# THE AUDITOR

WORLD 62 WIDE

THE MONTHLY JOURNAL OF SCIENTOLOGY


## Class IX Released ! Class VII Internship Becomes a Prerequisite to Class VIII & IX

See page 5 for details

# Environmental Control

## by L. Ron Hubbard

### "The differences between a competent person and an incompetent person are demonstrated in his environment (surroundings)."

A person is either the effect of his environment or is able to have an effect upon his environment.

The 19th Century psychologist preached that man had to "adjust to his environment." This false datum helped begin a racial degeneration.

The truth is that man is as successful as he adjusts the environment to him.

**Being Competent**

Being competent means the ability to control and operate the things in the environment and the environment itself.

When you see things broken down around the mechanic who is responsible for them, he is plainly exhibiting his incompetence - which means inability to control those things in his environment and adjust the environment for which he is responsible - motors.

When you see the mate's boats broken up you know he does not have control of his environment.

**Standards**

One's "standards" (the degree of rightness one is trying to establish and maintain) are directly related to one's desire to have a controlled environment.

The attainment of one's standards is not done by criticism (a human system.) It is done by exerting control of one's environment and moving things effectively toward a more ideal scene.

Control of the environment begins with oneself. A good case state, a body that one keeps clean and functioning. This extends to one's own gear, his clothing, tools, equipment. It extends further to the things one is responsible for in the environment. Then it extends out into the whole environment, the people and the Mest.

One can get pretty dirty fixing things up. That's okay. But can one then also clean oneself up?

**Confronting Mest**

The ability to confront Mest is a high ability. After that comes the ability to handle and control it.

The ability to confront people is also a high ability. After that comes the ability to get along with them and to handle and control them.

There is the Supreme Test of a thetan - the ability to make things go right.

**Incompetence**

The reverse of this is the effort to make things go wrong.

Incompetence - lack of know-how, inability to control - makes things go wrong.

Given some know-how or picking it up by observation, sane people make things go right.



*L. Ron Hubbard, Founder*

The insane remain ignorant intentionally or acquire know-how and make things go wrong.

Insane acts are not unintentional or done out of ignorance. They are intentional, they are not "unknowing dramatizations." So around insane people things go wrong.

**Products**

One cannot tell the difference really between the sane and insane by behaviour. One can tell the difference only by the product. The product of the sane is survival. The product of the insane is an overt act. As this is often mashed by clever explanation it is not given the attention it deserves. The pretended good product of the insane turns out to be an overt act.

A large percentage of this planet's population (undetermined at this time for the "general public" but in excess of 20%) are insane, Their behaviour looks passable. But their product is an overt act. The popularity of war confirms this. The products of existing governments are mainly destructive. The final product of the human race will be a destroyed planet (a contaminated air cover rendering the planet unable to sustain life, whether by radiation or fumes).

*Continued on page 2, column three*

# Eleventh ASHO FSM Awards Program

In order to continue to validate the active Field Staff Member's ("FSM") of the American Saint Hill Organization ASHO announces the 11th FSM awards program.

The 11th program will cover all FSM Commissions disbursed during the periods of April 1, 1971 to June 30, 1971. Awards will be made on the basis of total commissions paid to each FSM reported to the Director of Clearing ASHO.

It should be noted that the 10th FSM Awards Program as well as all following awards programs will be according to the following format:

| *Commissions Earned* | *Award* | *Value* |
|---|---|---|
| More Than $2501.00 | S.H.S.B.C. & Cl VII Intern. & awards as earned from lower catagories | |
| $2001-$2500.00 | SHSBC & Cl VII Internship | $1275.00 |
| $1751.00-2000.00 | Full SHSBC | 775.00 |
| $1501.00-1750.00 | 75% discount of SHSBC | 580.25 |
| $1251-1500.00 | 60% discount of SHSBC | 465.00 |
| $1001-1250.00 | 50% discount of SHSBC | 387.50 |
| $751.00-1000.00 | 40% discount of SHSBC | 310.00 |
| $501.00-750.00 | 30% discount of SHSBC | 232.50 |
| $251.00-500.00 | 20% discount of SHSBC | 155.00 |
| $151.00-250.00 | 10% discount of SHSBC | 77.50 |
| $100.00-150.00 | 5% discount of SHSBC | 37.75 |

*Director of Clearing - ASHO*
*for the Commanding Officer - ASHO*
*and the Board of Directors*
*of The Church of Scientology*
*of California*

# Definitions

ACADEMY TRAINING - Scientology training at Official Hubbard Scientology Organizations - it trains one to audit lower level Scientology procedures.

ARC STRAIGHTWIRE - a very elementary Scientology auditing process which increases a person's ability to recall. "ARC" stands for Affinity, Reality and Communication, the component parts of Understanding.

ASHO- the American Saint Hill Organization, the Hubbard College of Scientology for North and South America - located in Los Angeles.

AUDITING - the application ( by a trained "Auditor" ) of Dianetics or Scientology procedures to someone for that person's remarkable betterment.

AUDITOR - a person trained and qualified in applying Scientology or Dianetics procedures to others for their betterment.

CLASS - CLASSIFICATION - a gradient classification system for auditor levels. Levels so far released are numbered from O to IX.

CLEAR - a person who can be at cause knowingly and at will over mental matter, energy, space and time as regards the First Dynamic ( survival for self ). The state of Clear is above the Grades of Release O - VI ( all of which are prerequisite to Clearing ) and is attained by completion of the Clearing Course at an Advanced Organization.

DIANETICS - Man's most advanced school of the mind. Founded by L. Ron Hubbard. Dianetics means "through thought" or "through mind".

E-METER - the Hubbard Electrometer is a religious artifact, used as a spiritual guide in Church confessional process, and is not intended, effective or ever to be used for attempted diagnosis, treatment or prevention of disease. The E-Meter measures the mental state of a person and the change in that mental state as a result of Scientology or Dianetic processing.

FLAG - the flagship of the Sea Organization.

FSM - a field staff member.

HDG - Hubbard Dianetic Graduate.

HSDC - Hubbard Standard Dianetics Course.

L. RON HUBBARD - the founder of Dianetics and Scientology.

MEST - the physical universe. Coined from the initial letters of Matter, Energy, Space and Time.

ORG- an abbreviation for Organization. Official Hubbard Scientology Organizations are called "Orgs".

OT - OPERATING THETAN - a Clear who has been familiarized with his environment to a point of total cause over Matter, Energy, Space, Time and Thought.

OVERT ACT - a harmful or contra survival act.

PRECLEAR - PC - one who is finding out more about himself and Life through Scientology or Dianetic Processing and who is not yet "Clear".

PROCESSING - that action or actions, governed by the technical disciplines and codes of Scientology, of administering to a preclear a PROCESS, which is a set of questions asked by an auditor to help a person find out things about himself or life.

Q AND A - a failure to complete a cycle of action.

RELEASE - a person whose Reactive Mind is not influencing him. There are "Grades" of Release, each of which is a distinct and definite step toward greater levels of awareness and ability.

SAINT HILL - An Upper Level Scientology Organization. The original "Saint Hill" is in East Grinstead, Sussex, England. An "American Saint Hill Organization" thrives today in Los Angeles.

SAINT HILL SPECIAL BRIEFING COURSE - a "special briefing course" given only at Saint Hills ( Colleges of Scientology ) which trains up a student to become a Class VI Auditor, who has a full philosophical and technical understanding of all basic Scientology procedures and the ability to apply them.

SCIENTOLOGY - an applied religious philosophy, dealing with the study of knowledge, which, through the application of its technology, can bring about desirable changes in the conditions of life.

SEA ORG - the world wide Scientology management organization.

*continued on page 11*


* New administration developed by L. Ron Hubbard makes smoother application and greater results than ever before.

# HAVE NEW POWER

Get New Power Processing at ASHO.

* So powerful and capable of changing a person are these processes that Ron has called them "life itself". They are the very basics of strength, ability and gain.

* FREE before and after tests ( IQ and Aptitude ) are given as an immediate objective measure of the fantastic gain from this processing.

* All Grade IV Releases are eligible. "Expanded Grades" and/or Dianetics are not mandatory.

* No price change.

Grade V Power Processing is $500.00 per 25 hour intensive - a minimum of two 25 hours are required. Grade VA Power Plus is $200.00. That makes the total $1200.00. Send in your payment in advance to get a 5% discounted price of $1140.00.

ENROLL NOW FOR NEW POWER
The gains will be beyond your greatest expectations !

WRITE FOR ENROLLMENT FORMS OR MORE INFORMATION TO: The Letter Registrar, THE CHURCH OF SCIENTOLOGY, ASHO, 2723 West Temple Street, Los Angeles, California 90026.

DO IT NOW !


# ASHO Releases

GRADE V - Bob Nelson, Frank P. Blumer, Donald E. Palmer, John Paul Jones, Lisa Shew, Orlando de Jesus, Leona Goodale, Marjorie Hunt, Mike Hoffman, John Pollard, Thomas D. Miller, George Barcala, Mick Warren, Craig Mattimoe, Malcolm MacDonald.

GRADE VA - Chuck Bimer, Simon Frankel, V. Imburgia, Virginia Perrin, Mae Reid, Charles E. Stenson, Linda Gates, Avelle Griffin, Addie Caetano, Alan Abert, Hans W. Lippek, Bernie Rizzardini, Phyllis Kroll, Leslie Howe, Vincent G. Gay, Ken Kasten, Judy Weigand, Bob Nelson, Barbara Jones, Randall Andrae, Don Palmer, Lisa Shew, Frank Notaro, Marjorie Hunt, George Barcala, Jim Hastin, Kitty Maier, Mike Warren, John Pollard, Dit Hastin.

