

# S U C C E S S

## M A G A Z I N E

ORISON SWETT MARDEN

Founder and Editor

AND

## The National Post

Published Monthly by The National Post Company, 29-31 East Twenty-Second Street, New York. E. E. Garrison, President; J. L. Gilbert, Vice-President and Treasurer, Samuel Merwin, Secretary; E. C. Wheeler, Assistant Treasurer.

### CONTENTS FOR AUGUST

#### THE "GREAT OUTDOORS" NUMBER

Cover by ARTHUR LITTLE

Frontispiece	Dalton Stevens	6
The Old Rose Umbrella (A Story)	Sylvia Chatfield Bates	7
Travels with a Junk Man in Arcadia	Richard Le Gallienne	9
<i>Illustrations by John Walcott Adams</i>		
My Escape from Household Drudgery	Mary Pattison	12
<i>Illustrated with Photographs</i>		
The Messenger (A Story)	D. O. Edson, M.D.	15
<i>Illustrations by Percy F. Cowen</i>		
Tunnelling through the Mind	H. Addington Bruce	18
A Song of the Marshes (Verse)	Maud Going	19
Marrying Jane (A Story)	Martha Bensley Bruere	20
<i>Illustrations by Arthur Little</i>		
The Spot Light		22
<i>Illustrated with Photographs</i>		
The Valley of Silent Men. PART II. (A Story)	James Oliver Curwood	24
<i>Illustrations by G. C. Widney</i>		
Making a Vacation Pay	Orison Swett Marden	26

#### THE "GREAT OUTDOORS" SECTION

Descendants of Izaak Walton	28	Camps for Girls by Mountain and Seashore	47		
<i>Photographs by Paul Thompson</i>		<i>Photographs by Paul Thompson</i>			
Wild Hunters of the North		Kingscroft	48		
James Oliver Curwood	29	<i>Illustrated with Photographs</i>			
<i>Illustrated with Photographs</i>		Japan—A Nation That Lives Outdoors	51		
Yachtsmen in Eastern Waters	34	<i>Photographs by Paul Thompson</i>			
<i>Illustrated with Photographs</i>		The Joys of the Horseback Devotees	52		
Out of Paris with a Gun (A Story)		<i>Photographs by Paul Thompson</i>			
F. Berkeley Smith	35	Tennis and Golf	53		
<i>Photographs by Paul Thompson</i>		<i>Photographs by Paul Thompson</i>			
Avalon (Verse)	Robert C. McElravy	38	Learning to Fly	Anthony H. Jannus	54
The Hazardous Sport of Mountain Climbing	39	<i>Illustrated with Photographs</i>			
<i>Photographs by Paul Thompson</i>		Baseball Team at the Belfield Country Club,			
Gold Hunting in Panama	Albert Edwards	40	near Philadelphia		56
<i>Illustrations by Howard P. Brown</i>		<i>Photographs by Paul Thompson</i>			
The Last Days of the Scarecrow		An Ocean May Be Put to a Variety of Uses			56
William L. Finley	43	<i>Photographs by Paul Thompson</i>			
<i>Illustrated with Photographs</i>		The Most Popular Game of Them All			57
The World's Big Swimming Hole	46	<i>Photographs Copyrighted by Paul Thompson</i>			
<i>Illustrated with Photographs</i>		Camp-Fires on the Beach	W. J. Hoxie		58

#### DEPARTMENTS

A Review of Events	59
Mrs. Curtis's Home Corner	62
The Individual Investor	64
Editorial Chat	Orison Swett Marden
Point and Pleasantry (10-Cent-a-Word Department)	68

Copyright, 1911, by THE NATIONAL POST COMPANY. Entered as second-class mail matter, Dec. 14, 1905, at the post-office at New York, N. Y., under the Act of Congress of March, 1879; and also entered as second-class mail matter at the Post-Office Department of Canada. Copyrighted in Great Britain.

#### EXPIRATIONS AND RENEWALS.

If you find a blue pencil cross in the space below, your subscription expires with this August issue; if a red pencil cross, it expires with the next (September) issue.

Subscriptions to begin with the September issue should be received by September 15; to begin with October should be received by October 15. Subscription price: \$1 a year; in Canada \$1.25; foreign countries, \$2 a year; all invariably in advance. On sale at all news-stands for 10c. a copy. SEE INSIDE BACK COVER.



#### OUR ADVERTISEMENTS

We guarantee our subscribers (of record) against loss due to fraudulent misrepresentation in any advertisement appearing in this issue, provided that mention of SUCCESS MAGAZINE AND THE NATIONAL POST is made when ordering. This guaranty does not cover fluctuations of market values, or ordinary "trade talk," nor does it involve the settling of minor claims or disputes between advertiser and reader. Claims for losses must be made within sixty days of the appearance of the advertisement complained of. The honest bankruptcy of an advertiser occurring after the printing of an advertisement by us only entitles the reader to our best services in endeavoring to secure the return of his money.

# Ingersoll-Trenton

7 and 15  
Jewels



\$5.00  
to  
\$19.00

There were accurate watches before the Ingersoll-Trenton. There were low-priced watches before the Ingersoll-Trenton.

The novelty of the Ingersoll-Trenton is the combining of these two things in the same watch; in making a watch that keeps accurate time with the minimum care and attention, at a price ranging from \$5.00 to \$19.00.

Do not buy any kind of a watch, but particularly do not buy a high-priced watch until you have seen just what is represented in the Ingersoll-Trenton Watch at the prices named.

Ingersoll-Trenton Watches are sold by jewelers only.

Booklet, "How to Judge a Watch," sent free on request.

ROBT. H. INGERSOLL & BRO.  
30 Ashland Building, New York

# To Motorists who are about to renew their tire equipment

**There is no reason why you should spend more money for tires than do the thousands of motorists who use UNITED STATES TIRES.**

You are in a position now to *choose* tires, not merely *buy* them.

When you purchased your new car, you naturally took the tires that came with the car. But *now* you can judge tires for yourself. You know the standard of service tires ought to give and you know whether or not the tires you have been using have sufficient strength to *measure up* to that standard.

Probably the best reason why thousands of motorists are today forsaking other brands and turning to

## United States Tires

**Continental  
G & J**

**Hartford  
Morgan & Wright**

is because they are coming to realize that by combining in *each brand* the strongest points of *four famous makes*, United States Tires are unquestionably

### The Strongest Tires in the World

and that this *extra strength* means far more tire mileage with far less tire trouble than they have been accustomed to in the use of other brands.

The oft-quoted statements, "Have always used them," and "Were on my car when I bought it," are mighty poor reasons (if they are the *only* reasons) for renewing with *any* brand of tires.

If tire *expense* means anything to you, disregard all other reasons and demand the tires that are *actually giving* users of United States Tires the kind of service that *every motorist wants*.

It is this extra service *without extra cost* that has made United States Tires

### America's **PREDOMINANT** Tires

You can buy them anywhere—four-fifths of all the best dealers handle them. Made in every style and size—American and Millimeter.

### United States Tire Company

Broadway at 58th Street  
NEW YORK



# In The Editor's Confidence



## The New Declaration of Independence

Dr. Charles W. Eliot, President Emeritus of Harvard University, delivered a remarkable Fourth of July address this year in Faneuil Hall, Boston. As reported in the *Boston Advertiser*, it ran in part as follows:

"Since the Declaration of Independence was written a new kind of government has arisen in states politically free, which exercises over their citizens a control quite as difficult to resist as was the control of King George and his ministers over the people of the Colonies. That new interference with the 'inalienable rights' of man, and particularly with his liberty and his pursuit of happiness, is industrial government, which now affects the daily lives of men and women more immediately and intensely than political government does.

"This industrial government is an outcome of the factory system and of the freedom of association secured since the middle of the last century alike for employers and employed. It is a strong control which is the result of a new sort of freedom. Its great power is derived from capital amassed in amounts which equal the capitalized income of many political governments."

If we were to venture adding a word to this diagnosis of the world-shift from political to industrial government, it would be that back of Dr. Eliot's "factory system" lies the mighty fact of the application of science in human affairs on a vast new scale. The world of 1776, a world in which individuals actually could exist on a pretty independent individualist basis and in which families and small communities actually could maintain a reasonable amount of independence of other families and other communities, was a world immensely different from that in which we live to-day. The telephone, the telegraph, the railroad, steamship and trolley have bound the world tightly together. They have completely substituted not only organized industry, standardized commodities, and universal distribution, but above all, standardized knowledge and the instantaneous world-consciousness of the daily press for the community-isolation of the past. The very fiber and texture of civilization has been altered.

Dr. Eliot goes on to suggest that we draw up a new declaration of independence. This new document would, he says,

"inevitably address one exhortation to the mass of the people—namely: Resist monopoly in every phase or form and deal alike with all monopolies of credit or money or transportation or beef or wheat or of some manufactured product or of some kind of labor.

"A new Declaration of Independence would give vigorous expression to the popular conviction that the natural resources of the country, including the public health, are not to be sacrificed to secure immediate profits to a few individuals or corporations to-day. It would also recognize the direct functions of government in preventing evils and in promoting human welfare.

"All action by government which clearly prevents industrial evils or promotes the bodily and mental welfare of industrial workers tends to increase industrial freedom. All action by government which tends to facilitate the voluntary division and redistribution of great properties, to prevent the diseases and vices which cause most of the degrading poverty or are caused by it . . . will improve industrial conditions and commend democracy to the confidence of the world."

This declaration is, we believe, in harmony with the widespread progressive thought of to-day, as is also Dr. Eliot's further state-

ment that "dependence on wages or salaries is to-day the rule instead of the exception," and that even guaranteed support to each worker would be nothing more than the slaves of any sensible slave-owner have always had. Also his conclusions appear reasonable and strong:

"Democracy is the form of political government which best promotes freedom and social justice. Hence the importance of considering together on this Independence Day the inroads which other authorities and powers have made since 1776 on our democratic liberties and of studying the means of resisting these inroads.

"We shall best praise the men of 1776 by trying to emulate under our new conditions their foresight, wisdom and courage."

That Dr. Eliot appears to distrust many of the most promising devices for furthering industrial democracy with which the various peoples of the world are to-day experimenting need not concern us here. Neither need we permit ourselves to be disturbed by the vagueness and even helplessness of his plea that we "resist monopoly in every phase or form." No one man, however distinguished as a student of life, can be expected to think out every phase of so vast a problem. Certainly in advising a new declaration of industrial independence, Dr. Eliot has contributed a thought that must stimulate many an honest but bewildered mind.

*Success Magazine* has long recognized this fact of the recent change in the form of our civilization. In both signed articles and editorial utterances we have tried to make the fact clear, notably in Mr. Russell's thoughtful series, "The Power Behind the Republic." *The National Post* was founded on a recognition of this fact and of the need of a patient if sometimes spirited search for the realities in a new and puzzling world where the accumulated lessons of history are far less valuable than they were during the relatively stable centuries before the change to a new epoch began. The combined magazines will go on much in the spirit of Dr. Eliot's "Declaration," but with rather more faith than he in the various experimental devices employed by those groups of progressive men who are groping hopefully if painfully toward the light. For it looks to us very much as if the "mass of the people" must experiment or be overwhelmed.

The beginning of an era is necessarily a time of experiment. The nations of the world—this nation among them—are already in the new era. The only possible way to "return to competition"—a return for which Dr. Eliot appears to plead—appears to us to be the impracticable way of returning to the stage coach, the sailing ship, the tallow candle and the pony post. The only possible way to live comfortably with the new monsters of capital is to try out one by one, every device that looks as if it might bring them to terms.

We are frankly for going forward; are for soberly, thoughtfully seeking the path to freedom.



Beginning with this issue *SUCCESS MAGAZINE* and *THE NATIONAL POST* are united in one publication; the new magazine to appear monthly and to be sent to the subscribers of both periodicals. This union, combining as it does the well-known qualities of *SUCCESS MAGAZINE* and the fresh young enthusiasm of *THE NATIONAL POST*, makes possible, we believe, a better and stronger magazine than either and a significant contribution to American magazine literature.—*THE NATIONAL POST COMPANY*.



"D-didn't you ever love a woman?"



# S U C C E S S

GRAND RAPID PUBLIC LIBRARY

## M A G A Z I N E

AND

# The National Post



## THE OLD ROSE UMBRELLA

BY SYLVIA CHATFIELD BATES

Frontispiece by DALTON STEVENS

*One evening.*

**L**ET me say in the first place that it can be used either as an umbrella or a parasol, that I bought it for Rosalinda on her birthday, and that it is old rose because her eyes are gray and her cheeks just touched with the color her name expresses. Also, it seemed to me that in the little gray, winding street which I see from the latticed window of my study, a dash of Linda's own color would be enlivening on a rainy day and positively exhilarating on a shining one, when she comes by and smiles in at me, or waves her hand, or even sometimes stops for a chatty morning call.

It is quite seemly that she should call on me or come to spend the day, as has happened on occasions, and that I should give her the most beautiful umbrella I could find, for, although I like to count myself still young, it was twenty-two years ago last month that I became the godfather of a small gray eyed rose colored baby, who was and is Rosalinda. Since that day the most important thing in the world has been that she should be happy. And so, although I believe she no longer counts silver mugs and woolly lambs, lockets and pink silk slippers, or even wonderful umbrellas the summit of earthly welfare, it is my joy to give to her exquisite things, yet, perforce, modest. To see her gray eyes flash starlight and the color deepen in her cheeks as she says, "Oh, you dear old thing! What a perfect duck of a dangle! But you're too extravagant, Justin," is to me the reward perfect—short of the impossible.

She has always made it plain to me that she considers me very old. Perhaps it is because she has no "real" father by way of contrast, nor mother either for that matter; one brother, whom I have long since ceased trying to reform and who rarely startles this sleepy little university town with his presence, being the extent of her family connections. At any rate her habit of addressing me as "cunning old Justin" or "dear old thing" or "my aged god sire," and a pretty little way she has had, at least until lately, of rising to give me a chair, have seemed to me anything but complimentary. It may be, however, that she is beginning to see reason on this point, for the other day as she sat curled up on the window seat in the sun, close to my desk, waiting for me to finish a business letter, she suddenly remarked:

"What do you think, my dear? I've been looking long and hard and I can't see a gray hair in your head!"

I waited to sign myself, "Yours truly, Justin Mallory," before answering stiffly, "I never supposed there were any. Why are you so surprised?"

"Oh, well," with her wonderful smile, "when a man is beginning to get on—"

"How old," I brought my fist down hard on the blotting paper and smirched my signature, "do you think I am? In Heaven's name!" I added, for it has always exasperated me that Linda could never remember my age, pleading as an excuse that if I would only stay the same a little while she could do it beautifully. Imagine my astonishment, therefore, when she answered smoothly, "Forty-two years, three months, and eleven days."

"And do you call that 'getting on'?" I inquired so savagely that she burst into her pretty laugh and leaning forward patted my shoulder.

"I am only just beginning to understand," she said, "that it isn't"; leaving me in doubt, as usual, which one of her remarks to believe. She sobered down quickly, however, and took upon herself my search for the proper envelope, insisting upon addressing it, in accordance with her theory that letters bearing her pretty feminine characters are opened first.

Somehow, it has seemed to me, of late, that Linda very easily falls into that sweet gravity, which, although very becoming, is for her rather unusual. Of course in the woolly lamb days there were periods of profound melancholy, damp with tears and sometimes, I am bound to say, resonant with shrieks, when her small woes were frequently—I thank God for it—sobbed out in my arms. She was a dear morsel. It was never long before, with her gray eyes still flooded, she would giggle a little and say, "All well now, Justin." But the woolly lamb days are over, and even a rose silk umbrella, though cherished lovingly I will admit, is not a universal panacea. For several months now, yes, as I think of it perhaps for a year, it has seemed to me that something has troubled Linda; but we have both of us grown too old, alas! for the comforting of other days.

It has worried me. Not that there has been anything perfectly tangible or of lasting effect. She has never for long ceased to be my joyous Linda, easily sent into gurgles of helpless laughter, forever mischievous in spite

of her twenty-two years. Yet, such strange looks have fled across her face! Her eyes have widened pitifully at times, as if in fright—at nothing. And once or twice when I have come in late in the afternoon from a solitary walk or errand I have found her sitting in my study, crying. Each time, as it happened, she had been "too busy" to go with me when I stopped for her at her door. Each time she jumped up and laughed at my alarm, and looked so distractingly beautiful that I was obliged to invent an excuse to go out again and walk around and around the block. When I came back, I remember, she was calmly making tea. Only an extra flush in her cheeks and her loosened hair gave sign.

I have puzzled day and night, turning it over and over. And to-night I know. She has told me!

It has rained all day, pouring or drizzling alternately, and at about five o'clock it was gloomier than ever. Sitting at my desk I caught sight of the old rose umbrella bobbing down the street. Long before she had reached the steps I was holding the door wide open for her.

"Good afternoon, my dear. Why, what a smiling Justin! Has something nice happened?"

She thrust the dripping umbrella at me and popped into the study.

"Of course there has," I said, following her, "you're here."

"Is that all? My, but you're dark and dreary!" She shivered though it wasn't cold. "Where's your lamp? You mustn't work in this light; you'll spoil your eyes."

Having lighted the candles, drawn the shades and jabbed the poker at the smouldering fire, she sat down before it and whipped out some funny little crocheting she does by candle light. (I think it is for me, and am eaten with a dreadful curiosity concerning what it will finally become.) And I unlocked a cupboard, also, like the advice, a relic of old days, and offered the small beautiful person occupying my hearth rug a plateful of cookies.

"For a good girl," I said, pinching her cheek.

She laughed up at me. "We'll never outgrow that cupboard, will we, Justin?"

"Never," I replied emphatically. "In fact, what's the use of outgrowing anything? You told me the other day, or at least implied, that I am growing younger—"

"Oh, but not too young!" she exclaimed. "Never callow!"

"Very well. You can tell me when to stop. As for you yourself, you're nothing but a little bit of a—"

"Justin! Don't—d-dear!"

She suddenly threw her crocheting on to the floor, where it narrowly missed the fire; and her eyes sparkled quick tears. I rescued the work, marvelling. She hid her face in the wing of her chair and sobbed once. The room was very still. But after a while one big gray eye came pecking out from the wavy hair.

"Why don't you say something?" she inquired.

"There is something," I said, "at the bottom of all this."

She flashed me a frightened look.

"Isn't there, Linda?"

"Well, n—naturally—"

"Aren't you going to tell me?"

She moved her head slowly from side to side, and pulled at the hand I held. It didn't come away.

"Why not, dear?"

"Not unless you guess," she qualified.

I plunged wildly in the dark.

"Linda—is it a man?"

To my consternation she flushed violently, a deep rose, over her face and brow and neck. As for me, I must have hurt her hand horribly, for she cried out. When I looked at her again she had hidden her face in the chair, as before—I kissed her hand—

"Little girl—!" I began, and stopped.

I could feel her trembling.

"Don't s—say anything, Justin. He—he never—will!"

"Is he blind, and deaf?" I asked huskily.

"Is he an ass?"

She giggled a little, hysterically.

"Oh, no," she said, "he's the best man—in the world."

It is often in one evening, you see, that there come the stab of joy and the stab of pain.

I put her hand down gently, and settled back in my chair. Racing madly through my head were images of all Linda's small circle of acquaintances. I rejected them one after another, only to take them in again for reexamination. Linda in love! The adored Linda in love with a man who doesn't love her! It is hard to imagine; but it explains, pitifully, perfectly explains. All the strange wonderful little smiles at the fire, the quick rush of beautiful tears, even the new womanly tenderness with me whom doubtless she has dreaded to hurt—it explains! And he is "the best man in the world." Ah, little Linda, I wonder!

