

SAMPLES OF Letters Received Daily

... FROM ...

DELIGHTED STUDENTS

Of the "SERIES B" Courses of Psychic Instruction.

The following are a few of many letters of pleased testimony which we have received from our patrons. The writers are perfect strangers to us, and we have no knowledge of them, except as customers. The letters which are here reproduced are only samples of the many we are receiving daily, and if anyone is over curious, he may see the original letters which are in our office files. We will not give the full name and address of a correspondent unless we have explicit permission to do so. All we can say is that these testimonials are absolutely genuine, and anyone anxious to see the original letters may do so as before stated.

RESEARCH PUBLISHING CO.

Success with a Difficult Case.

48, FLEMING ROAD,
LORRIMORE SQUARE, S.E.
December 25th, 1902.

GENTLEMEN:—I received your "Series B" and am delighted with the same, also your complete Crystal Gazing outfit, and consider it a work of art and wonderful value for the money. I have studied various standard authors on the subject of Hypnotism for some years past, but consider your course of instruction the best and simplest I have ever seen.

Before I had the books three days I operated successfully on a subject that I had been trying for some weeks with utter failure, but who is now advancing splendidly, thanks to your excellent course of instruction.

Have tried and proved your wonderful Kill-Fear Secret.

Yours faithfully,

A. H. BRIDGMAN.

Five Months After.

48, FLEMING ROAD,
LORRIMORE SQUARE, S.E.
May 4th, 1903.

DEAR SIR:—In reply to your favour of the 2nd you are quite at liberty to publish, in the cause of Psychic Research, my last letter of appreciation of your excellent course of instruction. As time goes on, and the more I study the book, I find your "Series B" course of instruction more fascinating, valuable and indispensable. During past years I have studied Dr. Bovee Dods, Prof. Gregory's Animal Magnetism, Dr. Moll, of Berlin, and Dr. Lloyd Tuckey's Psycho-Therapeutics, and am now the happy possessor of the crowning piece, "Series B." I have developed considerable power as a Magnetic Healer, toothache, headache, etc., yielding to me almost immediately.

Yours faithfully,

A. H. BRIDGMAN.

A Wonderful Book.

18, STANLEY TERRACE,
BROADY STREET, STRETTFORD,
January 10th, 1903.

GENTLEMEN:—On Monday morning, the 5th inst., I received from you quite safely the books on "Personal Magnetism," "Hypnotism," "Zoism," etc. ("Series B"). I need scarcely say that I have decided to keep them.

I am more than delighted with them, for on reading them I find they contain a source of information of great value to a diligent student.

The book on "Zoism" is a most wonderful production; it is a pity the Christian truths contained therein are not more widely known.

I have also read the book on "Personal Magnetism," which I found most interesting. I am pleased to say it has been of service to me already.

The Kill-Fear Secret is most wonderful.

Yours sincerely, RICHARD LOMAS.

Four Months After.

18, STANLEY TERRACE, BROADY STREET,
STRETTFORD, May 3rd, 1903.

DEAR SIR:—Your letter of the 1st inst. to hand asking for my consent to your using my name and address along with the letter I sent to you expressing my appreciation of the course of practical Psychic Instruction which I purchased from your Company.

In reply, I have to say that I have not the slightest objection to your making use of my name and address for the purpose you mention, if it will be of any assistance to you in making your publications more widely known, which they deserve to be. I can conscientiously say that I have derived great assistance in many respects from the study of same and afterwards applying it in a practical manner to the affairs of life. I shall be willing to answer any letters of inquiry which may be sent to me in reference thereto.

Wishing you every success, and with kind regards I remain, yours cordially,

R. LOMAS.

An Expert's Best Investment.

THE MILL,
KEYINGHAM, HULL,
January 7th, 1903.

DEAR SIR:—I am now beginning to feel the benefit of your course in psychic instruction, "Series B," which is the best investment in a book I ever made, and I have as good an occult library as most country readers. Swedenborg justly says, unless science ends in God (good) it is useless. Your book ends in good, therefore is useful.

Cordially yours,

T. L. EYRE.

Second Testimonial.

THE MILL,
KEYINGHAM, HULL,
May 3rd, 1903.

DEAR SIR:—In a former letter to you I expressed thanks for your course of practical psychic instruction. My language is still thanks, thanks, and again thanks.

If my testimony should be of any use to my fellow-men, especially such as myself, you are at perfect liberty to use my name and address.

I have read other courses, so am able to give an opinion of the worth of your course, as compared with others. Your course is more durable than these just named, and to my mind equally as good in specific instructions. If anyone will only follow your course of instructions their environment will improve, their lives become more useful, and others would see their good works and glorify the immanent good within us.

Yours respectfully,

THOS. S. EYRE.

Wonderful Information.

RHYL,
November 26th, 1902.

GENTLEMEN:—I consider the 20s. book I had from you to be most excellent and the information wonderful, am quite willing to keep same.

I am, yours faithfully,

F. S. S.

Worth its Weight in Gold.

BEDFORD.

GENTLEMEN:—Though I have by no means mastered the contents of the precious book you sent me some days ago, I must not delay in sending you a few lines to say how thankful I am in its possession.

It is worth its weight in gold; the contents alone are a fortune, and the tasteful "get up" of the book is a joy. How you could sell it for 20s. is a wonder to me, though, for my sake, I am thankful, not being overburdened with a heavy purse.

With my best thanks, I am,
Yours truly,

L. P.

Should you care to use this testimonial, please suppress my name.

Feels Fifty Per Cent. Better in a Week.

OLDHAM,

October 21st, 1902.

To THE PSYCHIC RESEARCH CO.

DEAR SIR:—It is with great pleasure that I write to you. I received your courses on the 13th. I must say that I am very pleased with them. My nerves feel fifty per cent. better now in the course of one week. The Kill-Fear Secret is a marvel. It is worth its weight in gold. I was very nervous, but I am a deal better now, only having had the courses a week. I would not part with them now for £5. I am studying Personal Magnetism. I am getting on very nicely with it. I did not think the courses were half as good as they are; I am sorry I did not have them sooner as I am quite satisfied, so you can call the purchase complete. The "Series B" are courses to be proud of owning. You can make whatever use you like of this letter, but do not mention my name for several reasons. Wishing you every success, I remain,

Yours very truly,

B. G.

So Simple a Child can Understand.

CAPE TOWN.