GRADE VI - Hans W. Lippek, Mae E. Ried, Patricia Ann Muro, Dina Horwitz, Avelle Griffin, Sue Morgan, Addie Caetano, Charles Stenson, Jeff Hathaway, James R. Agresti, Susan Otto, Ken Kasten, Jeannie Danilovich, Sandra Watt, Carrie Spurgeon, Bernie Rizzardini.




Happy Frances Morlan, Hubbard Dianetic Graduate and Founding Scientologist, has been at ASHO getting her New Power Processing. Frances is from San Fernando, California.

# Environmental Control

*Continued from page 1*

Thus, due to the inability to detect and handle the insane, the sane majority suffers.

The hidden actions of the insane can destroy faster than an environment can be created UNLESS one has the know-how of the mind and life and the tech of Admin and the ability and know-how to handle Mest.

### Expansion

An area or activity hit by an influx of new recruits or new customers tends to unsettle. Its Mest gets abuse, things go out of control.

Gradually, working to put in order, the standards are again being attained. The minority insane get handled, the know-how of groups and orgs becomes more generally known, the tech of Mest gets used again.

As an organization expands it goes through cycles of lowered condition and raised condition. This is normal enough since by taking on more and more area one is a small proportion to the sane.

Order is re-established and survival trends resumed to the degree that the sane begin to reach out and handle things around them and as the insane are made sane.

### Downtrends and Uptrends

Thus one gets downtrends and uptrends. As soon as a group begins to feel cocky, it takes on more area. This includes more unhandled people, admin and Mest and a downtrend begins. Then the sane and the uptrend starts.

This is probably even the basis of national economic booms and depressions.

This is only bad to the degree that the insane are put in charge. As soon as this happens the downtrend becomes permanent and cultural decay sets in.

A group expanding rapidly into a decadent culture is of course itself subjected to the uptrend-downtrend cycles and has to take very special measures to counteract the consequences of expansion in order to maintain any rate of growth.

### Individual Progress

The individual member of a group can measure his own progress by increased ability to handle himself, his post and environment and the degree of improvement of the group itself because of his own work within it.

A group that is messing up its gear and environment worse than it did a while ago and is not improving it of course has to be reorganized before it perishes.

No group can sit back and expect its high brass to be the only ones to carry the load. The group is composed of individual group members, not of high brass.

The survival of a group depends upon the ability of its individual members to control their environment and to insist that the other group members also control theirs.

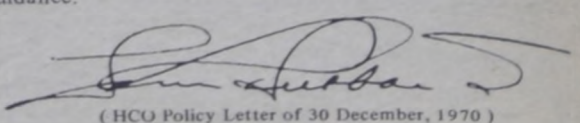
### Survival

This is the stuff of which survival is made.

A sane group, knowing and using their technologies of handling men and Mest, cannot help but control their environment.

But this depends upon the individual group member being sane, able to control his Mest and those around him using the tech of life, the tech of Admin, and the tech of specific types of activity.

Such a group inevitably inherits the culture and its guidance.



( HCO Policy Letter of 30 December, 1970 )


*Over a Million Copies Sold*

# READ

## Dianetics, The Modern Science of Mental Health

### by L. Ron Hubbard

*"If people do not read this book, they will just not have broken through."*
L. Ron Hubbard




**Ever wonder why people behave and react the way they do? Well, this book will tell you why in a way you can agree with and understand.**

If you don't read it you'll miss the most important discovery and development in the field of the Human Mind in the twentieth century.

**SO READ IT.**

**BUY COPIES FOR YOURSELF AND YOUR FRIENDS. Costs $5.00 per copy, that's $30.00 for six. H.A.S.I. Members get a 20% discount at $4.00 per copy, $24.00 for six. (Make checks payable to ASHO.)**

ORDER IT TODAY from ASHO Publications Dept., 2723 West Temple Street, Los Angeles, California 90026.

*All orders shipped within 24 hours of receipt.*

# Training Makes Competence

*"I chose Scientology training because the literature promised to make me more simple, powerful and effective. Deep down inside, I knew this was what I wanted. It really struck a chord with me.*

*"So I entered training and swiftly and surely found this was no idle promise. I had to work hard every inch of the way - harder than I ever worked before for anything. On course I found out that these trained experts, the Scientology staff, cared so much about me that they were willing to surmount the heavy task of knocking out all my complexities and help get me back to simple native state. As long as I was still breathing they expected me to test out every speck of data to see if it worked and apply it, and apply it, and apply it and get the result.*

*"I'm one third up the training route now and I feel very fit and adequate, as though I have life by the tail, instead of it me.*

*"For me, its leading toward the state of being able to produce an exact result with no unexpected effects Every Time.*

*"When I graduate from the Briefing Course I plan to return to my home in Seattle, Washington and work for the Seattle Scientology Organization so that people in the Northwest can receive the benefit of my training."*

Jeane Hipkins
Saint Hill Special Briefing Course student

*"Being well trained as a Dianetic Auditor and having certainty that I can audit has really made me stable as an individual. I know that I can be helpful and can help others to improve. My ability to understand and relate to all people under any situation has greatly improved. I feel that 75% of my gains in the last two years have directly come from training and from really knowing the true data of Scientology.*

*"Although I am able to do many things and have learned many skills in college and in the Army, I value my ability to audit over all others. There are more people who want to be audited than there are trained auditors and I know that I always have a job no matter where I live and I can make a good living by auditing."*

Park Bishop
Hubbard Dianetic Graduate



Keith Coulter (right) is another Intern aboard ASHO's powerful Class VII Internship. Here Keith is getting a preclear's folder from the Director of Technical Services. The board is an aide to coordination of the many auditors and New Power preclears receiving New Power Processing at ASHO.

*"It is true that Scientology in any form brings up ones confront. If one feels big and strong, he'll take on any job.*

*"Of all of the courses I have ever taken, the Class VII Internship has given me more in terms of ability than I have ever had. The discipline involved in training a Class VII is incredible. To do this, I have put exact duplication as a rule, as my number one stable datum.*

*"In realizing what a perfect Communication Cycle is also comes the realization that perfect auditing is achieveable and that I can do it. Thus comes about confidence.*

*"With each cycle completed on Class VII I have gotten stronger and stronger. This is what the world has been waiting for and needs if we are to bring off World Clearing with speed. It can be accomplished in one Life-Time."*

Keith Coulter
Class VII Intern at ASHO

**"Being competent means the ability to control and operate the things in the environment and the environment itself."**

*L. Ron Hubbard*



Canadian Doctor, L. W. Sindelar, has discovered that Dianetics is a highly workable technology and he's studying the Hubbard Standard Dianetics Course at the Edmonton, Alberta, Mission.

*"It takes a lot of money, a lot of time, and a lot of hard work to be able to obtain a license to practise. After 5,000 to 10,000 hours of study a doctor puts in to obtain a license, he must continue to study or be lost in his antique methods. In actuality, a doctor will study the largest part of his life, spending thousands of dollars on research seminars and post-graduate education. The saddest part is to find that after he has gained all of this knowledge that he can only apply about 5 per cent.*

*"Within the Dianetics Course, I have found a super pack of practical and useable information. There is very little Greek or Latin to make things complicated. You don't have to study for a week to understand one principle - it's one page within a paragraph; powers to unlock the most complicated disease, the psychosomatic illness.*

*"Thank you, L. Ron Hubbard."*

Dr. L. W. Sindelar

*"Scientology training is the most basic, useful, and far-reaching training anyone in any profession could ever hope to get.*

*"I was a university teacher with a master's degree before I came into Scientology. I was good, but I lacked a basic understanding of life, communication, and generally "what makes people tick.*

*"Wow! Learning and using the stable data of Scientology has opened up a vista of understanding I never dreamed possible. Every day more and more I have the competence to handle any situation immediately and effectively. It's fantastic !"*

Julie Goetz
Saint Hill Special Briefing Course student




Although Julie Geotz holds a masters degree, she sees Scientology as a much more valuable pursuit than her former university teaching profession. Here Julie, who's a student on the Saint Hill Special Briefing Course at ASHO, discusses L. Ron Hubbard's "Tone Scale" with a young friend.

# Special Benefits to H.A.S.I. Members

You can get a membership in HASI – Hubbard Association of Scientologists, International – by simply writing The Membership Officer of your local Org and enclosing $15.00 annual fee.

(Address on back).

*There are many important benefits of having a membership:*

(1) You receive a 20% discount on all books costing $1.25 or more, as well as on E-meters, tapes and other bookstore items like photographs of L. Ron Hubbard, Scientology car badges and many others. (Write your local Org's Bookstore for a complete list.)

(2) You receive a very informative magazine containing timely articles by L. Ron Hubbard, the programs of Scientology and local Scientology news.

(3) You receive the oldest continuous Scientology Magazine in existence – The Professional Auditors Bulletin. It contains technical bulletins by L. Ron Hubbard.

*These are three good reasons to be a HASI member - here's a fourth - you have a card to show that you have a Scientology membership.*

Write the Membership Officer of your local Org today and buy your membership.

# Become a Competent Auditor
# Learn to Control Your Environment Better
# ENROLL NOW
# On the Saint Hill Special Briefing Course

There is no better place to study Scientology and thus become a competent auditor and more able being than on the Saint Hill Special Briefing Course.

