MAIL EARLY AND OFTEN TO HASTEN DISPATCH AND DELIVERY

VARICK STREET STATION
FOREIGN SECTION

United States Post Office

NEW YORK, NEW YORK

FIRST CLASS

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PLEASE REFER TO INITIALS AND DATE
F.O.R. 1158

SOLICITOR RECEIVED NOV - 8 1927 POST OFFICE DEPT.

November 7, 1927.

The Solicitor,

Post Office Department.

My dear Sir:

Receipt is acknowledged of your letter (EZ-278) of the 3rd instant, enclosing copy of Order No. 6081, dated November 3, 1927, forbidding the delivery of mail matter and the payment of money orders to the Psychology Foundation, Elmer E. Knowles System of Personal Influence and Healing, The Elmer E. Knowles System, Prof. Elmer E. Knowles, and Elmer E. Knowles at Brussels, Belgium.

Suitable instructions have been issued at this office to provide for proper treatment of mail matter of the character in question upon its receipt here.

Respectfully yours,

J. J. Kiely
Postmaster.

per G. Randles
Assistant Postmaster.

EB-4

Lee ales. 3801, 3809

4834

Post Office Department

WASHINGTON

NOV 3 - 1927

ORDER NO. 6081.

It having been made to appear to the Postmaster General, upon evidence satisfactory to him, that PSYCHOLOGY FOUNDATION, ELMER E. KNOWLES SYSTEM OF PERSONAL INFLUENCE AND HEALING, THE ELMER E. KNOWLES SYSTEM, PROF. ELMER E. KNOWLES, and ELMER E. KNOWLES, at Brussels, Belgium,

xx are engaged in conducting a scheme or device for obtaining money through the mails by means of false and fraudulent pretenses, representations, and promises,

in violation of the act of Congress entitled "An act to amend certain sections of the Revised Statutes relating to lotteries, and for other purposes," approved September 19, 1890, said evidence being more fully described in the memorandum of the Solicitor for the Post Office Department of the date of October 27, 1927, ~~19~~, and by authority vested in the Postmaster General by said act, and by the act of Congress entitled "An act for the suppression of lottery traffic through international and interstate commerce and the postal service, subject to the jurisdiction and laws of the United States," approved March 2, 1895, the Postmaster General hereby forbids you to ~~pay~~ certify any postal money order drawn to the order of said concerns and party and you are hereby directed to inform the remitter of any such postal money order that payment thereof has been forbidden, and that the amount thereof will be returned upon the presentation of the original order or a duplicate thereof applied for and obtained under the regulations of the Department.

And you are hereby instructed to return all letters, whether registered or not, and other mail matter which shall arrive at your office directed to the said concerns and party to the postmasters at the offices at which they were originally mailed, to be delivered to the senders thereof, with the words "Fraudulent: Mail to this address returned by order of Postmaster General" plainly written or stamped upon the outside of such letters or matter. Where there is nothing to indicate who are the senders of letters not registered or other matter, you are directed to send such letters and matter to the Division of Dead Letters with the words "Fraudulent: Mail to this address returned by order of Postmaster General" plainly written or stamped thereon, to be disposed of as other dead matter under the laws and regulations applicable thereto.

(Case No. 7822-E)

(Signed) HARRY S. NEW

Postmaster General.

To all postmasters
and
To the Postmaster.
New York, New York.

GOVERNMENT PRINTING OFFICE

284

93
Cust

GB-RBM

Post Office Department

OFFICE OF THE SOLICITOR

Washington

October 27, 1927.

In the Matter of Charges That)
)
EIMER E. KNOWLES, and)
EIMER E. KNOWLES, PRESIDENT,)
at)
London, England,)
)
are engaged in conducting a)
scheme for obtaining money through)
the mails by means of false and)
fraudulent pretenses, representa-)
tions, and promises, in violation)
of Sections 3929 and 4041 of the)
Revised Statutes, as amended.)

MEMORANDUM for the Postmaster General, embodying a finding of fact and recommendation for the issuance of a supplemental fraud order against the Psychology Foundation, Elmer E. Knowles System Of Personal Influence and Healing, The Elmer E. Knowles System, Prof. Elmer E. Knowles, and Elmer E. Knowles, at Brussels, Belgium.

Under date of March 13, 1916, a fraud order was issued against Elmer E. Knowles and Elmer E. Knowles, President, at London, England, upon evidence satisfactory to the Postmaster General that under those names a scheme was being conducted for obtaining money through the mails by means of false and fraudulent pretenses, representations and promises, in violation of Sections 3929 and 4041 of the Revised Statutes, as amended. The scheme operated by Knowles consisted in part of the sale through the mails of what was called variously "A Key to the Development of the Inner Forces" and "Prof. Elmer E. Knowles Complete System." So-called Radio-Hypnotic Crystals were also sold by Knowles. It was represented that the so-called "Key" or "System" would enable its purchasers to exercise tremendous influence over others and would confer "marvelous benefits and advantages" upon them. The Radio-Hypnotic Crystal was sold upon representations to the effect that it compelled concentration, that it would cure all diseases, weaknesses, and habits, and that it would make it possible for anyone to perform any and all known tests in

hypnotism "quick as a flash." All of these representations were found to be false and fraudulent.

This office is now in receipt of evidence showing that under the names Psychology Foundation, Elmer E. Knowles System of Personal Influence and Healing, The Elmer E. Knowles System, Prof. Elmer E. Knowles, and Elmer E. Knowles, at Brussels, Belgium, Knowles is again obtaining and attempting to obtain remittances for a so-called "System" and for Radio-Hypnotic Crystals under representations substantially the same as those upon which the fraud order of March 13, 1916, was based.

A letter sent out by Knowles under date of August 27, 1927, reads in part as follows:

"Controlling the Exclusive Publication Rights in all Languages of the ELMER E. KNOWLES SYSTEM OF PERSONAL INFLUENCE and HEALING

Standard Works on: MEMORY, CONCENTRATION, WILL-POWER, SUGGESTION, Hypnotism, Personal Magnetism and all Branches of Psychology.

Department of Instruction
PSYCHOLOGY FOUNDATION
18, rue de Londres,
Brussels, Belgium.

Telephone: 109,45
Telegraphic Address: PSYCHOLOGY, BRUSSELS

DEPOSITORIES.
Manhattan Bank, NEW YORK
Chelsea Ex. Bank, NEW YORK
MIDLAND BANK, LONDON
Nat'l. Prov. Bank, London
CREDIT LYONNAIS, PARIS
Rotterdamsche Bank, The Hague, WESTMINSTER FOREIGN BANK, BRUSSELS.

27th. August 1927

"During a recent inspection of our stores and shipping department, I was disagreeably surprised to notice that quite a number of copies of my Complete System of Personal Influence and Healing had been exposed to dampness and dust, with the result that the edges of the leaves had become discoloured. This discolouration, while slight, is nevertheless sufficient to prevent my sending out these Systems to those of my Students who pay the full amount.

"In my Introductory Booklet and in the subsequent communications which I sent you, I made it clear that the Knowles' System of Personal Influence and Healing is a carefully-reasoned process of psychic training, which gives to every person - the most and the least-gifted - greater and more certain control of those inner forces which can put Success where Failure lurks. It helps you to help yourself, wherever you are, and it is admittedly a successful effort to provide in an easily-understood form the lessons that really arouse and develop the dormant faculties.

* * * * * * * * * * * * *

"Estimate the value of my System to you in terms of material success. Calculate its profit to you in terms of dollars and cents. Compute its worth to you in terms of moral power. Ask yourself is this knowledge worth having? Is my absolutely honest, painstaking instruction in the development of your psychic and mental powers worth while? The grateful letters that daily pour in on me answer "Yes." No other answer is possible. Delay is the blood-brother of Failure. Sign and return to me the attached FREE APPROVAL ORDER FORM and send it to me with $7.50. Remember you decide at my expense in the calm of your own home and at your leisure.

* * * * * * * * * * * * *

Very sincerely yours,

Elmer E. Knowles."

A circular which accompanied the above quoted letter reads in part as follows:

"The Radio-Hypnotic Crystal System
Prof. Knowles' Marvellous New Method
of
PERSONAL INFLUENCE & HEALING.

"In Professor Knowles' System you are thoroughly instructed in all methods and tests made possible through Suggestion and Hypnotism. It is impossible in this small space to describe and fully illustrate the many wonderful tests which you will be able to master in these six branches. The different courses of instruction embracing the six branches are fully illustrated, showing you the exact position of the operator and subject, just what to say, and what to do, in order to get instant results. Through understanding how to hypnotize or perform these tests, you develop the ability to heal the sick, to cure yourself and others of the most obstinate diseases and habits. You learn six of the most valuable branches of the mental sciences, covering all of the methods necessary for complete success.

"There is absolutely no comparison between this System and those advertised in books and so-called "correspondence courses." It is a practical working system that brings you success from start to finish. It is admitted to be the most positive method of operating that is practised to-day. Many professional hypnotists and physicians will tell you this. Professor Knowles' Complete System is used and known in the remotest parts of the earth. He is in daily correspondence with hundreds of students in Great Britain, America, Germany, France, Russia, Australia, South Africa, and even in far away China, Japan and Siberia. His work is proclaimed by thousands of students as the best method of operating, and it cannot be obtained except from him personally. Many have tried to imitate his systems, but they have been dismal failures.

"The Radio Hypnotic Crystal when used in conjunction with the Knowles' System of Personal Influence and Healing creates that condition of expectancy and confidence so essential to success. It also arouses the interest and confidence of those you wish to influence and thereby makes possible the obtaining of quick and gratifying results.