#### Another evening.

I thought at first that she would be self-conscious and shy. Yet she's not. She is secure in the knowledge that I have not guessed the name of the man. And, if anything, she is franker in her affection for me. I don't for a moment doubt that she has always loved, in a way, her "funny old Justin."

For a week we kept apart, and then she came down to see me—just as I was opening the front door to go to her—and repentantly spent the day. In honor of the visit, I closed my desk by the latticed window and we went to the city, where in the shops the clerks alternately mistook us for father and daughter, or husband and wife, to my confusion and Linda's delight.

"Aren't they silly?" she giggled. "Isn't it fun?"

To-day we have been for a picnic by the sea, just she and I. In fact we have had such an outing once or twice a year ever since she was a little thing and used to race around on the sand in her bare feet with her skirts tucked into her belt. We go to a place Linda loves. It is a beach which is as yet untouched by summer cottages and family picnics—a stretch of desolate sand, behind us green and golden meadows, then the hills. Here great breakers crash, in their magnificence, all for Linda and me.

The old rose umbrella appeared to-day as a

parasol, a gay daub of color on the beach. It shed its pinkness over Linda in her white linen gown, very tenderly, it seemed to me. She had been a little pale when we started, and I thought her gray eyes had never been so large and clear and grave. But her lips smiled, and the pretty laughter readily slipped out.

We settled ourselves in the shelter of the grassy sand dunes, where we could watch the surf foam white against the dark, blue ocean.

A fat little red note-book, in which Linda has been writing diligently of late with the promise that some day—maybe—I should see, had made the journey in my pocket. I pulled it forth. But she was not quite ready for literary criticism as yet.

"No, dear," she said, putting her hand on mine and patting it in a motherly fashion, "not now; wait until after luncheon. It would make me ill to see anything I had created, in the face of this, just yet," with a nod at the sea. "Let us get used to it."

I did not stir for fear she would take her hand away.

We ate our luncheon hungrily: tiny sandwiches, cool delicious salad, little cakes, all of Linda's manufacture. And then, with a charge that I should not dare peek at the red note-book, Linda comfortably went to sleep, her head resting on my folded coat and the umbrella, for shade, securely planted in the sand. Her slim, soft, little figure soon curled up like a child's, and her cheeks became flushed. I mounted guard, faithfully frightening away what Linda calls the "wild animals."

After an hour she stirred and smiled, without opening her eyes.

"Hello," she murmured, "are you bored?"

"Rather," I replied; "do you think you can manage to stay awake now?"

"Maybe."

She yawned and languidly lifted her eyelids.

"I thought perhaps you'd go for a walk," she said; "you used to."

"Did I?"

I took up the red note-book and opened it, at which she sat up, wide awake.

"You promised, Linda!"

"Oh, well," falling back on her elbow; "but if you laugh—"

The little book, I found, is exactly what Linda had claimed for it, and no more. It is a conglomerate of "Ideas" ranged jauntily in a series, but absolutely unmassed. There are little jokes that are all her own, little epigrams that made me frown and smile, an occasional small sermon at which I would have given a fortune to laugh. I found in the book that Linda has distinct "views" in matters more or less fundamental and startlingly varied. On War, for instance, and Dieting; on Literature as a Profession, and Children's Baths. However, the "Ideas" are for the most part rather fanciful than serious, queer conceits without reason or rhyme, or world-old romance natural to a simple, normal heart.

During my reading Linda walked far down the beach, and I dared copy a bit, here and there, that I liked.

"Of what were you thinking, little girl, when you wrote this?"

#### "Arcadia"

"A little house in a hollow land,  
Smothered with roses, crimson and sweet,  
A garden of love by a tender hand;  
A gateway where you and I, dear, meet."

Here is part of her "List of Beauties."

"To me," she writes, "these things are identically beautiful. I mean—oh, it is hard to make clear!—that, as Justin says, the keen thrust of appreciation in response to each is the same."

"One: A volume of 'The Idylls of the King' bound in light blue leather, stamped with gold."

"Two: The ocean in a lake-like calm arched over by a sky in which is piled one white cloud, tower on tower against the blue;

rising straight from the sea, on the edge of the rocks, a gray castle with a flame-red banner drooping from it."

"Three: The story of *Elaine and Lancelot*."

"Four: A man's voice that is all music and resonance, all tenderness and yet aloofness, a living note of purity."

"Five: 'The clasp of a well-loved hand, warm and close but deferential, with the gentle lift and slow, unclasping fingers of chivalry untouched by passion.'"

Yes, dear Linda, now I think you are grown up; very girlish, but grown up.

I went down the beach after her, and when we met I bowed very low.

"A lady with 'Ideas,'" I said, "is to be saluted."

She was embarrassed at first, but when we had sat down and had begun to talk about the little book of essays she might some day write, she became more natural. She knew, nevertheless, that I had seen those last two items in her strange "List of Beauties." She knew also that I was conscious of her knowledge. What she did not know was my pain at her memory of the handclasp of another man.

When our literary hour, as she was pleased to call it, was over, therefore, I found courage haltingly to ask her a question that had been following me day and night. The red note-book was open, as I spoke, at the page we were aware of.

"Linda," I said, and felt myself flushed, "does this—man—know what I—have guessed?"

She looked at me gravely and did not answer at first. Then a queer little smile flickered.

"He knows," she said at last, "that I love some one; but he does not know it's he."

"Is he more than ordinarily stupid?" I inquired.

"No," she shook her head; "he's considered clever. Don't scowl so, dear, it isn't becoming!"

"I'm not scowling," I said crossly.

We had another pause, in which Linda built tiny houses in the sand, and demolished them.

"I suppose, Justin," she finally said, and lost her breath a little at the start, "that it would be simply—odious for me to—to tell him."

Is it a grown up Linda after all? I was obliged to scowl more than ever.

"You know, little girl," I stammered, "there are—things—called conventions, that most people think it good and wise to keep."

"But don't they depend entirely on the people?" she pleaded. "*Elaine* could tell *Lancelot*."

"Ah, dear, in the days of chivalry—Could you be sure, now, that he would understand?"

Then she paid me with charming, earnest courtesy the most wonderful compliment I have ever had.

"If it were you," she said and stopped, "it would be you, you would understand!"

To that I could say nothing. We fell to watching a solitary schooner full-sailed against the cloud castles. The long thunder of the breakers seemed suddenly to me monotonously sad, grandly and eternally mourning the little sorrows of men. She felt it too, I think, at the same instant, for she shuddered. It took me a long time to tell her at last what I knew I must.

"But after all," I ventured, "you would never value his love if you had to ask for it."

I swear I didn't mean to frighten her. In such timid startled haste she said I was perfectly right that I felt as if I had struck her.

By and by I leaned nearer and took her hand, a thing I rarely dare to do.

"Little girl, I wish I might help," I said. She did not stir for a moment. Then she turned to me, her beautiful eyes full of tears. She raised my hand and sweetly, innocently kissed it.

"Dear old thing!" she said, with a wonderful smile.

[Continued on page 78]



# TRAVELS WITH A JUNK MAN IN ARCADIA

BY RICHARD LE GALLIENNE

Author of *October Vagabonds*; *The Painless Revolution*, etc.

Illustrations by JOHN WALCOTT ADAMS

## Chapter I

WHICH I FIRST MET WITH "OLD JOHN"

I SHALL never see my old friend again, and I hope that, somewhere in the green infinite distance, in which I still fancy him wending on, with that leisurely jingle of quaint bells, he knows how I miss him, this spring day. It was just such a day, a year ago, that we took the road together, as it had been just such a day every year, farther back than most could remember, that had made the neighbors at Shepherd's Corners say to each other: "I reckon it's about time for Old John to be on the move again." He had already been "Old John" when even the quite old men of the district had been boys, and I shall never forget the overwhelming and quite startling impression of immemorial age he made upon me when I saw him for the first time. It was towards the end of a hot summer afternoon, and I had been lying half asleep down in the old orchard, the ungathered apples making a golden floor about me, and filling the air with the winny smell of their decay. Suddenly from behind the huddle of moldering barns at the top end of the orchard, there had come down to me a dreamy jingle, as of elfin bells shaken somewhere among the green boughs, and I had risen and crunched my way through the rotting apples and the dappled sunlight up to the farmyard. There, enthroned on his cart, like some vast old bearded king in a airy tale, sat so fantastic a figure of an old man, that, for a moment, I could hardly believe that he was real, and I looked at him with plain astonishment. King Lear and Rip Van Winkle immediately flashed through my mind, for there was that about him which in-

evitably suggested both. Everything about him—except, incongruously, his horse, a handsome stallion of fine breed and evidently well cared for—seemed old, unfathomably old, dusty, faraway and forgotten. As in the theater, the ghosts of kings always appear behind a screen of spectral gauze, so his pale but keen blue eyes seemed to look at me through a veil of cobwebs, the cobwebs of a hundred years. In one of the old barns stood an old disused wagon, long since filled with mice-nests and festooned with spider's webs, a monument of dust and dilapidation. I had sometimes said that one day, I would bring it out into the sun, mice-nests and spider-webs and all, and drive it down to the station to meet some smart visitors of mine from town. It was just such a phantom conveyance on which my strange visitor sat, with his odd regal air, and I could well have believed that he had so sat in some old barn, lost in a Rip Van Winkle dream, the spiders spinning their webs about him, and the mice making their nests in his beard, for a hundred years; till, suddenly arousing himself, he had thus startlingly issued again into the light of the sun.

Such was my first sight of Old John—a vision of spectral age. Presently he spoke, though I had hardly expected it of him, expected him rather to fade away slowly on the air, as he had come; or speak, at least, with a faint far-off voice, after the manner of ghosts. But no! his voice belied his antiquity, for it was still strong and had once been rich, and, though there was a certain country homeliness in it, it chiefly struck me by its unexpected refinement. It was not the farmer's speech of the district either in accent or in words. It was the voice of one gently born, a little roughened and ruralized by life in the open air and contact with simple people. Heine has told us how he once met Jupiter fallen on Christian times, in homely garb, selling rabbit-skins for a livelihood, but still the god beneath all his disguise. Such I thought must have been the voice and bearing of Heine's god in exile—just such a voice and bearing as Old John's. He was not selling rabbit-skins, but his cart was loaded, after the manner of the professional junkman, with piles of newspapers, bottles, tinware, old clothes, and such human waste. But his business with me concerned other merchandise. Was I going to do anything with my apples, he asked. He thought that probably he could make good use of them for cider. I invited him to walk down into the orchard with me, and as he descended from his cart, and hitched up his horse with a reassuring affectionate word, as though talking to an old friend, I was struck by his great height, his massive frame and erect figure. A long great-coat, fastened at the throat with a safety-pin, enveloped him from head to foot, a worn and ancient garment, but still preserving those



"Was I going to do anything with my apples, he asked"

lines of style which a good coat can never lose while it hangs together, and on his head was a vast sombrero hat of an equally dilapidated distinction.

I wish you could have seen the fine sweep with which he presently raised this to an old lady visitor of mine, who had come out on to the veranda at the sound of the little bells. No old clothes could obscure the manner of



"Yes! I'm a pretty old man"



"I loved a circus licking, or no picking"

that salute, or the tone of his: "A fine summer day, madam," as we passed down into the orchard. The apples were pretty far gone, he said; but, still he could do something with them, and, after a little calculation, he made me an offer for them.

"No," I said, "give me a jar of the cider, and I think I shall have the best of the bargain."



"Come on, old girl," I said, "what's the matter with you?"

All right, he assented. It should be as I wished. Apples for apples, was fair dealing; but, as good cider was a matter of three years, it seemed hardly fair that I should wait so long for payment. I ventured to hint—for I was quite fascinated by my new acquaintance, and wanted to see more of him—that if he would only drop in and see me for a chat from time to time, I should feel more than repaid.

"So you like talking to old fellows like me?" he said, turning to me with a smile. I answered with appropriate disparagement of my own day and generation.

"It was the same with me when I was a young fellow," he went on. "I liked nothing better of an evening than to sit on the old

"But, madam," he continued, "who talks of being old to you? To me, if you will excuse me, you seem young as lilacs in April, a little maid running about in short frocks." Old John evidently took a pardonable vanity in his years, and was, I could see, only waiting to be asked their number.

"Yes! I'm a pretty old man," he said, in answer to the inevitable query. "If I live till the fifth of September I shall be a hundred and three."

I rather suspected my friend of a little artistic exaggeration, but actually I should not have been surprised if he had proclaimed himself a thousand, for his age seemed a positive quality independent of the count of years. It was not so much that he was so old by the almanac. He seemed to be embodied antiquity, datelessly stretching back into unrecorded time.

"Yes! I'll come and visit again soon," he said, as presently mounting his cart, he prepared to leave, "and you shan't wait three years for that cider. I have a jar or two down at the barn you shall have. I don't drink it any more myself. It's too powerful for my old head nowadays." He paused a moment, and a wistful expression came into his face, as though his thoughts had gone wandering away into the past. "Yes!" he said presently, referring back, "I used to like talking to the old men too—and I should like it yet, but the trouble is I can't find any old men to talk to. I'm like a prize-fighter who's beaten everybody, and can't find anyone any more to fight with. Well, we'll be going, William"—this to his horse, and with another courtly wave of his hat, and "a good-day to you, friends," he was once more jingling his way down the leafy lane.

## Chapter II

### WHY OLD JOHN PEDDLED JUNK

To like talking with old men, but to have grown so much older than the rest of the world that you can find no really old men to talk to! No one even contemporary to compare notes with, except an old landmark here and there and the unchanging face of nature. I wonder if that profound sigh of Old John's gets the reader as it got me. Me it haunted, as did the old man himself, with whom I was not long in getting better acquainted. I found, on inquiry, that, though he had been a familiar figure in the neighborhood for many years, little was actually known about

him. He was not a man of those parts, and his folk were vaguely supposed to be away somewhere in Maine. Friendly, but uncommunicative, he had talked to no one of his history, but an impression that he was of good old American stock, and had seen a great deal of the world, prevailed and invested him with a certain involuntary respect. He had suddenly appeared in the place years before, taking possession of a ruined barn, had lived there, with his horse and dog, ever since, except for that mysterious annual journey which none knew the destination or purpose. It was conjectured, though, that probably John, on these absences, went to see his father. One characteristic of his had particularly commanded the consideration of the district: his extraordinary understanding of and power over animals. He was, among his various activities, a successful breeder of horses, and stallion, "William," was much in demand country wide and, like his master, only descended to junk as a side-show. John, too, was a learned authority on the raising of hogs, and his advice on all questions of "stock" was sought by the wisest. Nor was there any sickness pertaining to animals



Thus had begun his wandering way of life

which he was unable to cure. It all seemed to come to him by instinct, that nature-knowledge which is mysteriously born with some men—"just a gift"—as the country people say, like the gift of making money. And the gift of making money usually comes the love of it. Old John's gift with animals no doubt, was nine-tenths his love of the



Old wives would bring their troubles to him

stone bridge of my home-town, listening to the old fellows spinning their yarns—

Here we were joined in the orchard by my beautiful old lady visitor, to whom again Old John made his courtly bow, and continued:

"My young friend here has been telling me that he likes talking to the old folk—and, madam, when I see you, I can well understand it."

This, with a respectful gallantry, quite in the grand manner of a time long gone by. Wonderful is the power of the inner spirit over the outer envelope of a man. As Old John bowed and smiled, one gave no more thought to his moldering wardrobe, and, if one had, one would have been ready to maintain that the safety-pin fastening his weather-worn coat was quite in the latest mode.



Only half-a-dozen of the very oldest graves in the churchyard were older than he



Of the love-affairs of four generations he was the kindly historian

Perhaps he had loved some human creature less somewhere in the shadowy past, but certain it was that no human thing was as dear to him now as "William," and "William" knew and showed it, if ever he did. Their love for each other was a proven and if you asked about Old John's way of life, you were always told that he was a "home-bird" and lived all alone with his horse—the "Old Barn." His collecting of junk was little more than an excuse for being neighborly, for he was anything but a misanthrope, and, if he loved animals more, he loved his fellowmen too, and took a fatherly interest in the gossip of their lives. Old wives would



ing their troubles to him as he sat on his porch at their house doors, and he was always at their service to do their little shopping for them, on his visits to the little neighboring town where he disposed of his multifarious collections. Of the love affairs of four gen-



April ends with pitiful broken promises of spring

ations he was the kindly historian and only half-a-dozen of the very oldest graves in the churchyard were older than he. His junk-shop, therefore, you will see, was of the nature of a hobby, a form of dilettanteism; but, at the same time, it had one serious object, which on one of my visits to him in his old barn, he confided to me. He was saving to buy—what do you think? Well, wait a minute and I'll tell you.

From the main barn he had partitioned off a tiny room, furnished with a truckle-bed, a cooking stove, and pegs from which hung his tique wardrobe. On a rough shelf were a few battered books—a treatise on fariery, a "Pilgrim's Progress," an enormous old Bible, which I suspected of containing his family genealogy, and a collection of farmer's almanacs. A print of Lincoln was pinned up on one wall, and there was an old musket leaning in one of the corners. As one sat on the one chair and looked out into the dusty barn, the dark haunches of "William" protruded from his stall, which was close up against the little room, divided only from his master's bed by a partition, in which there was an opening through which "William" could thrust his head when he had a mind to, and the old man could stretch out his arm and pat him in the belly night. The rest of the barn was crowded with various litter, old iron, newspapers, and so forth, carefully sorted out, after a kind, and where the light came in from the great open door, Melchizedek known as "Mel." or short—a setter of great age and wisdom, meditated in the sun.

To celebrate my visit, the old man had procured from some dim recess a jar of his famous cider.

"I don't use it myself any more," he said, "it seems too strong nowadays for my old joints"—and, for sure, it was a potent material, I can attest!—"but, as this is a special occasion, I will join you in a little Jamaica



The starlings are back again

m. Good old Jamaica is hard to get now. No one seems to drink it any more, except me and there an old fellow like myself. But here's nothing like it for old bones, 'specially if you're a bit rheumatic."

So we pledged each other, and presently any illness that had been troubling the old man's leg left it, and he talked, told me of his boyhood, talked more about himself, as he did afterwards, than he'd talked to anyone

for fifty years. I was glad to flatter myself that all the liking had not been on my side. It all came of "William" pushing his head through the partition and joining in the conversation with a friendly whinny.

"Wonderful things, animals!" said the old man, "far more human than you and I, if they could only speak. And when you come to know them, they speak as plain as anyone and lots more sense. Even in hogs there's a sight more sense than most people think to. But, of all animals," continued the old man, taking a sip at his old Jamaica, "of all animals, my favorites are elephants."

"Elephants!" I exclaimed in some surprise. Somehow, the old Arcadia barn had not suggested elephants.

"Oh, yes!" he replied, "I've had several elephants in my time."

"You don't mean it!" I said. "How in the world did you come to take up with elephants?"

"Well, its long ago," he went on, "goes back to when I was quite a bit of a lad. I might say that the whole course of my life was decided by an elephant." I waited while he drew a few puffs at his corncob.