DEAR SIR:—It is with great pleasure that I inform you of the safe arrival of your "Series B" which I ordered some time back, and for which I must thank you very much. From what I can gather from it, I must say that it is worth the price charged, and it is so simply put that a child could understand it. If you should have any other books of as much value I shall deem it a great favour if you will advise me of same.

I remain,

Yours faithfully,

R. J. T.

Results Are Rapid.

TRINIDAD, B.W.I.

SIR:—I received your courses of instruction "Series B" together with "Kill-Fear Secret" a short time ago, and have already been greatly benefited. The results are rapid and success very easy, so much as to exceed my utmost expectations previously. I was enraptured with Zoism, which I will truly say is worth the price of all. I also highly appreciate your "Kill-Fear Secret," which is more than what you claim for it.

I am, yours sincerely,

A. A. W.

A Soldier's Gratitude.

"B" SUPPLY CO., ARMY SERVICE CORPS,
c/o S. O. B. WESTERN,

BEAUFORT WEST, CAPE COLONY,

20th September, 1902.

DEAR SIR:—I have much pleasure in congratulating you on the helpful and excellent information which you give to your readers, and I cannot help thinking what an enormous amount of good your Magazine promises to accomplish in the lives of those who thoroughly and earnestly carry out your teachings.

I have experienced a change in my life which I cannot quite account for, and which could not possibly have come about but for the help of your Company.

On seeing your advertisement . . . I was curious to know whether it was possible . . . to be master over the habits and failings which I had contracted, and over which I seemed to have no control. When I commenced the study of the course on Personal Magnetism, I found that I could, by taking hold of them one by one, entirely eradicate all power which these habits had over me, and I began to feel like a new man entirely, and became a source of wonder to myself and my comrades.

I could never get rid of my nervousness and timidity, and when in the presence of my commanding officer I shook from head to foot for no apparent reason. However, the outcome of my . . . studies on the subject of Personal Magnetism in "Series B" were entirely to my satisfaction, and when I experienced the sensation of coolness and self-confidence which filled my whole system, I knew that what I had been . . . trying to attain I had reached at last.

There can be no doubt that the instructions in "Series B," and the occasional helpful paragraphs appearing in New Thought, will, if practically and thoroughly put to the test, be found of greater value to the success of those who thus test them than all the wealth that this world can give.

If you think that this short experience of the practical application of New Thought would be of the least use or help to any of your readers, you are perfectly at liberty to publish it.

I am, dear Sir,

Yours very gratefully,

PERCY HULBENT,

2nd Corporal, Army Service Corps.

Met with Enormous Success.

CAPE TOWN, S. AFRICA,

September 25th, 1902.

GENTLEMEN:—On or about 8th May last I purchased your course in occult sciences, "Series B," and it is one of the best courses I have yet met with. Parts II. and III., viz., Mesmerism and Thought Reading, I have paid most attention to, and have met with enormous success with the mesmerism section.

Sincerely yours,

R. O'D.

P.S.—Please omit my name should you want to use any portion of this as a testimonial. Your course is a most pronounced success. Even the extremely non-magnetic might benefit from it.

Caused a Great Sensation.

BISHOP AUCKLAND,
November 1st, 1902.

DEAR SIR:—Excuse me for not writing you before now, but I waited to make some experiments on the lessons, which I received in due time. I have already caused a great sensation in our town with Magnetic Healing. One old man, 70 years of age, had a stroke. He could neither speak nor feel, and I cured him within ten minutes, and have cured several others.

I now must close with feelings that cannot express the good of your works, and thanking you a thousand times,

I am, Sirs,

Yours very truly,
J. R.

Successful in First Attempts.

HAVRE, FRANCE,
October 8th, 1902.

DEAR SIR:—Enclosed is a Post Office Order for Magazine of New Thought and Crystal Gazing outfit. I am very pleased with your book on psychic instruction that you sent me a little more than a month ago.

I have tried hypnotism according to Dr. Liebeault's method of the Nancy School, and succeeded at the first sitting.

A young friend came to see me a few days ago, and as a pastime we tried "muscle reading." I went out of the room, and she hid her gloves. When I entered, after taking her right hand in my left, I had no difficulty at all in finding her gloves.

I achieved these results through studying your book, for which I thank you.

Believe me, dear Sir,

Yours very truly,

S. P.

A Sovereign Well Spent.

E. MELBOURNE, AUSTRALIA,
August 24th, 1902.

GENTLEMEN:—I received your course of psychic practical instruction on the 12th inst., and thank you sincerely for it, and am intensely interested in the contents. Never in my life have I had such satisfaction from the investment of a sovereign, this being almost the last one I possessed, and I feel sure I shall derive great advantage from the beautiful books. The study of Zoism is simply perfect.

I propose taking up Magnetic Healing.

Yours sincerely,

E. R.

P.S.—Thank you for your Kill-fear Secret, it has been of service to me already.

Worth Fifty Times the Cost.

BANGALORE,
18th October, 1902.

SIR:—I beg to inform you that the books arrived safely the week after your notification. I must say that the knowledge imparted to a person through the medium of these books is worth fifty times the cost. I started on Hypnotism, and the first time of experimenting I succeeded admirably. Now I can do almost anything to a willing subject. I must thank you for the books.

I remain, yours faithfully,

T. M.

A Wonderful Work in Plain Language.

GOODGE STREET, W.
February 22nd, 1903.

GENTLEMEN:—I have been in possession of your "Series B" for only a few weeks, and am pleased to say that it is worth many times the price I paid for it. I never saw anything more complete or in plainer language than your wonderful work.

I shall do my best to recommend to my friends this study, for I have already found in it a great benefit morally as well as physically.

Yours truly,
E. B.

Improved From the First Week.

BELMINT,
TRINIDAD, B.W.I.,
September 12th, 1902.

DEAR SIR:—Some months ago I wrote for your free book, "Power Within," which I received by return mail. I was sufficiently impressed by what I saw therein to order your course of instruction, "Series B."

An easy prey to disease, no wonder that your course met me on a bed of sickness, and I made the (almost fatal) mistake of laying it aside. Then, like a light in the dark, came your specimen (New Thought, first number) and Mr. Atkinson's first talk; his troubles, fresh start in life, and ultimate success, by bringing his latent forces into operation. I decided to wait no longer, but pitching right into your admirably written instructions, improved from the first week, benefiting not only myself, but several others. I think it almost impossible to fail in producing hypnosis after studying your methods, which I consider exceptionally clear and easy. I produced sleep in a lady within ten minutes the first time I tried, and since then have obtained some remarkable results.

