THE AUDITOR

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DISSEMINATING WITH BOOKS

by L. Ron Hubbard

If you think you can interest a person in Scientology and yet avoid your responsibility in getting him or her to read books on the subject, you are wasting a tremendous amount of effort.

Don't depend on people who come and just listen to you once out of a fog to pick up something that they take away and tell their next door neighbor straightly. Lord knows what they tell their next door neighbor about this. But if they have a book, they can let them read a book.

Making sure that interested people get books is making sure that they will continue their interest.

Do you know why the first book, *Dianetics: The Modern Science of Mental Health* was written? Word of mouth on Dianetics was going forward so rapidly that my letter volume, even before the first book, was startling. Each one of these people expected me either to write them a long letter and tell them what it was all about, or to be given a chance to come and see me so that I could tell them personally what it was all about. In other words, my time was going to be consumed, not in further research, but in writing letters and talking to people. My answer to this was to write *Dianetics: The Modern Science of Mental Health*, which rapidly informed the newly interested person what this new science was all about.

I will make you a wager. I think you are wasting most of your time answering questions which are answered in books. I think you are talking yourself hoarse to friends, and other people, and groups, explaining over and over and over things that are already taken up in books. I think your time is being devoured by attempts to reach through the natural conversational barriers of people.

You are not giving, I am sure, the newly interested person the opportunity to go and sit down quietly by himself, without any social strain, and study a book on the subject. Only in this way will he come to a decision about the subject which is his own independent decision having inspected the materials. This has to be done quietly and it is best done through the pages of a book.

Without any reservations, I can tell you that *Dianetics: The Modern Science of Mental Health*, based as it is upon mental image pictures and energy masses, those things which are most real to people, is the best forward vanguard in our possession. It was written at a time when I was very interested in bridging the gap between an uninformed public and an informed public, and contains in it most of the arguments necessary to quiet the suspicions of the newly interested person and contains as well most of the answers to that person's questions.

Dianetics: The Modern Science of Mental Health contains today a perfectly workable therapy. But more importantly it contains a bridge between the uninformed and the informed public on the subject of Scientology.

Oddly enough, this book, to this day, sells more copies around the world than the average best-seller in any given year. This is the most fantastic thing you ever heard of.

Just inspect the number of simple, startling items in *Dianetics: The Modern Science of Mental Health.* Here you find the Dynamics, here you find several of the earliest Axioms, here you find the rudimentary ARC Tone Scale. You find as well a thoroughly accurate description of Clears and the reactive mind.

Do you realize the world does not yet know anything about the reactive mind? Here is the total answer to Freud's subconscious. Here is the resolution of most of the problems of psychotherapy.