This course gives the fullest and most complete understanding of all the philosophical and technical data.

Whether you have been a seeker of truth for eons or a beginner on the road, the Saint Hill Special Briefing Course will open the way to untold realizations of life and livingness for you.

Under expert supervision and on an exact route laid out by LRH, you will progress along a smooth gradient line of study, assimilating vast amounts of phenomenally powerful and useful knowledge and universal truth about Man, Life and Yourself.

There is no prerequisite for the Saint Hill Special Briefing Course. Anyone wishing to enroll may do so.

However, Academy Graduates who enroll get special bonuses. ( This encourages Academy training at local Orgs prior to enrollment whenever it is convenient.) Monies paid toward Academy training are credited to the price of the Briefing Course and any checkouts done on the Academy Levels are credited to your Briefing Course checksheet.



## at ASHO

The Briefing Course is the economical way to get lots of auditing for free while getting trained at the same time. Briefing Course students get their own Expanded Grades from other competent students.

And, as a special bonus, Briefing Course students are given a unique 50% professional discount on New Power Processing in ASHO's Hubbard Guidance Center (a savings of $600) PLUS Solo training to Grade VI Release is included free as the last part of the Briefing Course (an additional $775 savings).

Come study Scientology at ASHO on the most thorough training course in all Scientology - the Saint Hill Special Briefing Course.

ENROLL TODAY

Be a COMPETENT AUDITOR and **MORE ABLE BEING** Tomorrow.

*Tuition fee: $775.00 for Academy Graduates. $1000.00 additional if you haven't taken Academy Training. Partial payments toward Academy Training are credited. An additional $125 scholarship is given to Class IV Auditors.*

**WRITE TODAY FOR ENROLLMENT FORMS OR MORE INFORMATION: The Letter Registrar, THE CHURCH OF SCIENTOLOGY, ASHO, 2723 West Temple Street, Los Angeles, California 90026.**

# Class IX Released

## LRH Develops an Even Higher Level of Auditing Competence

*Ron has released the new Class IX Auditors Course* ( after thorough pre-testing aboard the Flag Ship of the Sea Organization ) *and it's now being delivered at AOLA* ( Advanced Organization Los Angeles )!

New Class IX is a full, complete and vital training level designed to be done after Class VIII. Although some of the materials on the Class IX checksheet have been previously released in the months prior to Class IX, the Class IX Course is a completely new course with new emphasis on those materials already released PLUS much material that is completely new, including – new LRH tapes addressed to only Class IX Auditors.

Whether you're a 1968 Class VIII or a 1971 Class VIII or have yet to complete your training through to Class VIII, you will find Class IX data and skills of infinite value when you take the course.

The prerequisites for this new level of training are Class VI, VII and VIII as well as HDG. Class VIIIs must do the Class VII Internship at ASHO and HSDC before Class IX. ( Class VIIIs get a special 50% scholarship on Class VII to facilitate this and the VII Internship does not take long- most students can complete it in the six weeks minimum time length set by policy to ensure full experience and expertise .)

(The Class IX Auditors Course is not "HSST" [Hubbard Scientist of Standard Tech]. HSST is the senior CASE SUPERVISORS Course in Scientology - it is not an Auditors Classification Level as such. One must be at least a Class VIII to enroll on the HSST, which is a separate cycle.)

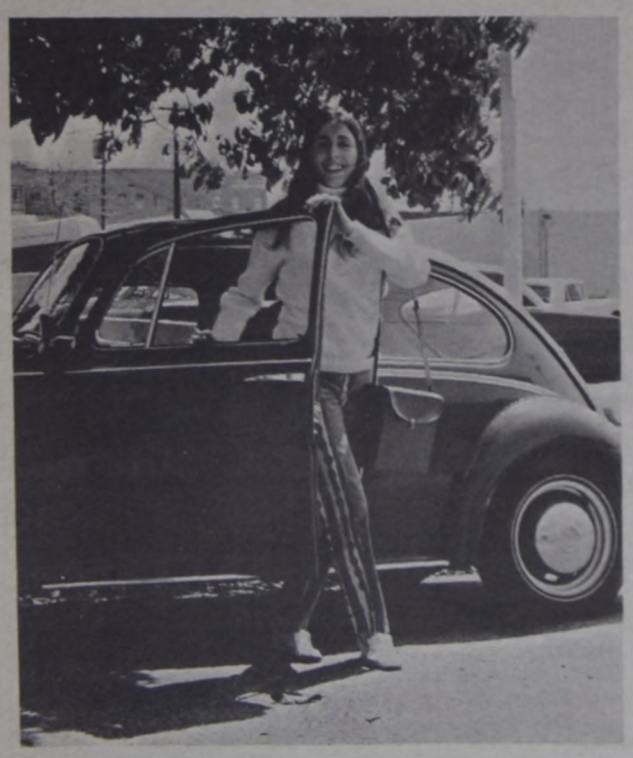
So the Training Route to Total Freedom and Total Power has expanded another powerful giant step toward the stars. The planet is that much closer to Clear with the release of Class IX.

Personally, the message for you is to get moving on your training. Get to Class VI through your local Academy and then the Saint Hill Special Briefing Course at ASHO (or directly by the Saint Hill Special Briefing Course if you're not near an Org which delivers Academy training). Then do the Class VII Internship at ASHO, the Class VIII Course at AOLA and you'll be ready for phenomenal Class IX.

Don't delay. Every minute you waste doesn't help you, your family or friends, Mankind or Ron a bit. The job and Route only gets easier if you do it. So DO IT.

WRITE: The Letter Registrar, AOLA, 916 South Westlake Ave., Los Angeles, California 90006 for information, enrollment forms or answers to your questions.

( If you haven't taken the Class VI and/or Class VII Course yet write instead to the Letter Registrar at ASHO, 2723 West Temple St., Los Angeles, California 90026.)



Attractive Sara Strasser is one of the recent new enrollees onto the dynamic Class VII Internship at ASHO. Sara's all smiles about becoming a really flubless auditor at Class VII.

# Class VII Now a Prerequisite for Class VIII and IX

Following the development of Class IX and Class X technology aboard Flag, the sequence of techniques for the upper levels of training has been established.

As each class, from ARC Straightwire, through Dianetics, Class O and up through Class VII to Class X addresses a specific area of the Human Mind and of man's awareness, each Class must remain distinct and separate in the training and application of its techniques.

For this reason, the Class VII Internship, level of the precision Power Processes, may not be by-passed as a level of training.

Additionally, the Power Processes, now more dynamic by expansion, may not be taught as part of the Class VIII Course. Each of those levels has its own distinct techniques and so must be separately trained.

### PREREQUISITES

Following are the prerequisites for Class VII and above:

I. Class VII Internship: Taught at Saint Hills only in Division V, Dept 13.

Prerequisites: Class VI, HDG.

a. The Power Processes of Class VII may be sold and run on Public Preclears at Saint Hills only and by Class VII Interns or Class VII graduates (who may also have a higher classification).

b. The Power Processes of Class VII may be run on qualified contracted Org staff by contracted staff members who are full Class VII's only and not by Class VIII's who have not done the Class VII Internship at a Saint Hill.

c. The Class VII Internship may be taken by contracted org and Sea Org staff members.

d. The Class VII Internship may be taken by non contracted to staff Scientologists but only as follows:

1. As a prerequisite to the Class VIII Course.

2. As a prerequisite to the Class IX Course by those Class VIII's already graduated or those enrolled on the Class VIII Course prior to the date of this policy letter.

e. The Power Processes may not be run by any person regardless of Classification who is not a contracted org staff or Sea Org staff member except while doing the Class VII Internship or additional graduate auditing for Class VII Honors at a Saint Hill.

f. The Power Processes may not be run by any contracted org or Sea Org staff member regardless of classification who is not enrolled on or graduated from the Class VII Internship.

II. Class VIII Course: Taught at Advanced Organizations only in Division IV.

Prerequisites: Class VI, Class VII, HDG.

III. Class IX Course: Taught at Advanced Organizations only in Division IV.

Prerequisites: Class VII, Class VIII, HDG.

IV. Class X Course: Will be taught at Advanced Organizations only in Division IV.

Prerequisites: Class VII, Class VIII, Class IX, HDG.

Note: All above courses are taught at Flag to contracted Sea Org members who qualify. The prerequisites as above apply.

### COURSE PRICES

| | |
|---|---|
| Class VII Internship | $ 775 |
| Class VIII | $1,500 |
| Class IX | $1,500 |
| Class X | $1,500 |
| Class VIII, IX, X package | $3,825 |

(A saving of $675.)

Class VII Internship special price for Class VIIIs already graduated from or enrolled on the Class VIII Course prior to this date: $385

(A saving of $390.00.)

### DISCOUNTS

The usual 5% discount for Advanced payments applies.

A 50% discount applies for contracted staff of Scientology Orgs.

HCO Policy Letter of 17 Feb., 1971, Issue II: "Class VII"

Note: For information about Class VII write to the Letter Registrar, ASHO, 2723 West Temple Street, Los Angeles, California 90026.

For information about the Class VIII, IX or X Courses write to the Letter Registrar, AOLA, 916 South Westlake, Los Angeles, California 90006.