I have cured and benefited a few by Magnetic Healing, and this is my second month with that most elevating of sciences, the science of life, Zoism.

But why recount all that your courses have done for me? Let it suffice that my friends are amazed at my present appearance. I brave all weathers without any inconvenience, thanks to your generating exercises and Zoism. I would have waited until I had investigated a little further before writing to you, but after receiving your second journal I thought I would let you know of my progress, also my appreciation of your unquestionably practical course of instructions.

Please accept the grateful thanks of
Yours truly,

R. E. T.

Successful Experiments in Hypnotism.

H.M.S.—, PORTSMOUTH,
November 30th, 1902.

DEAR SIR:—Some weeks ago I purchased your books, "Series B," on Hypnotism and Personal Magnetism. I wish to say that I am perfectly satisfied with them, and they are certainly worth the money.

I have been quite successful in my experiments in Hypnotism, and was surprised at the results.

Thanking you very much, and wishing you every success,

I am, Sirs, yours sincerely,
T. C.

Would be Cheap at £10.

NORFOLK, VIRGINIA, U.S.A.,
February 2nd, 1903.

DEAR SIR:—I received the books promptly and have carefully studied them and endeavoured to practice their precepts.

"Personal Magnetism" is intensely practical, and is a lasting credit to yourselves and the author. The latter deserves the praise and commendation of all men for his pains in putting the result of his patient and clever observation in such a concise and simple form, to the great benefit of mankind. I have personally proved the truth of the principles contained in the work, and the Psychic Research Co. have done equally as well in publishing the work at such a ridiculously small price. It would be very cheap at £10. The books are also most prettily got up and are a pleasure to the eye. I have spent a lot (to me) on works on Hypnotism and Personal Magnetism, and they are all far behind your "Series B."

I remain, dear Sirs,
Yours gratefully,
W. J.

Health Regained.

SOUTHAMPTON,
April 17th, 1903.

THE PSYCHIC RESEARCH CO.

SIR:—Nearly three months ago I received from you that wonderful set of books "Series B," and I wish to bear testimony, as so many others have done to their inestimable value. The instructions concerning Personal Magnetism are wonderful in their simplicity and wonderful in their results. Magnetic Healing is indeed something worth knowing about. I have greatly helped several people in illness, and that without their having any idea either before or after that I had done anything for them. My own health has improved by leaps and bounds (was then suffering from a tubercular lung).

Zoism contains simply everything a man could wish, if he would but follow out the teaching therein contained.

Wishing you all success in spreading this wonderful literature throughout our country.

I remain, yours sincerely,
L. D. W.

Minute in Detail.

CUPAR, FIFE,
15th January, 1903.

GENTLEMEN:—I acknowledge receipt of the "Series." As a whole it is excellent, and the parts which comprise the "Series" are minute in detail, thus giving the most unlettered an opportunity of becoming acquainted with the true rules which apply to life, but which have been lost sight of through conventionality. Anyone willing to follow the lines laid down in the "Series" will, I know, be agreeably surprised.

I was greatly surprised on reading the "Series" to find my own methods duplicated, as I have followed out this line of thought from my very earliest childhood. Hypnotism has always been a fascinating study, and I may say your instructions in this branch of the science are full and explicit.

Yours faithfully,
A. M.

The Most Exhaustive Course.

33, HART ROAD, LEICESTER,
February 2nd, 1903.

DEAR SIR:—I have practiced the rules laid down in your book "Series B" on Personal Magnetism and Hypnotism, and must say the results are most satisfactory. The same is most plain and practical, and I am glad my eye caught your advertisement; for as I have in possession several other courses, I can speak as to yours being all that anyone could desire, certainly the most exhaustive, and a volume that everyone would do well to have in their possession.

I have no objection to your using this as a testimonial.

I remain, yours truly,
G. ST. L. BALL.

Relied on Our Reputation.

PRETORIA, TRANSVAAL.

DEAR SIR:—I have received your set of lessons in Personal Magnetism, Hypnotism, etc.

I bought the lessons straight off without the option of returning, as I knew that anything coming from the Psychic Research Company was worth buying.

Amongst the lessons contained in the "Series B," I devoted myself to Hypnotism and Magnetic Healing, which are both very good indeed. They do teach one in appropriate and pleasing language, without digression or prolixity. I read and re-read them, studying both methodically. I spent with them many a pleasant hour, and I am confident that these lessons will be of great use to me and to others.

Yours sincerely,
E. H. S.

Words Fail to Express Delight.

SEEDLEY, MANCHESTER,
May 7th, 1903.

DEAR SIR:—Allow me to thank you for "Series B" received on April 30th. Words fail to express my delight with them. . . . I must say a noble work indeed. They seem to meet every need. I mean to make a sincere study of them. Personal Magnetism is my first aim. I would not part with the knowledge they contain for fifty times the price.

Thanking you, gentlemen, for prompt attention, and wishing you every success in this noble work. Believe me to be a hearty friend of yours.

Yours very sincerely,
H. B.

P.S.—Do what you like with this letter, only reserve the name.

Worth £1,000.

SOUTH SHIELDS,
3rd April, 1903.

GENTLEMEN:—It is ten days since I received your book. It is impossible to express sufficiently my great joy and pleasure in studying it. It would have been well for me had I known of it seven years ago. The Kill-Fear Secret is simply marvellous, and marvellously simple. It alone is worth to many persons £1,000.

Hoping this New Thought may help others, as it has helped me.

I remain, sincerely yours,
E. F.

Would Not Part With Them.

GUISBORO',

27th April, 1903.

GENTLEMEN:—I beg to acknowledge receipt of "Series B," which arrived here safely on last Saturday week. I am perfectly charmed with the books, and would not part with them for any money, so please consider the same purchased. I am taking up Personal Magnetism, which is most wonderful. Your "Kill-Fear" cure is marvellous. Make any use you like of this testimonial, but kindly do not let my name or address appear. Hoping you will have great prosperity,

I am, yours sincerely,

A. W. T.

Simply Splendid, and Very Simple.

KEIGHLEY, YORKS,

20th December, 1902.

DEAR SIR:—I write to let you know how pleased I am with first course in "Series B." I think it is simply splendid, and so very simple to learn. I noticed a change in myself the third day after I began studying it. I have not studied the other courses yet, as I have not had time to study both. I have looked through it, and I think it very good indeed. You may publish this, but I do not wish my name to be published.