"The Knowles" System of Personal Influence and Healing can always be carried with you as an aid and mentor to the attainment of Power and Mastery. No one can study it without being immeasurably benefitted and apart from this fact its study is so fascinating and entrancing that no goad is necessary to maintain a keen interest. From the first page to the last, it exercises an unflagging appeal."

In the above quoted circular a number of testimonials are set forth, some of which are as follows:

"Gohe 36, Post Ebersdorf,
Bezirk Friedland,
Czechoslovakia,
8th. November, 1925.

"Dear Professor:

"I wish to take this opportunity of expressing my entire satisfaction with your Complete System of Personal Influence and Healing with which I am indeed more than pleased.

"I have already accomplished various wonderful results in Hypnotism and also in Healing. Formerly I suffered severely with chronic headaches, pains in the lungs and was a martyr to neuralgia. After only a fortnight's study and application of your methods, I was completely cured and freed from all pain.

"I am at all times willing to afford any information which may be desired and to recommend your valuable System.

Yours gratefully,
Franz Mai."

"Kohlergasse 4,
Vienna XVIII, Austria,
29th, July, 1925.

"Dear Professor Knowles:

"I am deeply grateful for all the assistance which you have given me. After two months' study of your Complete System, I can truthfully say that I am fully satisfied. Your Radio-Hypnotic Crystal has been of great help to me in curing my rheumatism. This wonderful device is the only one that exists through which it is possible to influence the sub-consciousness.

"Your System is the only one by which it is possible to achieve satisfactory results and I am delighted that I was induced to become one of your students.

F. A. Hayerhofer."

"Route de Colmar, 32
Strasbourg-Neudorf, France,
29th. October, 1925.

"Dear Sir:

"Your System of Personal Influence and Healing is really the most excellent that has existed up till now.

"I was only three days in possession of the Radio-Hypnotic Crystal when I was able to completely cure my chronic headaches and through this little instrument, I have also been able to get rid of my lung complaint, so that now I feel as if I were new born.

"Everything that I now possess is due to you and to your science and I can, therefore, heartily recommend your System to all,

Yours respectfully,
Marie Mucher."

"Ulmenstrasse 1,
Sande-Bergedorf, Germany,
4th. November, 1925.

"Dear Professor Knowles:

"Had I known of your valuable System years ago, many periods of difficulty would have been spared to me.

"I have studied practically every book on the subject of the development of the inner forces but I can honestly affirm that I have never met with such a practical and easily-understood System as yours.

"As a certified Magnetic Healer, I wish to recommend the acquisition of your very valuable System in the warmest possible manner to all who are anxious to succeed.

Bartholt Martens."

The evidence shows that the scheme against which the fraud order of March 13, 1916, was aimed is now being continued under the names Psychology Foundation, Elmer E. Knowles System of Personal Influence and Healing, The Elmer E. Knowles System, Prof. Elmer E. Knowles, and Elmer E. Knowles, at Brussels, Belgium.

I therefore recommend that the fraud order of March 13, 1916, be extended to cover such names at Brussels, Belgium.

Horace J. Donnelly
Solicitor.

POST OFFICE DEPARTMENT

Washington

Order No. 6081 Nov. 3 - 1927

It having been made to appear to the Postmaster General, upon evidence satisfactory to him that PSYCHOLOGY FOUNDATION, ELMER E. KNOWLES SYSTEM OF PERSONAL INFLUENCE AND HEALING, THE ELMER E. KNOWLES SYSTEM, PROF. ELMER E. KNOWLES, and ELMER E. KNOWLES, at Brussels, Belgium,

are

engaged in conducting a scheme or device for obtaining money through the mails by means of false and fraudulent pretenses, representations, and promises,

in violation of the act of Congress entitled "An act to amend certain sections of the Revised Statutes relating to lotteries, and for other purposes," approved September 19, 1890, said evidence being more fully described in the memorandum of the Solicitor for the Post Office Department of the date of October 27, 1927, and by authority vested in the Postmaster General by said act, and by the act of Congress entitled "An act for the suppression of lottery traffic through international and interstate commerce and the postal service, subject to the jurisdiction and laws of the United States," approved March 2, 1895, the Postmaster General hereby forbids you to certify any postal money orders drawn to the order of said concerns and party and you are hereby directed to inform the remitter of any such postal money order that payment thereof has been forbidden, and that the amount thereof will be returned upon the presentation of the original order or a duplicate thereof applied for and obtained under the regulations of the Department.

And you are hereby instructed to return all letters, whether registered or not, and other mail matter which shall arrive at your office directed to the said concerns and party to the postmasters at the offices at which they were originally mailed, to be delivered to the senders thereof, with the words "Fraudulent: Mail to this address returned by order of Postmaster General" plainly written or stamped upon the outside of such letters or matter. Where there is nothing to indicate who are the senders of letters not registered or other matter, you are directed to send such letters and matter to the Division of Dead Letters with the words "Fraudulent: Mail to this address returned by order of Postmaster General" plainly written or stamped thereon, to be disposed of as other dead matter under the laws and regulations applicable thereto.

(Case No. 7822-E)

(Signed) Harry S. New

Postmaster General.

To all postmasters
and

To the Postmaster,
New York, New York.

GB-RBM

Post Office Department

OFFICE OF THE SOLICITOR

Washington

October 27, 1927.

In the Matter of Charges That)
)
ELMER E. KNOWLES, AND)
ELMER E. KNOWLES, PRESIDENT,)
at)
London, England,)
)
are engaged in conducting a scheme)
for obtaining money through the)
mails by means of false and)
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tions, and promises, in violation)
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MEMORANDUM for the Postmaster General, embodying a finding of fact and recommendation for the issuance of a supplemental fraud order against the Psychology Foundation, Elmer E. Knowles System Of Personal Influence and Healing, The Elmer E. Knowles System, Prof. Elmer E. Knowles, and Elmer E. Knowles, at Brussels, Belgium.

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To all postmasters
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To the Postmaster,
New York, New York.

Post Office Department

OFFICE OF THE SOLICITOR

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GB-RBM

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I therefore recommend that the fraud order of March 13, 1916, be extended to cover such named at Brussels, Belgium.

(Signed) Horace J. Donnelly

Solicitor.

Controlling the Exclusive Publication Rights in all Languages of the ELMER E. KNOWLES SYSTEM of PERSONAL INFLUENCE and HEALING

Standard Works on :
MEMORY, CONCENTRATION, WILL-POWER, SUGGESTION, Hypnotism, Personal Magnetism and all Branches of Psychology.

Department of Instruction

PSYCHOLOGY FOUNDATION

SOCIÉTÉ ANONYME

18, rue de Londres, Brussels, Belgium.

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Telegraphic Address :
PSYCHOLOGY, BRUSSELS

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27th.August 1927

Steno: DC/TM/30/A.

Mr. W.M.Goldweber:-

During a recent inspection of our stores and shipping department, I was disagreeably surprised to notice that quite a number of copies of my Complete System of Personal Influence and Healing had been exposed to dampness and dust, with the result that the edges of the leaves had become discoloured. This discolouration, while slight, is nevertheless sufficient to prevent my sending out these Systems to those of my Students who pay the full amount.

It is an old saying and a true one that "out of evil cometh good" and this has prompted me to write once more to make a plea with you for your own sake and concerned with your future happiness and prosperity. I note from our records that you have been prevented from taking advantage of the offer which I previously made to you and I think that I am safe in assuming that this inability on your part to make use of such an unprecedented offer can be ascribed to those financial difficulties which are, unfortunately, so rife to-day, especially for those whose inner powers are not developed.

You will be pleased, therefore, to learn that I have a plan to meet your difficulty and to help you to overcome the obstacle which has hitherto prevented you from enrolling yourself as a Student of my System. Before destroying the records of my correspondence with your good self, I propose to make you this FINAL OFFER. If you will accept one of the slightly discoloured Systems, I will send you on FREE APPROVAL for SEVEN DAYS the Complete System together with the other advantages mentioned hereunder and you are to decide whether my Course of Instruction can help you to achieve better things. Send me, without delay, seven dollars and fifty cents, and I will immediately ship to your address, per registered post, the entire outfit, comprising Knowles' Complete System of Personal Influence and Healing, accompanied by the Radio-Hypnotic Crystal and the Extra Course on "Personal Magnetism", from the pen of A. Beatrice Knowles. You will also receive a Free Voucher entitling you to all the privileges of Psychology Foundation, including our Supplementary Free Lessons in mental and psychic development.

You have doubtless heard of the wonderful work which is being conducted by the Progress League of America. As you may know, the methods of this League, through which thousands have been helped - as they publicly testify - to that happiness and success to which they aspired, are based on the scientific use of Suggestion. You will be pleased to learn that, in consideration of the wonderful successes of students of my System, I have been authorised by the Progress League to issue a limited number of Free Honorary Memberships to such persons as are in need of the collaboration of its thousands of members in their struggle for Success.

In the enclosed circular, I give you a very general idea as to what the Progress League is, its aims, and its methods, but, of course, you understand that the innermost being of the League can only be revealed to members. Feeling sure

that you will readily recognise how potent an aid this Free Honorary Membership will be to you in the unfolding of your personality. I have reserved one of the Free Membership Cards for you, which it will give me intense pleasure to send on to you, together with the copyright Success Keys for one year on receipt of the Order Form attached to this letter accompanied by your remittance of only $7.50. This Free Membership in the Progress League is, of course, additional to all the other advantages to which you are entitled under this offer and which I have enumerated above.

6 I would like to emphasise that the teachings of the Progress League are cordially endorsed by all creeds and classes, for it is the scientific application of the wonder-science of Suggestion to the doctrine: "Each for All and All for Each": as has been said: "Its principle blesseth both the receiver and the giver".