"It was this way. As a boy, I wasn't a great one for school. Birds' nesting, and hunting was more in my line, and putting up my fists, and yes! running after the girls. I was more often to be found at fairs than at the schoolhouse, and many a good licking my old dad used to lay on my shoulders, till they got too broad to mind them. And of all things I loved a circus. Traveling menageries were more in fashion in those days, and one couldn't come within twenty miles with-



He was a "hermit" and lived all alone with his horse in the "Old Barn"

out my being off after it, licking or no licking. Well, it happened when I was about fifteen, that I heard of a show a little back from where I lived, and, of course, I up and cut away. Now, as luck would have it, just as I got to the village, I found the place in no end of a commotion. The elephant had broken loose and the keeper could do nothing with it. Just outside the village was a pond. And there, up to his knees was master elephant spouting the dirty water all over the folks, and bellowing ever so. The whole village was out and drenched to the skin. And there on the edge of the pond stood the keeper calling to it and holding out a big pumpkin to tempt it with. Elephants, you must know, are great ones for pumpkins. But no! The elephant wouldn't budge, and went on squirting the water about like a water spout."

The old man paused to lubricate his tongue, and set his pipe going again.

"Well," he continued, "I don't know how it was. I don't understand it to this day, but suddenly it came over me that I could manage him. 'Give me the pumpkin,' I said to the keeper. 'What do you know about elephants?' said he. 'Never mind, let me have a try at him.' 'You'd better be careful young fellow,' he said, 'he's killed two men already.' 'He won't kill me!' I said. And the Lord knows why, but I seemed so confident, that the man gave me the pumpkin and in I stepped to the pond almost up to my middle, holding out the melon. 'Come on, old gal,' I said, 'What's the matter with you?' The folk all shouted, 'He'll kill you for sure, you young fool!' but you'll hardly believe it, and I know no more than you how it happened, but when he sees me, the elephant held his



He was a learned authority on the raising of hogs

trunk quite still, and gave me a queer look out of his wicked little eyes for full half-a-minute. Somehow I wasn't scared. I seemed to feel we were going to be friends. Then all of a sudden, as meek as a maid, he reached out his trunk and took the pumpkin and down with it into his great mouth. Then before I knew what he was going to do, and you may bet I thought it was all over with me, he stretched out his trunk again, wound it round my waist, and lifted me, as gently as a woman holds a baby, right up on to his back, and marched right out of the pond home to the village." I couldn't help smiling, and Old John saw me.

"John, you're a wonder!" I said.

But the old man looked a little sternly at me, and affirmed the truth of his story so convincingly that I was ashamed of my momentary scepticism.

So true, indeed, was it, that, when at last the time came for him to return home, nothing could keep the elephant from following him; and finally in despair the circus manager offered to engage him to go along with the show. Anything more after the boy's roving heart can hardly be imagined, and young John jumped at the offer.

Thus had begun his wandering way of life, and he had gone on wandering ever since. Seven elephants had during this period been his bosom friends, and now, in his old age, his fancy was once more turning toward the gigantic pets of his boyhood. To add an ele-

(Continued on page 69)



The cherry-tree that shadows my window

# MY ESCAPE FROM HOUSEHOLD DRUDGERY

*A Personal Experiment in Domestic Efficiency—with Some of the Results*

BY MARY PATTISON

Ex-President of the New Jersey State Federation of Woman's Clubs

Illustrated with Photographs



T

THE need for a Declaration of Independence in home management had never been made manifest to me until I found myself suddenly occupying an executive position. Then I discovered that money, time and health were the three factors this new work of mine demanded, and was confronted by two apparently incompatible obligations; on the one hand were my personal and domestic duties, on the other were the newer activities imposed upon me as President of the State Federation of Woman's Clubs.

Under my existing arrangement of home obligations, it seemed impossible for me to crowd in another duty. I had either to engage more servants, or to find some other way out of the difficulty. Additional servants meant more time in training them to better ways of procedure, and a double expense to the home. So I began a systematic stock-taking of those responsibilities which were already overbalancing my energies and resources.

I came to the conclusion that absolute self-independence was as necessary to me as the manager of my home, as it was to any other manager in any other position of trust. This was the goal toward which all my energies must be directed, and for this end my success was dependent upon two factors. The first was the reorganization of methods of housework along modern scientific lines; the second was the elimination of all non-essentials.

The reorganization of housekeeping methods is best effected by the installation of time, labor and money saving devices throughout the house, but mainly in the kitchen, which is woman's domestic laboratory, and the pivot around which the rest of the house revolves. This method seemed to me practical and I resolved to give it a trial.

In the eliminating of non-essentials I also began in the kitchen. I had, as I soon discovered, an accumulation of useless cooking utensils. There were some iron pots, heavy to lift and hard to clean, which I disposed of, not without some misgivings, for they were almost family heirlooms. I also put away all the unused pieces of old china, many of them left from my mother's and grandmother's pantries. I was surprised to find the time saved by this simple change in the order of things. The old keepsakes were better cared for than when exposed to continual view, and there was no dusting, washing or bothering with things seldom used.

In order to discover just how and why conditions had developed into their present form, and why the cost of living became greater continually, I decided to try the work myself. I discharged the servants as a starting point for investigation. Obviously this was the most direct, and indeed the only way to realize the desired funds to carry on my work as President of the State Federation. In addition to the saving of three servants' wages, the difference in monthly bills was immediately noticeable.

My kitchen was large, and the labor of preparing a meal left one physically exhausted.

When I wanted a spoon or a fork, I had to walk to one end of the room, for a towel I went to the other side, for a pan somewhere else. There was coal to carry up from the cellar, ashes to carry down; there was dust continually and a fire that would go out. The confusion was maddening and the arrangements seemed the worst possible.

As I stood one day in the center of the pantry, I was suddenly seized with the idea of turning it into a kitchenette. My pantry was of good size with china closets built in. There was a sink, with hot and cold water supplied from the cellar. A large built-in refrigerator was already in place there, connected with a drain into the cellar and supplied with an outside door through which ice could be put without the inconvenience of carrying it through the house. I had gas and electric connections made at once. Since that time, I have been able to prepare all my meals in the kitchenette. A small gas stove with broiler and portable oven, I find sufficient with the use of a fireless cooker. The stove is placed on a shelf to obviate leaning over. The oven door is glass, doing away with opening the door so often at the waste of energy and heat. Now, when I stand in the center of my kitchenette, I can put my hand on anything needed in the preparation of a meal by the simple act of turning. The folly of walking miles, back and forth, day in and day out, is dispensed with.

Having made this beginning, I began to realize as never before, the meaning of common-sense organization of home duties. With the money that had previously gone to support the servant system, I installed, from time to time, new and modern conveniences which mean an economy of further expense and time. I began with the kitchen, then went to the laundry, and finally through the entire house. At the end of the first year, I owned a dishwasher, a washing-machine, a vacuum cleaner, a fireless cooker, electric irons, and many other modern appliances, not the least useful of which is the dustless mop.

## Unpleasant Duties Eliminated

The old-time household duties also disappeared to a great extent. Scrubbing was no longer a necessity. I found a waxed floor, with simple but effective rugs, just as practicable as in other parts of the house. The next step was to eliminate that second frightful bugbear of housekeeping—washing the pots and pans. No dish or kettle used in cooking was allowed to become cold before being washed with a combination wire and bristle brush. The hand thus came in contact only with the handle of the vessel, doing away with the most unpleasant part of dishwashing, while the immediate cleansing minimized labor by preventing particles of food from drying and sticking to the sides of the utensil.

Table tops of glass and marble also helped to reduce labor in the kitchen. These were constantly kept spotless by the free use of paper napkins as "wipe-up rags." The employment of paper is one of the most valuable means of saving work. Paper napkins when bought in quantities are very cheap, they are

absorbent, easily handled and may be quickly disposed of.

Another of our schemes was to have all garbage instantly dropped down a tube from sink to an incinerator in the cellar, doing away with that most unpleasant chemical combination of a mixture of nondescript scraps, so unpleasant to the senses of sight, smell and touch. We have not as yet reached Mrs. Rorer's ideal of minimum waste, but are striving to approach it, for therein lies other real source of economy.

A great deal of dirt, and the labor of moving it, was prevented by having all vegetables washed before they were brought into the house. To this end I devised a little table near the pump on the back porch, a step from the garden. We live in the country and grow some of our own vegetables, the principle of leaving all possible dirt outside is one that could be applied almost everywhere. All market deliveries were left in basket just inside the door, obviating the running in and out of delivery boys.

Keeping the silver clean was one of my greatest difficulties. After considerable thought, I invested the first fifty dollars saved in an electric buffing motor which, I thought could later be used for other purposes. In my effort to have it strong, I chose a too powerful one. It proved dangerous to stay in the room with it while in operation, for it threw small things, such as salt cellars and spoons, wild about in the air. I again began investigations, however, and finally succeeded in finding what seems to me to be the best general machine for all domestic uses.

This electric motor, which approximated my ideal, was used with different attachments to perform many of the duties of ordinary housekeeping. Merely touching a button did away with much of the drudgery of the past. Before long it became almost a personality in the household. "James the Great" named him, because he surpassed the most efficient butler in thoroughness, dexterity and swiftness. With his assistance I can myself perform all the duties attendant upon housekeeping in less time than it would have taken me to tell the three servants what was to be done.

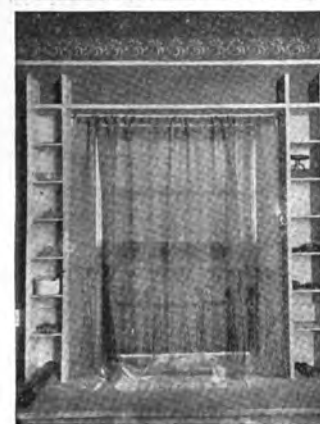
The motor is light enough to be moved any part of the kitchen or throughout the house. Independent of all attachments, nevertheless can be turned to any sort of work. Nothing is too heavy or too trivial. A simple cord connection with an ordinary six-candle-power outlet gives the necessary power. Thus equipped, what does "James the Great" not do? Roll him to the coffee mill and in less than a minute he will have the coffee ground for breakfast. He freezes ice-cream for dinner in six minutes after it has been put into the freezer; he grates cheese, chocolate on baking day, chops meat, polishes silver. Place him in contact with the suction sweeper in any room which has an incandescent lamp attachment and he will clean the house. He does not object to brushing shoes, or even to doing the family washing for part of his equipment is an electric tub.

This last device made it possible for a woman to do all our washing and ironing





I Can Put my Hand on Anything Needed in the Preparation of a Meal by the Simple Act of Turning



It Allows Each Person at the Table to Serve Himself in Turn and Does Away with Passing



The Oven Door is Glass, Doing Away with Opening the Door so Often at the Waste of Energy and Heat

In Planning the Kitchen Beautiful I Tried to Utilize every Corner for Convenience and Good Effect

Roll him to the Coffee Mill and in Less than a Minute he will have the Coffee Ground for Breakfast



The Opening of this Experiment Station in June this Year Cleared the Way for the Wider Application of Household Theories and Practices

one short day (which hitherto had been a matter of three days at least). Such a condition was furthered also by our dispensing almost entirely with table linen, substituting doilies, paper napkins and towels, and by choosing such garments to wear as needed least time in laundering, such as silk, lisle and crepe.

By doing away with all the unsightly dish-rags, towels, scrubbing brushes and the usual clutter of cleaning materials, I prepared a way to achieve "the kitchen beautiful." Of all the rooms in the house, it is the one that belongs most particularly to the woman; it should be pervaded by an atmosphere of comfort, restfulness and exquisite cleanliness.

In planning the kitchen beautiful, I tried to utilize every corner for convenience and good effect. I was especially intent on making this part of my home the most attractive, with a harmonious color scheme carried out in detail. The walls were done in a silver gray. The woodwork was painted white, with all dust-catching edges out in black. A border was stenciled in white, black and old red, in appropriate designs. The curtains were of silver gray scrim, stenciled to match the walls. The floor was stained, finished with varnish and waxed.

### Kitchen Work in a Drawing-Room Gown

My reforms made it possible and safe to go about kitchen work in gowns of suitable material for the drawing-room, even with a train. Largely for convenience, however, I designed a sort of protective uniform. It was more like a studio apron than the usual "old plaid badge of servitude" seen in the kitchen. Most of us women have had sad experiences getting hurriedly out of such a garment. To obviate this need, I made mine an easy slip-on, fastened with a single button in the back, attractive and artistic. The cap was modeled from a Liberty cap, that it might serve not only the necessities of practical usefulness and beauty, but also that it might be a symbol of the liberty we were working to secure for woman in the home.

I was not alone in my work for domestic independence. The Chairman of the Department of Home Economics of our Federation of Women's Clubs had suggested to the State organization the need of an experiment station for home economics, thoroughly outfitted so that devices could be tested, foods examined and reports given. No longer needing the servants' quarters, I offered the four rooms and bath, which they had formerly used, to the Federation for one year for this purpose.

The opening of this Experiment Station in June this year cleared the way for the wider application of household theories and practices. Housekeeping is there to be made a study, and the enthusiasm of the hundreds of women who attended the first lectures and demonstrations shows the interest in and value of modern methods. Questions will be answered after practical tests and thorough experiments. Domestic worries and uncertainties will be subjects for solution. The business of housekeeping is largely made up of trivialities, hence nothing is too small to be investigated, nor, on the other hand, is any difficulty so large that we do not hope to sift it down to its causes and find a remedy.

The establishment of this Experiment Station was not, to be sure, accomplished without difficulties and criticism, such as, "domestic independence is not practical," "the devices are too expensive," and many similar strictures. I can only answer these by pointing to what my unaided or servantless efforts were able to accomplish by the reorganization of my own home along lines of efficiency. The first year of my work in the State Federation ended with a record of visiting and addressing forty clubs, attending eighteen committee meetings, traveling 5,780 miles, writing about twenty-five hundred letters and postals and sending numberless messages by telephone and telegraph. In addition to this public work, I did all that was necessary in a large country house, had under my care a family of

four, and fulfilled all the social obligations devolving upon a member of a hospitable community. I also bought many new and interesting articles for the house which would not have been possible or even safe with the average servant; did not spend one penny for house repairs; brought the cost of everything down, even the coal for the heater; lived better, and did not have a day's sickness to record.

As a means of securing independence in my own case, there has been worked out a daily program. In presenting it to the general reader as a possible suggestion, it is with the understanding, of course, that all homes differ, and that only the universal and underlying principles are the same.

Our train service makes it necessary to breakfast at seven o'clock. Having arranged the table as much as possible the night before, we are ready for breakfast in the morning in from two to fifteen minutes. Fruit, cereal, eggs if desired, with toast and coffee prepared at the table on electric devices, constitute the meal. The coffee is filtered into a thermos jug and remains hot until any hour it may be desired. Such a meal, served for four, is readily cleared away in from fifteen to twenty minutes. Taking a few minutes to run over the floors each morning with a dustless mop reduces special cleaning times which are again minimized by the use of a vacuum cleaner, on no special day, but whenever found convenient. The beds have by this time been aired for an hour or more and are ready for spreading. It really takes one person just four minutes to make the ordinary bed. The tidying-up process is made simple by cultivating the habits of the family so that each looks after his own bath-tub and basin, clothes, etc. A forethought for the evening meal as to soup, meat, or vegetables, by putting them hot into the fireless cooker, made it practical for me to take the 9:15 train to any part of the State when necessary, or to attend to Federation work accumulated at home. A simple luncheon was left ready to serve—salad, soup and cold meat left from the night before. Upon the arrival of the evening train, if I had spent the entire day away from home, it was a simple matter to take the dinner, thoroughly and deliciously cooked, from the fireless cooker.

### The Mechanical Dining Table

We devised an interesting arrangement for the family table service, adapting and combining to our special uses an efficiency table seen at the Engineers' Club of New York City, and an English breakfast stand, known as "The Susan." Our device consists of a round flat board so constructed as to revolve upon a pivot placed on a pedestal in the center of the table. It allows each person at the table to serve himself in turn and does away with passing. The top of "The Susan" is high enough above the top of the main table to leave space for salad and desert beneath it, veiled from view by a lace cover until time for serving. This arrangement, together with a wheeled cart upon which is placed an electric heater, makes it possible to conserve all the essentials of comfort with no crowding of dishes, reaching or passing, everything ready when wanted, the esthetic side maintained, and above all, no silent images moving about, imposing a feeling of constraint. It takes thought, of course, to work out menus best adapted to the scheme and to be thorough in planning all that will be required at each meal so that no one need jump up. We can sit about the table as long as we chose, knowing that we keep no one waiting but ourselves.

While our plans had been carried out up to this point with gratifying results, we had not tried them out except in a small way. Would our methods be equally satisfactory in the handling of bigger situations or a larger number of people than as yet had come within the scope of our management? A chance to make this test soon came to us.

Our daughter was to have a birthday, and in my double effort to please her and to prove that my system had in no way interfered with

the traditions of our home, I asked her what sort of a celebration would please her most; she could have anything she wanted. Some what to my surprise she replied, "A great big dinner party of about twenty people, more people to come in the evening and let me choose them all."

I found that her idea was that we could easily hire a cook and some men to serve and it would not be any trouble at all for mother. But that was not the way to develop my plan. I was on my mettle to do this thing all myself, without extra work or fatigue, and this is how I proceeded.

Beautiful table-linen is, and always has been, a joy to the housekeeper, but it requires careful laundering, and that was just what I wanted to prevent in my plans for the dinner. I had seen decorative paper used for a lot of foolish superfluities, costly and generally inartistic, adding to rather than reducing one's cares. Why not make it serve a purpose and meet the needs of such an occasion as this? Three large white crepe paper table-cloths such as may now be purchased almost anywhere, covered our great table beautifully with garlands of feathery green at the piecing and a huge basket of lovely garden roses in the center. The beginning was made. Splendid large dinner napkins were found thirty inches square, in heavy, velvety, white paper as well as imported paper plates in all sizes a choice of decorated or undecorated. The tumblers and silver, of course, were indispensable.

### An Automatic Dinner Party

The next consideration was for a menu that would take care of itself after being prepared. Here the fireless cooker was brought into use. Solid jelly bouillon was turned out two days before the feast, leaving the cooker free to roast two boned hind quarters of spring lamb, and boil some prettily cut string beans and rice. The rolls and cake were made by a woman in the neighborhood. A dainty appetizer, grapefruit, a "delectable salad," salted nuts and bonbons, with a tray of chocolate parfait and cake, completed the feast. Coffee was served from a thermos jug in a tea cart in the drawing-room.

Place cards showed the destination of each guest and the beginning was simple. The tiny bouillon bowls were left on the table near the tumblers. As the other courses progressed, the used paper plates were passed to me from either side of the table and disposed of in a quaint old Dutch basket, so arranged as to take charge of the silver in a separate compartment. The passing of the plates made some exercise for the guests, especially those nearest the basket end, but nobody seemed uncomfortable or unhappy. A wheeled cart at the host's left disposed of the meat and vegetables at the proper time.

After the guests had left the dining-room there was nothing to need attention except to place the glasses on the wheeled cart, carry the basket of silver to the dishwasher, and bundle the paper table-cloths, napkins and plates together for a morning fire. To do this, and also to reduce the table to its original size, took two of the more intimate guests exactly eight minutes. The room had thus been transformed with almost no effort and we were ready to receive the other guests of the evening. The refreshments, served later on paper plates, consisted of ice-cream frozen by the electric motor, cake and punch.

It was all pronounced a success, and was considered especially wonderful by many who were accustomed to being waited upon on every occasion. One woman declared that she had never felt more freedom or comfort in any house in her life. No one seemed to suffer from the absence of servants, and there was very little more for me to do than there had been on previous occasions, in merely adjusting the servants' misdirected efforts. I had, besides, the infinite satisfaction of having taken myself the first steps in proving the possibility of Domestic Independence through a different and more efficient management.