I remain, yours truly,

H. M.

Will not Part with It at Any Price.

LINCOLN,

April 13th, 1903.

DEAR SIR:—I write this to thank you for the promptness with which you sent the book "Series B" just this day fortnight since. I am delighted with it and would not part with it at any price. I am studying Zoism which is worth all its weight in gold, and I consider myself most fortunate in seeing your advertisement and wish you every success. You are quite welcome to print this if you give my initials only.

Yours most faithfully,

L. Y.

Benefited Financially.

KENSINGTON, W.,

January 20th, 1903.

DEAR SIR:—The work I consider cheap at any price. I have benefited very much financially since my first week's deep study, and everything is turning out as represented. I'm making many friends now. I have altered the opinion of some who disliked me to a certain extent owing to my reservedness. You may make use of this letter if you choose to do so, but please omit address and name.

Yours faithfully,

H. B.

Successful the First Day.

17, OAK STREET,
WINDERMERE, WESTMORELAND,

July 22nd, 1901.

DEAR SIR:—I received your Book of Instructions all right, and it is with the greatest pleasure that I write to you. I was successful in hypnotising two subjects the same day as I received your instructions. I am well satisfied with the results.

Yours truly,

J. THORNBOROUGH.

Fulfils All That Is Expected of It.

ROCHDALE,

15th January, 1903.

GENTLEMEN:—I have now given your "Psychic instruction" books the week's trial which you kindly allow to purchasers of the same, and may safely say that far from returning them to you, I shall consider it my duty to thoroughly master the series.

Up to the present I have only read the first part, which certainly fulfils all that is expected of it, and which I should consider to be the key to the other parts.

I am pleased that, after reading the "Power Within," I was so impressed by the facts it stated, that I at once saw that by purchasing "Series B" I should be able to develop a power of which I was conscious of, but knew little of how to use it.

I remain, yours truly,

C. W.

Attitude of Others Seems Changed.

NOTTINGHAM,

January 13th, 1903.

GENTLEMEN:—You will recollect that I had a set of books from you a short time since. I must tell you that it was the best money I ever spent. I had been for the last eight months suffering from a crushing grief; something that had taken all my vitality, and aged me many years—I say had, for I am another woman entirely, with a sense of freedom and power never before felt. I can't tell how, but that which I thought was lost has returned to me; I once thought it all the world to me, now, as my books say, there are heights of endeavour beyond. I cannot understand myself, but I know I am very happy, and my happiness does not appear to emanate from another person, but from myself. At the same time it seems to me that the attitude of other people is quite changed to me. . . . Very gratefully yours,

L. C.

Better Than Doctor's Medicine.

CHELTEMHAM,

September 29th, 1902.

GENTLEMEN:—I have much pleasure in telling you that I feel very pleased with "Series B" (especially "Personal Magnetism"), and that it has been a distinct gain to me in several ways.

In my case there are many grave difficulties to be overcome, as my health has been delicate for several years, but I am sure that the principles laid down in your books will do more to help me than any amount of doctor's medicine.

I have now had the books for some months, and do not at all regret my purchase. You are at liberty to make use of this letter if you wish. Only I should be obliged if you will kindly withhold my name, and allow me to sign myself,

Yours sincerely,

R. M. B.

Highly Delighted.

MIDDLESBRO',

April 5th 1903.

DEAR SIR:—I am highly delighted with the lessons in "Series B." A man should not be afraid to go anywhere with the Kill-Fear Secret.

Yours truly,

R. H.

Other Course Cannot Compare With Ours.

GUNNERSBURY, W.

DEAR SIR:—Kindly excuse me for not writing to you before. I think the "B" Series perfect of its kind. I have had another course in these sciences, and find that it cannot compare with yours by a long way. Everything is explained so clearly that any ordinary individual can fully grasp it; not as in the other course, where only a few chapters are devoted to the all-important subject of Personal Magnetism. I suppose at any time the authors of these courses would like to know if their students attained any success. If you should wish to use this letter at all, kindly withhold name and address.

Yours sincerely,

C. M.

Personal Magnetism Contains Knowledge Which Everyone Craves For.

SHREWSBURY.

DEAR SIR:—I cannot express my delight at having your interesting and instructive course of lessons in my possession. I have now had them about a month, and have read them a good deal, but have really been too busy to go into any except Personal Magnetism, which I think has a most wonderful amount of knowledge which everyone craves for. I am very pleased also with the Kill-Fear Secret, and I think that that alone is worth double the price of the whole set.

I have tried a few successful experiments in Hypnotism, but have not gone right into the lessons.

You may use this if it will be of any benefit, omitting my name.

I remain, yours sincerely,

R. C.

A Traveller says it is a Grand Book.

HOUNSLOW,

January 12th, 1902.

DEAR SIR:—Received your books last week, and am very well pleased with them, and I must thank the author for his forethought in writing such a grand book.

I have studied human nature from boyhood, having travelled a great deal, but I always came to a stumbling-block when I tried to see further into things unknown, as I thought, to human mind.

Seeing an advertisement in the *Daily Mail*, and a few words which I thought concerned me, it induced me to write for the free book, which, on reading, astonished me, and I was only too pleased to write for the other books. I am happy to inform you that I will make a great study of your books, for they have enlightened me on a great many things concerning human nature, etc.

Yours, most gratefully,

P. H. N.

Worth £20.

KENDAL,

November 6th, 1902.

DEAR SIR:—I received your courses all right, and am well pleased with them. I thought they were rather expensive at first, but find they are worth £20 instead of one.

Yours sincerely,

W. D.

One Course Alone Worth the Money.

VICTORIA DOCK, LONDON,
September 28th, 1902.

GENTLEMEN:—I bought your books, "Series B," I think it was in the month of February, this year, and for various causes have not written you before. I wish to say I consider them very cheap at the price, and often wonder how you could sell them for so little. I may say I have taken up the study of the fifth part in "Series B," and think that alone is worth the money.

I remain, yours sincerely,
W. J. L.

Delighted With Them.

DOWLAIS,
December 26th, 1902.

GENTLEMEN:—I have now received your courses of "Series B" two weeks, and as I have not read any books on these sciences before, I can assure you that I am delighted with them, and have received benefit by their lessons already. I have no price to put on them, as I would not part with them for any money. You may hear from me again.

Yours truly,
R. J.

Excellent Value.