## L. Ron Hubbard says

*"The grace and smoothness of a Class VII Interne must be perfect before he ever comes near Power. The calibre required is long consecutive hours of very well done sessions at examiner.*

*"Flawless, flubless, Class VII Internes spend hours and hours with TRs. They study folders. They do Folder Error Summaries*

*The result is a totally flubless, totally confident auditor.*

*"Power is precision.*

*"Class VII – it means Flubless Auditor.*

*"The Class VII's VIII Course will be a 3 week breeze."*

**ENROLL TODAY ON THE CLASS VII INTERNSHIP**

**Prerequisite: Class VI and HDG**

Price: $775.00. ( Class VIIIs get a 50% discount at $385.00. ) 5% discount applies to the $775 price for payment in full well in advance.

**WRITE: The Letter Registrar, ASHO, 2723 West Temple Street, Los Angeles, California 90026 for enrollment forms or more information.**

# News From Ar

## Good News
### To Grade IVs & Above

*Ron has developed and thoroughly tested a new "Advance Program"* of not forcing people back on Expanded Grades but doing full Dianetics and Expanded Grades after OT III Expanded and OT VII.*

This new program cancels any earlier policy of insisting that anyone have Expanded Grades before going on to higher level processing. This new program allows any Grade IV Release to go on to higher processing. Expanded Grades and/or completed Dianetics are NOT a prerequisite to higher processing to those who already have a Grade IV Release.

Ron has found that the gains from Expanded Grades and Dianetics are just as great if not greater and the auditing faster after a person is OT III Expanded and OT VII.

*The Bridge to OT is now smoother and wider open than ever before.*

Preclears up to Grade VA Release WRITE TO: The Letter Registrar at ASHO, 2723 West Temple Street, Los Angeles, California 90026 for more information.

Grade VI Releases, Clears and OTs WRITE TO: The Letter Registrar at AOLA, 916 South Westlake Ave, Los Angeles, California 90006 for more information.

*ADVANCE PROGRAM - an outline of what processing a person should have and in which order so that he or she will be assured of getting the maximum gain from the various "Grades" and "Levels" of Scientology and Dianetics auditing.



Eddie Robin, Scientologist, recently won sixth place in the World Three - Cushion Billiard Championship held at the Sahara Hotel in Las Vegas Nevada.

## Championship Billiards Player Increases Competence With Scientology

*When the finest billiards players of the world ( from Europe, Asia, Africa and South America, as well as the United States ) met recently in Las Vegas for the World Billiards Championship, they were in for a real surprise from young American and Scientologist, Eddie Robin. Here is what happened as it was reported in the National Billiard News:*

"To the fans in the United States a new hero has emerged on the three-cushion scene . . . In the tournament which was held at the Sahara Hotel in Las Vegas, they'll be talking about Eddie Robin, the young former New Yorker and Casino dealer who came through on the opening night with the biggest upset when he knocked Raymond [Ceulemans] off after coming from behind (score 57-47) to run four straight when the score was 58-56. Robin, who indeed has a great future in the sport, averaged 1.224 in defeating the man who had won the World's Championship eight straight times . . . Keep up the good work Robin and you might well bring home this prestige crown to the United States."

Eddie Robin is now working on staff at the Los Angeles Celebrity Center and has just finished "Life Repair" (basic Scientology Auditing). Asked if Scientology had helped him improve his game, Eddie explained, "I had stopped playing for eight years because I didn't think I could become a top-notch player which was a goal at that time. I am very fortunate that I found out about Scientology so soon after I had started my search to expand my abilities. Just talking to a Scientologist, I was able to put the game in the proper prospective. I learned to play for enjoyment. Before Scientology I played only to win so that I also had a great fear of losing, now I no longer have that fear.

"Before the International Championship, I did 'Reach and Withdraw' [a simple Scientology process] on the table and then on the cue. After only 10 minutes of it, I felt like I had just finished practising for a hour. As a result, I played the best game of my life and beat the World Champion!

"I had learned that at the moment of execution I was not in Present Time. Every player I have talked to says the same thing in different ways. They don't actually see the contact of the cue tip and the ball! Knowing this has improved my game tremendously - I started doing Tr-O (a training drill that helps a person confront people or objects) and I stopped mis-cuing the ball. Now I do Tr-O before every game. Doing it calms me down a great deal. I am not jittery or nervous before a game like I was before.

"With practice and all the training and processing I can get, I know I can win the National Tournament (9 months from now) and then the World Championship!"

## Pro Quarterback Uses Scientology



In 1970 John Brodie, playing his 14th year of professional football, was recognized as the leading quarterback in the National Football League. Brodie led his San Francisco 49ers to a 10 - 3 - 1 record and the Western Division Championship.

He was nearly a unanimous selection as the game's Most Valuable Player, receiving the Jim Thorpe trophy. Brodie was chosen by a vote of the players from the 26 teams of the National Football League.

In this year (by far his finest) Brodie passed several career milestones. He completed 2,093 passes for a total of 26,875 yards. Only three other quarterbacks (Johnny Unitas, Sonny Jorgenson, and Y. A. Tittle) have ever thrown more than 2,000 completions or more than 25,000 yards.

The 49ers during his tenure have finished in last place three times, most recently last fall, when his arm went bad. *"I compounded the problems,"* admitted Brodie, *"by never finding the source of the bad arm, although I continued to play."* At the beginning of this season, John became interested in Dianetics and Scientology, and through auditing, *"The trouble cleared up"*, John says, *"and the arm feels better than ever."*

John is continuing his auditing with Phil Spickler, Class VIII, at the Menlo Park Center. His future plans include more auditing and very soon the *Clearing Course.*

John finds Scientology a workable philosophy that, as he puts it, *"makes sense." "It's something that I can use."*

### ASHO's Well Trained and Competent Publications Department Inherits the Job of Supplying L. Ron Hubbard's Dianetics and Scientology Books to the United States, Canada and Mexico. New Policy is to Promote Only Those Books Available for Immediate Shipment. Thus Begins;

## A New Era of Book Delivery

L. Ron Hubbard has recently discovered that for optimum delivery results, the publication and distribution of his books are best done in the Department of Publications of a service organization such as ASHO, which also delivers Scientology Training and Processing.

*So by Ron's exact order the Publications Department at ASHO has taken over the full responsibility for printing, distributing and shipping LRH's books to the U.S., Canada and Mexico.*

Also, by Ron's exact order, ASHO publications will now only advertise those books which are actually available for immediate delivery. All orders for those books will be shipped within 24 hours of receipt of your order.

This means both small mail orders from individuals buying by Direct Mail from ASHO Publications Dept. as well as large bulk orders from Orgs, Franchises, Groups and Bookstores will receive instant delivery.

This new line has already greatly speeded up the delivery of Ron's books in the United States. In this way you get your book immediately with no long waiting period so that you can start reading them at once or give ( or sell ) them to your friends.

*Not only will ASHO Publications Department advertise only those books available for immediately delivery - they'll also be printing up quantities of EVERY one of Ron's books not now in stock so that every title will soon be available for delivery to you.*

The presses have already started rolling on several titles. Books like "Dianetics '55" will soon be easily available again.

It's good news for sure.

Books are our first line of Dissemination.

Let's really spread the Universal Knowledge and Truth of Scientology and Dianetics through Ron's books. Buy them and read them. Get your friends to do the same.

*Do it for Mankind, Ron and Yourself.*

# ound The World

# L. Ron Hubbard presents

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# A One-Day Congress - May 9th.

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* *A live auditing demonstration of Dianetics.*
* *Lectures by the Executive Director of each Org on the "Miracles of Dianetics" and "Third Dynamic (Group) Technology."*
* *Recorded Group Processing by LRH*
* *And of course, the latest word from Ron from the Flagship.*

**This Congress will be held around the United States and Canada at every Hubbard Scientology Organization on May 9th, 1971. See the addresses on the back for the Org nearest you.**

*DON'T FORGET - IT'S SUNDAY, MAY 9th*

*Admission price: $12.00 at the door. $8.00 in advance. Blocks of ten tickets cost $6.50 each.*

**CONTACT YOUR NEAREST ORG RIGHT NOW FOR ADVANCE TICKETS AND MORE DETAILED INFORMATION**

*Bring a Friend and Show Him Total Freedom*

---

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WRITE: Congress Manager, ASHO, 2723 West Temple Street. Los Angeles, California 90026 for tickets and information.

*Important Note on Books*

# EARLY PROCESSES VALID

*FOOTNOTES, ETC., TO CONTRARY BEING REMOVED IN ALL REPRINTS*

## STANDARD EXPANDED TECH BRINGS USE OF "ALL TECH"

ASHO Publications Department reports that all the notes, footnotes, etc., introduced into 1965 to 1969 editions saying or implying the pre-1965 processes are not used in standard current tech are being deleted from all the new and future prints.

All those "old" processes are valid and in use at their proper levels in today's expanded Standard Technology.

This applies to both Dianetics and Scientology although today's Dianetic tech procedure is more simple and has broader application than earlier issues. The basics have not changed.

As indicated by the 1970 *Classification, Gradation and Awareness Chart of Levels and Certificates* in the "PROCESSES AUDITED" column, there is a lot of tech on each level from O to IV. It's those processes listed – "AND OTHERS". And the "others" are many of them found in L. Ron Hubbard's books from the earliest years. There is also a tremendous amount of auditor know-how in those books. It is used on Academy courses and on the Saint Hill Class VI and above courses. It's not just "background" data.

So please in your copies of Ron's books which have notes and footnotes suggesting or saying the processes are no longer used DISREGARD SUCH NOTES.