In my Introductory Booklet and in the subsequent communications which I sent you, I made it clear that the Knowles' System of Personal Influence and Healing is a carefully-reasoned process of psychic training, which gives to every person - the most and the least-gifted - greater and more certain control of those inner forces which can put Success where Failure lurks. It helps you to help yourself, wherever you are, and it is admittedly a successful effort to provide in an easily-understood form the lessons that really arouse and develop the dormant faculties.

7 8 It is not my intention - nor is it necessary with a person of your discernment - to dilate, at any length, on this final concession. This FREE APPROVAL OFFER speaks for itself. I would like to mention, however, that the System which you will receive will be complete and will be, in even its smallest detail, exactly the same as those which are sent out to subscribers at the full price, namely $40, except for the unimportant discolouration which I have mentioned above.

There is only one pledge that I ask of you in return for the concession which I am making you and that is, that you will not mention this enormous reduction to anyone, because, from its very nature, this offer is quite exceptional, and can never be made again. Surely you will not hesitate to give me this promise. What I am offering you is truly an "Opportunity that comes but once" and the 9 decision which you will now take should have an incalculable effect upon your whole future welfare. Remember that on receipt of your payment of only $7.50 you will receive the outfit mentioned, on FREE APPROVAL. This FREE APPROVAL OFFER contains not a single quibble or reservation. Your decision whether you will return the outfit and receive your money back or whether, by keeping it, you will better equip yourself for the battle of Life, is without appeal. You are the sole judge and your verdict is binding. All I ask in return is your discretion. If on receipt of the System - and remember, I positively guarantee that what you will receive will be the same outfit of which the full price is $40 - you are not thoroughly convinced that it will do for you what it has done for others, simply return it to me and ask for the immediate return of your money.

The matter is entirely in your own hands. Truly you <u>are</u> now the Master of your Destiny. You are arraigned at the bar of your own Reason. You are standing at the Cross-Roads of Opportunity. The purchase of my System is a loan to yourself, because it makes better things well-nigh compulsory for all those who are busy trying to make a living. Its acquisition should prove to be a landmark in your life, from which you will date your increased Success, your developed powers, and your fuller, freer, and happier existence.

Estimate the value of my System to you in terms of material success. Calculate its profit to you in terms of dollars and cents. Compute its worth to you in terms of moral power. Ask yourself is this knowledge worth having? Is my absolutely 10 honest, painstaking instruction in the development of your psychic and mental

powers worth while? The grateful letters that daily pour in on me answer "Yes". No other answer is possible. Delay is the blood-brother of Failure. Sign and return to me the attached FREE APPROVAL ORDER FORM and send it to me with $7.50. Remember you decide at my expense in the calm of your own home and at your leisure.

All subscriptions for this FREE APPROVAL OFFER will, as is only just, be filled in strict rotation and only in the measure that the small stock of these slightly discoloured copies of the System permits; therefore you must show that you possess that keen spirit of enterprise which marks its possessor from the common run of humanity by grasping this phenomenal opportunity. It can never be repeated. If it should, unfortunately, be difficult for you to send the full amount of $7.50 immediately, send me a deposit of one dollar, to show your good faith and your anxiety to succeed, and I will reserve the complete outfit, as mentioned, till you can conveniently remit the balance of $6.50. But, for your own sake, for the sake of anyone who is near and dear to you, ACT WITHOUT DELAY.

In the confident expectation of hearing from you by return of post, without fail, I am

Very sincerely yours,

Elmer C. Knowles

----------FREE APPROVAL OFFER----------

Psychology Foundation, S.A.,
18, Rue de Londres, Brussels, Belgium.

Dear Sirs:-

I accept your FREE APPROVAL OFFER and enclose $7.50 for which please send me immediately on approval for seven days one of the slightly discoloured Complete Systems of Personal Influence and Healing, the Radio-Hypnotic Crystal, the Course on "Personal Magnetism", the Free Voucher entitling me to all the privileges of the Institute, and the Membership Card of the Progress League of America, certifying that I have been enrolled as a Free Honorary Member, together with the Copyright Success Keys for twelve months.

If I am not satisfied, I will return the outfit to you within seven days from the date of its receipt by me and as soon as it has been delivered to you by the Post Office, you will return me my money without any deduction whatsoever.

Name _____

Address _____

_____

ALL REMITTANCES SHOULD BE MADE TO PSYCHOLOGY FOUNDATION.

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ject, just what to say, and what to do, in order to get instant results. Through understanding how to hypnotize or perform these tests, you develop the ability to heal the sick, to cure yourself and others of the most obstinate diseases and habits. It opens up an excellent field for making money. You learn six of the most valuable branches of the mental sciences, covering all the methods necessary for complete success.

THE Radio Hypnotic Crystal
with the Knowles' System
Healing creates that condit
fidence so essential to success. It
confidence of those you wish to i
possible the obtaining of quick an



The photograph on the right shows another successful Knowles Student using the Radio Hypnotic Crystal. In this test the class of subjects have been caused to imagine that they cannot close their mouths.

the earth. He is in daily correspondence with hundreds of students in Great Britain, America, Germany, France, Russia, Australia, South Africa, and even in far away China, Japan and Siberia. His work is proclaimed by thousands of students as the best method of operating, and it cannot be obtained except from him personally. Many have tried to imitate his systems, but they have been dismal failures.

Personal Influence and Healing
ith you as an aid and mentor to
and Mastery. No one can study
benefitted and apart from this
and entrancing that no goad
interest. From the first page
agging appeal.

You cannot imagine how easy it is to learn to use Suggestion and Hypnotic Suggestion until you have used the KNOWLES' COMPLETE SYSTEM and the RADIO HYPNOTIC CRYSTAL.

PROGRESS LEAGUE of AMERICA

HISTORY, SCOPE AND AIMS OF A GREAT MOVEMENT AND POWERFUL ORGANIZATION FOR INDIVIDUAL HEALTH, SUCCESS AND HAPPINESS.

BY STANLEY WORTH

THE man or woman who is not enrolled as a member of Progress League of America cannot conceive of the force, influence and effective power that is behind this organization. Founded in the United States of America many years ago, it immediately demonstrated the long neglected wealth of opportunity that is squandered in so many lives. This neglect was an unknown loss to thousands of men and women to whom Progress League acted in a suggestive, in fact in an introductory capacity. This great functioning agency of auto-suggestion, direct counsel and painstaking study of the requirements of each and every individual member has now become a recognized element of importance in the United States and elsewhere throughout the world.

During many years, thoughtful writers and philosophers have written on this vital subject to mankind. And year by year the great world public has been brought nearer and nearer to the counscious truth of mind building being like body building — an original intention of our creation. The latter is the great developing influence behind the muscular structure and proper functioning of the human body; whereas the former is still the largely unknown power that through all the centuries of progress up to the present time has only been exercised by the very few.

When asked what he considered the true basis of the phenomenal success that has followed Progress League of America, the founder emphasized the firm anchorage developed and maintained in each and every instance where the advancement and happiness of individual members has been concerned. In his own well chosen words he said:

« We are all more or less wasters of the gifts of life, and with most of us it is merely a question of showing where the waste occurs in order to bring forward the best that is in us. Many cannot be in fact charged with actually wasting that which they do not know they possess, and herein comes the usefulness of the League. It preserves and increases the talents and often brings the prodigal back to his own. »

Progress League of America was organized to assist men and women in all walks of life, and this unswerving purpose of fulfilling an actual and pressing human necessity is best attested

(continued overleaf)

Opinions of Prominent People Who Are Members of Progress League.

« In Progress League I have found the vital secrets of Success, and I recommend all ambitious people to avail themselves of its inspiring help. »

Charles MOORE.

« Have had remarkable experiences since joining Progress League, and am improving mentally and physically every hour. The membership is worth $ 10 a day to me. »

W. C. POLLIN.

« I am highly enthusiastic over Progress League. It restores and preserves health develops the mind and compels success. I hope this good work reaches around the world. »

Leo BOHMLEIN.

« Progress League membership seems a gift from above, and words cannot express how thankful I am that it has come to me. The UNITY SUCCESS KEY is just what I need. »

Mrs. M. E. PAYNE.

« I am very glad to state that since I joined Progress League, I feel a great improvement and appreciate the help and thoughtful assistance given to me. »

Victorino D. BABA.

« Progress League is a constant companion and guide. I recommend it to every thinking man and woman regardless of age, occupation or position. »

Mabel E. ARROWOOD

« I am grateful for all Progress League has done for me. I never feel alone now but on the contrary feel surrounded by friends. »

Mary Fowles FISHER.

« Everything has changed for me since I joined Progress League. People are more friendly and seek my company while before they did not do so. »

Frank MICHAELS.

« Progress League has enabled me to make many new friends. Those who hesitate in taking membership are missing the gift of a lifetime. »

Gerald KELLMAN.

« To say that I am pleased with Progress League does not sufficiently express my opinion. My one re ret is that I did not make your acquaintance ten years ago. »

Joseph BOYLE.

« In my estimation there is nothing to compare with Progress League for the betterment of man's conditions, or woman's either for that matter. »

William Mc LE D.

as to results by the universal expression of members in all parts of the world, namely, « once a member always a member. »

The beginners in life and those seeking to find their true employment of effort become immediately inspired with an energy of purpose which many had thought to be foreign to their nature. This can be attributed to two outstanding features of Progress League of America membership: first, the proper mastery of the great human essentials, and secondly, a direct self touch immediately secured and constantly enlarged by the most comprehensive study of each member. It is often the new mind on old problems of self which solves that which seems impossible of a self solution. Herein comes one of the great and lasting services of joining forces to an organization which is capable of doing some of our thinking for us.

What Progress League of America IS !

The League is the Director of Life, showing us how to balance our Accounts of Efforts with Success and Happiness.