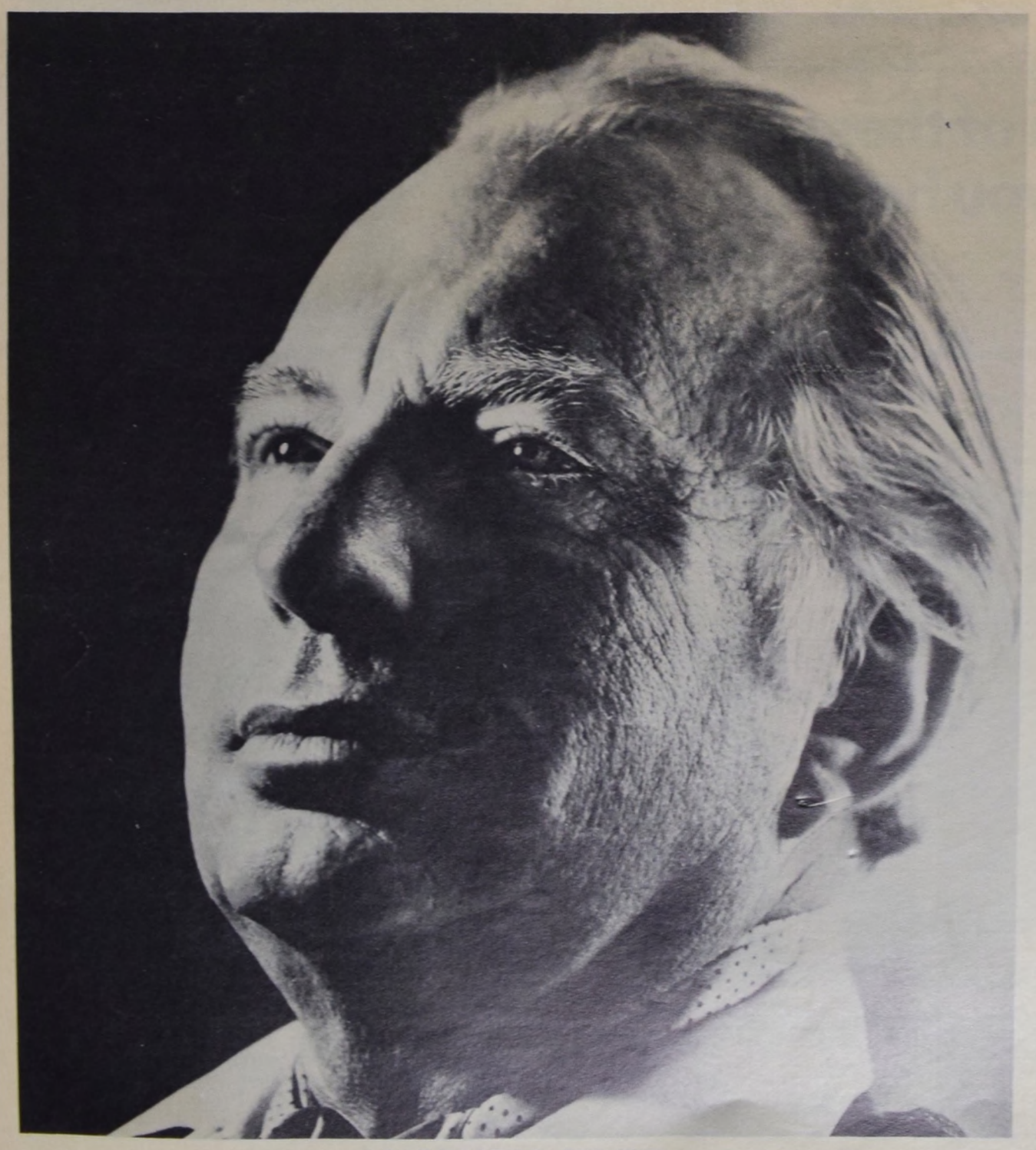
You know so many things that are new and wonderful and strange that you forget that Bill and Joe and Mary have never heard of any part of them. They are not interested in past lives. They are interested in what makes them do strange and peculiar things. They do not know that these have all been answered in *Dianetics: The Modern Science of Mental Health.*

When people are asking you questions about Dianetics and Scientology, no matter how obtuse or abstruse the questions are, your best answer to these questions was my earliest answer and that was, "Read *Dianetics: The Modern Science of Mental Health* and that will answer your question."

Let's get down to basics here and see what we have really done. We have made a breakthrough. The moment of the breakthrough is recorded at public level with *Dianetics: The Modern Science of Mental Health.* If people do not read this book, they just will not have broken through.

Now the time has come for us to realize that there are very close to two and a half billion people on this planet who are mentally illiterate. They do not know what makes them tick. They have no concept whatsoever of the basis of human reaction. They are intolerant. They are at war with one another. They follow strange leaders and wind up in strange places. They have no hope that anything will ever dig them out. Only a minute percentage of these people have ever been introduced to *Dianetics: The Modern Science of Mental Health.*

You are the single, most vital civilizing influence on earth today. If you don't tell people this, if you don't conduct yourself accordingly as a public service, with a greater level of authority given to you by your command of knowledge of life, what you are and what you're doing, then you'll keep playing along in the bush league. You establish by your own postulate the size and importance of your own activity.