B. GUIANA,
September 22nd, 1902.

GENTLEMEN:—I beg to acknowledge the splendid course of five, "Series B," that you sent me. I am quite satisfied with them, so am keeping same.

I must say that your course of lessons is excellent value, and is worth double the amount. I am now going into Personal Magnetism and am progressing favourably.

I also thank you very much for your Kill-Fear Secret, and at the same time wish you all success.

Yours sincerely,
D. G.

A Sceptic Convinced.

E. GREENWICH,
January 1st, 1903.

DEAR SIR:—I hope you will excuse me for not writing before, but I have been so interested in Personal Magnetism that I quite forgot you. I may say that a bigger sceptic never existed than myself, for when I read your testimonials through I laughed them to scorn, as I thought they were put together by you; but now I know different, and I assure you I would not part with this work for £20.

Yours faithfully,
G. A.

P.S.—I must express great admiration for the promptness with which you executed my order.

Instruction Too Cheap.

LEIGH,
January 31st, 1903.

DEAR SIR:—I write to thank you very heartily indeed for my £1 worth of books you have sent me, but I think you made a huge mistake in the price; you must have done, as they are worth to me untold gold. Money could not buy them from me.

Yours very respectfully,
A. B.

Beautiful Lessons, Long Wished For.

JERSEY.

DEAR SIR:—I wish to say how really pleased I am with "Series B" which you so kindly and promptly sent. I feel that I am in possession of a treasure that will unfold itself as time goes on, and I would not part with it for any money if I could not get another. I have taken up Magnetic Healing and Zoism right earnestly, the beautiful lessons are just what I have long wished for.

I like New Thought, and am enclosing 5s. for one year's subscription. I have also enclosed 3s. 6d. for a Crystal Gazing outfit, 8s. 6d. in all. If you should use my letter please do not mention name or address.

I am, Sirs,
Yours faithfully,
M. P.

Cured Several Friends.

C—— ROAD, EDINBURGH,
December 15th, 1902.

GENTLEMEN:—Nearly two months have elapsed since I purchased your courses, and beg to inform you that I appreciate and admire them very much indeed. I am now studying and practicing Magnetic Healing with increasing pleasure. Have noticed many changes in myself, and cured several of my friends of influenza, rheumatism, &c.

Will be pleased to hear from you again.
Yours faithfully,
E. O.

Pleased He Saw Our Advertisement.

SURREY,
November 5th, 1902.

DEAR SIR:—I am writing to thank you for your kindness to me in placing this charming work in front of me. They are as you say unfolding the great mystery. I am pleased I saw your advertisement, and that I took the advantage of same in sending for your courses, which you were very prompt in sending. Thank you very much for same.

Yours truly,
R. Q.

All We Claim for Our Course is True.

11, ROLT STREET,
DEPTFORD, S.E.

January 16th, 1903.

GENTLEMEN:—I received your "Series B" some time ago, and am pleased to say that the courses are exactly what I have been in the need of for years. I have read, studied and carried out the recommendations of several teachers of Personal Magnetism with indifferent results. I have proved that all you claim for your course is true. . . . (Here follows a long and favourable criticism of all the different courses in the set, but lack of space prohibits its publication here). . . . Since studying your admirable course in Magnetic Healing much greater success has attended my efforts in this direction, and, above all, I have learned how to re-charge the "accumulators," and can speedily regain my normal condition when weakened by giving a treatment.

Yours sincerely,
JOHN J. MOORE.

Personal Magnetism Alone Worth 20s.

CAMBUSLANG,
March 3rd, 1903.

DEAR SIR:—It is now almost a fortnight since I received your book "Series B." I have to thank you very much for the promptness of your despatch, and also for the great benefit your work on Personal Magnetism has done me. I have not tried any of the others as yet, but I consider the work on Personal Magnetism well worth the twenty shillings alone. I am also delighted with the Kill-Fear Secret, and found it a treasure indeed. I hope many others will benefit by your splendid instructions.

Thanking you again,
I remain,
Yours sincerely,
A. S.

Friends Seem Nicer.

NOTTINGHAM,
January 12th, 1903.

DEAR SIR:—The "Series B" I received some time ago are worth more than twenty times the amount you charge for them, and I am making very fair progress in the subject of Personal Magnetism. My friends seem to be much nicer to me than before. I wish you every success in your work, which I am sure you deserve.

Yours sincerely,
L. W. S.

Just the Lessons He was in Need of.

WOOLWICH COMMON,
WOOLWICH,
May 4th, 1903.

DEAR SIR:—I am delighted with courses "Series B" which I received about six weeks ago, just the lessons that I was in need of, I wish I had had them years ago. I am deriving great benefit from them, and I sincerely hope that your noble works may prosper.

Yours truly,
A. J. P.

P.S.—Please do not publish my name.

Has Tried Others—Ours the Best.

WARE, HERTS,
March 16th, 1903.

SIRS:—About twelve months ago I received your courses on Hypnotism, &c., and since then have tried two others, but found yours the best. You may use this as a testimonial, but please do not put my address.

S. K.

Most Wonderful He Has Ever Read.

PLYMOUTH.

DEAR SIR:—Many thanks for your books which I received last week, they are the most wonderful I have ever read, and feel sure that they will do me a great deal of good both in mind and body, and like many others think that they would be cheap at £20. I am most delighted with my purchase.

Yours truly,
B. H.

Great Success.

8, GRANVILLE STREET,
BRUNSWICK SQUARE,
LONDON, W.C.,
September 28th, 1901.

DEAR SIR:—It is now about four months since I bought your course of Psychic Instruction. I have, by its aid alone, learnt the art of Hypnotism to such a degree, that I have not had a failure for months past, though I had scores of subjects. I find the results exactly as represented in your course, and have been much surprised by finding that one of my subjects exhibited clairvoyance under hypnosis. I shall be always willing to receive notices of any new publications of the Psychic Research Co.

Yours, etc., COLIN N. BENNETT.

Extremely Simple.

MEJIDIE STREET,
ODEMISH, TURKEY-IN-ASIA,
PSYCHIC RESEARCH CO. 12th December, 1903.

DEAR SIR:—I received your "Series B" on Friday last quite safely, and was very glad to note your promptitude. You may keep my money, as I shall certainly keep your book, which is indeed in all points the marvel of the age. Your instructions are so extremely simple that even the dullest mind can understand and learn them all. I must say that I did not believe one-half of the printed testimonials that you sent me at the time, but am now fully convinced that they are true. I have not the slightest objection to your making use of my name and address, if it will be of any assistance to you in making your publications more widely known, which they deserve to be. Wishing you every success, and with kindest regards,

I remain, yours cordially,
HAGOP A. MELKONIAN.