Orgs are being supplied with printed slips announcing this so you can get them (no cost) and place them into your pre-'70 editions of the books. Just request the number you need for your Dianetics/Scientology library.

And remember *you can be run on those processes* at the levels where they belong.

# Org News

## LOS ANGELES ORG

ACADEMY GRADUATES: LEVEL O CERT. - Stan Miller, Bill Bawles, Karen Franchot, David Royal, Ken Bragunier, Ron Anderson, D. Kent Christiansen, Debbie Hill, Liz Lidgard, Steve Spencer, Nell S. Greene, Doug McCreery, Bob Dilts, Linda Sue Stump, Ray Ordas, Gera Graham, Ervin Scoot, Dennis Mitchell, Theo Grant, John Pardee, Barbara Lurty, Glenn Scott, Walt Whipple, Louis Arvas, Marvin Rolnick. LEVEL I Cert. - Frank Reimer, Peggy Eastmont, Bruce Dobbs. LEVEL O CLASSIFICATION - Larita Baugh. LEVEL I CLASSIFICATION-- Don Filbert, Peggy Eastmont, Gregg Wells, Ron Anderson. LEVEL II CLASS. - P. Davidson. LEVEL III CLASS. - Peter Davidson.

HDC GRADUATES: Ted Littler, Sylvia E. Moeller, Stina Hans, Dick Maroone, Suzanne Galliand, Jon Grider, Charles Moeller, Dan O'Conner, Marianne Apitz, Bill McCall, Anne Glass, Lani Michaels, Dennis Mitchell, Bob Mills, Jim Brown.

HDG GRADUATES: Bud Shilling, Bob Dilts, Dennis Mitchell, Donna Howard, Doris Hunt, Dick Dopps.

RELEASES: ARC STRAIGHTWIRE - Daryl Snyder, Ann Darby, Alix Thomas, Vince Mrkva, Carrine Huntley, Stephanie Hamilton, Ken Bragunier, Dennis Crane, Susan Benson, Kelly Trocks, Charlotte Chandler, Tom Rederson, Blair Livingston, Paige Pederson, Diane Knighton, Stan Philips, Jim Magana, John Roussel, Danny Daniel, Nell S. Greene. GRADE O - Paul Armstrong, Peter Davidson, Howard Shube, Don Filbert, Dee Dee Willat, Lorita Baugh, Frank Riemer, Doug Chambers, Bob Dilts, Daryl Snyder. Alix Thomas, Corrine Huntley, Kelly Trocke, Danny Daniel, GRADE I - Peggy Eastment, Bob Dilts, Steve Clamage, Don Filbert. GRADE II - Rod Welch, Don Filbert, Terry Milner, Uangie Prokl. GRADE III - Don Filbert. GRADE IV - Craig Beeney, Tom Muncrief. LIFE REPAIR - John Gilliam.

DIANETIC COMPLETION: Dan O'Conner.

## HAWAII ORG

ACADEMY GRADUATES: CLASS O - Annette Gutierrez, Edith Stryker.

CURRENTLY ON ACADEMY LEVELS: LEVEL I - David Vannier, Gail Peterson. LEVEL II - Eric Gross, Mike Soper, Clark McPherson, Doug Nagy, Liz Burgess. LEVEL III - Bob Stauffer.

HDC GRADUATES: Jeanie Makowski, Joane Knight, Lisa Bailo, Randy Stryker.

HDG GRADUATES: Dorothy Knight, Jeanie Makowski.

RELEASES: EXPANDED ARC STRAIGHTWIRE - Gil Bailo, Don Price, Lee Evans, John M. Sly, Edith Stryker, John Gutierrez, Randy Stryker, Sheila Stryker. EXPANDED GRADE O - John Gutierrez, John M. Sly.

## SEATTLE ORG

HSDC CERTIFIED GRADUATE: David Tweedy.

LEVEL O CERT: Larry Ward, Russel Karl, Doug Nordling.

HDC GRADUATES: Linda Karl, Don Johnstad, Ron Kule.

CURRENTLY ON COURSE: LEVEL O - Larry Wilson, Sandy White, Caroline Opocensky, Dave Pearson, Rodger Buss, Jim Roysdon, Russ Kennedy, Randy Smith, Chery Rowland, Robert Gisel, Omar Goushe, Eric Irgens, Liss Guderjohn, Doug Nordling, Eaton, Jeannie Smith, Bruce Myland, Dan Tinness, Larry Ward, Steve Heard, Sue Young, Shirley Corbett, Geoff Barneman, Barbara Eagon, Bill Pinton, Kieth Clark, Tim Ludwig, Carol Maier, Kathy Hendricks, Nancy Chambers, Darrell Blow, Bill Decker, Carolyn DeWolf, Chris Hilton, Carl Hansen, Hugh Mitchard, Gary Morton, Russ Karl, Frank Clark, Joanne Clark, Bob Skinner, Birdie Carter, LEVEL I - George Fine.

RELEASES: ARC STRAIGHTWIRE EXPANDED: Omar Goushe, Kath Beck, Steve Heard, Robert Gisel, Linda Karl, Caroline Opocensky, Larry Willson, Darrel Blow, Eric Irgens, Jim Crowley, Frank Clark. GRADE O EXPANDED: Casey White, Larry Willson, LIFE REPAIR: Sue Sanford, Myrna Anderson, Steve Heard.

HDC GRADUATES: Linda Karl, Don Johnstad, Ron Kule.

## MIAMI ORG

ACADEMY GRADUATES: LEVEL O - Jim Bunyard.

HSDC GRADUATES: Adrienne Bernstein, Chuck O'Neill, Mike Mann, Trisha Sexsmith, Jim McKendrick.

CURRENTLY ON ACADEMY LEVELS: Jim McKendricks, Denise Prendergast, Cheryl Crossman, Chuck O'Neil, Linda Napolitano, Eve Petit, Tim Parker, Tommy Tracy, Tom Brownell, Darlene Talbot, Ray Behm, Charlie Tyte, Joy Murphy, Fred Popp, Margie Benner.

RELEASES: ARC STRAIGHTWIRE EXPANDED - Betty Wagner, Mickie Cook, Richard Talbot, Sheila Talbot, LIFE REPAIR - Betty Wagner, Bernard Newby, Richard Green, Mickie Cook, Richard Talbot, Sheila Talbot, Auguie Pinto, DIANETICS COMPLETION - Sheila Talbot. EXPANDED O - Sheila Talbot, EXPANDED I - Sheila Talbot.

## DETROIT ORG

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HDG GRADUATES: Wil Fry, Duncan Angus, Jeanene Brown, Dr. Allen Collins, Hank Deneke, Kenneth Boor,

RELEASES: ARC STRAIGHTWIRE EXPANDED - David Huntoon, Kenneth Boor, Jim Slack, Greg Angus, Paul Maisano, Randall Paterson. EXPANDED GRADE O - Dale Mason, Ginger Ross, David Huntoon, Lynne Bliss, Gary O. Jacobs, Margaret Moorehead, Marian Klopp, Jim Slack. EXPANDED GRADE I - Lynne Bliss, Christine Lake, Sue Sullivan. EXPANDED GRADE II - Lynne Bliss, Sue Sullivan, EXPANDED GRADE III - Lynne Bliss, Sue Sullivan.

DIANETIC COMPLETIONS: Dale Mason, Mike Stevens, Ginger Ross, Hank Deneke, Margaret Moorehead, Gary O. Jacobs, David Huntoon, Kenneth Boor, Jim Slack.

## BOSTON ORG

HSDC GRADUATES: Connie Mumma, Harriet Kirages, Suzie Heffel.

HAS GRADUATES: Stephen Newdell, Tim Orcutt, Harriet Russell, Mary Dosh, Larry Dosh, Kathie Stansel, Jack Coughlan, Ann Hallblom, Jonathan Craig, Richard Wigod, Steve Vaglica, Tom Jones, Betty McCaffrey, Mary Pat Fitzgerald, Sam McVicker, Kathie Tisdel, Milton James, Bob Raftery.

RELEASES: LIFE REPAIR - Jim Heilman, Bill Broderick, Sandi Wilson, Brenda Fuller, Jerome Wilson, Chip Payson.

## MISSIOURI ORG

HSDC GRADUATES: Dick Kerlin, Lynn Doan.

HAS GRADUATES: Ron Howard, Don Riedel, Mel Kenser, Dick Jackman, Jean Jackman, Russ Jackman, Jim Hedleston, Gary Kuever, Patti Rasberry, John Whitney, Loretta, Nimmo, Karen Stoltz, Dennis Bell, Sigmund Reid, John Halls, Russ Burke, Dennis Kaufman.

RELEASES: ARC STRAIGHTWIRE - Nancy Turner, Dennis Kaufmann. LIFE REPAIR - Dennis Kaufmann, John Hansen, John McGuire. GRADE II - Wanda Gaston.

## SAN FRANCISCO ORG

ACADEMY GRADUATES: LEVEL I - David Sweetland, Steve Besio, LEVEL II - Rohn Walker, Sharon Besio, Pam Holland.

HSDC GRADUATES: Clair Latour, Ted Remak, Doug Nopson.

HDG GRADUATES: Diane Hertz, Laurence E. Cowles, Robert Sandell.