# THE MESSENGER

BY D. O. EDSON, M.D.

Illustrations by PERCY F. COWEN

I T is seldom that a man is flashed before the world an infraction, a prodigy, proclaiming out of time and generation truths yet unthought beyond their being listed on the great sheets of mystery. I say seldom, yet there have been such, there are, and will be always.

Fortunately, it is not a calling, a profession, to be put on like a suit of clothes, for were such the case, doubtless few would don the uniform, for the titles it has carried with it, like all titles, symbolize the common opinion of the world. In the past they have ranged all the way from heretic to witch, while the present still stigmatizes them as visionary and fool.

Jimmie Cronin was a fool. At least, in the eyes of his father—Jim Cronin, livery stable keeper and horse trader—Jimmie was a fool. To his mother he was a little angel slipped through the crack of dawn, where other angels must still in awe be standing. To both father and mother he was an only child; an immeasurable measure, made doubly large by delicate health and gentle ways. From the top of his misshapen head to the tips of his fine pointed fingers he was delicate. His life was spent in the company of his mother, where the gentleness of one reacted on the other until mother and child lived in an atmosphere seraphic. So pervading did this atmosphere become that when three holidays happened to range themselves in line and Jim remained at home, he, Hayfoot Jim—Old Boss Cronin, would take upon himself almost cardinal virtues that nothing but a horse trade would have disturbed; horse trades were, therefore, the saving clause in Jim's life and kept him a good provider.

There is no way of knowing when little Jimmie's head began to work. Lying in his mother's lap, with his big brown eyes looking up into hers, he would listen to the songs she crooned, never sleeping in the daytime, but always listening with smile of love or frown of perplexity. And the mother, from watching that big face, so full of wonder and faith, read the deep recesses of motherhood tapped to the full mysteries of maternal joy. Tears, silent tears, of something joyful beyond other expression, were hers. And Jim—Hayfoot Jim—coming in to his midday meal, would often say: "Leaking again, Mother! I declare you leak worse than an old boat"; or, going over to where mother and child were seated by the window, where the soft light of spring or the golden shafts of fall came in, he would draw up a chair, and seating himself directly in front of them, would watch the big misshapen head and delicate hands until—well, like an old horse trader who finds his trade beginning to show up weak points, would rise from his seat to voice the subject beyond the storm center—"Well, Mother, how about dinner?" or, shaking his head, he would say, "Nix on the horse business for him, Mother."

And the four seasons came and went while Jimmie crawled himself into boyhood, where they shortened into two, while he questioned himself into youth and his mother and Mary Sharp, the servant, into fertile imagination that brought with it the reward of broader horizons.

Flowers formed the subject that filled this little misshapen head that grew like a pumpkin on its thin stalk. Toddling about the house with this ever-growing member, Jimmie looked to every one but his mother and Mary



But flowers to Jimmie were humans; they ate and drank and grew up like people

Sharp a deficient. To his father he was indeed a fool, but never was there a moment when those little arms were not welcome to reach about his neck or that heavy head to rest upon his shoulder.

But mother, Mary Sharp and flowers were the whole wide world to Jimmie, and flowers were everywhere in and about that little house above the village. In summer they bloomed and flourished all about the place, but chiefly behind the house where their narrow strip of land extending back slipped down a slight incline to a narrow trickling stream that seemed to linger by twist and bend before it straightened out to hurry down the valley, past the village and the livery stable.

In winter, in every corner of that little house where a beam of light could find its way, flowers bloomed and grew with Jimmie asking questions, directing them quite as often to the flowers as to Mary Sharp and his mother: "Why are these blue and these red and those white?" he would ask, pointing. "Each flower, Jimmie," his mother would answer, stopping in the midst of some work to place a hand each side of the heavy wobbly head, "chooses its own color; some day mother will let you see all the colors they have to choose from, in the morning when the sun is rising"; and Jimmie never forgot that answer. At other times, perhaps to Mary Sharp, it would be—"Why do things fall down? Why don't they fall up, Mary?" until it was easy to see Jimmie was a fool.

Once his father found him behind the house industriously throwing stones in the air with one hand, while the other he swept

beneath them trying to find the string that pulled them down; and all the rest of that day Hayfoot Jim was depressed.

But flowers to Jimmie were humans; they ate and drank and grew up like people.

When Jimmie was ten he had read all the simpler works on horticulture and some of the deeper scientific ones he had culled from the lesser works as references.

The only people with whom Jimmie would talk unreservedly were his mother and Mary Sharp. With these two loving souls long confabs were held, with Jimmie listening and questioning, occasionally stimulated to some long speech, throaty and muffled by the big tongue and malformed mouth, almost unintelligible.

His out-of-door life was spent in his garden back of the house; seldom was Jimmie seen in the front of the house, where the main road leading to the village and "the street" passed close to the veranda and the swinging gate.

It was not alone at the suggestion of Hayfoot Jim, or even Jimmie's mother, who had seen and felt the pitying looks on the faces of those who passed that this deficient, this monstrosity, was kept in the background. Jimmie's choice was there among his flowers, to talk to, to play with. Roses, Lilies and Geraniums were the three families that dwelt there, named with surnames; their offsprings as fast as they appeared were given Christian names. Here was Mrs. Whipple, with her gorgeously attired family all in pink, geranium pink. There by the fence, arranged in rows wide and far apart, so that he might



drag in his little chair to sit upon, was Mary Sharp; and Mary Sharp, too, was scandalized to see her ever-increasing family hovering about her—roses blooming—in total disregard of social amenities; while the Lily family arrayed themselves on the other side of the little river crossed by a bridge, a rustic affair fashioned by his mother and the capable hands of Mary Sharp.

When Jimmie was twelve years of age two strange things happened in that garden: a lily, transplanted to a box, grew to a height of twelve feet and then shot out a bud that never unfolded; it looked like a single banana. In a box placed next to the fence a geranium started to grow, sending out tentacles that gripped and climbed until it covered half of it; then it shot out a single bloom as large as your hat, and gray pink in color, a geranium bloom the size of which had never been seen before. When Jim's wife first showed it to him, he said: "A roan flower, eh?" and then as he looked at it, his face sobered as he thought of little Jimmie—a monstrosity, too. Four days later the plant collapsed like a punctured bladder, staining the fence and ground with an ooze-like anemic blood, and everything within a radius of ten feet died. To Jimmie it was different from that time; he had fed the plants salt as he had seen his father salt the horses. Then it was as though a death had occurred in the household. Now it was different. "Why?"—was the word that echoed through that misshapen head, that silent brain.

With books and a microscope—the one thing he wanted and got that Christmas—he slowly and methodically toiled, filling reams of paper—that but added to his father's hopelessness when he tried to read them—until he had classified a foundation satisfactory to himself, a basis for the work he now silently buried himself in.

Then the winter came with all the flowers again in the house, but now many of them had their roots confined in a meshwork of wire to cling to. Jimmie could now either lift them out of the loose earth without injury or wash all the earth from about their roots to give them other earth, prepared like food.

In the kitchen he would often stand beside Mary Sharp or his mother while they baked, incinerated and sometimes boiled mixtures of earth, lime, powdered stone, and even meal and salt, for the childish game the little fool found such enjoyment in.

And Jimmie's toys multiplied like a young millionaire's. Mary Sharp vied with father and mother to make pleasant what they all felt secretly was to be the little derelict's short visit. For months the saving of sixty dollars was the greatest happiness Mary Sharp ever experienced, to buy him the little miniature X-ray machine he wanted. The catalogue, with an illustration of it, was Jimmie's constant companion. Twenty times a day he would take it from his pocket when alone to look at, to think about. At night Mary Sharp would surreptitiously steal into his room and take it from the little side pocket of his coat to the kitchen, where she would study it quite as interestedly as he. Its number and its description, together with the name of the maker, she carefully copied. Each night for months it was recopied, revised and verified, that no mistake might be made in so important a purchase as involved sixty dollars. Finally it came, and with it Mary's arms about the little derelict's body and a heavy head resting on her motherly shoulder while she cried with the deepest volcanic enjoyment. The gods of Olympus were holding Mary as she was holding the little deficient.

In a room formerly the parlor were Jimmie's toys—a microscope, X-ray machine and a spectroscope. It was from his mother, the spectroscopist. The letter that had brought it read: "Please send one of them toys number 116 on your catalogue as soon as possible. Be very careful about packing it, as twenty-eight is too much to pay for a broken toy." It was addressed to an optical company, one of the largest in the city. In the window

of this room were now arranged Jimmie's flowers, their roots twining in wire meshwork like tendrils on a lattice. He washed them; he fed them; he tended them; just as his mother and Mary Sharp tended him. The flower doctor was the sensitive plant. Jimmie brought it each day to them, leaning its delicate leaf in contact with each plant until it gave some sign that Jimmie quickly interpreted.

Papers began to accumulate beside his microscope, reams of carefully written matter interspersed with figures; little signs and strange hieroglyphics his mother allowed no one to see; they were kept as much in seclusion, these harmless little things, as the little deficient himself.



He slowly and methodically toiled, filling reams of paper

He was an insatiable little reader. "A reader of words," his mother said, "words without meaning just like those reams of paper accumulating beside his microscope." Jim—Hayfoot Jim—tried one day to struggle through some of those papers. In a prayerful frame of mind he read: "There is an order never disturbed in organic and inorganic matter; it is ruled by undeviating law. Matter has sympathies and antipathies which may be expressed chemically. If a solution of common salt and sulphate of soda be mixed and the fluid of it be evaporated, it will be found that the two salts have rushed together, mutually attracted, forming a crystal always the same, with the same angles and the same number of sides, never forgetting. Throughout Nature in everything, we observe this order of action; abhorring, repelling, or uniting, affinizing, as it were, each in his turn worshipping the creature of his choice." Jim—Hayfoot Jim—took a long breath and continued: "The result of this is seen in the beauty of plants, where atoms affinize with atoms to build stalk and stem, arranging themselves to form little fine tubes—capillary tubes—whose power it is to lift water above its level, selecting and carrying other atoms to shape and form themselves according to their unalterable law, their unchangeable desire; mounting higher and higher where each atom calling to its mate rounds out by affinity and love a very deity. So throughout the world of organic and inorganic matter, there is choice, and choice that illustrates the perfect unity that pervades the works of Nature. Is not this intelligence?"

That was the last straw with Jim. "Poor little Jimmie!" he thought—"plants with intelligence! Gee! it's hard—hard." He went to the kitchen, took up his hat and sauntered back to the stable feeling old and depressed.

Once, when Jim came home to dinner rather earlier than usual he found his wife reading those foolish sheets. "Don't, Mother, don't," he said, as he placed his hat on the glass globe that covered the wax flowers on the mantelpiece, "it will only make you blue." Then, "How about dinner?" he asked.

"Go right in the kitchen, Jim; it's on the table," she said, then continued with the foolish sheets. "Those who study Nature," she

read, "have said there are but two divisions: the organic and the inorganic. There is yet another tangible force which is neither to be tabulated organic nor inorganic; it is light. Light contains all color. Light, like everything else in the world, has its antipathies and affinities. A spectral color is welcome here, rejected there, until in floral life each flower proudly exhibits its selection, fearless in its choice. Color is but borrowed, loaned like life that comes and goes; at night in the darkness there is still the plant, but there is no color. When life departs there is still a body, but there is no intelligence!" A Jimmie's mother read the meaningless word while thinking of her boy, the little deficient whose delicate hand had traced it all and the appended funny hieroglyphics. Empty letter and arithmetical signs of plus and minus and other strange devices. And all this time flowers were growing, strange in shape and still more strange in color. Over by the window a rose screened from the direct light of the sun shot a single bloom towering above its leaves—the rose was green, water-green in color.

Jimmie Cronin's stack of papers beside the microscope often thinned, like his plants when pruned, but only to grow again to greater volume. His little X-ray machine now buzzed with greater frequency, while its strange purplish light, passing through the spectroscopic, shot colored pencils of light straight into pot or box that held a plant. Seated before the table and his microscope, whose lower lens had been removed, replaced by a bit of paper, moistened from time to time from the contents of a glass jar beside him Jimmie would gaze by the hour into the earth of a potted plant, alternately looking up to make delicate tracings on a pad beside him on the table. These he colored, and always the color he used was the same as the bloom of the plant, or where there was no bloom and it appeared later, the color was the same Jimmie had chosen in his tracings. And these slips, torn from the pad, he would carefully pin to the accumulating manuscript, marking it "Organic and Inorganic Equivalents."

When Jimmie was fourteen years of age he developed a cough. His little body, already small and shrunken, seemed to wither under the hammer blows of it. When a paroxysm would seize him, Jimmie would grab his head with both hands and run in fear to his mother or Mary Sharp. With his little arms about their legs he would brace himself while mother or Mary Sharp would hold the big misshapen thing so insecurely fastened to the childish body. With the first paroxysm, they thought it might have been due to something Jimmie had eaten, but when it persistently grew worse, they sent for the doctor, reluctantly, for Jimmie didn't want him, he didn't like him.

The doctor used to say: "Come, little boy, put out your tongue," and "Now, run along, little boy, and play with your toys, I want to talk with your mother."

When Dr. Perkins arrived Jimmie was in the kitchen having a paroxysm, and clinging to his mother. The doctor had entered through the kitchen, having tied his horse in the rear of the house; it was late in the afternoon, and fall. Blow after blow shook the little framework that tried to steady itself beneath the heavy load preciously held in his mother's trembling hands. The doctor slowly pulled up a chair and straddled it, his hat still on, looking over the back of it: he was chewing something. Then Mary Sharp came rushing into the room, her face distorted. She dropped on her knees to the little back, her big hands went about the narrow chest, her heavy thighs pressing steadily against the trembling legs. Then the paroxysm passed. Mary and his mother, still excited, wiped his face and hands that were covered with perspiration. He now sat in his mother's lap, his head against her breast, breathing hard, as though quite exhausted. Mary Sharp was warming a cup of milk in a sauceman right on the coals with the lid off.

Whooping cough," the doctor said, "and it will break his neck, sure."

Jim Cronin, passing the house and seeing the gate open, tied his horse and came in. As he entered the kitchen, his wife looked up, ears in her voice, and said, "It's whooping cough, Jim," as she would have said "He's bad." Mary Sharp was pouring the milk in a cup. She took it over to Jimmie, who drank it, a sip at a time. She said, "Never mind, Jimmie, I had it once."

The doctor rose from his seat, still chewing. "It'll break his neck, sure, Jim," he said.

Jim beckoned with his head for the doctor to follow him out of the kitchen, through the parlor and onto the front porch. Out on the porch Jim stopped. He was looking across the road at a pasture, where cows were grazing at the frost-stung grass. "Well, you see, Jim," it was a doctor who broke the silence. "I could rig up a brace, a sort of jury mast to support it, but I don't know as I'd advise it—it's the easiest way out you know." Then he waited, long time, chewing and looking out over the field, too, as though they both held the same view. They knew what to do better than the women. Jim's hands were in his pockets, his pockets; he was taking the doctor in, through the corners of his half-closed eyes: "How long will it take to make it?" he asked.

"Oh, half a day."

"All right, go ahead and make it." He had ignored the doctor's insinuation and advice, but he didn't forget it.

The doctor shrugged his shoulders and went down the steps slowly. When he was about to round the corner of the house to where his horse was tied, Jim called to him from where he stood with his eyes still half-closed: "I've got a horse for you," he said. "Oh, have you? Good! How much?"

"Hundred and fifty," Jim replied; then added, "he's just what you need."

"You know my price, Jim,"

the doctor had turned to face him, his hand now resting on the railing at the side of the porch on a level with his chin. "Hundred and twenty-five is the best I can do," Jim hadn't shifted his position.

"Hundred is all I can afford," the doctor said.

"How much do I owe you?" The doctor was going to get that horse if Jim had to give to him.

"Well, Jim, with the brace, about twenty-five."

"How much without the brace?" With exception of Jim's lips, his expression didn't change; he had gotten a trifle inner.

"Well, Jim, you know if you don't put it that whatever happens I'm with you." The doctor's eye twinkled as he said it.

"Send me a hundred and the brace, and I'll send the horse up to-morrow."

The doctor was smiling as he turned to leave. Jim grinned as he opened the front door to enter the house, talking to himself. And whatever happens to you," he said, "I'm with you." But no one heard him.

When Jim entered the kitchen little Jimmie was apparently asleep in his mother's lap with his big head resting against her breast. Mary Sharp was standing beside them, her hand supporting little Jimmie's chin. She drew up a chair and seating herself directly in front of them, took one of the little delicate hands in his tenderly, almost effeminately. Then, for the first time in many years, Jim allowed his eyes to rest first on

the misshapen head, then on the little delicate fingers, long and pointed. From one to the other his eyes roamed till he could stand it no longer. With trembling lips pressed hard together, his eyes suffused, he arose from his chair suddenly, convulsively. It was indeed old Hoss Cronin stirred to his depth with tender, hopeless, rebellious anger.

Two weeks had passed since the paroxysm in the kitchen. Jimmie's head now rested comfortably in the jury mast. Hayfoot Jim no longer went to the stable evenings. He sat with Mary Sharp and the mother in Jimmie's room, the parlor, with his flowers, his microscope and his other toys. Once Jim looked in the microscope that pointed to the



He took up a dozen sheets hurriedly, went over to the window and read them, every scrap

earth of a potted plant where a flower bloomed. It was a strange looking plant, as strange as Jimmie himself. It had pale leaves, thick and fleshy, with a blue flower almost iridescent. In the microscope Jim saw things flashing here and there like delicate bits of colored glass that reminded him of a kaleidoscope, a poor one too. Then a thought came to him and he looked pleased. He would buy Jimmie a good one to-morrow. The next day he brought it home at dinner time. He held it up to the window for Jimmie to look through; then they both smiled and looked at each other in a pleased manner. Jimmie patted it, then put it on the table beside the microscope.

Again winter came and the days grew short. Suddenly frost clutched at the windows and most of the days snow filled the air. Jimmie watched it all from his warm room, where the white feathery flakes, drifting in the wind, looked like steam. "It must have looked like this," he thought, "when the earth was forming—before it cooled off, enveloped in steam with the sunlight drifting through, forming a rainbow." His big projecting forehead was wrinkled in thought, studiously. "The earth bathed in rainbow light for thousands of years—the sunlight divided into colors, each on its specific errand, like messengers";—he thought—"lovers seeking in rock and chasm their affinities, to kiss and waken into life, like my X-ray spectroscope, with its colors stealing through pot and earth to stir to deed the sleeping force!" The X-ray doing in a

week the work of a thousand years. That was the time he was writing that meaningless stuff that so depressed his father. It began: "Effects are produced by necessity, absolute, unyielding iron necessity. Light—call it what you will—is not an element; it is neither organic nor inorganic; it is a thousand things, subtle as thought and life, as spirit. It contains the force that changes elements from dead to living matter, the inorganic to organic. Its thousands of gradation of color, each affinitizing with individual atoms, holds in its embrace the very shade that fertilized, as though watching over its charge, to crown with bloom of color, its work of love." Then followed on those small bits of paper pinned

to the larger sheets, hieroglyphics, symbols and signs that told how mineral potash and phosphate could be made acceptable to plants, heretofore rejected by them through the difference between organic and inorganic potash and phosphate, defied detection by other means.

It told in parallel columns, hieroglyphically expressed, its story; then summarized it, by writing: "The color that fertilized—the color of bloom. The color of bloom—the shaft of light that turned the inorganic to organic."