L. Ron Hubbard, Founder of Scientology

Coming soon

A NEW set of BOOKS by L. Ron Hubbard

At last, ALL the technical bulletins by L. Ron Hubbard in one date-order set of volumes.

Watch THE AUDITOR for more news on when these valuable books will be released!

What you can do with the KNOWLEDGE in Ron's books

Here are just a few stories from people who have used Ron's books.

DIANETICS, MODERN SCIENCE OF MENTAL HEALTH

I have practiced the outlined Dianetic therapy from the book and had excellent results with it.

I have already helped one man to reach what Dianetics calls a release, and we watched him change from a confused state of mind and unhappy expression to a happy, friendly person.

The problems that seem so strong on most ships I have been on seem to be solved here with the greatest of ease. Some of my superiors who have been taught that the way to maintain their position of authority is by complete control over the crew, and test this by bull baiting have become quite confused when this method doesn't bother most of the crew members.

I have enjoyed a better life since discovering Scientology. I am healthier and happier and have already reached an understanding I didn't know existed of myself and others.

GEORGE JENKINS, USS Ainsworth

SCIENCE OF SURVIVAL

Twenty seven years ago, I became a Minister of a church to do missionary work in South America. After two years of studies and a year of practical experience I found myself totally confused and disillusioned and decided to find another way to help my people help themselves. I just could not work within the dogmatic framework of that denomination. Being somewhat outspoken, I told them what to do with their dogma, and they in turn told me what to do with myself.

I then became a postal clerk, a draftsman, a designer, a design engineer, personnel representative, personnel relations manager, community relations manager, all in succession and with a good measure of success and financial security. However, I was not happy. I still rebelled everytime I saw a Mexican or Latin American family suffering due to language barriers. In 1956 I started working to establish bilingual programs in schools and in industry. I became one of the leaders in my county in this endeavor; and yet, nothing significant was accomplished.

In 1973 I met Melvin Fuller, a Scientologist to negotiate my appoint as Director of the Spanish-speaking Chapter of his Inventors Workshop. After our meeting, he demonstrated the E-Meter to me, and I became curious. He made the slight mistake of loaning me a book instead of selling me one. The book was SCIENCE OF SURVIVAL.

I must confess that I didn't even crack the book open. I was busy developing my import/export business and the book went to my shelf of 'I'll read later' books.

One cold day in the winter of 74-75, while I was seeing my world go down the drain, my business ebbing out, my marriage on the rocks, my 'friends' shunning me and my family doubting my sanity, the word SURVIVAL on my book shelf caught my eye–SCIENCE OF SURVIVAL. I took the book and I read it. I called up the Scientology Mission, bought more books, started a course. My problems began to get solved. Being more able to confront my situation, I went out to patch up my life and I did.

By August of 1975, after more books and courses, and with a very well paid job which I believe was the result of my newfound confidence, I saw the great benefit that this philosophy could be to my people if I could help develop bilingual auditors. I quit my job and joined Scientology as a translator. And here I am translating SCIENCE OF SURVIVAL!

GABRIEL SANTANA, Tustin, California

HANDBOOK FOR PRECLEARS

About a year ago I was experiencing a lot of difficulty with my job and the non-optimum situations occurring in my environment. I was very upset with various people, and BLAMING them for what was happening to me.

I picked up HANDBOOK FOR PRECLEARS and read "The Thirteenth Act." It totally explained the situation I was in. By BLAMING others I was giving over CAUSE to them and making them responsible, therefore dropping my own responsibility level. This was causing me great stress. When I realized I was doing this, my life changed markedly. I instantly stopped blaming others. I took responsibility for what was happening to me and around me. I regained control of my environment. Psychosomatic ills which I had started to pull in instantly vanished.

This was one of the most remarkable instantaneous changes I have ever experienced and it come from just a page and a half of one of Ron's books. I have never since blamed others for what was happening to me. I know that I will never again become the effect of others or non-optimum happenings in my environment.

I.H.

