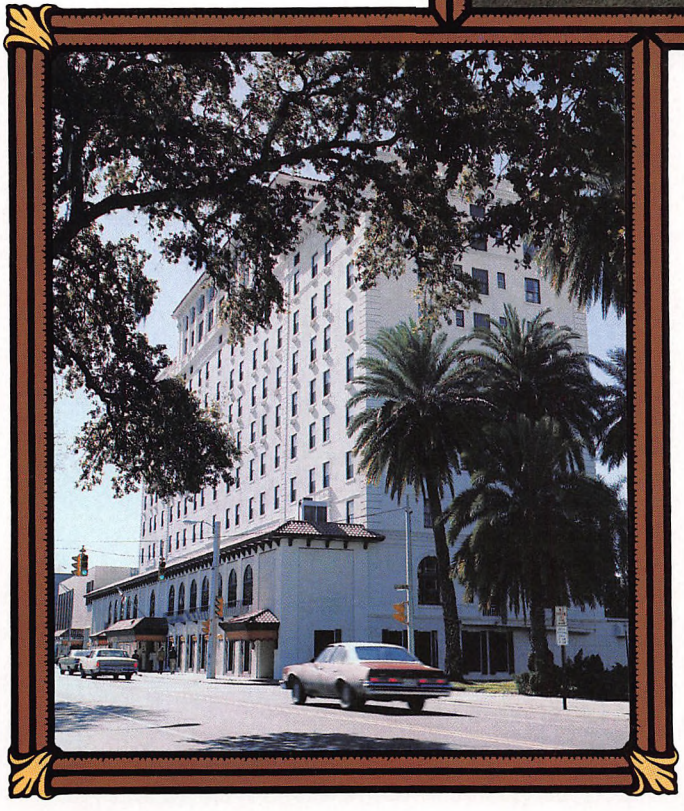
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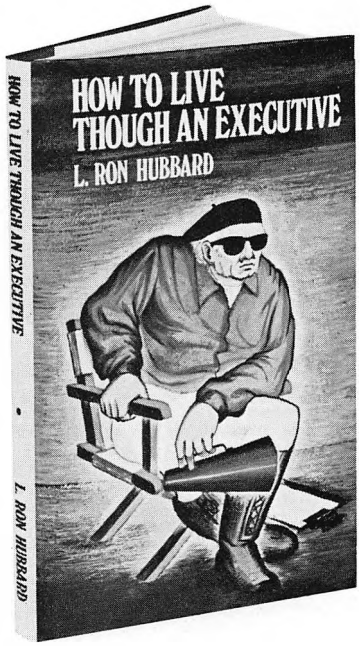
A beautiful five-minute walk to the Fort Harrison gives you easy access to all that is there. If you prefer to live it up royally rather than walk, take one of the regular motor pool runs between the two hotels.

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Find out how to live with your telephone



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Business would be nothing without this marvelous communications device.

That much is obvious.

What is not so plain is the importance of a communications system and its skilled use. The phone is like a communications system: L. Ron Hubbard's book *How to Live Though an Executive is* a communications system.

Without a communications system, or with a poorly designed one, business survival is a chancy venture.