But Jimmie's cough didn't get any better. The awful strident paroxysms had left, but there gradually settled down a deep, hollow, racking cough that shook the little frame like a leaf in a storm. Hayfoot Jim threw all pride to the wind. Jimmie now quite as often sat in his lap as in the mother's or Mary Sharp's, crooned to and rocked. In the last six months they had grown to look alike in face, these two. The unshaven face of Jim was not unlike the gray-streaked hairy one of the little monstrosity now seated in his lap, his legs dangling halfway to the floor.

Spring came, and with it a slight improvement in Jimmie's health. He seemed to improve in bodily condition. He walked about the house with sturdier legs. He now often sat in a rocking chair outside the kitchen door wrapped in shawls and blankets in the warm rays of the sun. For hours he would bask in the warmth of it, thinking of that wonderful light stealing through blanket and wrap and flesh, to reach each atom of blood and bone.

Dr. Perkins hadn't called since that day he had said in the little deficient's presence: "It'll break his neck, Jim, sure!" In fact, he and Jim didn't even "Howdy!" as they passed on the road, the doctor still driving the old horse.

A great specialist had been sent for to see Mrs. Gardner. Mrs. Gardner was the widow of old Pete Gardner, formerly president of the bank, owner of two saw-mills, the electric light plant and the water-works. Mrs. Gardner was eighty-two years of age and worth half a million. Everybody in the village was worried about her, some that she would die, others that she wouldn't. Every boy and girl in town cherished a secret desire that she might die; something then might happen to the bank or the water-works or the electric plant; anything would be welcome.

It was Jim who met the early morning train and the great professor from the city. He was now driving him up from the depot to the big house with the mansard roof and the conservatory, where flowers bloomed behind glass, flowers to be proud of, to envy. As Jim approached his own little cottage with the great professor seated behind him on the rear seat, he saw his wife at the win-

(Continued on page 72)

# TUNNELLING THROUGH THE MIND

*Methods by which Psychologists are Able to Recover Lost Articles, Detect Criminals and Even to Cure Disease*

BY H. ADDINGTON BRUCE

Author of DREAMS AND THE FUTURE LIFE, MARVELOUS MASTER SIDIS, ETC.



If anybody were to ask me which I consider the greatest of the sciences, I should unhesitatingly reply, "Psychology." All the sciences are good, beneficent, helpful to mankind. But there is none which, for vital significance to the human

race, can compare with the study devoted to the phenomena of the mind. Especially has this been true in the past twenty-five years.

In that period came dawning appreciation of the all-important part played by the mind in the affairs of the body. In that period, for the first time, began the exploration of that vast interior region known as the "subconscious," in which, as in the depths of some dark mine, lie hidden at once the mind's greatest riches and most dread potentialities. To-day, enheartened by the discoveries they have already made, the psychologists, the tunnellers of the mind, are hard at work, constantly adding to the store of man's knowledge—and man's control—of his inmost being.

Something of the methods they use, and of the results they have achieved, is what I want to set before you—in particular, to make plain the means whereby they probe into the mind's remotest recesses, and the reasons for their probing.

On the morning of February 6, 1908, the supervisor of the Zurich hospital for the insane reported to Dr. Carl G. Jung, the head of the hospital, that one of the nurses had the preceding day been robbed of a sum of money, kept by her in a pocketbook hidden among the linen in a cupboard in her room. The nurse, a Miss Blanke, shared the room with the head nurse of the hospital and another nurse, an intimate friend of the head nurse's. As the only ones supposed to have access to the cupboard were the head nurse and Miss Blanke, suspicion naturally fell on the former, and the supervisor, who was much upset, declared her belief that the police should at once be notified.

"No, no," said Dr. Jung decidedly. "I am sure there is no need of calling in the police to settle this affair. We ought to be able to find out for ourselves, and quietly, who actually is guilty. I want you to obtain from Miss Blanke immediately a detailed statement of what was in her pocketbook—not the money merely but anything else it contained."

During the supervisor's absence, he resumed his scrutiny of some papers on his desk. To all appearance calm and unperturbed, he was inwardly seething with excitement. He could regard the theft with comparative indifference, but not so the opportunity it offered for making practical trial of a novel method for the detection of crime; a method which was invented, or at all events first applied, by Dr. Jung himself, and which is to-day being studied with the keenest interest by psychologists, jurists, and police officials in many lands.

Technically known as the association-reaction method of mental diagnosis, it is in essence a psychological "third degree." Painless, simple, easily operated, it is unquestionably far superior to the ordinary, cruel methods of the police inquisition in getting at the guilt or innocence of a suspected person. Its

basic principle is that emotions tend to reveal themselves through disturbances in the mental processes.

In using the association-reaction method, the investigator reads aloud, one by one, a list of one hundred or more words, and asks the suspect to respond, as he hears each, with the first word that comes into his head. Thus, the word "cat" may bring the response "dog"; "water" may give rise to the association "land"; and so on. In every instance, the time taken in making the responses, or associations, is carefully measured by a chronoscope, or by a stop watch.

Now, while most of the words in the list are chosen at haphazard, there are always some included which refer directly to the mystery to be solved. The idea is that, if the person suspected is really guilty, the emotions aroused by the catch words will so disturb him that there will be a lengthening of the time of his associations for these words, or for the words immediately following them, or for both. Or, there may be at first an abnormal shortening of the association time, followed by an equally significant lengthening. He may still further betray himself by the character of the associations he makes. If, however, the catch words have no emotional meaning to him, there will, of course, be no excessive time variations.

## A Mental Third Degree

This was why Dr. Jung asked Miss Blanke to enumerate everything that the pocketbook had contained. It was his aim to get a few catch words to include in his test list.

"The pocketbook contained," she told him, "a fifty franc banknote, a twenty franc piece, some centimes, a small silver watch-chain, a kitchen stencil, and a receipt from Dosenbach's shoe shop. The pocketbook itself was of a dark red color and was made of leather."

"Good," he responded. "In half an hour send the three nurses to me, one by one. Just tell them I need their help in an experiment."

Rapidly he drew up his list. As catch words, he selected the name of the nurse who had been robbed, plus the following words: cupboard, door, open, key, yesterday, gold, banknote, money, seventy, fifty, twenty, watch, chain, stencil, pocketbook, to hide, dark red, leather, centimes, stencil, receipt, Dosenbach, theft, to take, to steal, blame, suspicion, court, police, to lie, to fear, to discover, to arrest, innocent. These he distributed among twice as many indifferent words, in such a way that each catchword was followed by two indifferent ones. His trap was then ready to be sprung.

The head nurse's friend was the first examined. She appeared to be cool and collected, and acted as though she fully believed she was doing nothing more than taking part in a psychological experiment. So, likewise, with the nurse who attended to the cleaning of the room. But the head nurse showed marked excitement, her pulse registering 120 immediately after the examination. Dr. Jung felt that it was scarcely necessary to look further for the thief.

When, however, he began to analyze his written record of the three nurses' association times, he experienced a great surprise. He had expected to find a striking time variation

in the head nurse's associations for the critical and non-critical words. Instead, he found hardly any variation. For the non-critical words, her average association time was 2 seconds; for the critical words, it was 2 seconds. There was, likewise, little variation in the case of the nurse who cleaned the room, her average association times being 2.7 seconds for non-critical words, 3 seconds for critical. But the figures for the head nurse's friend told a very different story.

Her average association time was only 1.2 seconds, for the words that had no bearing on the theft; for the catch words it rose to an average of 3.2 seconds, or an average variation of 1.2 seconds as against .2 seconds for the head nurse and .6 seconds for the third nurse. Moreover, the friend's individual association times for the catch words showed amazing variations, rising from little more than one second, to 4, 5, 6, and even more seconds. To the expert psychologist, it was evident that despite her external self-control the test list had provoked within this nurse a veritable emotional storm.

"We have suspected the wrong person," said Dr. Jung to the supervisor, "and I have learned with increased emphasis how deceitful appearances can be. The head nurse is innocent, but her friend is guilty. These statistics prove that beyond doubt. You may safely accuse her of the theft."

And, in fact, before nightfall, the unhappy woman, realizing that she had been cleverly caught, broke down and made a full confession.

This is only one of several instances in which the association-reaction method of mental diagnosis has been successfully employed to entrap a criminal. Whether it is invariably helpful for this purpose has yet to be determined by long and systematic experimentation with every kind of evil-doer, from the man who commits a crime in a moment of passion, or under the stress of some great necessity, to the habitual offender. In an event, quite apart from the question of utility as a crime detector, there is one point to which the association method may be put, and to which it is now being put daily, that marks it out as a real boon to humanity.

Every physician has had the experience, being baffled in his diagnosis and treatment of a case through the unwillingness or inability of the patient to narrate facts in his earlier history that may have a direct causal connection with his present trouble. There may be facts of which he is ashamed, or facts which he has forgotten. In either case, the association-reaction method affords a real means of getting at them.

Of course, it is necessary for the physician to select words having the proper emotional value; and as a guide in the selection, strange though it must seem, nothing is more useful than the patient's dreams. Readers of this magazine will remember that in an article "The Meaning of Dreams" I pointed out that dreams are far from being the haphazard products of imagination they are generally supposed to be; that on the contrary they have an emotional foundation corresponding with some present or past reality. It is because of this that they are so valuable to the physician who would employ the association-reaction method to assist him in his work.



I can make my meaning clearer, and at the same time show exactly how the method is used for medical purposes and the excellent results following its use, by citing an example from real life. About two years ago a young woman applied to a New York physician, Dr. A. Brill, to be treated for extreme nervousness. She had been perfectly well until three months before, when, she said, she had begun to suffer from a complication of disorders, including insomnia, loss of appetite, constant headache, irritability and stomach trouble. No physical cause for her condition could be detected, and Dr. Brill suspected that it was due to some secret anxiety, but the patient earnestly assured him that she "had nothing on her mind."

Having at one time studied under Dr. Jung, he was well acquainted with the workings of the association-reaction method, and he decided to make use of it to learn the facts which he believed she was concealing from him. With this in view he asked her to write out her dreams and bring them to him.

"But," said she, "I never dream, except when I am troubled by indigestion, and then my dreams are so absurd that they are not worth telling."

"Never mind," was his reply. "Whenever you do happen to have a dream report it to me."

Laughingly she promised to comply, and the day brought him the following dream:

"I dreamed that I was in a lonely country place and was anxious to reach my home, but could not get there. Every time I made a move there was a wall in the way—it looked like a street full of walls. My legs were as heavy as lead; I could only walk very slowly as if I were very weak or very old. Then there was a flock of chickens, but that seemed to be in a crowded city street, and they—the chickens—ran after me, and the biggest of all said something like: 'Come with me into the dark.'"

"There," she said, "that is my dream, and you can make head or tail of it, it is more than I can. It is so ridiculous that I am ashamed to tell it."

But Dr. Brill was already at work drawing up a test list, with the more striking words of the dream sprinkled through it. Twice he read the list to her, noting not only the one of her responses, but also their character.

He was immediately impressed by the fact that certain of the dream words—such as "chicken," "street," and "dark" had caused noticeable time variation; and that she had also given in her responses words that would not ordinarily be associated with the test words. Especially peculiar was the association of "mystery" and "marriage" with the word "dark." The suspicion formed in his mind that a disappointment in love might be at the bottom of all her disease symptoms. But he did not at once give voice to this idea; instead, he sought to obtain corroboration from her own lips without her appreciating its purpose, by means of another method of mind tunneling known as the method of free association.

"I want you," he said to her, "to concentrate your attention on the word 'chicken,' and state the thoughts that come to you in connection with it."

Her reply, given after a few moments of silent meditation, was:

"I remember now that I could see only the biggest chicken; all the others seemed hurried; it was unusually big and had a very long neck and it spoke to me. The street in which I saw it recalls where I used to go to school—the block was always crowded with school children."

She paused, and began to blush and laugh. "Go on," said Dr. Brill encouragingly. "What next?"

"Why, it recalls the happy school days when I was young and had no worries. I even had a beau, a boy who attended the same school. We used to meet after school hours and walk home together. He was lanky and thin, and the girls used to tease me about him. Whenever they saw him coming, they

said, 'Belle, here comes your chicken.' That was his nickname among the boys."

Stopping suddenly, she exclaimed:

"Dr. Brill, it couldn't be possible that the chicken with the long neck, that I saw in my dream, was my old beau!"

"It begins to look very much like it," he smiled. "Have you seen him lately?"

"Not for months."

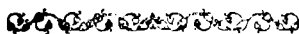
"And before then?"

Little by little the whole story came out. They had kept up their acquaintance after the school days were long gone. Three times he had asked her to marry him, but each time she had refused, because although she "liked" him she was not at all sure that she "loved" him. At last she had decided that the next time he proposed she would accept. But he had not proposed again. And shortly before she became ill she had heard that he was paying attentions to another young lady.

"I take it," interposed Dr. Brill, "that he is not so well off as he might be, and that this had something to do with your refusing to marry him."

"What makes you say that?"

"In your dream I note that you state:



## A Song of the Marshes

By MAUD GOING

*Man is the lord of the land and the moon is the queen of the sea.*

*But the marshes have neither lord nor queen, the fair wide marshes are free.*

*Their blossoms flaunt in the wind, which sows what the frost doth reap,*

*And all the marsh is astrive with a life that never knows sleep.*

*Swallows triller and dart, while in the sun-glad weather,*

*Grasses and rushes and rippling reeds, dance down the wind together.*

*Oh, the idle, sunny marshes so jubilant and free!*

*The shimmering, singing marshes, that neither are land nor sea!*

*Sparkle of myriad fire-flies, frogs that twang through the night,*

*Whirling of water-beetles on pools where the moon shines white;*

*A stir of things in the darkness, lurking where shadows abide,*

*Things that are hungry and stealthy, things that raven and hide.*

*The water-rat gnaws at the roots and the night-heron cries for his prey,*

*Till the dawn-wind sighs in the reeds, and the marsh-wren heralds the day.*

*Sound and movement always—life is so eager and free,*

*In the whispering startit marshes that neither are land nor sea.*

*Then summer ends in the marshes, and all their singing is done;*

*Gone is the flashing of wings, and the glancing of fire-flies gone.*

*Only the wind sighs on through the rushes, withered and sore.*

*Earth yields harvest, and so does the sea; but none reaps harvest here.*

*Untasked—untared for their treasure, unfurrowed by share or keel,*

*The marshes are left alone, while the chill gray sea-mists steal*

*O'er the stiffening reed-beds—the clinging mists from the strand—*

*Veiling the sorrowful marshes that neither were sea nor land.*

'Every time I made a move there was a wall in the way; it looked like a street full of walls.' A street full of walls might easily signify Wall Street—hence money. That has been the real obstacle, has it not?"

She confessed that he was right.

He then explained that the one great cause of her ills was her insistent, if subconscious, brooding over the disappointment she had experienced, and that her cure depended upon her ability to overcome this mental attitude. Realizing for the first time, as a result of the dream analysis, that she was really in love with the man she had three times declined to wed, she soon solved the problem. Only a hint was needed to transform him into a suitor once more, and within a very few months they were happily married.

The importance of being able to bring to light and scrutinize one's inmost thoughts is still more impressively shown by the discovery that to thoughts, sometimes so far buried beneath the threshold of consciousness that one is not even aware of entertaining them, most distressing maladies are often due. This is true not merely of obviously mental troubles, but sometimes of diseases that seem to be wholly physical.

For example, a woman walking in an isolated place is menaced by a vicious dog. She manages to escape without injury, and before long has practically forgotten the incident. But, a year, two years, perhaps five years later, she may unexpectedly develop symptoms of disease. It may be that she suffers from a paralysis of the limbs; her eyesight may be affected, or she may complain of abdominal pains easily mistaken for some real organic disorder, and frequently leading to unnecessary operations. All the while her trouble is at bottom due to a subconscious recollection of the shock she experienced when the dog attacked her; and not until this mental cause has been removed can a cure be confidently looked for.

It often happens that the mere act of recalling to consciousness the submerged ideas that have caused the malady is enough to bring about a cure, but the free association method is a tedious process, and much use is made of other methods by physicians who have the necessary training. Thus, it has been found that by putting the patient into the sleep-waking state the lost memories connected with his malady tend to crop up into full recollection. The same result is secured, and more rapidly, by hypnotizing the patient.

Hypnotism, indeed, whenever it can be used, is the surest of all psychological instruments for boring into the human mind. It would almost seem, judging from the results of certain experiments, that a hypnotized person can recall every incident in his career, even from his earliest childhood. To cite a single illustration, a hypnotized patient of the famous Dr. Charcot was taking part in some experiments at a clinic in Paris, when Dr. Parrot, the medical visitor to a Parisian orphanage, entered the room. To the surprise of everybody present, the hypnotized subject, a young woman, immediately addressed him by name. Dr. Parrot declared that he had never seen her before, and the patient, on being brought out of the hypnotic trance, said that he was an utter stranger to her. But when investigation was made, it developed that at the age of two the patient had been for a time an inmate of the orphanage with which Dr. Parrot was associated.

Profiting from this enlargement of the memory during hypnosis, psychology has been able to advance the practice of medicine. No matter how remote the origin of a mentally caused disease, it can almost always be discovered by the aid of hypnotism. A typical and most instructive case is reported by Dr. Pierre Janet, who is probably the most eminent of psycho-pathologists, or medical psychologists. It is one of many that he has successfully treated by the same means.

There was brought to him a girl of sixteen suffering from a singular "tie" or persistent convulsive movement. All day long she continued turning her right hand, as if she were

[Continued on page 73]

# MARRYING JANE

*Georgiana Educates her Daughter for the Profession of Matrimony*

BY MARTHA BENSLEY BRUERE

Author of *THE FAMILY CLEARING HOUSE, OVER THE SALARY WALL, ETC.*

Illustration by ARTHUR LITTLE



Y cousin Georgiana is a commuter's wife who not only runs her household on an expense budget, but also enforces her demands for the good things of life on society in a way which makes the moderate salary of John, her husband,

stretch like india-rubber in her hands. We have a newly acquired relative-in-law, a professor in a Western college who thinks her progressive because he courteously entertains most of the radical ideas of the day, but he can not reconcile his progressiveness with that of Georgiana, because hers does not satisfy itself with mere theory but insists on being acted upon. When the Professor asked her for what profession she was educating her daughter Jane, and she, calmly fixing him with her brown eyes, answered, "matrimony," he was much shocked.

"Do you still belong to the time of Jane Austen?" he asked sarcastically. "Is it your idea that a single man in possession of a good fortune must be in want of a wife?"

He did not allow Georgiana time to answer. He dashed on to say that he didn't think a girl ought to have to marry for a home; that he believed in educating her to support herself, and then if marriage happened her way, all right. He didn't hold with the old theories about the subjection of women, said that Jane ought to be a useful member of society, not a parasite; spoke a few glowing words about how immoral was marriage for convenience, and how no woman who sold herself into a loveless marriage had a right to hold her skirts aside for any creature of the streets; and he finished up by saying how disappointed he was to find Georgiana doing such an injustice to her own child.

It sounded beautiful—beautiful and convincing—the way the Professor put it. And I felt myself purring like a stroked kitten, for wasn't that the theory on which I had been brought up? But Georgiana turned on the Professor reproachfully.

"It's you who are living in a past age," she said. "Your ideas aren't even contemporary! Don't you see that I am training Jane for the most up-to-date, least crowded profession there is? I wouldn't *think* of letting her grow up haphazard without specialized training!"

"A girl doesn't need much training to get married," said the Professor, settling himself comfortably into his chair. "I'll admit that she's a very pretty girl and likely to do it easily—but to look well isn't the whole duty of woman."