The League is the Teacher who brings the Knowledge of Self to us and with an Impartial Mind shows us how we may best Realize Our Desires.

The League creates a New Relationship which grows in Power and Effectiveness without regard to years.

The League is a Personal Confidant to whom we may turn on every occasion with assured safety of an Inviolable Relationship.

The League is that Silent Unseen Friend to whom to resort in every emergency for Friendly Guidance.

The League is a Sympathetic Listener and a Patient Adviser to all its members who seek to combat the troubled side of Life.

The League is an Instrument of United Purpose with the unexampled Force of Thousands constantly broadcasting Messages of Support to each other.

The League is Non-Sectarian, Non-Partisan and serves all alike. It is not biassed by nor bound to conventions and is free from every dominance of interests save those of its members.

Copyright by Progress League Inc., New York, U. S. A.

Extracts from Editorial Comment by Leading American Newspapers.

« Recognition has been given in various countries to the work done by the Progress League. This organization is in charge of Elmer Sidney Prather who has instituted educational courses that have been translated into different languages with the result that the League now numbers many thousands of members. Besides being educational, the organization is distinctly patriotic. »

Cincinnati, Ohio, Times-Star.

« The State of New York has granted corporate papers to the Progress League. The League will give lessons by mail designed to help its members to achieve greater personal success. Elmer Sidney Prather, a well-known psychologist, has accepted the presidency of the League and attracted support to it from prominent people. »

Boston, Mass., Herald.

« To assist those who are interested in development along psychological lines, an organization known as Progress League has been established in New York City. The League is educational in its nature and is headed by Elmer Sid ey Prather, a prominent psychologist who has spent some years in Europe in similar work with marked success. »

Buffalo, N. Y. Courrier.

« Progress League of New York City is offering special lessons on psychological subjects by the correspondence method. Much outlined in the lessons is based on the work of Elmer Sidney Prather, a psychologist of note, whose work has been translated into many different languages. »

New York Evening Mail.

« Progress League has devoted itself for some time to a system of testing the mind which may le applied by any individual to determine his personal mental capacity. The League offers advantages to those members who are ambitious to improve themselves. »

Portland, Maine, Evening Express.

« Personal fitness and ability to do things is the desire of every man. Progress League of New York has engaged Elmer Sidney Prather, a noted psychologist, to instruct its members how to grow mentally. The League gives considerable attention to character building and character analysis. Mr. Prather has had a wide experience in such work both in America and in Europe. »

Rutland, Vermont News.

No. 130

Description of the LESSONS in the Elmer E. Knowles Complete System of Personal Influence and Healing

BRANCH ONE — The Basic Principles Pertaining to the Sciences of Suggestion, Hypnotism, Telepathy, Personal Magnetism, Character Building, and the Development of the Dormant Faculties.

Lesson No. 1. — Introductory Remarks.
» » 2. — What Others Think of the Power of the Mind.
» » 3. — Hypnotism in its Legal Aspect.
» » 4. — The Worth of Hypnotism.
» » 5. — The Duality of Mind.
» » 6. — The Nature of Hypnotism.
» » 7. — The Activity of the Sub-Consciousness.
» » 8. — The Power of the Sub-Conscious Mind.
» » 9. — The Six Basic Points of Mental Suggestion.
» » 10. — When One is Hypnotised.
» » 11. — The Secret of Hypnotism.
» » 12. — The Necessity of Will-Power.
» » 13. — The Five Stages of Hypnotism.
» » 14. — Inducing Hypnosis.
» » 15. — Hypnotic Sleep and Natural Sleep.
» » 16. — The Limits of Hypnotism.
» » 17. — The Nature of Auto-Hypnosis.
» » 18. — The Genesis of Suggestion.
» » 19. — The Universality of Suggestion.
» » 20. — Its Use by Doctors.
» » 21. — The Value of Suggestion to Business-Men.
» » 22. — Suggestions for Parents and Teachers.
» » 23. — Ousting Pessimism by Suggestion.
» » 24. — Suggestive Therapeutics.
» » 25. — Applications of Suggestion and Hypnotism to Somnambulism, Surgical Operations, etc.
» » 26. — Hypnotic Suggestion in the Eradication of Evil Habits, etc.
» » 27. — The Value of Hypnotism and Suggestion in the Curing of Nervous Disorders.
» » 28. — Suggestion as a Cure for Speech-Defects.
» » 29. — Training the Memory by Hypnotic Suggestion.
» » 30. — The Power of Personal Magnetism.
» » 31. — TELEPATHY. — Its Nature and Possibilities.
» » 32. — Character Building by Suggestion.
» » 33. — Conclusion.

BRANCH TWO — Hypnotism, Telepathy, Personal Magnetism and Personal Influence.

Lesson No. 1. — Preparatory Notes.
» » 2. — Why Other Systems Fail.
» » 3. — A Sound Axiom in Learning Hypnotism.
» » 4. — The Basic Reason of Success.
» » 5. — The Correct Procedure.
» » 6. — Preparatory Exercise No. 1. — The Creation of Auto-Placidity.
» » 7. — Preparatory Exercise No. 2. — The development of Concentration.
» » 8. — Preparatory Exercise No. 3. — The Necessity of Suitable Suggestive Formulae and Practice therein.
» » 9. — Preparatory Exercise No. 4. — Passes. — Their Suggestibility. — Practice in various forms of hypnotic and suggestive Passes.
» » 10. — Preparatory Exercise No. 5. — How to Induce Placidity in Restive Subjects.
» » 11. — Preparatory Exercise No. 6. — Horizontal Passes.
Lesson No. 12. — Preparatory Exercise No. 7. — How to Develop Self-Command and Self-Confidence.
» » 13. — How to Select Subjects.
» » 14. — Before You Undertake an Experiment.
» » 15. — The Falling Forwards Test.
» » 16. — The Falling Backwards Test.
» » 17. — How to Fasten the Subject's Hands. — An Interesting Test in Suggestibility.
» » 18. — Creating the Illusion in the Subject's Mind of Inability to Raise the Hand.
» » 19. — Experiment in the Use of Suggestion wherein the Subject is Unable to Make His Fingers Meet.
» » 20. — The Necessity of Complete Relaxation. — Further Advice How to Create this Condition.
» » 21. — Hypnotic Sleep. — Instructing the Subject.
» » 22. — Producing Light Hypnosis by Suggestion.
» » 23. — Induction of Profound Hypnotic Sleep.
» » 24. — Creating Hallucinations by Hypnotic Suggestion.
» » 25. — Sidelights on Post Hypnotic Suggestion.
» » 26. — How to De-Hypnotise or Awaken the Hypnotic Subjects.
» » 27. — The Correct Procedure with Difficult Subjects.
» » 28. — How to Awaken Subjects who Have Been Hypnotised by Others.
» » 29. — How to Render Your Subject Immune to the Influence of Others.
» » 30. — How to Render Your Subject Susceptible to the Influence of Others.
» » 31. — How to Hypnotise a Large Number of Subjects Simultaneously.
» » 32. — Applying Hypnotic Suggestion at a Distance.
» » 33. — Correct Method of Hypnotism by Telephone.
» » 34. — Catalepsy: The Production of Anaesthesia, etc.
» » 35. — How to Give Private Hypnotic Entertainments.
» » 36. — The Value of Auto-Hypnosis.
» » 37. — How to Hypnotise Oneself.
» » 38. — Self-Hypnotism as an Aid to Personal Magnetism.
» » 39. — The Elements of Psychic Fascination.
» » 40. — Some Suitable Exercises in Psychic Fascination.
» » 41. — Creating an Expressive Magnetic Personality.
» » 42. — Telepathy: Its Nature and Principles.
» » 43. — Talking by Thought or « Silent Sound ».
» » 44. — Conclusion.

BRANCH THREE — Auto-Suggestion in the Self-Treatment of Diseases and the Eradication of Undesirable Habits. ... ...

Lesson No. 1. — HEALTH. — Humanity's First Necessity.
» » 2. — The Therapeutic Value of Auto-Suggestion.
» » 3. — The Approval of Auto-Suggestive Therapeutics by Prominent Doctors.
» » 4. — Health's Hidden Springs.
» » 5. — The Tonic Value of Optimism.
» » 6. — Pessimism Prejudical of Well-Being.
» » 7. — How Suggestion Operates in Self-Treatment.

OVER

Description of Lessons in the Knowles System (Continued)

Lesson No. 8. — The Endless Battle Between Imagination and Will.
» » 9. — Prevention is Better than Cure.
» » 10. — How to Create Auto-Suggestive Placidity. — General Principles.
» » 11. — Psychic Hygiene.
» » 12. — Using Auto-Suggestive Therapeutics in the Treatment of Nervous Disorders.
» » 13. — The Treatment of Headaches and Neuralgia by Auto-Suggestion.
» » 14. — Self-Treatment for Rheumatism, Lumbago, etc.
» » 15. — Auto-Suggestion in the Treatment of Undesirable Habits.
» » 16. — How Habits Arise and How They May be Eradicated.
» » 17. — The Curse of Alcoholism, Its Treatment by Auto-Suggestion.
» » 18. — How to Overcome the Abuse of Tobacco, etc.
» » 19. — Defects of Speech and How They May be Corrected.
» » 20. — « Seek Within Ye ». — Conclusion.

BRANCH FOUR — Magnetic Healing, Absent Treatment and Treatment by Suggestion. ... ...