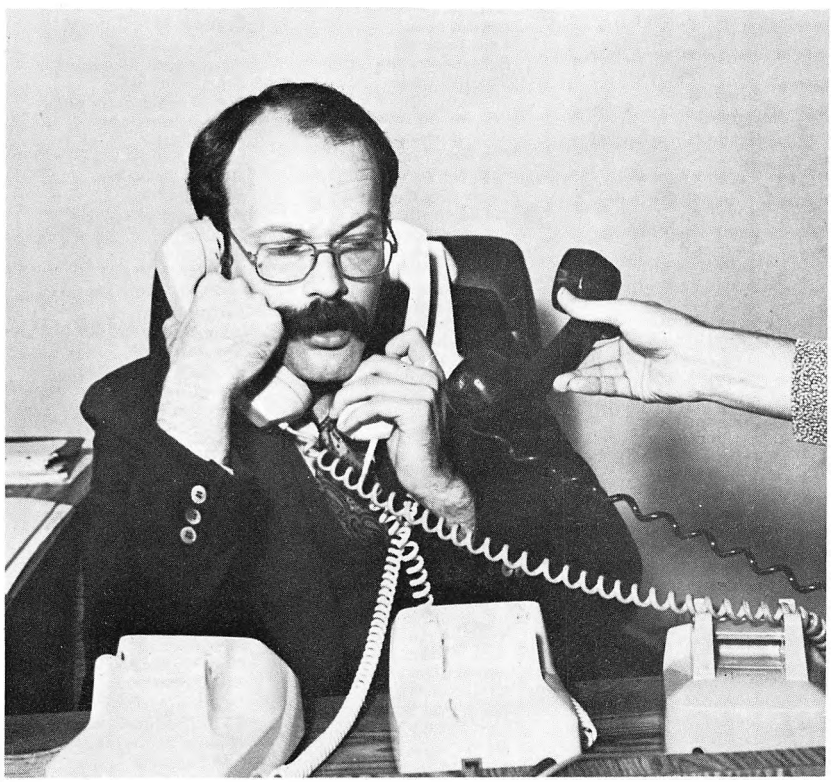
To be without a workable communications system can mean unexpected numbers of hours wasted. Hours of your valuable time spent in tracing down costly mistakes because of communications failures. Hours that are lost to more profitable activities while you repair misunderstandings that shouldn't have happened if your messages had gone to the right person, and so on.

Usually the result is you're left with the gasping feeling of having no time left to do your vital functions of planning and creating your business.

These examples are a few of the many things you learn to handle when you read and profit from the 118 pages of text and diagrams of *How to Live Though an Executive*, "The Communications Manual."

And profit you will!

When you learn what a communications system is and what establishing the system Ron describes will do, you'll wonder how you've survived without it.



You can cut down your paperwork, cool down tempers, unite your juniors into a hard hitting team who work for your common prosperity, and double your profits by getting and applying the data in this book.

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Time to take Flag Administrative training.

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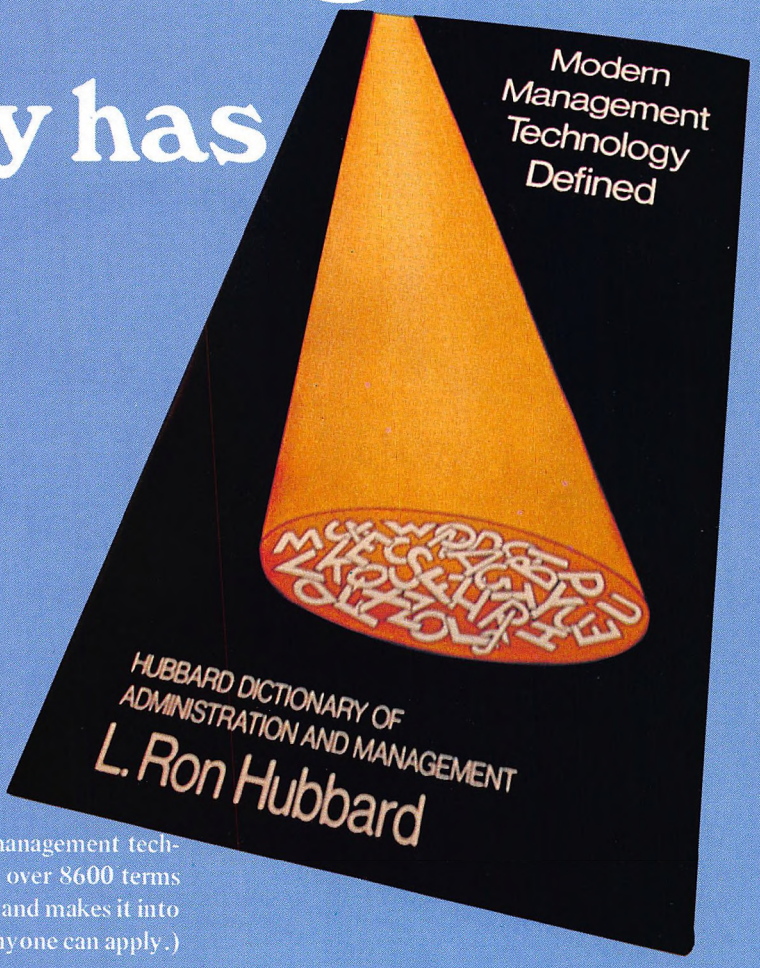
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