"It was once—after we'd got over the feeling that it was her duty to bear sons. After that came the idea that she must be good, then thrifty, then a wise mother, then self-supporting."

"But you're not educating Jane to be self-supporting!"

"Oh, we've passed that stage, too! Now we need women who will make over the community into what it ought to be through their homes."

I felt subdued and snubbed and as passé as an extinct fish, but I rallied enough to ask why she had happened to choose marriage as Jane's profession.

"Matrimony," corrected Georgiana. "It's

a more inclusive term; marriage is only an incident in it. Why, I chose that profession for her because it seemed to me that her aptitudes were that way. She's well and strong, she has a natural understanding for people, including children, and administrative ability. And then she hasn't any special talent clamoring for expression in art or music which might compensate the community if she didn't make a home."

"But those things are the inheritance of most women," objected the Professor.

"Far from it! Else why should there be that perfectly justifiable cry that women are bad wives and mothers? That most of them don't know their business? I tell you, Jane knows hers! The man who marries her will not draw a blank. Why, when you get right down to it, most of the work of the world branches out from the home and returns to it again. Home making is the most useful work there is, only we don't any longer believe that every woman's usefulness lies in that direction. We now recognize it as a skilled profession, like music or law. And I ask you, Professor, in our modern society is there any other road to home making than through marriage? Isn't it a necessary preliminary, like the début of an opera singer?"

"It sounds different, the way you put it," said the Professor, "but it comes to exactly the same thing in the end; you're simply concerned in marrying Jane off."

"I am," agreed Georgiana, "and I'm spending a great deal of time and thought in getting the right man, as I would in finding the right community for her to practice medicine in if she were a doctor. I don't believe in haphazard pairing. I think in marrying her wisely I am doing a service to the state."

"But to set out deliberately to catch a man."

"Catch!" cried Georgiana bristling. "Catch indeed! Why, I'm in deadly terror that some of these inadequate boys will entrap Jane. That she'll fall in love and exchange all she's got for mere support. I'm so afraid that her marriage may hinder her matrimonial career. Look at the best Foxbrooke affords—they're out there on the veranda."

I looked. There were a couple of automobiles standing idle and dejected in the road, a bag of golf sticks lying in the grass, a pile of coats and sweaters slipping down the steps, and a group of boys clustered like a swarm of bees around Jane on the veranda. There were boys in duck with their sleeves rolled up, boys in blue serge, boys in automobile coats, boys just out of high school, boys just in college—*boys*, all of them, there was not a man in the lot.

"Jane's twenty," went on Georgiana; "she's ready for her profession, while these boys haven't started to learn theirs. They'll all be going away from Foxbrooke in a year or two, and if they ever come back here to live it will be when they have small children of their own to bring up in the suburbs. No, there's no proper opening for Jane in Foxbrooke. I can't start her in matrimony here any more than I could start her in law, for, as Aunt Anne once said to me, 'You can not marry the men you do not meet,' and a husband is just as necessary to Jane's career as canvas and brushes are to a painter, or bricks to a builder, or pupils to a teacher. He's a prerequisite, and if we make a mistake in him

the chances are that Jane's career won't come to anything."

"It's gambling, Georgiana," I cried. "You talk as though marriage were a final thing. Suppose her husband dies or she gets a divorce—how is she going to take care of herself then?"

"Well, suppose she was a singer and lost her voice, or an actress and lost her beauty, or an artist and went blind? Everything's a gamble so far as guarding against disaster goes. Of course a wife may lose her job like any other worker—but it's a good risk."

As we were being thus frank, I asked Georgiana why she didn't encourage Howard Morton, a friend of John's who was everything that was solid, substantial, middle-aged and good. Ever since Jane had begun to tie ribbons in her hair, he had been right on the spot—an industrious publicity agent for himself. I even suspected that his specially expansive smiles were to prove to her that even tooth in his head was sound.

"I don't see what Jane would get out of marrying Howard Morton, except the sober certainty of bread and butter," said Georgiana; "she needs a good deal more than that as a basis for her life work."

Of course marriage had impended over Jane more than once. Practically no girl reaches twenty immune. The nearest approach to fatality—if I can put it that way—was with a young civil engineer, the very youngest brother of Georgiana's very youngest friend, whom she asked down to Foxbrooke over Sunday. He was talking happily about Georgiana about its being his first trip East since he left college, when Jane entered the room and he began to babble in his speech. At dinner, however, he had got himself a hand and he told us stories of camping trips up in the Tetons, and of wandering grizzlies, and of the discovery of a fossil beast with name sounding like tetrahedron—or something geometrical. His conversational attitude toward wild beasts as though they were curb stones or the postman or any other casual occurrence, was startling. Jane was interested that when the telephone bell rang instead of rushing to answer as she usually did, she pretended not to hear and looked vexed when Junior called out:

"Oh, Jane! It's Harry Wills wants to speak with you."

"Oh, good evening, Harry," said she, and our guest began to flag in his talk. "It's perfectly dandy of you, Harry, but I can't. No, honest, I've got an engagement.—Why mother has company.—No, not always; but this time I do.—Well, I can't anyway there!" And she hung up the receiver decisively and bounced back into her chair.

"And did you find where that stream came from, Mr. Hilton?" she demanded breathlessly.

Quite surprisingly, Mr. Hilton's business detained him in New York, and quite a wonderful amount of that business time he managed to spend in Foxbrooke. Jane found herself taking long cross-country walks with him which were something of a novelty because she was used to being whisked over the country in the automobiles of the "Swarm." By one night Georgiana said to John as he was taking off his necktie:

"How would you like young Hilton for son-in-law?"



Mr. Hilton's business detained him in New York, and quite a wonderful amount of that business time he managed to spend in Foxbrooke.

John turned to her blank and speechless and she answered his silence:

"Yes, that's what I think — what I'm afraid of — at least —"

John sat down slowly at her dressing table and studied his complexion with the care of a beauty specialist, but he didn't contradict her. For by virtue of her twenty years of successful matrimony, Georgiana was infallible. At last he said dully:

"Well?"

"I don't know!" answered Georgiana. "He's a well-bred, well-educated, decent sort of a chap, with a good profession and good prospects. But I gather that he lives mostly in a tent; and this is the first time he has been East for nine years. Can I get on without seeing Jane for nine years? But there — that's not the point. Could Jane get on without coming home for nine years? Could she be happy in a tent? But that's not the point either. I expect a lot more of Jane than just to be happy. Doesn't young Hilton expect more of himself than just happiness? Jane might be happy, perhaps, but I'm not sure she'd be valuable. She's not trained to that sort of thing. I don't see how all she's learned about marketing and the different cuts of meat would help her when she had to live on canned goods and squirrels and carabou. How would she run a family budget on a pack train? How would she get along when not one of the things she's been trained for were needed, and everything she didn't know was? It isn't as though it were for a few months, or for a year or two — it's for always!"

"Georgiana," said John solemnly, as he

rolled his necktie into a tight ball and squeezed it, "do you think Jane cares for him? If she does —"

Georgiana appeared to be trying to wrench the foot-board from the bed.

"She's only nineteen, John — it isn't possible! If she does — Oh, I've got to know that — I've got to!"

Mrs. Hartley, whose husband was the head of John's firm, helped Georgiana to find out. She wrote from Torexo Park:

"I wonder if you will come and be our neighbors for a month? My daughter has gone early to the shore, and her cottage is empty. I think you would find it large enough and it is all ready. I am sure your young people would have a good time. Will you come?"

Georgiana handed the letter to Jane.

"Would you like to go?" she asked.

The girl's eyes shone and her lips smiled of themselves.

"Oh, mother!" she cried, "Oh, mother! Can we?"

"Yes," said Georgiana, looking at John.

They had only been at Torexo Park a week when Georgiana begged me to come up.

"I have got to have somebody of my own kind," she wrote.

It sounded a bit lonesome and desolate, and yet I knew that it wasn't for her own pleasure she had gone, but to give Jane a chance at that career which could not come off in Foxbrooke. There the "stock and bond" people were only the little rich, spending their thousands in aping the by-products of real society — fashion, exclusiveness and extravagance.

They were not the comfortably well-to-do, they were glittering imitations; and Georgiana had taught Jane to scorn counterfeits. Georgiana had reasoned that the real rich must be better than the imitation. Torexo Park was an awful break in her light running household, with its slowly swelling savings account, Junior's education coming on nicely, and the children being covered with clothes as automatically as young birds are covered with feathers. But Georgiana argued that parents always had to make sacrifices to launch their children. One was supposed to establish a son in business — why not a daughter? And then even a household mother has a personality; she doesn't live so entirely in her children as some people seem to think. Does the mere fact of being a progenitor obliterate one's individuality? I think Georgiana had a bit of curiosity on her own part to see what the famous Torexo Park was like, and the much-talked-of people. She knew she couldn't afford it; but she squeezed the budget, geared up the expenditure and went.

"I wish," said she when we were inside her cottage, "I do wish that we had never come."

We were in the tiny sitting-room and the carefully husbanded wilderness mixed with the laboriously produced civilization stretched away below the windows. A groom led a pair of wonderful polo ponies slowly down the twisting road, and two women in the sort of simple clothes that are too expensive even to be copied in the great stores, strolled out of a leafy green tunnel, drifted across an open space, and faded away among the Rhododendrons.

[Continued on page 76]



THE GERMAN EMPRESS AND PRINCESS VICTORIA LOUISE

*Europe has watched with interest the attentions of various eligible candidates who have sought the hand of the youthful princess or have been suggested by royal matchmakers*

## The SPOT LIGHT

**Princess Louise** of Prussia, seventh and youngest child and only daughter of the Emperor and Empress of Germany, is nineteen years old, having been born September 13, 1892. Edward Albert, Prince of Wales, heir apparent to the British throne, and the second cousin of the Prussian Princess, is seventeen years old, having been born June 23, 1894. Continental and English gossip linked the names of these two very young persons as future husband and wife on the occasion of the trip of the Emperor of Germany and his family to England at the time of the unveiling of the statue of Queen Victoria, who was his grandmother as well as the grandmother of King George V of Great Britain. Once or twice the royal cousins were seen in public together and rumor needed no further excuse. Denials more or less formal came indirectly from both courts when the report of matrimonial negotiations was spread in published form, but neither country seemed displeased at the suggestion of an alliance. The youth of the Prince of Wales kept the story from being taken too seriously, although, as the life of princes go, he is considered old enough to figure in the diplomatic planning for a marriage which might be arranged for a future time.

But the Princess, who is entitled to be known as Princess Victoria Louise, although

she prefers the simple name of Louise, is old enough to wed now, and observers of monarchical politics count that as the chief reason why she will not be allowed to wait for the Prince of Wales to "grow up." Moreover, ever since the English visit, other princeling and kingly suitors have been named for her hand.

The career of a royal princess is marriage, and early marriage. Were Germany weak, or did the country have greatly to gain by some new foreign alliance, Princess Louise would have small chance of a personal choice. But Germany is strong, its ruler is arrogant not only in his power but in the sense of a family succession built upon the lives of six stalwart sons. It may please him to allow his daughter some liberty of selection—among princes. He has nothing to gain by giving his daughter to a king without a throne, like Manuel of Portugal, or the crown prince of a dishonored house, like Alexander of Serbia. Nevertheless there are German principalities to be bound closer to the empire, grand dukes of Russia still unmarried, and other princes with claims not to be lightly tossed away, even by head-strong emperors.

And as for England, Englishmen believe that either they must be bound with closer ties of friendship to their trade rivals of Germany or they must count them enemies and fight them. Would another bond of royal

relationship be helpful? King George and Emperor William are cousins. If the answer should be yes, Princess Louise points a way. Poor little Princess! How slightly is her happiness considered!



**Cardinal Gibbons** is receiving the tribute of the public before he lays down his life's work. Half a century a priest and for twenty-five years a prince of the Roman Catholic Church, he will be seventy-nine years of age on July 23. His golden jubilee as priest and his silver jubilee as cardinal were observed on June 30. On all sides honors, religious and civil, have been heaped upon the venerable prelate. Leaders of Catholicism have hailed him as typical of all that is best in modern Church men, and then as Americans have joined with members of other denominations in praising him as an ideal citizen.

The recent celebration at Baltimore brought the President and Vice-President of the United States, the Chief Justice of the Supreme Court, Governors, Mayors, Senators, Congressmen and foremost citizens to do him honor. Denominational lines were forgotten and men of every creed united in toasting him as an apostle of patriotism and a valiant worker in the cause of right-living. On every side it was emphasized that it was not Cardinal Gibbons so much as James Gibbons, the man, who was being honored.

"We are not here as members of any denomination," said President Taft. "We are not here in any official capacity. As American citizens we are proud that his prominence in the Church brought him twenty-five years ago the rank of Cardinal."

"The rarity with which this rank is conferred in his Church upon bishops and priests so far from Rome is an indication of the position which he had won among his fellow churchmen. But what we are specially delighted to see confirmed in him and his life is the entire consistency which he has demonstrated between earnest and single-minded patriotism and love of country on the one hand and sincere devotion to his Church upon the other."

"Always we have found him on the side of law and order, always in favor of peace and good will to all men, always in favor of religious tolerance and always strong in the conviction that complete freedom in the matter of religion is the best condition under which churches may thrive."

And this was the sentiment which prevailed in all the other speeches of the occasion.

Cardinal Gibbons has been known as a worker in the cause of good government ever since he was raised to membership in the Sacred College. He has preached national and civic virtue with unceasing zeal, and his warfare on moral turpitude has been untiring. More recently the Cardinal has turned his thoughts to the growth of the cry of fraud following elections and the evidences of the use of money in gaining public office. In a characteristic manner he has sought the cause in all the other speeches of the occasion.

"The better class of citizens so often stand aloof from practical politics and the conduct of campaigns," is his verdict.

"The privilege of voting is not an inherent or inalienable right but a solemn and sacred trust to be used in strict accordance with the intentions of the authority from which it emanates," he continued. "When a citizen exercises his honest judgment in casting his vote for the most acceptable candidate or for a measure that will best subserve the interests of the community he is making a legitimate use of the prerogatives confided to him."

The Cardinal's is an active mind, one that keeps in touch with every problem of the day. Recently his attention was called to the delay so often shown in criminal procedure. Here was his comment:

"A crying evil that brings reproach upon the administration of justice is the wide interval that so frequently interposes between criminal conviction and the execution of the sentence and the frequent defeat of justice by



the delay. Human life is, indeed, sacred, but the most laudable effort to guard it has gone beyond bounds. It seems as though there is a great difficulty to convict, in murder trials especially. Even when a conviction has been reached innumerable delays generally stay the execution."

Cardinal Gibbons is doubly an American; he is both native and emigrant. He was born in Baltimore, but at an early age his parents decided they had had enough of the new world, and with the boy returned to their former home in Ireland. There the education of the future Cardinal began. But they were not destined to remain there long. America had gained a greater hold on them than they had imagined, and in 1848, when James was fourteen years of age, they again set sail for America, and settled in New Orleans. Seven years later, after he had completed his education, James Gibbons entered a seminary to study for the priesthood. He was ordained in 1861.



**Dr. William Osler** having insisted on remaining useful for two years after the period when he believes most men might profitably be chloroformed, gained his reward in a Baronetcy in the distribution of Coronation honors.

He is entitled to accept it, as he is Canadian born and a British citizen. He has been Regius Professor of Medicine at Oxford since 1904.

Whether his acceptance of the Oxford chair was a coincidence in time or whether the almost furor-like dissension following his utterances on the comparative uselessness of a man after forty and the reasonableness of chloroforming him after sixty, caused him to seek an abode in another country, Dr. Osler never has been at any pains to answer.

He did indeed show some signs of irritation as the word Oslerization took on a positive meaning and started to work its way into the dictionaries, and he dropped remarks about being misquoted, but he was cautious enough not to attempt any additional explanation. He made both the sensational assertions credited to him, the statement regarding men of forty with the utmost seriousness, and the exploitation of the chloroform theory for men of sixty facetiously, and with a passing on of



**DR. WILLIAM OSLER AT FORTY YEARS OF AGE**

This photograph shows Dr. Osler at the age when he says the average man has reached the climax of usefulness. He emphasized his opinion of the comparative uselessness of men after that age by refusing ever afterward to be photographed. He passed the Oslerization limit of sixty years two years ago, but he expects to defy chloroform indefinitely.



Copyright by Underwood & Underwood

#### CARDINAL GIBBONS

*A noted Churchman whose reputation for good citizenship has heaped him with honors at his golden jubilee as a priest*

the responsibility to the novelist Anthony Trollope.

He was delivering an address at Johns Hopkins University and this is what he said:

"I am going to be very bold and loud on a question of some delicacy, but of infinite importance in university life, one that has not been settled in this country. I refer to a fixed period for the teacher, either of time, of service, or of age. Except in some proprietary schools, I do not know of any institution in which there is a time limit of, say, twenty years' service, as in some of the London hospitals, or in which a man is engaged for a term of years. Usually the appointment is *aut vitam aut culpam*, as the old phrase reads. It is a very serious matter in our young universities to have all the professors growing old at the same time. In some places only an epidemic, a time limit, or an age limit, can save the situation.

"I have two fixed ideas well known to my friends, harmless obsessions with which I sometimes bore them, but which have a direct bearing upon this important problem. The first is the comparative uselessness of men above forty years of age. This may seem shocking, and yet, read aright, the world's history bears out the statement. Take the sum of human achievement in action, in science, in art, in literature—subtract the work of the men above forty, and, while we should miss great treasures, even priceless treasures, we would practically be where we are to-day. It is difficult to name a great and far-reaching conquest of the mind which has not been given to the world by a man on whose back the sun was still shining. The effective, moving, vitalizing work of the world is done between the ages of twenty-five and forty years—these fifteen golden years of plenty, the constructive period, in which there is always a balance in the mental bank and the credit is still good.

"In the science and art of medicine there has not been an advance of the first rank which has not been initiated by young or comparatively young men. Vesalius, Harvey, Hunter, Bichat, Laennec, Virchow, Lister, Koch—the green years were yet on their backs when their epoch-making studies were made. To modify an old saying, a man is sane morally at thirty, rich mentally at forty, wise spiritually at fifty—or never.

"My second fixed idea is the uselessness of men above sixty years of age, and the incalculable benefit it would be in commercial, political, and in professional life if, as a matter of course, men stopped work at this age. Donne tells us in his 'Biathanatos' that, by the laws of certain wise states, sexagenarii were precipitated from a bridge, and in Rome men of that age were not admitted to the suffrage, and were called *deportani*, because the way to the senate was *per portem*, and they from age were not permitted to come hither. In that charming novel, the 'Fixed Period,' Anthony Trollope discusses the practical advantages in modern life of a return to the ancient usage, and the plot brings on the admirable scheme of a college into which at sixty men were retired for a year of contemplation, before a peaceful departure by chloroform. How incalculable benefits might follow such a scheme is apparent to anyone who, like myself, is nearing the limit, and who has made a careful study of the calamities which may befall man during the seventh and eighth decades!

"The teacher's life should have three periods—study until twenty-five, investigation until forty, profession until sixty, at which age I would have him retired on a double allowance. Whether Anthony Trollope's suggestion of a college and chloroform should be carried out or not, I have become a little dubious, as my own time is getting so short."

Sir William Osler, to give him his titular due, was born July 12, 1849.