RELEASES: ARC STRAIGHTWIRE - Jim Halsey, Bill Lawsen, Jerry Marino, Sue Muckler, Jim Vannier. LIFE REPAIR - Fred Hunt, Richard Rial, Fred Hall, Don Rowley, Faxon Bowen, Dave Shapiro, John Carmichael. GRADE O - Robert Diskin, Margie Vannier, Douglas Gomke. GRADE I - John Carson, Rohn Walker. GRADE II - Steve Besio.

DIANETIC COMPLETION: Jim Jenkins.

CURRENTLY ON ACADEMY LEVELS: HRS - Bob Anderson, Susie Anderson, Richard Baker, Geof Barton, Elaine Barch, Jean Blake, Sherry Bonner, John Chambers, John Colletto, Kathy Connolly, Rachael Corona, Van Crawford, Larry Dahlquist, Vickie Dodge, Richard Douglass, Fred Dreilich, Linda Dubayah, Debbie Dunnigan, Joyce Elkins, Carol Ferguson, Steve Goldstein, Joe Gorlock, Fred Haley, Connie Harris, George Hawkes, Ron Henderson, Jim Jackson, Gabriel Kriz, Phil Levin, Ingrid Loe, Pat Lusey, Norman Lynch, Jerry Marino, Bill McClintick, Cherie Mason, Peter Matteson, Merbeth Miller, Greg Moore, Kathy Moore, Doug Nopson, Larry Norton, Norm Novitsky, Bill Offerman, Kathy O'Gorman, Rosalie Pasco, Susan Peckenham, Mary Reinhart, Ted Remak, James Roland, Myron Ruderman, Ken Salazor, Jim Sanchez, Richard Sarut, Robbie Schlotthauer, David Shapiro, Scot Steele, Rick Strot, Reed Taylor, Harry Vassilopoulas, Jean Vavrus, Nancy Walcott, Bob Waldman, Carol Wemple, Steve Wertz, Marcia Williams. HTS - Cindy Ash, Faxon Bowen, John Carson, Kay Gordon, Mike McClaughry, Fred Swartz, Joan Taini, HCA - Jim Aloise, Wendy Petersen, Ed Warren. HPA - Pat Butcher, Norm Dahl, Nancy Kelly, Barry Wilson. HAA - Jim Jenkins, Walt Voelker.

## TORONTO ORG

ACADEMY GRADUATES: LEVEL O - Doug Dean, Jack Manning, Diane Hardy, LEVEL I - Eva Balogh, Tom Shuck, Bob McKay, Dean Regan, Doug Dean, Kathy Krezmien, LEVEL II - Tom Shuck, Eva Balogh, Bob Nagy.

HDC GRADUATES: Gerri Moore, Ronald G. Hiscox, Josephine Brewer, Charles J. McCann, Nell Patchet.

HDG GRADUATES: Desmond Harvey-Jones.

RELEASES: ARC STRAIGHTWIRE EXPANDED - Stuart Smith, Diane Hardy, LIFE REPAIR - Doug Dean, Ly Bawtinheimer.

## NEW YORK ORG

ACADEMY GRADUATES: LEVEL O Theory - Carolyn Rodriguez.

HDC GRADUATES: Fred Filios, John P. Wells, Jane MacDonough.

HDG GRADUATES: Carter Manierre, John P. Wells.

RELEASES: ARC STRAIGHTWIRE: Michael Donish, William Suplee, Michael McBee, George Goodrich, Thomas Federowicz, Chrys Page. GRADE O EXPANDED: Carolyn Rodriquez. GRADE IV EXPANDED: Jim Meisler. DIANETIC COMPLETION: Amy Schlather, Eric Krackow, Jeffery Close, Marta Levinson, Michael Donish, Chrys Page.

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The HPCSC will be available at ASHO, SH UK, ASHO DK, New York Org, Johannesburg Org and Sydney Org. The first class will start in each of the above mentioned orgs the second or third week in May, 1971.

*FLASH - it is expected that after July 25, 1971, no one will be allowed to Supervise a Scientology Course who has not graduated from this HPCSC.*

The price for the HPCSC is $1500.00 with the usual 50% discount to Org contracted staff and 5% discount for advance payment in full.

WRITE TODAY: to the Letter Registrar of any of the above Orgs and get your enrollment forms and be advanced scheduled to start the powerful HPCSC in May.

# Obnosis and the Tone Scale

## By L. Ron Hubbard

*The following is extracted from the Advanced Clinical Course * (see footnote ) Preparatory Manual for Advanced Students in Scientology. It was published in 1957.*

Somewhere in your possession, in your desk, or tucked into a bookcase, are two large pieces of paper. They are covered closely with data invaluable to an auditor. You have poured over them, and quoted from them many, many times.

They are, of course, the Chart of Human Evaluation and the Chart of Attitudes. The data in them is a large part of an auditor's stock in trade, and every auditor in the world is, in some degree, familiar with them.

But how about getting the data off the charts and applying it to life, to some real person? It's not hard to do casually, for some acute tone. "Joe was on a 1.5 kick last night." Sure, he turned red as a beet, and threw a book at your head. Simple. Mary breaks into sobs, and grabs for the Kleenex. Couple of auditors on the scene exchange looks, nod sagely. "Hmm. Grief!"

But how about chronic tone, with that thin, shiny veneer of social tone slicked over it? How sharp and how certain are you about that? Now, take a PC that you are familiar with. What, exactly, is his chronic tone? If you don't know, you had better read on. If you do, read on, and learn more about it.

### OBSERVING THE OBVIOUS

The title of this article starts with an odd word: obnosis. It's been put together from the phrase, "observing the obvious." The art of observing the obvious is strenuously neglected in our society at this time. Pity. It's the only way you ever see anything; you observe the obvious. You look at the isness of something, at what is actually there.

Fortunately for us, the ability to obnose is not in any sense "inborn" or mystical. But it is being taught that way by people outside of Scientology.

### TEACHING OBNOSIS

How do you teach somebody to see what is there? Well, you put up something for him to look at, and have him tell you what he sees. That is what is done in an ACC class, the earlier in the course, the better. A student is asked to stand up in the front of the classroom and be looked at by the rest of the students. An instructor stands by, and keeps asking, "What do you see?" The first responses run about this: "Well, I can see he's had a lot of experience." "Oh, can you? Can you really see his experience? What do you see there?" "Well, I can tell from the wrinkles around his eyes and mouth." "Good!" The instructor accepts nothing that isn't plainly visible.

A student starts to catch on and says, "Well, I can really see he's got ears." "All right, but from where you're sitting can you see both ears right now as you're looking at him?" "Well, no." "Okay, What do you see?" "I see he's got a left ear." "Fine!" No conjectures, no tacit assumptions will do. Nor are the students permitted to wander in the bank. For example "He's got good posture." "Good posture by comparison with what?" "Well, he's standing straighter than most people I've seen." "Are they here now?" "Well, no, but I've got pictures of them." "Come on. Good posture in relation to what, that you can see right now." "Well, he's standing straighter than you are. You're a little slouched." "Right this minute?" "Yes." "Very good."

You see what the goal of this is? It is to get a student to the point where he can look at another person, or an object, and see exactly what is there. Not a deduction of what might be there from what he does see there. Not something the bank says ought to go in company with what is there. Just what is there, visible and plain to the eye. It's so simple, it hurts.

### NOTHING MYSTICAL ABOUT IT

Along with this practice in observing the obvious about people, the students receive a lot of information about particular physical and verbal indications of tone level. Things very easy to see and hear, by looking at a person's body and listening to his words.

"Thetan-watching" has no part in obnosis. Look at the terminal, the body, and listen to what's coming out of it. You don't want to get mystical about this, and start relying on "intuition." Just look at what's there.

### EXAMPLES

As examples: You can get a good tip on chronic tone from what a person does with his eyes. At apathy, he will give the appearance of looking fixedly, for minutes on end, at a particular object. Only thing is, he doesn't see it. He isn't aware of the object at all. If you dropped a bag over his head, the focus of his eyes would probably remain the same. Moving up to grief, the person does look "downcast."

A person in chronic grief tends to focus his eyes down in the direction of the floor a good bit. In the lower ranges of grief, his attention will be fairly fixed, as in apathy. As he starts moving up into the fear band, you get the focus shifting around, but still directed downward.

At fear itself, the very obvious characteristic is that the person can't look at you. Terminals are too dangerous to look at. He's supposedly talking to you, but he's looking over in left field. Then he glances at your feet briefly, then over your head (you get the impression a plane's passing over), but now he's looking back over his shoulder. Flick, flick, flick. In short, he'll look anywhere but at you.

Then, in the lower band of anger, he will look away from you, deliberately. You know, he looks away from you; it's an overt communication break. A little further up the line, and he'll look directly at you all right, but not very pleasantly. He wants to locate you - as a target.

Then, at boredom, you get the eyes wandering around again, but not frantically as in fear. Also, he won't be avoiding looking at you. He'll include you among the things he looks at.

### ADVENTUROUS EXPERIENCE

Equipped with data of this sort, and having gained some proficiency in looking at the isness of people, the ACC students are sent out into the public to talk to strangers and to spot them on the tone scale. Usually, but only as a slight crutch in approaching people, they are given a series of questions to ask each person, and a clip-board for jotting down the answers, notes, etc.

They are public-opinion poll-takers from the Hubbard Research Foundation. The real purpose of their talking to people at all is to spot them on the tone scale, chronic tone and social tone. They are given questions calculated to produce lags and break through social machinery, so that the chronic tone juts out.