Lesson No. 1. — Suggestive Therapeutics. — General Principles.
» » 2. — Magnetic Healing as a Profession.
» » 3. — How Others have Wrested Wealth and Recognition.
» » 4. — Some Famous Psychic Consultants. — Erskine (England); Béziat (France) and Otto (Germany).
» » 5. — Collaboration with Orthodox Doctors.
» » 6. — Suggestion as a Surgical Anaesthetic.
» » 7. — « Come to me all ye who suffer ».
» » 8. — How to Create Faith in your Healing-Powers.
» » 9. — Receiving your Patients.
» » 10. — General Notes on the Psychic Treatment of Illnesses.
» » 11. — Some Particular Applications.
» » 12. — Eradicating Undesirable Habits and Vices.
» » 13. — The Treatment of Rheumatism.
» » 14. — How to Cure Headaches and Neuralgia.
» » 15. — A Method for Neurasthenia.
» » 16. — Restoring Exhausted Nerves to Vitality.
» » 17. — Suggestion as a means of Forestalling Disease.
» » 18. — Cases which you should not treat.
» » 19. — A Suitable Method for Absent-Treatment.
» » 20. — Treating Persons without their Knowledge.
» » 21. — The Applicability of Suggestive Treatment to Children.
» » 22. — Some Special Applications for Women.
» » 23. — Disorders to which Men are Prone.
» » 24. — The Labourer is Worthy of his Hire. — The Question of Fees.
» » 25. — The Endorsement of Suggestive Therapeutics by Scientists.
» » 26. — The Legal Position of the Magnetic Healer.
» » 27. — Defeating Disease.
» » 28. — Greater Love has no Man than This.
» » 29. — Epilogue.

BRANCH FIVE — Character Reading through the Sciences of Physiognomy, Phrenology and Graphology.

Lesson No. 1. — Introduction.
» » 2. — The Three-Fold Foundation.
» » 3. — Certitude. — Not Suppositions.
» » 4. — Physiognomy. — Some Facial Types.
» » 5. — The Convex Type.
» » 6. — The Perpendicular Profile.
» » 7. — The Concave Profile.
» » 8. — Mixed Profile Types.
» » 9. — The Round Face. — Front View Type.
» » 10. — The Square Face. — Front View Type.
» » 11. — The Long Face. — Front View Type.
» » 12. — What the Eyes Tell Us.
» » 13. — Various Types of Noses and their Signification.
» » 14. — Lips — their Forms and their Meanings.
» » 15. — Chins as Clues to Character.
» » 16. — Ears and their Meanings.
» » 17. — Facial Lines and Wrinkles.
» » 18. — Notes on Various Types of Humanity.
» » 19. — Hands, Phalanges, and What They Tell Us.
» » 20. — Phrenology. — Introductory Notes.
» » 21. — Some Usual Types of Heads.
» » 22. — Organs of the Mind. — Illustrative Charts.
» » 23. — Graphology. — Introduction.
» » 24. — Some Handwriting Styles, scientifically delineated.
» » 25. — Actual Handwriting Examples, Instructively Illustrated.
» » 26. — The Vade-Mecum of the Student, a Concise Caligraphic Dictionary.

BRANCH SIX — Oriental Methods in Hypnotism, Telepathy, Magnetic Healing, Magic and the Wonders of the Orient. ...

Lesson No. 1. — Preface.
» » 2. — Illustrations of Oriental Methods of Inducing Hypnosis, Nos. 1-4.
» » 3. — Illustrations of Oriental Methods of Inducing Hypnosis, Nos. 5-8.
» » 4. — Illustrations of Oriental Methods of Inducing Hypnosis, Nos. 9-12.
» » 5. — How to Strengthen the Will-Power, an Oriental Method.
» » 6. — Yogi Exercises Nos. 1-5.
» » 7. — Hindu Curative Hypnotism.
» » 8. — A Yogi Cure for Headache.
» » 9. — A Yogi Cure for Various Ear Ailments.
» » 10. — How the Yogi's Cure Rheumatism.
» » 11. — Hindu Methods of Curing Lung Ailments.
» » 12. — Stomach Troubles. — A Hindu Cure.
» » 13. — Clairvoyance, as taught by the Hindus.
» » 14. — Levitation.
» » 15. — Hindu Hypnotic Power Over Reptiles and Wild Animals.
» » 16. — The « Back to Life » Miracle.
» » 17. — « The Boy, the Sword and the Basket » Experiment.
» » 18. — The Great Dematerialisation Experiment.
» » 19. — The Rope Feat.
» » 20. — The Fire Test.
» » 21. — The Secret Systems of the Yogis.
» » 22. — Hatha Yoga.
» » 23. — Prana Absorption.
» » 24. — A Test in Prana Absorption.
» » 25. — The Yogi Use of Water.
» » 26. — « Breath is Life » secret Yogi Breathing-Exercises.
» » 27. — Raja Yoga.
» » 28. — Karma Yoga.
» » 29. — Gnani Yoga.

Published by PSYCHOLOGY FOUNDATION, S. A., No. 18, rue de Londres, BRUSSELS, BELGIUM.

Nothing is taught in this System that would interfere with the religious beliefs of anyone.

You will say as hundreds of others have said — « IT IS TRULY WONDERFUL. »



This photograph shows one of Prof. Knowles' Students using the Radio Hypnotic Crystal in Hypnotizing a number of people at the same time. The subjects have been caused to imagine that their hands are fastened together and they cannot pull them apart.

The Radio-Hypnotic Crystal System

PROF. KNOWLES' MARVELLOUS NEW METHOD

OF

PERSONAL INFLUENCE & HEALING

IN Professor Knowles' System you are thoroughly instructed in all methods and tests made possible through Suggestion and Hypnotism. It is impossible in this small space to describe and fully illustrate the many wonderful tests which you will be able to master in these six branches. The different courses of instruction embracing the six branches are fully illustrated, showing you the exact position of the operator and subject, just what to say, and what to do, in order to get instant results. Through understanding how to hypnotize or perform these tests, you develop the ability to heal the sick, to cure yourself and others of the most obstinate diseases and habits. It opens up an excellent field for making money. You learn six of the most valuable branches of the mental sciences, covering all the methods necessary for complete success.



THERE is absolutely no comparison between this System and those advertised in books and so-called « correspondence courses ». It is a practical working system that brings you success from start to finish. It is admitted to be the most positive method of operating that is practised to-day. Many professional hypnotists and physicians will tell you this. Professor Knowles' Complete System is used and known of in the remotest parts of the earth. He is in daily correspondence with hundreds of students in Great Britain, America, Germany, France, Russia, Australia, South Africa, and even in far away China, Japan and Siberia. His work is proclaimed by thousands of students as the best method of operating, and it cannot be obtained except from him personally. Many have tried to imitate his systems, but they have been dismal failures.

THE Radio Hypnotic Crystal when used in conjunction with the Knowles' System of Personal Influence and Healing creates that condition of expectancy and confidence so essential to success. It also arouses the interest and confidence of those you wish to influence and thereby makes possible the obtaining of quick and gratifying results.

THE Knowles' System of Personal Influence and Healing can always be carried with you as an aid and mentor to the attainment of Power and Mastery. No one can study it without being immeasurably benefitted and apart from this fact its study is so fascinating and entrancing that no goad is necessary to maintain a keen interest. From the first page to the last, it exercises an unflagging appeal.

The photograph on the right shows another successful Knowles Student using the Radio Hypnotic Crystal. In this test the class of subjects have been caused to imagine that they cannot close their mouths.



You cannot imagine how easy it is to learn to use Suggestion and Hypnotic Suggestion until you have used the KNOWLES' COMPLETE SYSTEM and the RADIO HYPNOTIC CRYSTAL.



DRIVING - BLINDFOLDED

Greatest Telepathic Feat Ever Performed

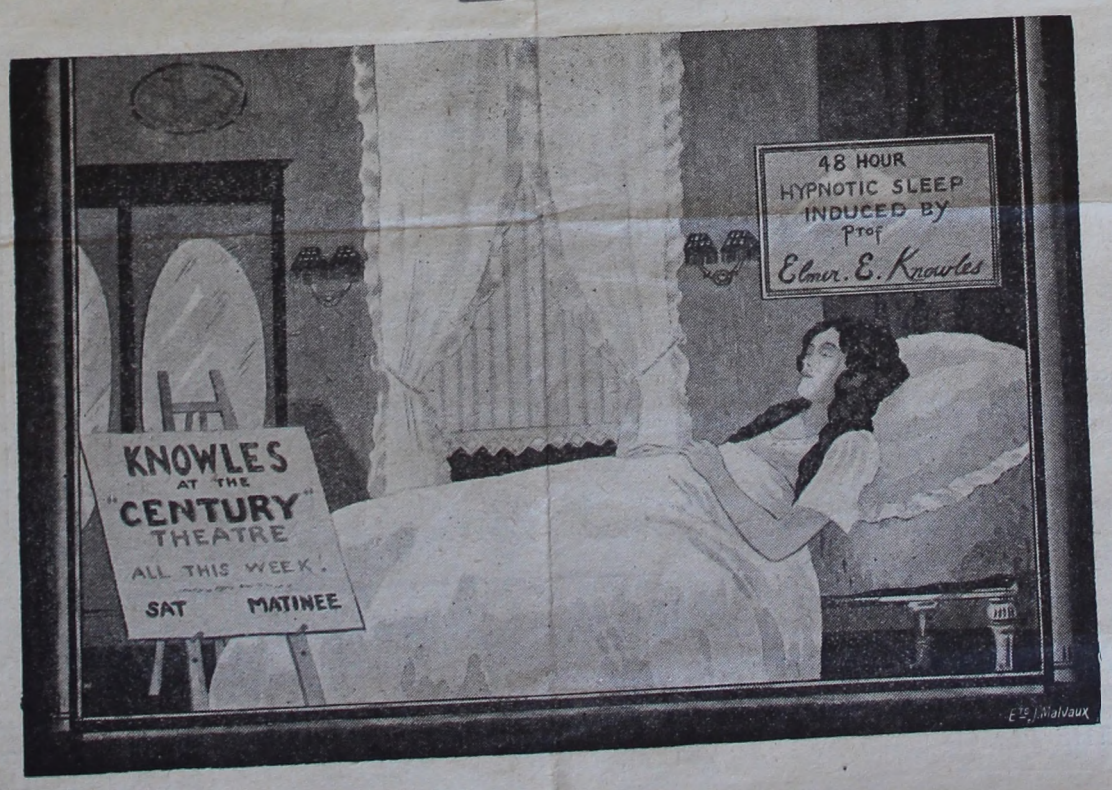
THE above illustration of the Blindfolded Drive is a photographic record of a thrilling experiment frequently made by Professor Elmer E. Knowles — the author of the Complete System of Personal Influence and Healing — in order to place the science of Telepathy in the position of a demonstrated fact. This public manifestation of the marvellous might of the Mind Forces, as reported in the accompanying Press Comments, will interest all those who are anxious to bring their inherent latent powers to full and satisfying fruition.