Original from

UNIVERSITY OF MINNESOTA

# The Valley of Silent Men

## PART II

BY JAMES OLIVER CURWOOD

Illustrations by G. C. WINNEY

**R**OSCOE was filled with a great thankfulness that, even at the price of starvation, fate had allowed him to touch at last the edge of the fabric of his dreams. All of that day he wrote, in the hours when he felt best. He filled page after page of the tablets which he carried in his pack, writing feverishly and with great haste, oppressed only by the fear that he would not be able to finish the message which he had for the people of that other world a thousand miles away. Three times during the morning Oachi came in and brought him the cooked fish and a biscuit which she had made for him out of flour and meal. And each time he said, "I am a man with the other men, Oachi. I would be a woman if I ate."

The third time Oachi knelt close down at his side, and when he refused the food again there came a strange light into her eyes, and she said, "If you starve—I starve!"

It was the first revelation to him. He put up his hands. They touched her face. Some potent spirit in him carried him across all gulfs. In that moment, thrilling, strange, he was heart and soul of the First People. In an instant he had drifted back a thousand years, beyond the memory of cities, of clubs, of all that went with civilization. A wild, half savage longing filled him. One of his hands slipped to her shining hair, and suddenly their faces lay close to each other, and he knew that in that moment love had come to him from the fount of glory itself.

Days followed—black days filled with the endless terrors of the storm. And yet they were days of a strange contentment which Roscoe had never felt before. Oachi and her father were with him a great deal in the tepee which they had given up to him. On the third day Roscoe noticed that Oachi's little hands were bruised and red, and he found that the chief's daughter had gone out to dig down through ice and snow with the other women after roots. The camp lived entirely on roots now—wild flag and moose-roots, ground up and cooked in a batter. On this same day, late in the afternoon, there came a low wailing grief from one of the tepees, a moaning sound that pitched itself to the key of the storm until it seemed to be a part of it. A child had died, and the mother was mourning. That night another of the camp huntsmen failed to return at dusk.

The next day Roscoe was able to move about in his tepee without pain. Oachi and her father were with him when, for the first time, he got out his comb and military brushes and began grooming his touseled hair. Oachi watched him, and suddenly, seeing the wondering pleasure in her eyes, he held out the brushes to her. "You may have them, Oachi," he said, and the girl accepted them with a soft little cry of delight. To his amazement she began unbraiding her hair immediately, and then she stood up before him, hidden to her knees in her wonderful wealth of shining tresses, and Roscoe Cummins thought in this moment that he had never seen a woman more beautiful than the half Cree girl. When they had gone he still saw her, and the vision troubled him. They came in again at night, when the fire was sending red and yellow lights up and down the tepee walls, and the more he watched Oachi the stronger there grew within him something that seemed to gnaw and gripe with a dull sort of pain. Oachi was beautiful. He had never seen hair like her hair. He had never before seen eyes more beautiful. He had



Then did Roscoe learn the depths of sorrow hidden behind the splendid strength of the starving man.

never heard a voice so low and sweet and filled with bird-like ripples of music. She was beautiful, and yet with her beauty there was a primitiveness, a gentle savagery, an age-old story written in the fine lines of her face which made him uneasy with the thought of a thing that was almost tragedy. Oachi loved him. He could see that love in her eyes, in her movement; he could feel it in her presence, and the sweet song of it trembled in her voice when she spoke to him. Ordinarily a white man would have accepted this love; he would have rejoiced in it, and would have played with it for a time, as they have done with the loves of the women of Oachi's people since the beginning of white man's time. But Roscoe Cummins was of a different type. He was a man of ideals, and in Oachi's love he saw his ideal of love, set apart from him by illimitable voids. This night, in the firelit tepee, there came to him like a painful stab the truth of Ransom's words. He had been born some thousands of years too late. He saw in Oachi love and life as they might have been for him; but beyond them he also saw, like a grim and threatening hand, a vision of cities, of toiling millions, of a great work just begun—a vision of life as it was intended that he should live life; and to shut it out from him he bowed his head in his two hands, overwhelmed by a new grief.

The chief sat with his face to the fire, smoking silently, and Oachi came to Roscoe's side, and touched his hands timidly, like a little child. She seemed to him wondrously like a child when he lifted his head and looked down into her face. She smiled at him, questioning him, and he smiled his answer back, yet neither broke the silence with words. He heard only the soft little note in Oachi's throat that filled him with such an exquisite sensation, and he wondered what music would be if it could find expression through a voice like hers.

"Oachi," he asked softly, "why do you never sing?"

The girl looked at him in silence for a moment.

"We starve," she said. She swept her hands toward the door of the tepee. "We starve—die—there is no song."

He put his hand under her chin and lifted her face to him, as he might have done with a little child.

"I wish you would sing, Oachi," he said.

For a moment the girl's dark eyes glowed up at him. Then she drew back softly, and seated herself before the fire, with her back turned toward him, close beside her father. A strange quiet filled the tepee. Over their heads the wailing storm seemed to die for a moment; and then something rose in its place so low and gentle at first that it seemed like a whisper, but growing in sweetness and volume until Roscoe Cummins sat erect, his eyes flashing, his hands clenched, looking at Oachi. The storm rose, and with it the song—a song that reached down into his soul, stirring him now with its gladness, now with a half savage pain; but always with a sweetness that engulfed for him all other things, until he was listening only to the voice. And then silence came again within the tepee. Over the mountain the wind burst more fiercely. The chief sat motionless. In Oachi's hair the firelight glistened with a dull radiance. There was quiet, and yet Roscoe still heard the voice. He knew that he would always hear it, that it would never die.

Not until long afterward did he know that Oachi had sung to him the great love song of the Crees.

That night and the next day, and the terrible night and day that followed, Roscoe fought with himself. He won—when alone—and lost when Oachi was with him. In some way she knew intuitively that he loved to see her with her splendid hair down, and she would sit at his feet and brush it, while he tried to hide his admiration and smother the passion which sprang up in his breast when she was near. He knew, in these moments that it was too late to kill the thing that was born in him—the craving of his heart and his soul for this girl of the First People, who had



id her life at his feet, and who was removed from him by barriers which he could never pass. On the afternoon of his seventh day in camp an Indian hunter ran in from the forest early crazed with joy. He had ventured farther away than the others, and had found a goose-yard. He had killed two of the animals. The days of famine were over. Oachi brought the first news in to Roscoe. Her face was radiant with joy, her eyes burned like stars, and her excitement she stretched out her arms to him as she cried out the wonderful news. Roscoe took her two hands.

"Is it true, Oachi?" he asked. "They have rarely killed meat?"

"Yes—yes—yes," she cried. "They have killed meat—much meat—"

She stopped at the strange, hard look in Roscoe's eyes. He was looking over her head. He had looked down, into the glory and love of her eyes, he would have swept her close in his arms, and the last fight would have been over then and there. Oachi went out, wondering at the coldness with which he had received the word of their deliverance, and little guessing that in that moment he had fought the greatest battle of his life. Each day after this he called him back to the fight. His two broken hands healed slowly. The storm passed. The sun followed it, and the March winds began bringing up warmth from the South. Days grew into weeks, and the snow was growing soft underfoot before he dared venture forth short distances from the camp alone. He tried often to make Oachi understand, but he always stopped short of what he meant to say; his hand would steal to her beautiful hair, and Oachi's throat would sound the inimitable little note of happiness. Each day he was more and more handicapped. For in the joy of her great love Oachi became more beautiful, and her voice still sweeter. By the time the snows began running down from the mountains and the poplar buds began to swell she was telling him the most sacred of all sacred things, and one day she told him of the wonderful world far to the west, painted by the glow of the setting sun, wherein lay the Valley of Silent Men.

"And that is Heaven—your Heaven," breathed Roscoe. He was almost well now, but he was sitting on the edge of his bunk, and Oachi knelt in the old place upon the deer skin at his feet. As he spoke he stroked her hair. Tell me," he said, "what sort of a place it is, Oachi."

"It is beautiful," spoke Oachi softly. Long, long ago the Great God came down among us and lived for a time; and He came a time like that which has just passed, and we saw suffering, and hunger, and death. And then He saw what Life was He made for us another world, and told us that it should be called the Valley of Silent Men; and that when we died we would go to this place, and that at last—when all of our race were gone—He would cause the earth to roll three times, and in the Valley of Silent Men all would awaken into life which would never know death, or sorrow, or pain again. And He says that those who love will awaken there—hand in hand."

"It is beautiful," said Roscoe. He felt himself trembling. Oachi's breath was against his hand. It was his last fight. He half reached out, as if to clasp her to him; but beyond her he still saw the other thing—the other world. He rose to his feet, not daring to look at her now. He loved her—too much to sacrifice her. And it would be a sacrifice. He tried to speak firmly.

"Oachi," he said, "I am nearly well enough to travel now. I have spent pleasant weeks with you, weeks which I shall never forget. But it is time for me to go back to my people. They are expecting me. They are waiting for me, and wondering at my absence. I am as you would be, if you were down there in a great city. So I must go. I must go tomorrow, or the next day, or soon after. Oachi—"

He still looked where he could not see her face. But he heard her move. He knew that slowly she was drawing away.

"Oachi—"

She was near the door now, and his eyes turned toward her. She was looking back, her slender shoulders bent over, her glorious hair rippling to her knees, as she had left it undone for him. In her eyes was love such as falls from the heavens. But her face was as white as a mask.

"Oachi!"

With a cry Roscoe reached out his arms. But Oachi was gone. At last the Cree girl understood.

Three days later there came in the passing of a single day and night the splendor of northern spring. The sun rose warm and golden. From the sides of the mountains and in the valleys water poured forth in rippling, singing floods. The red baknesh glowed on bared rocks. Moose-birds, and jays, and wood-thrushes flitted about the camp, and the air was filled with the fragrant smells of new life bursting from earth, and tree and shrub. On this morning of the third day Roscoe strode forth from his tepee, with his pack upon his back. An Indian guide waited for him outside. He had smoked his last pipe with the chief; and now he went from tepee to tepee, in the fashion of the Crees, and drew a single puff from the pipe of each master, until there was but one tepee left, and in that was Oachi. With a white face he rubbed his hand over the deer-lap, and waited. Slowly it was drawn back, and Oachi came out. He had not seen her since the night he had driven her from him, and he had

planned to say things in this last moment which he might have said then. But words stumbled on his lips. Oachi was changed. She seemed taller. Her beautiful eyes looked at him clearly and proudly. For the first time she was to him Oachi, the "Sun Child," a Princess of the First People—the daughter of a Cree chief. He held out his hand, and the hand which Oachi gave to him was cold and lifeless. She smiled when he told her that he had come to say good-by, and when she spoke to him her voice was as clear as the stream singing through the cañon. His own voice trembled. In spite of his mightiest effort a tightening fist seemed choking him.

"I am coming back—some day," he managed.

Oachi smiled, with the glory of the morning sun in her eyes and hair. She turned, still smiling, and pointed far to the west.

"And some day—the Valley of Silent Men will awaken," she said, and reentered her father's tepee.

Out of the camp staggered Roscoe Cummins behind his Indian guide, a blinding heat in his eyes. Once or twice a gulping sob rose in his throat, and he clutched hard at his heart to beat himself into submission to the great law of life as it had been made for him. An hour later the two came to a stream, where there was a canoe. Because of rapids and the fierceness of the spring floods, portages were many, and progress slow during the whole of that day. They had made

*Continued on page 75*



He sprang toward Oachi and caught her in his arms

# MAKING A VACATION PAY

BY ORISON SWETT MARDEN



WHEN someone asked President Roosevelt what particular thing he was going to do at Oyster Bay in the summer, he said he was going to play just as hard as he could.

Our great Ex-President entered into his fun in the same strenuous fashion which he carried into matters of state; and this is one reason why he did not succumb under the tremendous stress and strain of his great burden. One's ability to enter heartily, with whole soul and body, into the thing at hand, and then to drop it when through with it, is one of the great secrets of one's ability to carry great burdens without breaking down. Therein lies the supreme value of a vacation.

The man who went away on his vacation timid, vacillating, nervous and capitions, the man who used to go to pieces over little things, comes back centered, poised, a safer, saner business man, with sounder judgment and greater initiative. Positiveness and creativeness are increased by a good vacation, and the man should return feeling equal to any emergency, with a lot of dare and courage in his nature, which were absent before. Can anything pay better than an investment in fresh brains, in strong, vigorous health, in increased vitality?

What a miracle of change is wrought in our great city population between the months of June and October! Pale, emaciated, nervous, care-worn, excitable, fractious, touchy men and women are transformed as if by magic. Sun-browned cheeks replace faded ones; dull, tired eyes regain their luster, and lagging steps are quickened into vigorous ones. The tight-drawn lines of anxiety and discouragement are ironed out, and a hopeful, buoyant expression takes their place.

Many men of great natural ability go through life doing mediocre work most of the time, because they never learn the secret of re-creating, refreshing, renewing themselves. There are multitudes of people whose work would improve immensely if they could only learn how to renew, re-create themselves. The sanity and power of all the mental faculties depend upon it. How quickly our courage, enthusiasm, hope, faith, self-confidence, the ability to stick begin to weaken the moment the brain fags! One single hour of intense concentrated effort is worth more than days of trying to force the brain, in second-class condition, to do first-class work.

Most men underestimate the tremendous importance of mental freshness and vigor. Good thinking can only come from a clear brain, and a clear brain is dependent upon pure blood; and only good food, plenty of sleep, lots of play, good, healthful recreation in the open air, and mental harmony, can make fresh blood.

It is force, vigor, robustness, spontaneity, that count in one's creative work. If these qualities are absent, the product must be inferior. No great work can be accomplished by an overworked or fagged brain. Many people work hard so many hours during the week that they do not have sufficient rest or recreation on Sunday to get rid of the brain ash, the broken down tissues, from the week's work. You may be sure that when your head feels thick and dull and you have great difficulty in concentrating your mind, there are enemies of your efficiency in your blood in the way of poisons, worn-out dead cells that you must get rid of. Much of this can be done by thinking, by mental chemistry, if you know how to do it, but nothing will take the place of that refreshment and self-renewal which come from plenty of outdoor exercise, sleep and recreation. Forced recreation, exer-

cise taken for the sake of health, amount to very little. The right mental attitude has everything to do with affecting what is desired.

Men who have never learned to play heartily and have spent their lives strenuously in a business or profession have a very hard time to learn to occupy the mind in an enjoyable way while not at work. Many business men seem to think that absolute rest, inactivity, is the kind of vacation they need, but this is often the hardest and most unprofitable kind of work.

I know a man who takes his vacation just as people take a disagreeable medicine, not because he wants to, but because he thinks he needs it, because he is forced to. His vacation is a bore to him because he never has taken time from his strenuous life to learn how to play or how to enjoy himself. He can not play golf, tennis, or croquet, or even cards. He knows nothing of any game. He does not enjoy books. Society bores him.

**THE BEST INVESTMENT THAT MANY MEN MAKE** during the year is represented by the expense of their vacation. They are paying out money and earning nothing, but they are putting themselves in superb condition for great business on their return. They are overhauling their physical and mental machinery, renewing, restoring, lubricating, polishing the delicate bearings and putting them in a condition to run smoothly and noiselessly for the balance of the year.

There is no investment which pays such great dividends as keeping one's physical condition up to the highest standard—upon this hangs all our success and happiness.

The right kind of a vacation multiplies the power and effectiveness of all the faculties; it increases courage, confidence, self-respect; in fact every success and happiness faculty. Could there be a better investment?

I have seen men and women on their vacations who fussed and fretted and fumed and worried so much that they neutralized all the good effects of their outing.

To get the most good out of your vacation you must give yourself to it with your whole heart. You must not hear the hum of your factory, you must not carry with you the burdens and perplexities which have pinned you down and robbed you of your comfort, which have wearied and annoyed you for so many months. If you do, you will return the same wearied, fretting, unhappy mortal that you were when you went away.

## We Ought Not to Need Vacations

Every day ought to be a holiday. It is all wrong to look upon life as drudgery, as a hardship. It should be a perpetual joy. There ought to be recreation in every hour's work; a buoyancy and a love for it which would kill all sense of drudgery, but unfortunately we have not yet reached that ideal state and until we do we need vacations.

Most Americans are afraid to let themselves out completely in their play. There is a sort of restraint and fear that they may be going too far, or that it would not be dignified for a man to act like a boy. This restraint keeps many people from getting the best out of their vacation.

Many people dress too much when on their vacation. They feel too restrained, too dig-

nified; they do not get the proper freedom. The result is that they come back from the dressed-up vacations at fashionable resorts almost as tired as they went. When seeking health and recreation, one ought to let everything which restricts and cramps, so that there will be no strain or tenseness anywhere in one's nature.

Just cut yourself off from everything behind you and feel that you are a free man, feel the same abandon and buoyancy that the young animals feel when skipping and galloping over the farm, or that children feel in their play. But if you drag with you all your cares and anxieties, the things that have worried and harassed and embarrassed you, your vacation will do you very little good.

People who work all the time become dry, and parched and dreary as a desert without rain.

Do not think, my friend, that because you are hustling every minute, because you "keep everlastingly at it," you are accomplishing the maximum of your capability. Your little trips in the country, the time you spend taking a friend out sailing, may really count much more in your great life work than the same time spent grinding in your office factory.

One of the best vacation investments is the increasing of one's acquaintances, the making of new friends. Sometimes the best things that have come to us have resulted from acquaintances formed on our travels and vacations. Get rid of this idea that is ingrained in most of us that when we are not everlastingly grinding away at our work, we are wasting time or opportunity. Even from a monetary standpoint a man often makes more as the result of his vacation, increasing his power, his efficiency, than he ever does during the same time in his office or factory.

## No Musts in a Vacation

I know people whose idea of a vacation is an opportunity to write a book, paint a picture, or to do something which they have not had time or opportunity to do before. A vacation for a hard worker ought to mean freedom from all "musts." Many people are such victims of the imperious "must," they have such a conviction that they must do this, that they must do that, that when they do have a little leisure they can not enjoy it. Such a vacation is not holidaying at all. It is mere shifting one's work.

To get the most out of your vacation, keep the "must" out of your play. Just go on to have a jolly good time, to play, to frolic, to be a boy again, forget your vacation, forget the past, be free.

The most important investment you can ever make will be that of developing and cultivating, what will give you interest, occupation, and happiness in your declining years. Remember that if your whole life is spent in a rut, if all your energies are devoted to your little specialty and you gradually lose your interest in everything else, when you are finally forced out of that rut by age or health you will have nothing to fall back upon for satisfaction or enjoyment.

I know a multi-millionaire who with all his wealth is absolutely incapable of real enjoyment, because he can not slow down, he cannot shut off steam from his mental machine after he gets through producing. He gives one the impression that he is always keyed up to the highest tension. He makes one feel that there is nothing worth while outside of business; that it is the chief object and aim of life.

He has never had time to read, never cultivated a taste for art or music or literature.