Here are some sample questions, actually used: "What's the most obvious thing about me?" "When was the last time you had your hair cut?" "Do you think people do as much work now as they did fifty years ago?"

At first, the students merely spot the tone of the person they are interviewing - and many and various are the adventures they have while doing this! Later, as they gain some assurance about stopping strangers and plying them with questions, these instructions are added: "Interview at least 15 people. With the first five, match their tone, as soon as you've spotted it. The next five, you drop below their chronic tone, and see what happens. For this last five, put on a higher tone than theirs."

### HIGH GAIN

What does an ACC student gain from these exercises? A willingness to communicate with anyone, for one thing. To begin with, students are highly selective about the sort of people they stop. Only old ladies. No one who looks angry. Or only people who look clean. Finally; they just stop the next person who comes along, even though he looks leprous and armed to the teeth. Confrontingness has come way up, and he's just somebody else to talk to.

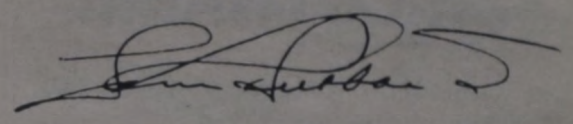
They become willing to pin-point a person on the scale, without shilly-shalling. They say, "He's a chronic 1.1 Social tone 3.5, but real phony." That's the way it is, and they can see it.

They also become quite gifted and flexible at assuming tones at will, and putting them across convincingly. Very useful in many situations, and lots of fun to do. They grow adept at punching through a comm lag in an informal situation. At sorting out apparencies from realities.

The rise in certainty of communication, and in ease and relaxation of manner while handling people, in the students who have been run through this mill, is something which must be seen or experienced to be believed. The one most often repeated request in every ACC Unit is: "Can't we please have some more obnosis this week? We haven't had enough of it yet."

( This statement is very funny to the ACC instructors, because these same students said at the beginning, "If you make me go out there, I'll walk out on the course." )

Obnosis is quite important, and should be learned as thoroughly as possible by all Scientologists.



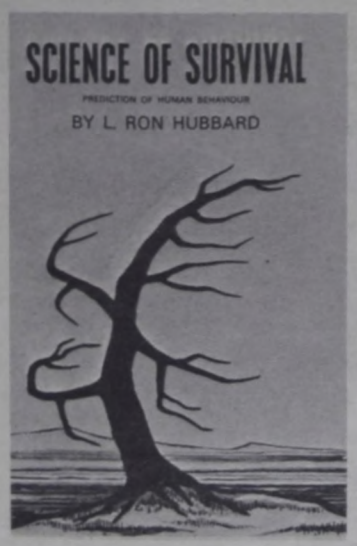
( HCO Bulletin of 26 October, 1970, Issue III )

*Advanced Clinical Courses are no longer part of today's Scientology training. All the materials which were once part of these "ACCs" are thoroughly taught today on the ideal Training Route, which is Academy Courses ( at your local Scientology Org ) and the Saint Hill Special Briefing Course given at your nearest Saint Hill - ASHO. ( Then upper level training courses Class VII, VIII and IX.)


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*Ron wrote this book to be used with the Chart of Human Evaluation (which comes free with each copy).*

*Become more competent at using the Tone Scale by studying this book and accompanying chart.*




**$7.00**

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### by L. Ron Hubbard

**Become Competent at the Prediction of Human Behavior**

*Dianetics, originated by L. Ron Hubbard, is Man's most advanced science of the Human Mind. It has startled the scientific world by the accuracy of its predictions and its insight into the activities of Man.*

A study of this text will enable the reader to accurately PREDICT HUMAN BEHAVIOR. You'll be able to evaluate your associates, employees or superiors and so understand them and be able to ACCURATELY PREDICT what they will do as individuals or groups in any given situation.

*In our modern times of increasing confusion, anxiety and danger, this book offers you the safe solution of understanding your fellow man.*

BUY IT TODAY AND READ IT.

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(Make checks payable to ASHO).

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## by L. Ron Hubbard

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## •2nd DYNAMIC

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Write to the FLAG REGISTRAR TODAY and secure yourself a place on one of the following courses now available for a limited time only:

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# Franchise News

### SCIENTOLOGY RICHARDSON

Rick Filiski, OT III, from Richardson, Texas reports that the radio station KRLD 1080 (AM-FM) in Richardson has started using Scientology spots for promotion. KRLD produces 50,000 watts power and reaches as far as Australia. Tapes and records about Scientology and Dianetics are played several times a day. Rick says "we have 177 stations targeted for use in the Texas area alone". Scientology of Richardson is sponsoring the promotion and the final product will be letting more people know about the only totally workable religious philosophy on Earth. This promotion will give more people a chance to make a reach.

### SCIENTOLOGY LA JOLLA

HSDC GRADUATES: Jerry Pope, Todd Fifield, John Loyer, Gary Lawrence.

HQS GRADUATE: Sarah Hunt.

HAS GRADUATES: Chris Donahue, Mike Boring, Bob Morss.

RELEASES: ARC STRAIGHTWIRE - Janet Lawrence, Gary Lawrence. LIFE REPAIR - Sarah Hunt, Bob Fell II, Janet Lawrence, Gary Lawrence.

### SCIENTOLOGY CONNECTICUT

HSDC GRADUATES: Jim Montgomery, Steve Huey.

HAS GRADUATES: Bob Miller, Sandra Lawson, David Lawson. RELEASES: ARC STRAIGHTWIRE: Tom Piazza.

### SCIENTOLOGY ORANGE COUNTY

RELEASES: ARC STRAIGHTWIRE - Richard Compton. EXPANDED GRADE II - Dennis Simonson. LIFE REPAIR - James Dunn.

### SCIENTOLOGY ALBUQUERQUE

HSDC GRADUATE: Ed Greene.

HQS GRADUATES: Bill Houston, Ray Hemphill.

HAS GRADUATES: Leon Hulett, Barbara Peters, Richard Shube.

### SCIENTOLOGY SANTA CLARA

RELEASES: ARC STRAIGHTWIRE EXPANDED - Bill Seran, GRADE II & III EXPANDED - Ruth Pierce, GRADE IV EXPANDED - Ruth Pierce, Janine Peters, LIFE REPAIR - Janine Peters, Clay Primrose, Joan Biggs, Lynn Moore, Rose Peters, DIANETIC RELEASE - Tom Rundberg, Larry Dahekuist.

### SCIENTOLOGY ARDMORE (PA.)

HSDC GRADUATES: Frank Taylor, William Shields, Sr. Tom Mertes, Scot Furbish, Margaret Butterworth, David Butterworth.

HQS GRADUATES: Joseph Schaefer, Marianne Dahms, Jim McDonough.

HAS GRADUATES: Richard Romejko, Samuel Liciardi, Gayle Zison, Greg Gloor, Bill Orris, Pat Delano, Colleen Titus, Sylvia Zison, Glenn Smoak, Charles Couch.

### SCIENTOLOGY SALT LAKE

HAS GRADUATE: Helen Foy.

DIANETIC COMPLETION: Michael Bridges.

### SCIENTOLOGY OHIO

HSDC GRADUATES: Peter Hayes, Abby Adam, Stan West, Dave Ward, Betty Jaggers, Carole Canfield, Vonne Kathary.

HAS GRADUATES: John Sharp, Laurel Sharp, Paul Ward, Stan West, George Warix, Abby Adam, Shirley Banicki, Lena White, Clayton Shull, Earl White.

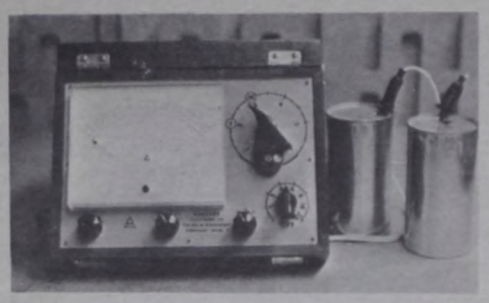
### SCIENTOLOGY GLENDALE

HSDC GRADUATE: Ginny Hoff.

HAS GRADUATES: Frank Langell, Eric Bowman, Kilian Anderson, Steve Sanders, Bob Cyr, Suzie Sooth, George Vig, Bill Crane.




Leona Goodale, who's a hair stylist by profession, recently completed her New Power Processing at ASHO and is now busily working on the Solo Course. Leona is very excited about the new "Quadruple Solo" processes which she'll be running soon.



# Get Your E-Meter

*Mark V and Azimuth model Hubbard Electrometers ("E-Meters") are now available for immediate delivery to you.*

DELIVERY GUARANTEED BY THE SEA ORG

*All orders shipped within 24 hours.*

EVERY STUDENT MUST OWN HIS OWN E-METER. Field Auditors should own a second meter as a spare.

ORDER YOURS TODAY

Price: $170.00 less 20% discount for H.A.S.I. Members (35% discount for bulk orders of 10-49 meters).

ORDER FROM: ASHO Publications Dept., THE CHURCH OF SCIENTOLOGY, 2723 West Temple Street, Los Angeles, California 90026.

*Make checks payable to - ASHO*

# VITAL Statistics

MARRIAGES:

At Orlando, Florida: Anita Welch wed John Jurane on February 20th, 1971.

At Salt Lake City, Utah: Christine Ruth Perkins wed Craig Briggs Smith on March 6, 1971. The ceremony was performed by Rev. Carol Craig.

At Phoenix, Arizona: Ann Ohlhausen wed Roger Butler on January 16, 1971. The ceremony was performed by Rev. Henry Schlichting.