The average student of the Knowles Complete System, whose desires are limited to the betterment of his material position may not be interested in endeavouring to duplicate such advanced tests as are depicted. Indeed, it is admitted that no other psychologist or telepathist has ever succeded in reaching that high state of psychic development necessary for the proper conduct of such difficult experiments.

As will be seen from the Press reports, Professor Knowles' experiments were in all cases carried out under the control and supervision of prominent and respected citizens, delegated by their fellow-townsmen to act as a jury and whose only desire was to convince themselves of the reality of Professor Knowles' claim that he possessed a knowledge and control of the mental powers sufficient to enable him to perform this most astounding telepathic feat.

The Complete System contains all that is necessary to enable the student to acquire the basic knowledge on which psychic mastery can be built, no matter in what direction the student's desires lie.

THE astounding experiment of producing prolonged hypnotic sleep of 48 hours has been frequently carried out by Professor Elmer E. Knowles under the control of a commission of distinguished doctors and other citizens of repute. It is incomparable as a manifestation of hypnotic control and is of special value to the student whose ambition lies in the direction of public exhibitions.



PROLONGED hypnotic sleep can only be successfully induced by expert hypnotists who have exercised hypnotic control over the subjects on frequent occasions during an extended period. The Photograph and Press encomiums from representative organs of public opinion are reproduced so that the student may know that Prof. Knowles has incontrovertibly proved that he himself can perform all those experiments taught in the Complete System.

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Extracts From Newspaper Reports of Elmer E. Knowles' Great Telepathic Feat

----- THE BLINDFOLD DRIVE -----

"Prof. Knowles wonderful blindfold drive created a sensation. Blindfolded, with his eyes closely bound, he drove a double team of spirited horses through the crowded streets to the post-office and found the hidden object without assistance save the concentrated minds of the committee of prominent citizens." — TAMPA, FLA. TRIBUNE.

"To the amazement of a large crowd Professor Elmer E. Knowles made his great telepathy test before the Academy of Music yesterday. Blindfolded he drove at a rapid gate and found the article previously hidden by a committee of prominent citizens." — DAILY NEWS, CUMBERLAND, MD.

"Prof. Elmer E. Knowles, the celebrated hypnotist, gave a marvelous exhibition of telepathy. Blindfolded and accompanied by a committee of well-known citizens he drove at a rapid pace and found a bunch of keys that had been hidden by the committee. The feat reflects great credit upon Prof. Knowles' ability." — THE REGISTER, WHEELING.

"One of the most remarkable feats ever performed in Norfolk was the daring drive of Elmer E. Knowles, hypnotist and telepathist. Blindfolded, he drove a team at a furious pace through the streets and found a bunch of keys previously hidden by Mayor James G. Riddick. The genuineness of the feat could not be questioned. 1,000 people witnessed the exhibition." — NORFOLK, VA. DESPATCH.

"In his remarkable blindfold drive Prof. Knowles picked his way over the route with the greatest ease, turning corners with a dexterity nothing short of marvelous. His committee was composed of Mayor Joel H. Cutchin and other prominent citizens. This difficult and apparently superhuman feat is an example of what thought telepathy is capable of and is welcomed by all students. His exhibition was witnessed by a great crowd." — ROANOKE, VA. TIMES.

"Elmer E. Knowles' daring blindfolded drive was witnessed by a large number of interested spectators, all of whom agree in saying that it was the most wonderful test ever seen here. At no time during the wonderful exhibition did Prof. Knowles exhibit the slightest hesitancy, but unerringly followed the route of the committee at a breakneck pace, dodging cars and vehicles in the most astounding manner." — PENSACOLA, FLA., JOURNAL.

"Elmer E. Knowles, the famous hypnotist, made his daring drive blindfolded before a crowd of 1,500 people. A committee of prominent citizens including Capt. W. P. Chamberlain, Jesse Cottreel and others accompanied him in the carriage. The exciting run through the streets caused much comment, as a local cabman under natural conditions could not have made the run without a collision. Prof. Knowles quickly located the object hidden by the committee." — KNOXVILLE, TENN., JOURNAL and TRIBUNE.

"Elmer E. Knowles, famous hypnotist and telepathist, made his drive, while blindfolded in charge of a committee of our representative business men. Starting from the Opera House, Prof. Knowles, being securely blindfolded, followed the exact route previously covered by the committee, found the article hidden in a Bible and returned it to the rightful owner at the theatre. Prominent news-papers unite in saying that Prof. Knowles gives a most wonderful and interesting performance." — HOUSTON, TEXAS, HERALD.

"Dr. Knowles gave his great telepathic test and attracted widespread wonderment. Blindfolded with several thicknesses of black cloth he drove through the city at rapid speed and found the article previously hidden by a committee of citizens comprised of I. B. Henyan, Attorney; G. Allie Martin of the Daily Light; C. T. Erdman, of the Texas Printing Co. and J. R. Segall, Manager of the Beck Jewelry Co. His drive was pronounced wonderful alike by the committee and the hundreds of people who saw it." — SAN ANTONIO, TEXAS, LIGHT.

"One of the most critical tests of telepathy ever witnessed in Hannibal was given by Professor Elmer Knowles, the world-renowned hypnotist. This was conducted by a Committee of prominent citizens composed of Alderman Thomas O'Donnell, C. T. Wilson, F. M. Tatlow, and a Journal Reporter. Securely blindfolded, Knowles followed the same route previously taken by the Committee, secured the hidden article and returned by the same route previously driven over by the Committee. The test was thoroughly satisfactory to the entire Committee and was greatly appreciated by hundreds of people who witnessed it." — HANNIBAL, MO. COURIER POST.

"Knowles, Hypnotist and Telepathist gave a public test which was highly successful. A Committee of four residents was selected to hide a bunch of keys. On the return, Knowles, while blindfolded, followed the identical route taken on the original drive by the Committee making the turns at the same places that they did. He was not in communication with the Committee at any time except through concentration of thought." — CARLINVILLE ILL. DAILY ENQUIRER.

"Professor Knowles, Hypnotist, gave a most satisfactory demonstration of his remarkable powers. It was the blindfold drive test in which Knowles exceeded all similar tests ever made here. The Committee was composed of Dr. Robinson, Chief Schrepferman, Robert Henkel and Bert Yocol. Although securely blindfolded, Knowles drove with the dexterity of a mountain stage driver. The test was a remarkable success." — BRAZIL, IND. DAILY TIMES.

A Few of the Many Experiments Made by Elmer E. Knowles in Prolonged Hypnotic Sleep -- Extracts from Newspaper Reports

"The Grand Opera House never held a more representative or better pleased audience than the one which greeted Prof. Knowles, the Hypnotist, last evening. The subject which he had kept in a Hypnotic Sleep for 48 hours was awakened and showed no depression after his long slumber." — VALPARAISO, IND. STAR.

"Professor Knowles demonstrated to seven prominent physicians of the City the perfect control he has over the subject who is undergoing a 48 hours Hypnotic Sleep. His exhibition of increasing and decreasing the pulsation was pronounced by the physicians to be an extraordinary control." — TERRE HAUTE, IND. EXPRESS.

"Professor Knowles had perfect control over the subject which he had in a 48 hours Hypnotic Sleep. Local physicians conducted the experiments. The sleeping man's pulse was increased from 33 to 73 pulsations to the minute, and the change was caused in less than half a minute's time." — PAWNEE CITY, NEB. PRESS.

"Professor Knowles, famous Hypnotist gave an exhibition of his power last evening at the Opera House before a large audience. The man whom he had put to sleep for 48 hours was awakened and seemed to experience no bad effect from his long sleep." — PITTSBURGH, KAN. TRIBUNE.

"The subject which Prof. Knowles has had in a Hypnotic sleep for 48 hours was awakened last evening at the Academy Theatre before a large and enthusiastic audience. The test was made of controlling the heart's action by the Hypnotist and the pulse beat was increased from 84 to 114 beats per minute and then again reduced to 74 beats per minute. All these changes were instantaneous. One of our prominent physicians conducted the test." — CUMBERLAND, MD. TIMES.

"Some remarkable tests were made by Prof. Knowles in Dr. Strickland's office with several other leading physicians. Prof. Knowles exerted an influence over a sleeping subject though several blocks away from the subject. It was an extraordinary demonstration of telepathy." — ROANOKE, VA. TIMES.

"Professor Knowles exhibited a remarkable case of thought transference. The feat proposed was to make a hypnotised person obey instructions given in writing at a distance and without any delivery of communication by word of mouth or in writing to the subject. The experiment was performed under the direction of a Committee of prominent citizens and the control over the subject was perfect in every detail." — MOBILE, ALA. REGISTER.