MANAGEMENT SERIES

I am directly responsible for the supervision of 17 personnel in the navigation department aboard this air craft carrier. Any unhandled situation could run the ship aground, cause collision and endanger the lives of over 2000 personnel. I must continually evaluate the existing scene and attempt to keep it moving towards the ideal scene. Difficult indeed is this task with continual turnover of personnel.

The Management Series has given me an excellent handle on all these responsibilities. I am able to spot out points and illogics and handle them faster than ever before.

I believe we have a better organization now than when we were given our refresher training readiness inspection last year when the evaluator said 'This is the best navigation department I've ever seen.'

STEVE BROWN, USS Hancock

PROBLEMS OF WORK

I used to get so introverted into my factory job that I was totally caved in by quitting time.

Then I read THE PROBLEMS OF WORK. I was amazed when I tried what it said about exhaustion and I still felt great by 4:00 p.m.!

MARY CHAPMAN, Portland, Oregon

ORGANIZATION EXECUTIVE COURSE VOLUMES

In using Volume 6 of the Org Exec Course, I have taught myself how to be an advertising executive in a multi million dollar business.

Through the use of these books, I have been able to create an expansion rate in my business which, in the past three years, has never been less than three to four times the national average expansion rate and one year was seven times the national average.

GARY KUEVER, St. Louis



Lee Kelly, now a Saint Hill Special Briefing Course student at ASHO, applies the data in PHOENIX LECTURES in his choral singing.

PHOENIX LECTURES

All my life I've been seeking a fundamental understanding so that when things happen I could apply my understanding and make sense of them. I have a master's degree in philosophy, but it wasn't until I read THE PHOENIX LECTURES that I found what I was looking for.

I sing professionally in a couple of choirs. The other day I was singing in a huge group and I started getting this choked up feeling about how all these people were here singing together and how aesthetic it was.

Suddenly a muscle tightened up in my throat and I almost couldn't sing at all.

Normally I would have tried to pretend it wasn't there or try to make it go away. Knowing the Phoenix Lectures, I knew that I had to not fight it but instead perceive exactly as it was. I stopped singing for a minute and just looked at it. The feeling faded right away and I could sing again!

LEE KELLY, Omaha, Nebraska

FUNDAMENTALS OF THOUGHT

The first book I read in Scientology was FUNDAMENTALS OF THOUGHT. The first thing that struck me was the idea that man is a spirit, something I had hoped was true all my life.

I experienced an immediate resurgence in hope that effects I could create as a musician would be worth something. This was immediately reflected in my playing. No longer did I play music just for my amusement and pleasure–I played with the idea of communicating. What a difference occurred in the ease with which I could perform the mechanics of playing the trombone!

DENNIS BRAAN, Denver

The knowledge in Ron's books can help you gain more respect for yourself and others too. Start your New Year off by applying the data in your next book by L. Ron Hubbard now!

Cut out here

Which of these books don't you have?



L. Ron Hubbard's books are packed with useful knowledge to improve your life. Self respect and respect for others are achieved through Dianetics and Scientology. The knowledge starts in these books. They are easy to read and understand.

Use this order form to buy the books you need to complete your library of L. Ron Hubbard's books. Check off the books you want.

☐ DIANETICS: THE MODERN SCIENCE OF MENTAL HEALTH	$7.00
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☐ Dianetics: The Evolution of a Science	4.00
☐ Dianetics '55	5.00
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☐ A History of Man	4.00
☐ How to Live Though an Executive	4.00
☐ Introduction to Scientology Ethics	3.00
☐ Mission Into Time	6.00
☐ Notes on the Lectures	5.00
☐ Phoenix Lectures	7.00
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☐ Scientology 0-8	5.00
☐ Scientology: 8-80	4.00
☐ Scientology: 8-8008	5.00
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☐ Scientology: A New Slant on Life	4.00
☐ Self Analysis	5.00
☐ NEW BOOK – Dianetics and Scientology Technical Dictionary	15.00
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☐ Management Series	40.00

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Scientologists are building a world without crime, without insanity and without war, using the data in Ron's books.

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Your membership gives you 10% discount on Ron's books, 20% discount on taped lectures and E-Meters.