ENGAGEMENT:

At Urbana, Illinois: Susan Baker to Paul Wasserman.

BIRTHS:

At Phoenix; to Roy and Sharon Amrein, a daughter, Audrey, born March 1, 1971.

At Orlando: to Lois and Larry Weber, a daughter, Frosty, born February 23, 1971.

At Honolulu: to Tony and Shari Azzarella, a daughter, Rochelle, born March 3, 1971.

At Middletown, Conn.: to Boyd and Beth Hedleston, a son, David, born February 22, 1971.

DEATHS:

At Phoenix, Arizona: Ed Reid, OT II, left the body on March 9, 1971.

*If it isn't announced in*
*THE AUDITOR*
*It didn't happen.*

Send it in and make it a fact.



Versatile Clear and OT VII entertainer, Amanda Ambrose, can competently play any mood with complete beingness. Amanda recently ( March 17, 1971 ) starred in a highly successful program on nationwide television called the "Great American Dream Machine". During this hour and a half Special Amanda thrilled her audience with her electrifying voice, flawless musicianship and giant bubbling personality. Amanda contributes much of her success in show business to her training and processing in Scientology.

# DEFINITIONS

*continued from page 2*

CASE SUPERVISOR - C/S - one who supervises closely a person's auditing progress, checking after each auditing session and approving the next action to be done. Usually done by a person who is not also the auditor.

SOLO - QUADRUPLE SOLO - "Solo" is the combination auditing - training level which leads to Grade VI Release. It is called "solo" because the student first learns to audit himself on this level. "Quadruple Solo" is a new development in which the processes of Solo are run on 4 flows ( flows- an impulse or direction of energy, particles, thought or masses between terminals.)

TECH - TECHNOLOGY - The methods of application of an art or science as opposed to mere knowledge of the Science or art itself.

THETAN - the person himself, not his body, name, mind or anything else; that which is aware of being aware; the individual himself.

TONE SCALE - a scale measuring and relating the various factors of behavior, emotion and thought to levels on the scale.

TRs - "Training Routines" - training drills on Scientology Courses which train a student to communicate and audit.

FOCUS ON SUCCESS

# Quadruple Solo !

## Grade VI Processes Now Run on 4 Flows

Ron's done it again !

Now all students working on Grade VI ( either on the Solo Course or on Level VI of the Briefing Course ) will do their "solo" Grade VI auditing using new "QUADRUPLE FLOWS".

These "quadruple" ( means four ) flows are the traditional three flows of "triple flows" PLUS one more - a powerful new development which Ron has just released.

New Quadruple Solo is now available at ASHO. All Grade VA Releases are eligible. ( Grade IV Releases should go for New Power, THEN Quadruple Solo.)

Write: The Letter Registrar for more information and enrollment forms ( ASHO, 2723 West Temple Street, Los Angeles, California 90026.)

## SUCCESS

*"I don't know how to put it, but the new quads for Grade VI are fantastic !!*

*"Whoever comes for Grade VI after today is going to be amazed.*

*"There can be no doubt or Q and A, when your finished - you - know.*

*"The instructors and C/Ss are wonderfully helpful.*

*"Come and enjoy. Really !"*

Bob Magness
First Quadruple Solo Graduate from ASHO

# "TRs" Magic

* see definitions page 2

"The TRs are magic," says T. Joseph Pace from Scientology of Missouri.

Joe knows, because he closed a $14,000 sales transaction several months ago using Scientology and he uses it daily as St. Louis associate for a Chicago-based sales consultants firm.

Joe says of the $14,000 deal: *"I went into a meeting with 12 executives of a St. Louis company that was a prospective buyer of business training materials. Six of them initially were opposed to the purchase. By the time the meeting was over, everybody -- including my associate -- was keyed - out.*

*"The key to making the sale was the Training Drills. It was simply a matter of using the TRs, O through IV.*

*"By using the TRs I made the value of the product become real to the buyers. This was accomplished by 'being there,' making the material my own, delivering it with intention, listening to the buyers' replies and acknowledging them -- in short, handling comm cycles."*

# ACADEMY

*"Before training I was a Grade VA. I felt very aware but not too sure what to do with myself or others to handled situations.*

*"I completed the HSDC and HDG courses and am now going through Academy.*

*"Stability is one of the main things that I am aware of. I know more whats going on. From studying the mechanisms such as problems, I can recognize whats going on, not get stuck in the person's confusion and do something to handle it if I chose to. My ability to observe and handle quickly has come up. This expands into other areas including housework !*

*"A better ability to observe plus understanding of the mechanisms of the game called life, have brought about for me a better calmer and surer ability to handle anything".*

Peggy M. Eastment
Academy Student

You Can Always Write
To Ron About Your Case
Or Problems
*Write care of your local Org*



Saint Hill Special Briefing Course student, Vic Smith (right), talks with an ASHO staff member about auditing for honors in the Hubbard Guidance Center. Vic had just finished Level V.

# Personal Notices

You can have personal notices published in this column at the rate of $5.00 for three lines or a fraction thereof. (Approximately 40 words.) Professional and center ads are not printed. Only personal arrangements requirements, and advices, items for sale or rent, etc., are accepted. Send us the exact wording you want clearly printed or typed with the cash, check or money order. Send to Editor of the Auditor, ASHO.

NEED MONEY TO GO CLEAR? "If you're tired of working for someone else to get money for training and processing, then you should look into the FUTURE MILLIONAIRES CLUB. Send your name and address for more information." Write to: KARL WHYDS FUSES, OT V, Executive Director, FUTURE MILLIONAIRES CLUB 3432 W. 8th Street, Los Angeles 90005.

FRAMED COPY OF RON'S E-METER PATENT - For hanging along with your other certificates. Let the public know the E-Meter is a patented invention. It makes Scientology more real. Size 12" x 15". Cost, $3.95 including postage. Joseph Belotte P.O. Box 2503 Arlington, Va. 22202 USA.

NEEDED: Scientologists to help part time in a state prison. Can you donate one evening per week to help the Narconon Drug Program expand in California? Help teaching an HAS, HQS, Co-audit or any other Scientology courses. For further information contact: Stuart Siegel, 1233 S. Point View St., Los Angeles, Calif. 90035.

NEEDED - Your story for mag article on 1st contacting past track. As specific and detailed as possible and a little of your background, too. Please send to Mark Jones, Apt. 31, 921 S. Bonnie Brae, Los Angeles, California, 90006.

Scientology Resort Community in California. Approved by Ron. Join now! Healthful outdoor recreation, vacation, relaxation, destimulation. Exceptional opportunity — land values steadily increasing, but your cost low. Write PO Box 33-102 L.A. 90033 California for free information.

## Now there are 2798 Clears

*Clear 2768 Janice Mead Jones, Clear 2769 George H. Lindskog, Clear 2770 Marjorie Chiclacos, Clear 2771 Carol Lyne, Clear 2772 Lorraine Lucas, Clear 2773 Scott Taylor, Clear 2774 Clint Hickell, Clear 2783 Ann Atkinson, Clear 2785 Judy Powell, Clear 2786 Ann Horwich, Clear 2787 Laura Feigenbaum, Clear 2788 Vera Collins, Clear 2789 Rus Lux, Clear 2790 Scott Douglas, Clear 2791 Dennis Erlich, Clear 2792 Perc Gallifant, Clear 2793 Jack D. Perrin, Clear 2794 Murtland Rose, Clear 2795 Russell Salamon, Clear 2796 John Wagenhoffer, Clear 2797 Mary Lou Mortimer, Clear 2798 Mary Wright.*

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# quadruple SOLO is here

GRADE VI IS NOW RUN ON FOUR FLOWS !

*See page 11 for more details*

# *BECOME A CLEAR Total Freedom Awaits YOU*

*As a CLEAR you will be free of those things which are preventing you from being yourself. You will have greatly increased IQ, aptitude, reaction time, awareness and zest for Life.*

You will be free and able to pursue your own goals in Life.

*Sought by millions of people for thousands of years, the stable state of Clear is now available through Scientology.*

The only prerequisites are Scientology processing to Grade VI Release.

PRICE: $ 800.00. Advance payment gives a 5% discounted price of $ 760.00.

*TO ENROLL:* Write to the Letter Registrar, "AOLA" ( Advanced Organization Los Angeles ), 916 S. Westlake, L.A., Calif. 90006.

## SUCCESS

*"At Clear one gets rid of those things which stop him from living and enjoying Life so often. With Clear comes honest and true enjoyment of Life, a Life which is so free and alive and beautifully fresh, with the outlook of a supremely happy child, and yet with the wisdom of a very mature and knowing, experienced king.*

*"Clear took a great deal of my ability to confront those things which have always prevented me from really living. It was the last "stop" to total freedom for me as a Being, for presently I am moving up the line toward full O.T. very quickly and very easily. Nothing holds me back from Life any more."*

David Rosen
*Clear*

# TWO CONGRESSES COMING SOON

*See page 7 for details.*

# Your Route to Clear Begins Here

*AT THE CHURCHES OF SCIENTOLOGY*

*ENGLAND*

Hubbard College of Scientology
Saint Hill Manor, East Grinstead, Sussex, England
Cable: Sientology East Grinstead, England. Telex: 95262

Church of Scien. of Brighton
15 Preston Street
Brighton, Sussex, England

LONDON
68 Tottenham Court Rd., London, W. 1 Cable: Sientology London. Telex: 25383

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