"Mrs. Isabelle Delly who was put to sleep by Prof. Knowles, the Hypnotist, has been awakened after experiencing a 48 hours Hypnotic sleep, She expressed no ill effect from her long sleep and seemed in perfect physical state on being awakened." — SELMA, ALA. TIMES.

"The power of Knowles the Hypnotist was exhibited before a Committee of local physicians here yesterday. A young man who was undergoing a 24 hours Hypnotic sleep induced by Prof. Knowles was controlled at a distance according to the movements suggested by the Committee. The sleeper's pulse was made to change from 64 to 162 pulsations per minute, and other remarkable tests were conducted. The test were conclusive to all the Committee that the Hypnotist exerted absolute control over his subject at whatever distance he might be from the subject." — SPRINGFIELD, MO. RECORD.

"Remarkable illustrations in Hypnotism and Telepathy were given here by Professor Knowles. A young man was placed in a Hypnotic sleep to continue for 24 hours and during his sleep our local physicians had opportunity to see some real tests in telepathy and controlling the subject at a distance." — CHATFIELD, MINN. DEMOCRAT.

"Knowles, the Hypnotist gave some astounding experiments in Telepathy. A Committee composed of prominent citizens suggested a number of movements for him to compel his subject to obey at a distance and in each instance the Hypnotist succeeded in exercising perfect control over the subject." — ROCHESTER, MINN. BULLETIN.

"A Committee of physicians and prominent citizens witnessed Prof. Knowles' experiments in Hypnotism and Telepathy over a subject undergoing a Hypnotic Sleep of 24 hours. Knowles demonstrated that he could control the subject at his will and the physicians were amazed at his tests." — FT. DODGE, IA. MESSENGER.

"After a Hypnotic sleep of 24 hours the lady subject of Dr. Knowles was awakened at the Empire Opera House last night. During the prolonged sleep our local physicians witnessed some remarkable tests in telepathy in which the Hypnotist demonstrated his absolute control over the subject at a distance." — SAN ANTONIO, TEX. LIGHT.

"Professor Knowles demonstrated to a Committee of local physicians the remarkable control that can be exercised over a subject in a hypnotic state. The tests were made upon a young man. One very remarkable test was that of increasing the subject's pulse from 65 to 105 beats to the minute. The tests were entirely satisfactory to the Committee." —MARSHALL, TEX. MESSENGER.

"A remarkable test in telepathy was made by Elmer E. Knowles, Hypnotist. A Committee composed of Dr. W. L. Beebe, M. D. Taylor, L. Lambert and J. R. Jerrard accompanied Mr. Knowles to a distant place and he there exercised a perfect control over a subject which he had previously put into a prolonged Hypnotic Sleep. Four tests were made and the Committee reported them to be exact in detail and all were convinced of the great telepathic power of Professor Knowles." — ST. CLOUD, MINN. PRESS JOURNAL.

Nothing is taught in this System that would interfere with the religious beliefs of anyone.

You will say as hundreds of others have said — « IT IS TRULY WONDERFUL. »



This photograph shows one of Prof. Knowles' Students using the Radio Hypnotic Crystal in Hypnotizing a number of people at the same time. The subjects have been caused to imagine that their hands are fastened together and they cannot pull them apart.

The Radio-Hypnotic Crystal System

PROF. KNOWLES' MARVELLOUS NEW METHOD OF

PERSONAL INFLUENCE & HEALING

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Judge the Knowles System of Personal Influence and Healing by the Unbiased Opinions of those Who Have Had it. - -



Mr. Franz Mai

Göhe 36, Post Ebersdorf,
Bezirk Friedland,
Czechoslovakia,
8th. November, 1925.

Dear Professor:

I wish to take this opportunity of expressing my entire satisfaction with your Complete System of Personal Influence and Healing with which I am indeed more than pleased.

I have already accomplished various wonderful results in Hynotism and also in Healing. Formerly I suffered severely with chronic headaches, pains in the lungs and was a martyr to neuralgia. After **only** a fortnight's study and application of your methods, I was completely cured and freed from all pain.

I am at all times willing to afford any information which may be desired and to recommend your valuable System.

Yours gratefully,

Franz Mai



Mrs. Antonia Aberth

Techobüsitz,
Post Ploschkowitz,
Czechoslovakia,
18th. November, 1925.

Respected Professor Knowles:

I am very happy to be able to advise you that after only a very short study of the methods taught in your Complete System, I have had some very wonderful results. From my own experience, I am convinced that, for the curing of illnesses, your System is the best medicine.

Everybody who desires to attain success should not fail to acquire your System which I can recommend in the very warmest manner.

With the expression of my deepest gratitude, I remain,

Yours respectfully,

Antonia Aberth.



Mr. F. A. Hayerhofer

Köhlergasse 4,
Vienna XVIII, Austria,
29th. July, 1925.

Dear Professor Knowles:

I am deeply grateful for all the assistance which you have given me. After my two months' study of your Complete System, I can truthfully say that I am fully satisfied. Your Radio-Hypnotic Crystal has been of great help to me in curing my rheumatism. This wonderful device is the only one that exists through which it is possible to influence the sub-consciousness.

Your System is the only one by which it is possible to achieve satisfactory results and I am delighted that I was induced to become one of your students.

F. A. Hayerhofer



Mrs. Marie Mücher

Route de Colmar, 32,
Strasbourg-Neudorf, France,
29th. October, 1925.

Dear Sir:

Your System of Personal Influence and Healing is really the most excellent that has existed up till now.

I was only three days in possession of the Radio-Hypnotic Crystal when I was able to completely cure my chronic headaches and through this little instrument, I have also been able to get rid of my lung complaint, so that now I feel as if I were new born.

Everything that I now possess is due to you and to your science and I can, therefore, heartily recommend your System to all,

Yours respectfully,

Marie Mücher



Mr. H. R. Stanley

Enggor, Perak,
Federated Malay States,
13th. October, 1925.

Dear Sir:

The beneficial results which I noticed accruing from a study of your System of training is that it creates a spirit of self-confidence in the student and thereby, working in conjunction with one of nature's basic laws, the student is enabled to develop his latent natural abilities for his own immediate material benefit and for the benefit of humanity as a whole, as a result of his self-confidence in himself as an individual.

In this respect, I have found your System of Personal Influence and Healing to bring beneficial results.

Yours faithfully,

H. R. Stanley



Mr. Bartholt Martens

Ulmenstrasse 1,
Sande-Bergedorf, Germany,
4th. November, 1925.

Dear Professor Knowles:

Had I known of your valuable System years ago, many periods of difficulty would have been spared to me.

I have studied practically every book on the subject of the development of the inner forces but I can honestly affirm that I have never met with such a practical and easily-understood System as yours.

As a certified Magnetic Healer, I wish to recommend the acquisition of your very valuable System in the warmest possible manner to all who are anxious to succeed.

Bartholt Martens,



Mr. Franz Wons

Ul. Sobieskiego 21,
Krol-Huta, Poland,
28th. Sepemtber, 1925.

Dear Professor:

I would like to take this opportunity of expressing my unbounded satisfaction with your Complete System. I am convinced that it constitutes the most reliable method for the development of the inner forces, and I can strongly advise its purchase by all who are anxious to realise a better future.

Your System is easily-understood and I have never read such valuable instruction as it contains. It will give me much pleasure to recommend it strongly to all my friends and acquaintances.

Your grateful student,

Franz Wons.



Miss Anna Klement

Sieveringerstrasse 261,
Vienna, 19. Bz., Austria,
25th. September, 1925.

Dear Professor Knowles:

Before obtaining your System, I was tortured with pains in the breast accompagnied by backache. Following the instructions in your System, I tried a Course of Self-Treatment and I am happy to be able to report that all my pains and aches have now disappeared.

I have also been successful in Telepathy, especially in experiments with a friend who lives a considerable distance from me.

I can sincerely recommend your System to all who are anxious to attain health and happiness.

Yours very sincerely,

Anna Klement



Mr. Jacob Gegenschatz

Spital in Altstätten,
Kt. St. Gallen,
Switzerland,
18th. October, 1925.

Dear Prof. Knowles:

I have applied your Complete System of Personal Influence and Healing in different ways and can state that your work merits the unqualified approval of all. I shall recommend its study warmly to all my friends.

Formerly I suffered very much from lack of memory. After applying your teachings, I have developed my memory to an amazing degree. I could feel how my habit of forgetfulness disappeared gradually, to be replaced by a efficient memory.

With my renewed thanks, I am,

Your grateful student,

Gegenschatz



Mr. Otto Häase

Camin, Post Herrnstadt,
Krs. Wohlan, Schl., Germa
16th. October, 1925.

Dear Professor Knowles:

I have much pleasure in advising you that I have achieved some marvellous results with your System of Personal Influence and Healing, after only a few weeks' study.

I have studied mental and psychic science for many years with other Systems, but I was never able to attain any real results until I purchased yours and I have, therefore, no hesitation in saying that your method is the very best that exists. In the treatment of illnesses, it is of inestimable value. I would not be without it for thousands of marks for I have proved to my own satisfaction that it is indeed excellent.