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RESPECT YOURSELF AND OTHERS



Pull out this page and fill in your

SCIENTOLOGY CENSUS

for

1975-1976



1975-1976 SCIENTOLOGY CENSUS











To bring us up to date so that we may better serve you and so more quickly achieve the aims of Scientology, we ask your co-operation in filling in this Census and returning it promptly.

1. NAME _____ (Please Print)

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   CITY _____ STATE _____ Zip _____

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2. Please list addresses you have had in the past year. _____

Address	City	State	Zip Code
Address	City	State	Zip Code
Address	City	State	Zip Code

3. What is your occupation? _____
4. How did you become interested in Scientology? _____
5. What did you most want to achieve? _____

training

6. What training courses have you completed? _____
7. What, if any, training courses have you started but not completed? _____
8. Are you currently on a course? _____ If so, which one? _____
9. What are your future plans for training in Scientology? _____
10. When do you plan to be at ASHO for your next service? _____

PROCESSING

11. What is your current processing level? _____
12. About how many hours of auditing have you had? _____
13. What are your future plans for auditing? _____

membership

14. Are you currently a member of the Hubbard Association of Scientologists International? _____
15. Have you been receiving your copies of THE AUDITOR? _____
16. Are you currently a staff member at a Church of Scientology or Mission? _____
    If so, which? _____
17. Are you an active Field Staff Member at present? _____
18. Are you a member of the "I want to go Clear Club"? _____
    If not, do you want to go Clear? _____

_____
signature date

Thank you for filling in the Census! Now just fold and return right away to the Auditor Editor at the Church of Scientology of California, ASHO, 2723 W. Temple Street, Los Angeles, California 90026. No postage is required if mailed inside the U.S.–just follow folding directions on next page. (For Scientologists outside the U.S., please put your Census in an envelope and mail to ASHO at the above address).

Scientology is expanding at such a rapid rate that we want to be sure no one is left uninformed of current events. Your assistance is much appreciated.

YOU CAN ALWAYS WRITE TO RON ABOUT YOUR CASE OR PROBLEMS

The Hubbard Communications Office exists to expedite the communications and oversee the policies of L. Ron Hubbard.

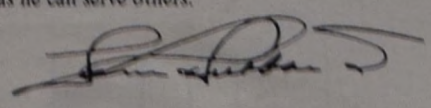
Standing Order No. 1
All mail addressed to me shall be received by me.

Standing Order No. 2
A message box shall be placed in all Scientology Organizations so that any messages for me may be received by me.

Standing Order No. 3
All HCO Personnel and Scientology Personnel should not discourage communication to me.

I am always willing to help.

By my own creed, a being is only as valuable as he can serve others.



Write care of your local Church or the New ASHO. Any letter will be sent to Ron within 24 hours of receipt.

DEFINITIONS

ARC Affinity, Reality, Communication.

ASHO American Saint Hill Organization, Home of upper level training and processing.

Auditor A Scientology minister, a pastoral counselor who listens carefully to what people have to say.

Clear A thetan who can be at cause knowingly and at will over mental matter, energy, space and time as regards the first dynamic (survival for self). The state of Clear is above the release grades (all of which are requisite to clearing) and is attained by completion of the Clearing Course at an Advanced Organization.

Dianetics From the Greek "dia", through, and "noos", 'soul'; a subject dealing with the system of mental image pictures in relation to psychic (spiritual) trauma. The mental image pictures are believed on the basis of personal revelation to be comprising mental activity created and formed by the spirit, and not by the body or brain.

Reactive Mind A portion of a person's mind which works on a totally stimulus-response basis, which is not under his volitional control, and which exerts force and the power of command over his awareness, purposes, thoughts, body and actions.

Scientology An applied religious philosophy, dealing with the study of knowledge, which through the application of its technology, can bring about desirable changes in the conditions of life.

Thetan The person himself—not his body or name, the physical universe, his mind, or anything else; that which is aware of being aware; the identity that IS the individual.