Just the Thing for Busy People.

RIPPONDEN,
HALIFAX, YORKS,
May 21st, 1901.

DEAR SIR:—I have very great pleasure in testifying to the superiority of your courses over any others I have ever read. You just tell them what they require to know. Your courses are straight and to the point; you don't go rambling or talking about the history of the subject. I have had complete success in Hypnotism, putting my very first subject to sleep inside **two minutes**, though he had no faith in it, and did not believe in Hypnotism at all. I had not the least doubt but that I should succeed in putting my first subject to sleep. You are at liberty to do as you wish with these few lines. Your courses are just the thing for people like myself, who have no time to wade through a lot of useless matter.

I am, yours truly,
HARRY LEYBOURNE.

Priceless Knowledge.

ORANGE RIVER COLONY, S. AFRICA,
August 31st, 1902.

MY DEAR SIR:—You, knowing the value of "Series B," can better imagine than I can describe what pleasure I have in being the possessor of such a valuable, nay, let me say priceless, knowledge, for which I shall ever be most grateful to you. You have my most sincere good wishes for success in the good work in which you are engaged, and I pray that everybody may get a copy of your valuable work, "Series B."

I am, dear Sir,
Yours, ever gratefully,
L. M.

Is Superior to Anything on the Market.

HARWICH,
July 3rd, 1902.

DEAR SIR:—I received your "Series B" course all right on Wednesday morning. I have read the course through, and found it as predicted, a distinct improvement on "Series A." Referring especially to the part dealing with Hypnotism, I would say that your augmented introduction is a great acquisition, and will undoubtedly be of great assistance to the beginner. I have different courses on Hypnotism in my possession, but I have no hesitation in saying that your course in its present form is superior to anything of equal size and price on the market at the present time.

With best wishes for your future prosperity.

I remain,
Yours sincerely,
A. P.

Grand Beyond Words.

LANARKSHIRE,
December 7th, 1902.

GENTLEMEN:—A few months ago I received the five parts of the "Series B" course. I have read them with great interest, and the whole course is grand beyond words, and I can never thank you enough for having placed them within my reach. I only regret I did not find them out years ago.

I am, Gentlemen,
Yours sincerely,
M. S.

New Light Obtained.

CALCUTTA, INDIA,
October 23rd, 1902.

GENTLEMEN:—I beg to acknowledge the receipt of "Series B" sent to me. The books contain pleasant reading, and they disclose a new light to me which I had hitherto been seeking after without success. Kindly inform me of any future publications of the kind.

Yours truly,
S. C. D.

Fulfilled Every Promise.

EDINBURGH,
October 19th, 1902.

DEAR SIR:—Some time ago I took your course of instruction in Hypnotism, Personal Magnetism, Zoism, Mind-Reading and Magnetic Healing. It is needless to say I am more than pleased, so far have you fulfilled every promise that I am willing to take any instruction in the future with which the name of Sydney Flower is connected.

Yours sincerely,
H. C. B.

Give Self-Confidence.

BRENTFORD,
MIDDLESEX.

GENTLEMEN:—I beg to acknowledge receipt of "Series B" . . . I think they are the best books I have read. Your books give the operators confidence in themselves, other writers tell the operator they must get self-confidence and leave them in the dark where to get it.

Yours truly,
H. C.

A Gift at the Price.

READING,
December 9th, 1902.

MY VERY DEAR SIR:—I suppose in olden time or other countries, I should embrace you. What can I do? What can one brother say to another in these times and abodes of civilisation? However, I have received your gift (after 20s. paid it is still a gift) and when I have had time I hope to praise God for the same.

I wish you every success and beg to remain,
A WELLWISHER.

He is Thoroughly Delighted.

FURNESS VALE,
September 16th, 1902.

GENTLEMEN:—You will think I am never going to reply about the book you sent me, "Series B." The reason is I wanted to study the contents thoroughly before I made a statement; now I can say I am thoroughly delighted with the book, it is grand, and I wish I had known of it years ago. . . . Yours very respectfully,

W. H.

Make Life Really Worth Living.

NEW ENGLAND,
January 15th, 1903.

DEAR SIR:—I had "Series B" from you in November, and am highly pleased with them. They are all they profess to be, and are invaluable, and make life really worth living. I know, speaking for myself, they have done me a great deal of good, both physically and mentally, and I wish you every success in your good work.

I am, Sirs, yours sincerely,
A. L.

Information Valuable Beyond Words.

BURNLEY,
October 19th, 1902.

DEAR SIR:—I received the five courses, "Series B," on October 13th, and may say that I feel delighted with the information therein, which is valuable beyond words, and feel proud to retain the books.

Wishing you every success in your good work,
I am, yours truly,
M. P.

Highly Pleased.

WELLINGTON, NEW ZEALAND,
November 16th, 1902.

DEAR SIR:—I have the pleasure to acknowledge the receipt of your course of lessons which came to hand a few days ago via 'Frisco. I am highly pleased with them as far as I have gone. I can only add that I consider the Kill-Fear Secret worth the money.

Yours faithfully,
A. K.

Of the Greatest Value.

ABERCARN, MON.

DEAR SIR:—I am glad I purchased from you the series of books on Personal Magnetism, etc., they have been of the greatest value to me. I have been able to cure my wife and our baby of various ailments by the knowledge I have gained from them. I am following up the practices in Zoism, and hope to become all it promises.

I am, yours truly,
C. C.

Didn't Believe Testimonials.

CAPE TOWN, S. AFRICA.

DEAR SIR:—About a year ago I ordered your course of psychic instruction. I never will regret the investment. The works are, I am sure, the best value that money can buy.

Only two days ago a friend came to my house, and we were talking about curing headaches, &c., when I asked him to allow me to cure him for him by putting him to sleep. He volunteered the remark that it was impossible for any human being to put another to sleep without the aid of chloroform or gas, but he also said that he did not mind doing what I told him if he could be rid of his headache. I then hypnotised him, and not only cured him of his ailment, but have been able to carry out a lot of experiments with him in suggestion, &c. He is the best subject I have had.

I have enjoyed better health than ever before. I must say that I did not believe one-half of the printed testimonials that you sent me at the time, but am now convinced that not only are they true, but by far greater and higher and better results can still be obtained by the careful and interested study of your works.