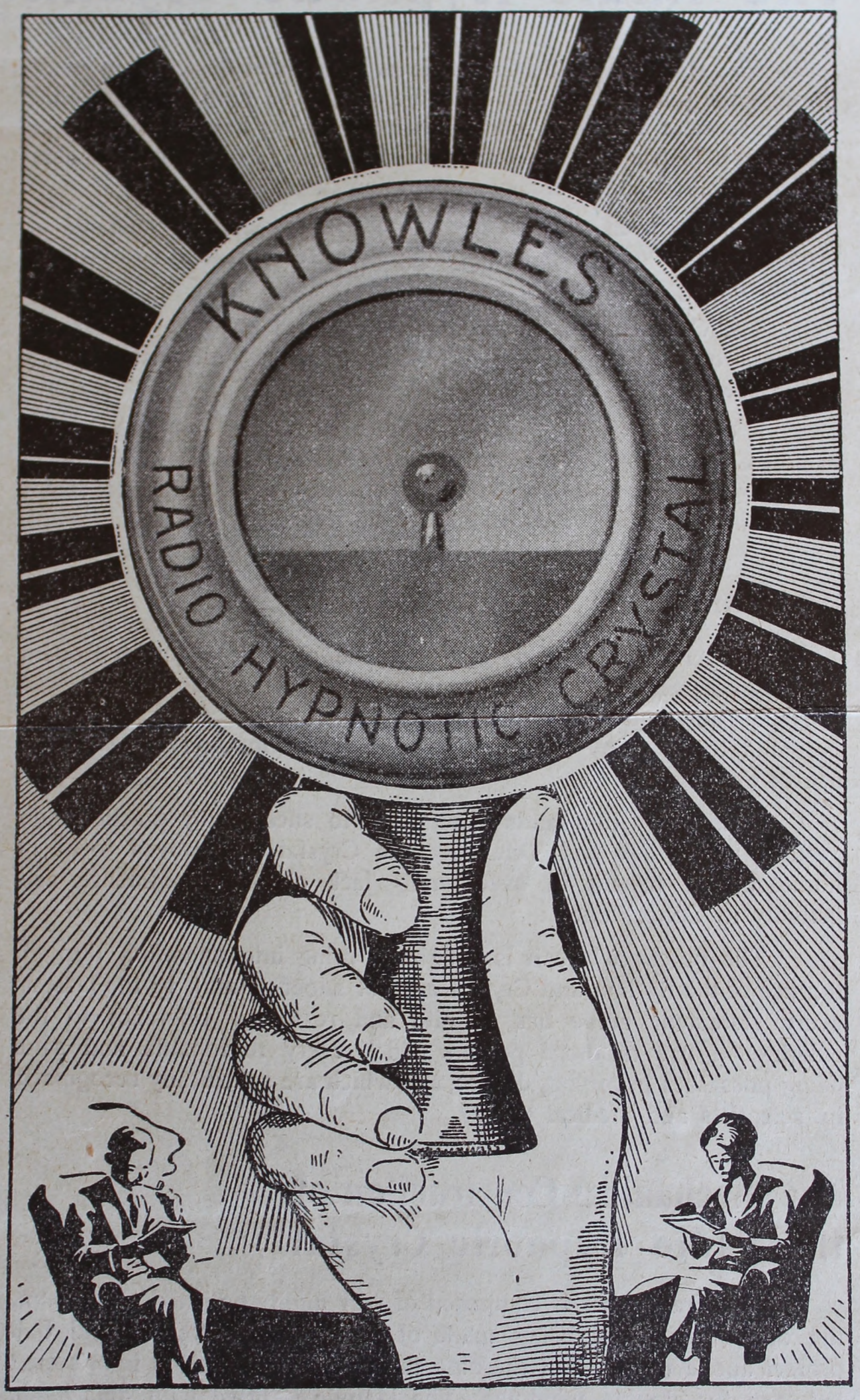
Yours very sincerely,

Otto Haase.

Every Purchaser of the Knowles System is GUARANTEED ENTIRE SATISFACTION or the FULL RETURN of MONEY PAID

THE ELMER E. KNOWLES SYSTEM, 18, RUE DE LONDRES, BRUSSELS, BELGIUM

No 132



The Radio Hypnotic Crystal *is an absolute necessity* to the beginner in the practice of Suggestion, Hypnotism Co centration and Telepathy. It marks the difference between SUCCESS and FAILURE in the preliminary as well as in the advanced mental undertakings. The public is warned against the many worthless imitations offered under various fancy names. There is only ONE Radio Hypnotic Crystal

The Radio-Hypnotic Crystal

The Radio-Hypnotic Crystal is an instrument designed to work through the practical application of the recognised laws of Suggestion. Its employment enables a person to focus his or her attention upon the subject in hand, to the exclusion of all extraneous ideas. It aids in concentration and overcomes aberration of mind.

It has proven of great assistance to thousands of students in producing that passiveness and equanimity of temperament so essential in overcoming nervousness.

The Crystal operates to create the proper condition of expectancy not only in the mind of the operator or suggestionist but also in the mind of the subject or patient.

It does something which no other device of similar character has done. It enables those, who have studied other Systems and have failed, to obtain control of their mental forces, and develop their latent powers in a manner which permits of no denial.

No Connection with the Supernatural

Neither the Radio Hypnotic Crystal nor the Knowles System has any connection with Magic, Spiritualism, Devination, or Crystal Gazing. The System (with which is taught the use of the Crystal) is designed to teach by the simplest and surest method the scientific use of Suggestion.

In teaching thousands of students to successfully practise Suggestion, Hypnotism and Telepathy, the Crystal has proven to be of immeasurable benefit in overcoming lack of Self-Confidence and inability to Concentrate.

The Forces which it is sought to bring into operation through the use of the System and Crystal are not super-natural. In the lessons every statement made has definite and restricted reference to the enlightened use of those powers which every reasonable and sane being possesses in varying degree, and which are specifically recognised by scientists and medical men.

The Mechanical Construction of the Radio-Hypnotic Crystal

The Framework is composed of very highly polished aluminium, the double windows being made of mica. The centre pin and ball project above the level of the blue mineral mass which is imprisoned between the double windows. The Handle is fitted with detachable pedestal thus enabling the instrument to be held in the hand or, if required, to be placed in an erect position upon the table.

No. 110.



RESULTS OR MONEY BACK AGREEMENT

I hereby contract to teach any purchaser of my Complete System of Personal Influence and Healing by the most efficient and rapid Correspondence Method and that each Student will be able successfully to practice any branch taught in my System, failing which I agree to refund all fees paid for the Instruction subject to the following stipulations :

Each student must honourably try to master the instruction given in the System. After thorough effort if the student then fails, he must advise me at two separate times allowing me to supply him with additional instruction, which he binds himself to study.

The student, if still unsuccessful after complying with the conditions above stated, is entitled to receive (upon return of all instruction and appliances) a refund in full of the money paid for the instruction, without any deduction or reserve.

It is further agreed that in case of dissatisfaction, the student should notify me by letter within ten days from the date the System is received.

Signed at Brussels, Belgium, the 10th December 1924.

SEAL

Elmer E. Knowles



Imp. Louis Desmet-Verteneuil, 60-62, rue T'Kint, Bruxelles

Mr Ziglar
I think you will find a To. on Elmer E. Knowles. Let me see it please.
Mr. Brown
Extension of T. O.

DEPARTMENT OF JUSTICE
WASHINGTON, D. C.

FMP-ZCB

October 1, 1927.

ter General,
on, D. C.

rtment transmits herewith for appropriate
opy of a further letter, with original inclosures, from William M. Goldweber, Esq., One Exchange Place, Jersey City, New Jersey, relative to ~~lottery~~ fraud material received by him through the mails.

Mr. Goldweber has been advised of this reference to you.

Respectfully,

For the Attorney General,

O. R. LUHRING,
Assistant Attorney General.

Elmer E Knowles

Inclosure #71541

3501
3509

ADDRESS REPLY TO
"THE ATTORNEY GENERAL"
AND REFER TO
INITIALS AND NUMBER

ORL-FMP

64-10-95

DEPARTMENT OF JUSTICE

WASHINGTON, D. C.

FMP-ZCB

October 1, 1927.

The Honorable
The Postmaster General,
Washington, D. C.

Sir:

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For the Attorney General,

O. R. LUHRING,
Assistant Attorney General.

Inclosure #71541

3501,
3509

INCLOSURE
No. 71541
FROM
Department of Justice.
7—849
GOVERNMENT PRINTING OFFICE

64-10

WILLIAM M. GOLDWEBER
1ST NATIONAL BANK BUILDING
ONE EXCHANGE PLACE
JERSEY CITY, N. J.

TELEPHONE 2589
2590 MONTGOMERY

CABLE: WILGOWEB

ATTORNEY AND COUNSELLOR AT LAW
MASTER IN CHANCERY

Sept. 29, 1927.

PHOTOSTATED
NO. 37375
DATE 10-1-27
APPROVED R
BY S
DEPT. OF JUSTICE

Dept. of Justice,
Washington, D.C.

Gentlemen:

This is to acknowledge your letter received in reference to the lottery matter from Denmark.

I am enclosing another batch of papers coming from Brussels, Belguim. Read it, it is interesting and will give you a good laugh. These fellows promise to do everything under the sum.

Yours very truly,
Wm M Goldweber

WMG:HL

CRIMINAL DIVISION
SEP 30 1927

RECORDED
64-10-95
DEPARTMENT OF JUSTICE
SEP 30 1927
C. LORING PARRISH

64-10

LEONARD F. LOWE
S. MELVILLE HUSSEY
JEREMIAH TWOMEY
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CABLE: WILGOWEB

ATTORNEY AND COUNSELLOR AT LAW
MASTER IN CHANCERY

Sept. 29, 1927.

PHOTOSTATED
NO. 37375
DATE 10-1-27
APPROVED R
DIV. 9
DEPT. OF JUSTICE

Dept. of Justice,
Washington, D.C.

Gentlemen:

This is to acknowledge your letter received in reference to the lottery matter from Denmark.

I am enclosing another batch of papers coming from Brussels, Belguim. Read it, it is interesting and will give you a good laugh. These fellows promise to do everything under the sum.

Yours very truly,

Wm M Goldweber

WMG:HL

CRIMINAL DIVISION
SEP 30 1927

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64-10-96

DEPARTMENT OF JUSTICE
SEP 30 1927
MAIL ROOM
C. LOHRING PARRISH