Tone Scale A Scale which plots the descending spiral of life from full vitality and consciousness through half-vitality and half-unconsciousness down to death.

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Attention:
Auditor Editor

STAPLE OR TAPE HERE

ASHO GRADUATES START WITH RON'S BOOKS

CREATIVITY RELEASED

Having just moved to Omaha, Nebraska, DARLENE and DEAN EGGAN were looking through the yellow pages when they spotted the word "Scientology." When they couldn't find it in the dictionary, they called the Scientology center there.

Invited to visit the center, there they bought *Dianetics, Modern Science of Mental Health.* After reading the book, Darlene and her husband began taking courses. "I just knew what it said was right," she recalls, "so I wanted to find out more."

After auditing, Darlene was able to realize a long time ambition to paint. She began taking lessons in "Tole" painting (a Pennsylvania Dutch decorative art form) and rapidly became so proficient she started teaching on her own.

When Dean retired from the Air Force, they moved to Los Angeles for training. Darlene audited their daughter, Julie, to Grade IV Release while on the Briefing Course, and Darlene is now a Class VI Auditor on her internship at ASHO. Dean is starting his training now, and Darlene plans to go on to Class VIII.

The Eggans have gotten several people interested in Scientology through Ron's books. Darlene's best friend, Mary Beth Gerlack, who came in after reading a book, is now Clear.

FAMILY RAISED WITH RESPECT

JEAN BLAKE, former US champion swimmer and now a Saint Hill Special Briefing Course graduate on her internship at ASHO, was first given the *Dianetics* book by her mother, Marie Krauskopf, in 1960.

"She told me all the things we'd been communicating about over the years were answered in this book. I read it and she was right! It told me exactly why I was the way I was." Jean had her first auditing session two weeks later.

Since becoming a Scientologist, she has raised four children (three boys and a girl) with the techniques in Ron's books. "There are no communication barriers between us," says Jean. "When you respect a person, he can expand." All her children enjoy school thoroughly, and respect their teachers as much as they respect themselves.

Her oldest son Gary has shown great mechanical aptitude. He is currently working on an animated film about the emotional tone scale (explained in the book *Science of Survival)* for school.

Jean came to ASHO for the Briefing Course and Senior Briefing Course just six months ago. "Doing the Briefing Course was the most right move I ever made," she swears. "It's effortless to apply Scientology to any situation I run into in life. I'm a much better mother now."



Son Gary shows his Mom (Jean Blake) how the engine in his new go-cart works.



Mila shows her husband Jean-Luc Gaudremeau how she uses DIANETICS, MODERN SCIENCE OF MENTAL HEALTH, in her dissemination to new people.

ASHO STUDENT DISSEMINATES WITH BOOKS

MILA GAUDREMEAU, Saint Hill Special Briefing Course student, has earned all of her training and training for her husband as a Field Staff Member. "When I'm working with new people I always use books," she says.

"I really love my work – I disseminate Scientology to the people I meet wherever I go," says Mila.

She first discovered Scientology in New York by reading *Have You Lived Before this Life* by L. Ron Hubbard.

In addition to the Briefing Course, she is also a housewife with two children.

Vital Statistics

MARRIAGES

At New York, New York
MERRI FRANCO, HPA, and NICHOLAS D'ALESSIO were married at the Plaza Hotel on September 28, 1975 by the Rev. Richard D. Alexander.

At Cincinnati, Ohio
SUE PAGLIAMINTO and CHRIS EARLS were married on September 21, 1975 by the Rev. David Huntoon.

At Red Rock Canyon, Nevada
LILA PEEPLES and BILL HARRICH were married on September 20, 1975.

At Ann Arbor, Michigan
REV. MARIAN KLOPP, OT III X, CL. VI, and REV. JOSEPH R. KUHNS, OT IV, were married on August 30, 1975 by the Rev. Patricia Slack.

At Las Vegas, Nevada
LORNA CARSON and DOUG PHASEY were married on October 25, 1975.

At Tampa, Florida
DIANA WILLARD and ARTHUR WOODBURY were married on November 28, 1975 by the Rev. Kenneth D. Barrett.