Wishing your Company every success.

I remain, dear Sirs,

Yours sincerely,

M. A. S.

Attracting Success.

JUBBULPORE, C.P., INDIA.

PSYCHIC RESEARCH CO.

DEAR SIR:—At present I am exercising the suggestions of Personal Magnetism according to your instructions. Since I am practising it, I have found that I am getting prosperous daily, not only in wealth, but honour, respect, and am prospering in everything. I am a librarian here, but doing the duty of the secretary since last month, or since I have commenced to practise your "Personal Magnetism." I have been promoted and changed in every branch of my business. The subjects which you have written are all true and exact as written in golden letters. People should practise them; without practising nobody will be able to understand or appreciate the value of it. Magnetic Healing is a perfect science. I have tried it many times with several people who were suffering from diseases of long standing according to your instructions. I have cured here, within a couple of days, some people who were suffering with difficult and complicated diseases. I have cured them without taking any amount from them, as they were poor and helpless people, as I dislike with my heart such sorts of earnings. My motive was to learn this supreme science for the benefit of my fellow-men. I have received satisfaction at every point. Mind reading or muscle reading is a fact as true as daylight.

Yours faithfully,

O. C. M.

Recovery from Serious Illness.

CATFORD, S.E.

September 17th, 1902.

DEAR SIR:—I cannot value your "Series B" enough. I attribute my recovery from a very serious illness to the instructions I received from your wonderful books.

Yours truly,

C. H.

An Art Worth £1,000.

4, HAWKSLEY ROAD,
HILLSBRO', SHEFFIELD,
December 8th, 1900

DEAR SIR:—I received your lessons about five weeks ago. They are worth double the money. I should have liked to write to you sooner, only I wanted to give the lessons a fair test. I have sent my wife to sleep, and also my son. They have felt much better as a result. Another person, who lives at a distance, I put to sleep, and she felt much better.

I am going to go heart and soul into this work. I follow up the lessons every day, and I feel better myself. I have cured myself of pains in the joints at night. **Everything seems to yield to my touch.** I would not take a thousand pounds for the art I possess now. . . . I hope and trust you will have health and strength in spreading this noble science to the thousands of humanity that are suffering.

I only wish I had had these lessons 20 years ago. I should have done much good. . . . Money could not induce me to part with my knowledge of the noble art.

Wishing you the greatest of success,

I remain, yours respectfully,

A. W. LUSHER.

Came as a Revelation.

BURNLEY, LANCS.

February 2nd, 1902.

GENTLEMEN:— . . . Your work has come to me as a revelation. Men who write books such as these are the real and true saviours of the people. I thank God that my attention was ever drawn to your advertisement. Truly, ignorance is the source and cause of blind prejudice and all the sin, poverty, and misery which abounds everywhere around us. . . .

For the love of all humanity I trust your books may make their way, and that the power gained by knowledge lovers may be wielded for the cause of freedom, viz., not in the mere acquirement of this power, but that its exponents may become so respected, so looked up to, that the world may at length choose them for its leaders. Then, or not until then, shall all this earth misery cease, this untold misery, which causes men to be strangers to real happiness, and wish they had never been born.

Thanking you for prompt attention,

I am,

One of your most fervent admirers,

Mrs. E. M.

Pleased with the Series.

HULL.

November 15th, 1902.

DEAR SIR:—I am very pleased with your book "Series B." I think that Personal Magnetism and the Kill-Fear Secret are alone worth the money.

Yours sincerely,

G. P.

P.S.—You may publish this if you wish, omitting my name and address.

All We Claim for It.

EDINBURGH,

29th December, 1902.

SIR:—I duly received your "Series B," and it is all you claim for it. I can now perform all the experiments given in the course on Hypnotism.

Yours truly,

Wm. W.

From South Africa.

KROONSTAD,
ORANGE RIVER COLONY,
September 7th, 1901.

DEAR SIR:—I waited to make a few experiments before writing to you. But before I go any further, allow me to thank you most heartily for sending me the complete course of instructions or lessons, which I received last week. Dear Sir, how can I ever be thankful enough to you for giving me so great a knowledge of the most wonderful power in existence, namely, Hypnotism? I had no difficulty whatever in mastering the art of Hypnotism, after reading carefully the complete course you sent me. I then started to prove if it was true and, to my great surprise, I found that it was. I was quite successful the very first time, although, to be frank, I had no belief whatever in myself, and when I saw the various expressions on my subject's face, I was quite alarmed. But remembering that you spoke strongly on that point, I at once put a bold face on, and determined that I should master this art. And so I have, mastered it completely. Although I have only hypnotised three persons yet, I have now got perfect confidence in myself, and I thoroughly believe that I can hypnotise anyone who will allow me to do so. The complete course in Hypnotism alone is worth the price of the whole lot of books, and I would not part with it for a hundred times the price.

Thanking you once more, I will now close, with best respects to you.

Yours faithfully,

F. A. E. W.

A Marvel of Cheapness.

GREENOCK,

15th February, 1903.

DEAR SIR:—I may say that the "Series B" is a marvel of cheapness and instruction, and that after a careful study of it it has given me every satisfaction, especially the books on Personal Magnetism and Zoism. I remain, yours truly,

W. N.

Quite Fulfils Expectations.

JOHANNESBURG,

November 29th, 1902.

GENTLEMEN:—It is with pleasure I received your book, by the last mail, and must thank you for your prompt delivery.

It quite fulfils my expectations, especially the Magnetic Healing and Zoism.

I am, etc.,

N. B.

Worth Their Weight in Gold.

SHEERNESS.

DEAR SIR:—I have had your courses, the full set, for some time now. I must say that they are worth their weight in gold, if instructions are carried out.

I am, yours sincerely,

J. P.

No Rubbish.

MORICE TOWN,

November 22nd, 1902.

DEAR SIR:—I had not written to say how I liked the courses. Well, the first two or three pages I read I saw it was no rubbish, but good plain truth. I only wish I had seen it twenty years ago.

Yours respectfully,

E. H.

Kill-Fear Secret will Benefit All.

RICH HILL,
CO. ARMAGH, IRELAND,

September 26th, 1901.

GENTLEMEN:—On receipt of your five courses of Hypnotism, Zoism, Personal Magnetism, Mind Reading, Absent Treatment, and Kill-Fear Secret, I take the pleasure of quoting a few words on same. During my short experience with Hypnotism I have been successful in my first attempts. I can rank it on the foremost rung in Scientific Art. With regard to the other four courses, they are worth treble their amount. Any person who wishes good for himself and his fellow-creatures should not be without them. The Kill-Fear Secret will be of great benefit to all. I have been greatly relieved by it. Many thanks to the Psychic Research Co. on their improvements of the matter.

I remain,

Ever yours faithfully,

WM. J. TODD.

Feels Like a New Person.

2, LIVINGSTONE ROAD, SUNDERLAND,
August 2nd, 1901.

SIRS:—I received your Series, and thank you heartily that you ever put them in my way. They are worth many times their cost. Two days after I started reading your "Hypnotism," and without any practice at all, I hypnotised a person by the Nancy Method. It took me not more than five minutes. You have put it so simple no one could help but be able to do it. I am doing my first week of Zoism, although through reading your book I find I can cover a minute with one breath quite easily. Your Kill-Fear Secret is very simple and plain. I feel like a new person since I felt the power of your lessons. I can control many of my involuntary actions, and am in every way delighted with your book.

Yours truly,

ERNEST BELL.

For Simplicity Unequaled.

BURNLEY, LANCs.,

February 8th, 1904.

DEAR SIR:—I have thoroughly mastered your course, and have hypnotised by nearly every method set down in your course. I like your course better than any I have had yet, and I have got two beside yours, but for simplicity I think yours is the best. Wishing you success,

Yours truly,

J. H. W.

Just Delighted.

OWBERTON GREEN, SHEFFIELD,

May 8th 1903.

SIRS:—I received your "Series B" on Tuesday morning, and was glad to note your promptitude. I am more than pleased with it—I am just delighted. You may keep my money, as I shall certainly keep the book. My idea is, that I am now no longer like a ship without a rudder, but have a guide and monitor. I sent the order on the strength of the high recommendation of Mr. Lusher, 4, Hawkesley Street, Hillsbro', Sheffield, and am very well satisfied with my bargain.

Yours respectfully,

J. H.

Brings Health and Success.

DERBYSHIRE.

GENTLEMEN:—You must excuse me not writing to you before, but I have not had the time, being too much taken up with studying "Series B" that you sent me. I have studied all the courses but Zoism. I was surprised to find how easy I could hypnotise people by your method. I have cured my wife of an illness that she has long been subject to. She is not like the same woman. People look at her and marvel at the change in her appearance. I have also done other people good in various ways. As for myself, when I first wrote to you I was getting £2 a week, but through the influence of Personal Magnetism I have got a new position, and am now getting £4 a week on an average. This seems too good to be true, but I can prove my words up to the hilt. I am more healthy in every way, and if people knew what good there was in your books there would be less illness everywhere. Excuse me writing such a long letter, but I feel I cannot thank you enough for the good you have done me and mine.

R. W.——, Jr.

A New Life.

NAKURU,

BRITISH EAST AFRICA,

October 13th, 1902.

GENTLEMEN:—About two weeks ago I received your splendid lessons, and I feel a new life has entered into me. You may consider the purchase is complete.

Your Kill-Fear Secret is very simple, but it gives wonderful results. Wishing you every success,

Yours faithfully,

J. M.

Doubled His Business and Income.

OLD BROMPTON, KENT.

May 12th, 1903.

GENTLEMEN:—You may be interested in learning that I have more than doubled my business and income since purchasing your book "The Power Within." I was inclined to think that the testimonials you sent me were very much puffed, but am now more than convinced that they are the truth, and nothing but the truth.

Yours truly,

W. S.

The Most Complete Set.

ROCKHAMPTON, QUEENSLAND,

March 27th, 1903.

DEAR SIR:—I trust you will kindly excuse my long delay in notifying you of the receipt of your "Series B," which I think is the most complete set of its kind. I intend to master the whole lot when I have time. I am studying Hypnotism at present, and am successful as far as I have been. By simply reading the instruction carefully through once, I succeeded in curing my brother of a stiff neck. I may conclude by saying that the books are most wonderful and instructive, and worth ten times what I paid for them.

I remain,

Yours sincerely,

A. T. N.

His Doubt Dispelled.

23, GRANGE STREET, BURTON,
May 1st, 1901.

THE PSYCHIC RESEARCH CO

GENTLEMEN:—Pardon my not acknowledging receipt of instructions, which arrived in due course. I have given them a thorough good reading, and I am really delighted. They are beautiful. I have no doubt there will be a good deal of scepticism felt by those who see your remarkable offer. In fact I must confess to having felt doubtful myself with regard to its genuineness, but, however, after reading the lessons, I am sure anyone who is at all interested will never regret availing themselves of the opportunity. I shall be pleased to recommend them whenever I have the opportunity, and if you care to make use of this (or part) together with my name and address, you may do so.

Yours truly,

GEO. W. KINGS.

Immediate Benefit.

WALKLEY.

PSYCHIC RESEARCH CO.

GENTLEMEN:—I received your lessons on Personal Magnetism, &c., on Tuesday morning, and am highly satisfied.

I have had also grand opportunity of testing the Kill-Fear Secret, and was delighted with the result. Instead of the heavy thumping sensation at the heart and the sinking feelings at the pit of the stomach, perfect calmness reigns. Wonderful, and yet simple.

Personal Magnetism is the very thing I wanted, and its charm lies in the very simplicity and agreeable manner of approach that has rendered it understandable to the duldest of minds.

I have followed carefully the rules laid down, and have been surprised at receiving benefits immediately.

No one need grumble at the cost, which is so small compared to the benefits received.

Yours very truly,

E. F.

Bewildered at Astonishing Results.

ABERDEEN, SCOTLAND.

May 11th, 1903.

GENTLEMEN:—I received "Series B" a week ago. I have carefully gone over it all, and really I am more than satisfied, simply bewildered at the astonishing results, especially the one caused by the Kill-Fear Secret, for which I thank you sincerely. The whole set are worth double anyone's money.

I conclude with confidence that you will consider my purchase concluded.

I am, yours truly,

J. M.

P.S.—Please reserve my address, if published.

The Highest Satisfaction.

SWANSEA,

November 15th, 1902.

DEAR SIR:—You remember sending me, a few months ago, your "Series B." Pardon me for not writing sooner, but I wanted to give them a fair trial, and I am bound to say they have given me the highest satisfaction.

Yours faithfully,

W. H. L.