At Las Vegas, Nevada
MARTHA EVANS and ALEX EENKHOORN were married on November 1, 1975 by the Rev. Irene Petrovich Mele.

BIRTHS

At Berkeley, California
To SHERRI and MICHAEL JAMES, a daughter, ELIZABETH ANNE "CISSY", born on June 25, 1975.

At West Paterson, New Jersey
To DIANE and STEVE WORKMAN, a son, JUSTIN RAY, born on November 8, 1975.

At Vancouver, Washington
To JOYCE and RON ALBIN, a daughter, KARA LYNN, born at home on August 6, 1975.

At Hollywood, California
To SYDNEY and VICTOR SCELZA, a son, SAMUEL AUSTIN, born on November 7, 1975.

At Los Angeles, California
To ROZ and PEM WALL, a son, LESTER SENECA WILLIAM, born on November 25, 1975.

CHRISTENINGS

At Las Vegas, Nevada
CASSIDY CAID, son of KATHY and PAT CAID, was christened on October 24, 1975 by the Rev. Marty Gutman.

At Minneapolis, Minnesota
JASON SAMUEL TRUE, son of JANE and KEITH TRUE, was christened on November 9, 1975 by the Rev. Robert Kuyper.

At Riverside, California
JESSICA AHNA MICHAELSON, daughter of JOANIE and RODNEY MICHAELSON, was christened on October 4, 1975 by the Rev. Bent Corydon. Jessica's godparents are BILL STRICKLAND and JILL KOLDAWAY.

DEATHS

At Las Vegas, Nevada
CHUCK FARLEY, HQS Student, left his body on November 14, 1975.

At Irvine, California
NORMA MAIER, OT VII, left her body on November 22, 1975.

At Ann Arbor, Michigan
CAROL POLOZKER, OT VI, left her body in October, 1975.

Gain a fuller understanding of the KNOWLEDGE in Ron's books on his Saint Hill Special Briefing Courses at ASHO

Ron's Briefing Courses give you the knowledge of Scientology to use as a natural part of your life.

On the Saint Hill Special Briefing Course, you read all Ron's books and bulletins in the order they were written. You hear the talks Ron gave auditors around the world, caring that each one fully understood what he had written.

The deeper understanding of people you get gives you more respect for yourself and others. You can trust yourself to act responsibly in any situation in life.

Briefing Course practical training makes you confident. You have a real understanding of the tech, so you can handle any preclear's progress all the way to Grade IV Release.

Class V, the original Saint Hill Special Briefing Course, covers 1948 up to 1966. Class VI, the Senior Saint Hill Special Briefing Course, covers 1966 to 1975. These courses are the most valuable in all of Scientology because they contain the basics.

SAVE $1375! Doing the Briefing Courses before Clear saves you $1375. You get your Grade V and VA at 50% discount, plus Solo Audit training and Grade VI FREE.

Course donations:	SHSBC	$775
	Senior SHSBC	$775
	Class VI Internship For permanent certificate	$375

Six months full time or twelve months part time.

Prerequisites: (1) Hubbard Dianetic Counselor or new Hubbard Practicing Dianeticist, (2) Basic Study Manual and Method One Word Clearing, (3) Provisional or Conditional Class IV OR Clear.

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Clear 5071 JAMES ROBINSON, Kansas City
Clear 5072 DOUG HOGG, Toronto
Clear 5073 DONALD SCHUMACHER, Las Vegas
Clear 5074 JIM CARROLL, Palo Alto
Clear 5075 MARIANNE PARDEE
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Clear 5077 NOEL MUNN, Charlotte
Clear 5078 MEL ARANAS, San Francisco
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Clear 5080 OMAR JAZZAR, Los Angeles
Clear 5081 LOUISE LARSEN, Vancouver
Clear 5082 YVONNE JOHNSON, Johannesburg
Clear 5083 JOHN PISCOTTA, New York
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Clear 5100 MARY ANN GALLANT, Albuquerque

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