(Continued on page 61)



THE  
"GREAT OUT DOORS"  
SECTION OF  
SUCCESS MAGAZINE  
FOR  
AUGUST  
1911



Spearing Suckers



Surf Fishing



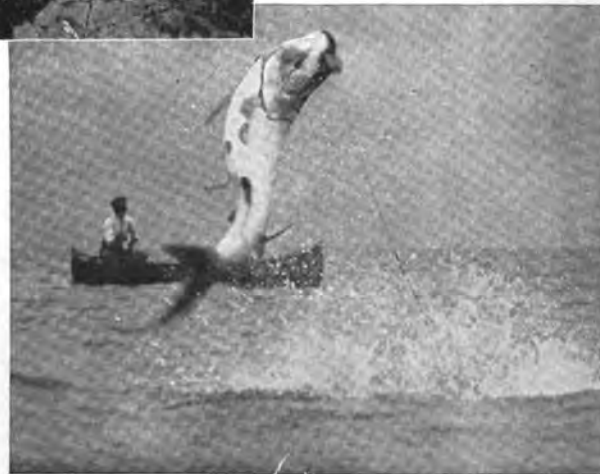
Just Fishing



After Trout



After Grayling



Tarpon Fishing off the Florida Coast

Photographs by Paul Thompson





At the entrance to the Great Slave Lake about the shores of which many startling discoveries are being made

## World Hunters of the North

*The Royal Northwest Mounted Police and their Heroic Work of Exploring and Patrolling a Territory One-third as Large as Europe*

BY JAMES OLIVER CURWOOD

Author of *THE VALLEY OF SILENT MEN*

Illustrated with Photographs

**M**CCREADY is sick with a strange sickness, and I am afraid he is going mad. It's the loneliness. We haven't seen a white man's face for months, and a white woman—not since the earth began."

From Herschel, sixteen hundred miles straight north of civilization—from the end of the earth itself, and the last outpost of the law, these words came down one day by Eskimo runner, dog-team, and Mackenzie River boat from a young half Scotchman named Edward Silkes. It took the letter thirteen weeks to reach a mail train, and before a Government official had put his stamp upon it "something had broke" in McCready's head, and he was mad. But before it happened—by a matter of a half a dozen days or so—Fate played one of its grewsome jokes, and laid Silkes, the writer of the letter, under one of the twenty-one rough wooden crosses which mark the graves of twenty-one men up where the law reaches farthest North.

It is not often that a message like this comes down into the big, smoky world of cities and hustling millions to call attention to what Kipling designated as "the most splendid organization of nation-builders on earth"—the Royal Northwest Mounted Police, Canada's vanguard of civilization. Such messages die on the way down, or are locked up at headquarters, as the secrets of tragedy and romance of the great Hudson Bay Company have been locked up for centuries. And the world goes on with little knowledge of the history-making work of the six hundred and forty-nine men whom Lord Strathcona recently referred to as the "bravest and most fearless men ever trained under arms."

### The Unsung Heroes of the North

While the world has been thrilled by the exploits of Pearys and Cooks and Shackletons, men who have set forth in well-supplied ships to reveal the mysteries of worthless terra incognitas, there has been going on in the far North, quietly and without fanfare of trumpets, and amid hardships and perils which few polar explorers encounter, a work that within two years has entirely changed the map of the northern quarter of the continent. And this work has been carried on by unsung

heroes like McCready, who went mad, and Silkes, who died—and by others like the man who wrote down from the desolate Arctic plain—the Great Barrens—and said, "I beg to report that our journey to Aberdeen Lake was filled with great danger and misfortune. We were storm-bound frequently, and the temperature fell to sixty. LeBarge died at Baker Island. Scott and I pulled in with only two dogs, living on bark and roots for the last hundred miles. It is unfortunate that three of my fingers were frozen, and have been amputated."

The italics are the writer's. Compare the brevity and the modesty of this report—the telling in half a dozen lines of a story whose tragedy might fill a book, with the lurid and adjective-strewn accounts of the "swift dashes" made by Peary and Cook, and one knows the metal of which the six hundred and forty-nine men and officers of the Royal Northwest Mounted Police is made.

One day four men got off a train at Regina. There was no crowd to meet them, no band to walk behind, not even carriages for them to ride in. They were Inspector E. A. Pelletier, Corporal Joyce, and Constables Walker and Conway. When they went to the Commissioner's office they attracted no particular attention. It was there that one of them happened to pick up a magazine in which there was a lurid description of a "desperate hundred-mile dash over polar ice" by an Arctic explorer. These four men smiled. They had just completed the longest patrol on record—3,347 miles through the wildest and most desolate regions of the far North, a great part of which had never before been traversed by the foot of a white man—and they received not even a two-column head in a newspaper! But something better came to them—the thanks of the Prime Minister, and when the next map is issued from Ottawa, these men may point out certain things which have never appeared before, and say, "We discovered that—and that—and that—" But the world will never know.

To-day the little that the world at large knows of the life and actual work of this most remarkable of all police organizations has been seen chiefly from car windows and in western Canadian towns. With headquarters at Regina, the Royal Mounted has been the very back-bone of strength in the building up of the new nation in the west. They have gone ahead of the settlers, they have gone

ahead of the railroads, they have made the uniform of the Royal Mounted respected and feared in a territory that reaches a thousand miles east and west and eighteen hundred miles north and south. Only six hundred and forty-nine strong, they have done the work of an army. A cattle thief two hundred miles away from the nearest officer fears the law as acutely as the American lawbreaker who works in the very presence of the police.

"Here is a white man who is selling liquor to the Indians," said the Inspector at Fort Macpherson to one of his men. "He's down on the Indian Hare River, three hundred miles from here. Go and get him." The officer went. He traveled *eight hundred miles* for his man, and he got him. The assignment was no more unusual to this dollar-a-day hero of the Royal Mounted than it would be for a city officer in the States to be detailed to arrest a man in the next county.

### Policing a Vast Territory

Last year these six hundred and forty-nine men made 10,489 arrests, and convictions resulted in 9,042 cases. Their wonderful work can be hardly appreciated until one stops to realize that this entire force which patrols a country one-third as large as the whole of Europe is no larger than the police force of a city like Buffalo, Detroit, or Cleveland! The Athabasca and Mackenzie River district, for instance, is patrolled by three officers and twenty-five men, and this district comprises 620,000 square miles, slightly less than a twelfth part of the North American continent, and about a fifth of the whole of Canada. And yet no lawbreaker is safe in the whole of this vast country, for once set upon a trail, a man-hunter of the Royal Mounted is a veritable Nemesis.

If a murder is committed in an American city the whole police and detective force of that city, perhaps numbering hundreds of men, is put into action; if a similar crime is committed in the Mackenzie River district, for instance, *one man* is detailed to bring in the murderer. And in nine cases out of ten he does it. He is absolutely fearless in the face of odds, for only men of indomitable courage are retained in the service. From six months to a year is the time allotted for a "rookie," or new recruit, to prove himself. After that first year he either becomes a "reliable" of the Royal Mounted or a "discarded."



The Mounted Police are Frequently Mounted on Dog-sleds and Snow-shoes

In the fifth month of his service a young, smooth-faced "rookie" cornered three desperate cattle-thieves in the Cypress Hills east of Lethbridge, fought them to a standstill, and brought them into headquarters single-handed, one of them almost dead of his wounds. A little over a year later this same "rookie," whose name was Barry, was sent out after a man-killer with those words which are epic in the annals of the Royal Mounted—"Don't come back until you get him." The present writer met this man eight hundred miles north of civilization. He had been after his man for three months. He was still after him. And he followed his instructions to the letter—he didn't go back until he got him, though it took him seven months to do the job, and he traveled over two thousand miles!

#### Explorers as well as Policemen

This is the type of man of which the Royal Mounted is made up, so it is not so strange, after all, that six hundred and forty-nine men should be able to do the work of ten thousand ordinary men. In a way the Royal Northwest Mounted Police is a misnomer. It is not all "mounted," as most people suppose. In the entire service there are only five hundred and forty-five horses, and all but twenty-six of these are in the prairie regions of Alberta and Saskatchewan. An Inspector up very close to the Arctic circle once suggested to me that it ought to be called "The Royal Mounted, Dog-sledge, Snow-shoe and Canoe Police of the Northwest." That name would just about hit the nail on the head, though the writer, instead of saying "Police of the Northwest," would have it "Police and Explorers of the Northwest." For it must be conceded that it is something of importance to "discover" a sixth of a continent, to reveal untold millions of new wealth, to add lakes and rivers and even mountains to maps that were naked white spaces five years ago. There is something in this of deeper import than the discovery of a pole, whether at one end of the earth or the other; and as to the romance, the adventure, and the peril of it, the reader may judge for himself.

On the first day of June, 1908, there set out from Fort Saskatchewan one of the most interesting and venturesome exploring expeditions of the present century. In this party were the four men I have previously mentioned, Inspector E. A. Pelletier, Corporal Joyce, and Constables Walker and Conway. To follow them over a journey which took nearly a year to complete, and in which they covered 3,347 miles, would fill a book of tremendous interest to every red-blooded American, and yet practically nothing of their

remarkable exploit has ever got beyond Government records, map-makers, and scientific departments. Setting out into the wild spaces *without guides*, dependent only upon themselves, and carrying supplies for many months in their packs and their two small canoes, these four men traveled over eighteen hundred miles of territory never before visited by a white man.

On the twenty-third day of July, Pelletier and his companions branched off into the unknown Dog Rib country adjoining Artillery Lake and discovered what is probably the greatest sportsmen's paradise on earth, and incidentally cleared up a mystery that has for a number of years been puzzling even the great Hudson Bay Company itself. Only a few years ago immense caribou herds roamed over the vast barren plains of the North, but since 1905 they have been rapidly disappearing, and as a consequence the last five years have been largely years of starvation and death among the Indians. It is estimated that fifteen hundred of the pathetically small population of the North have died within that time.

Pelletier and his men cleared up the mystery of the disappearing caribou. They had swung westward and northward into unknown regions. Over hundreds of square miles the country was alive with them. They were in sight from morning until night in herds of hundreds and thousands. On the morning of the twenty-third of July the explorers saw a herd which numbered from *thirty to fifty thousand head*, and a Dog Rib Indian told them that this was *not the main herd*, but that the larger body was still farther to the north. On the twenty-seventh they struck this herd, which must have numbered close to one hundred thousand.

"I would not have believed there were so many caribou in the whole of the North," wrote Pelletier to the Commissioner, "unless I had seen them myself." For hours at a time the party was held up by vast herds swimming across the rivers and lakes ahead of them. At times they were in sight as far as the eyes could see, and were so tame that they would scarcely move out of the way of the canoes when in the water.

This expedition added tremendously to the little that was then known of the great almost uninhabited territory between the north end of Great Slave Lake and Hudson Bay. In traversing a territory seven times as large as the state of Ohio they found a native population *not exceeding five hundred souls*. Time and again they wandered through unknown waterways, and once were so completely lost in a great network of large lakes that they might never have found their way out had Pelletier not hit upon the idea of following the course of the sea-gulls.

#### English-speaking Eskimos near the Circle

On the morning of August fourteenth, in the heart of the unexplored country along Beverly Lake, occurred an incident which goes to prove that even the most sensational happenings of a modern novel are not beyond the bounds of reason. On this morning the little exploring party came suddenly upon an Eskimo village five hundred miles from Arctic water, and six hundred miles from Hudson Bay. As Pelletier and his companions approached the shore the Eskimo men, women, and children ran down to meet them, and Walker called out "Chimo! Chimo!" which is the usual form of greeting when meeting these people.

They were much surprised by hearing a "Good morning!" in answer, and Walker expressed his astonishment by exclaiming "Holy smoke!" to which the native who had spoken replied very fervently, "Yes, we will smoke." The mystery was soon cleared up. Years before, a man called "Lucky" Moore had accompanied Hanbury on his long voyage to the Arctic coast. He disappeared, and it was thought that he was dead. In place of this, however, Lucky Moore had made himself a chief of the Eskimos, who called him Ameryah, and had gradually induced his tribe to come down farther and farther inland. Lucky Moore had made himself thoroughly acquainted with this unknown country, and told Pelletier that in a distance of five hundred miles east and west there was only one other camp besides his own. The explorers found this camp at the foot of Baker Lake. In a territory comprising fifty thousand square miles there were not one hundred people!

Winter came upon this heroic little party at the northern end of Hudson Bay. They made their own clothing of skins. Once they were wrecked with the temperature forty degrees below zero, lost all of their possessions, and were discovered by natives just in time to save them from perishing. In the long journey down to Churchill they were without fuel for forty-three days, ate their caribou meat raw, and only now and then could scrape up enough moss to boil tea with. They



A Hudson Bay Factor in the Fond du Lac Country





Royal Mounted Police and Indian Scouts at MacLeod

reached Winnipeg on the 19th of March and arrived at Regina on the twenty-first. As I have said, there were no bands to meet them. They are all back in the regular service now.

### Two New Lakes Comparable to Ontario

Not long ago a new lake was discovered in Africa. It was not very large, but it called for a good deal of newspaper space, and English papers devoted pages to its discoverers and the people they found living in its vicinity. In the North country there have been made within the last two years discoveries of tremendous importance that have scarcely got into print. It is almost inconceivable to believe that two new lakes, almost as large as Lake Ontario, and a range of mountains two hundred miles long could be "discovered" within a few hundred miles of American cities without creating at least a small sort of a sensation. Yet this is just what happened.

In February of last year, Sergeant MacLeod, of the Royal Mounted, was detailed to undertake a hazardous patrol into the unknown country northeast of Fort Vermillion. The result of his weeks of hardship and peril was the discovery of a lake larger than Lesser Slave Lake, along which the few Indians had never before been visited by a white man. It is probable that the Government will reward MacLeod by naming the lake in his honor. From the most authoritative sources the writer is assured that, outside of those associated with the reports recently submitted to the Canadian Government, not only is MacLeod's discovery totally unknown, but also the still more important discoveries of Sergeant A. H. L. Mellor and Constable Johnson in their exploratory patrol of the country south of the Great Slave Lake in August and September of 1910.

For the last three years the Canadian Government has been devoting a good deal of attention to the locating of the buffalo herds of the far North. This work has been done entirely through the Royal Mounted, and Mellor and Johnson were detailed to penetrate deep into a country which was an absolute terra incognita, inasmuch as it had never been visited by a white man. All knowledge of what lies to the south and east of Great Slave Lake ceases at the mouth of the Buffalo River, and on the latest government maps the country for seven hundred miles east and west and two hundred miles north and south is a white blank.

At the mouth of the Buffalo, Mellor and Johnson tried to induce Indians to accompany them, but the most intrepid of their hunters refused to go. They painted the dangers and hardships of this unknown country in most appalling terms, saying that nothing lived in it but strange and powerful spirits, that it was a country "burning up" and filled with deadly poisons.

On the 8th of August the two explorers

started up the river alone, and from that moment were regarded as lost by the natives. When they camped at the end of the first day's journey, strange and sickening odors came to them on the winds. The next day the odors became almost unbearable, and by noon their canoe entered the edge of what is probably one of the most remarkable regions on the continent. It was literally a "world of sulphur." The swamps, the streams, and endless muskegs reeked with it, and though the country was well-timbered and bore berries in profusion, not a sign of wild life could be seen.

Undaunted by their personal discomfort, Mellor and his companion pushed on, and forty-five miles from the mouth of the Buffalo came upon a very large tributary flowing into the main stream from the south. In places this stream was a mile in width, and ended in a lake which opened up like a great sea, across which their vision could not travel. After days of exploration the two men judged the lake to be from thirty to forty miles in width and from eighty to one hundred miles in length.

On a particularly clear day Mellor and Johnson were looking to the south and west from a height of land when they very distinctly made out a range of mountains running almost to the southernmost shore of the lake. Penetrating toward these mountains they came upon a number of natives who lived far to the south, and who were prospecting for game close up to the "Burning Lands." The Indians stated that the mountains ran "many days' journey" to the south, and that the river which they had found was known as "the river where once lived the strong men who were not afraid of the rapids."

Mellor and Johnson went only to the edge of the mountains, gathering data sufficient to show that the Caribou Mountains, instead of terminating seventy miles from the Peace River, extend close up to the southern shore of Great Slave Lake.

### New Map Making Follows Trip

Had it not been for an almost accidental foresight on Mellor's part the two would never have returned from their romantic and perilous journey. In a swift rapid in the heart of the sulphur country, where they were completely hemmed in for hundreds of square miles by small lakes and streams and impenetrable swamps, their canoe was wrecked upon a rock and all their supplies lost. By a strange and fortunate chance the explorers had cached a small part of their supplies within ten miles of where this accident occurred. Practically rebuilding their canoe, they reached this cache in an exhausted condition, and from there resumed their journey through a country barren of food and life down to the Great Slave.

This patrol has put another big map-making job in the hands of the government, and in

the not distant future a scientific expedition will set out to follow up the discoveries of Mellor and Johnson.

A little over a year ago one of the highest officials of the Hudson Bay Company said, "It is impossible to say what we may not find in the great unknown regions of Canada. The Hudson Bay Company has been in the country for two and a half centuries, and yet in the face of this fact a large part of the northern part of the continent is absolutely unknown to the white race."

### Big Herds of Buffalo near Caribou Mountains

Even since then lakes, mountains, and rivers whose existence were never before known have been discovered, and it is planned that during the next two years the work of the Royal Northwest Mounted will be prosecuted with greater vigor than ever. There are many who believe that, in place of being nearly extinct, there is a country somewhere in the terra incognita of the North where vast herds of buffalo still roam. Since 1908 half a dozen expeditions have been sent out by the Royal Mounted to search for buffalo.

A few years ago it was believed that only a few solitary head still existed. Since then many herds have been discovered. In March and April of 1909 a patrol northwest of Smith's Landing discovered several herds, the largest of which numbered seventy-five head. At the same time a patrol was sent into the country to the southeast, and reported two hundred buffalo. Both expeditions found the whole country through which they passed, and which was heavily covered with timber and brush, literally cut up with buffalo trails and infested by hundreds of wolves. In the autumn of last year Corporal Bates found two hundred buffalo in one herd, and one hundred in another, near the Caribou Mountains, and came upon other herds numbering from ten to twenty head. All of these expeditions have strengthened the conviction that large herds still exist in the unexplored country south of Great Slave Lake, and also in the vast "plain" country between the Great Slave and the Great Bear.

It was once suggested to me by the Commissioner of the Hudson Bay Company that if the "diary of events" which has been kept at each post for hundreds of years could be put into print the result would be a library of romance and adventure which would be of greater interest than the most absorbing fiction. For not only would it be romance, adventure, and tragedy, but also fact. And this can also be said of the Royal Northwest Mounted Police, and particularly of those detailed to service in the North.

Their adventures—curious, tragic, and romantic—would fill volumes each year. Not until one has personally visited the lonely "barrack" of a detachment like that at



Police at the Regina Headquarters

Copyright by Underwood &amp; Underwood

schel, the northernmost limit of the law on the American continent, can one realize to any great extent what the life of these man-hunters and explorers of the end of the earth really is. With the exception of Fullerton, over on Hudson Bay, Herschel is the loneliest police station in the world. It is snug up on the coast, protected a little from the gales of the Beaufort Sea and the Arctic Ocean by sea-walls of rock. At this point is the "farthest north" white man's cemetery of any land, and from the cabin windows one may look across a narrow stretch of lifeless barren to the twenty-one crude wooden crosses that mark the graves of the twenty-one white men who have been buried there.

### The Eskimo Marriage Arrangements

This is but one of many desolate police stations where the one great law of life is the survival of the fittest, and where little but tragedy plays a part in the adventures of those who uphold the law nearly two thousand miles from civilization. The little cemetery tells its own story of the fearful toll of human life exacted by the hardships of a land where even trees are killed by the cold, and yet where human beings persist in seeking existence. During the seasons of 1894 and 1895 the whaling bark *John and Winthrop* made her winter quarters at Herschel. During these two winters nine white men of her crew, ranging in age from eighteen to thirty-six years, succumbed to the hardships of the terrible winters and were buried in the little graveyard.

At this lonely station Inspector Jennings and his men have chiefly to do with the Eskimo people and with the men from whalers. It has been the custom of the Eskimo husbands and fathers to "loan" their wives and daughters to whalers for a certain length of time in return for stipulated payments, and this practice has given the police more trouble than anything else. The whaler who takes the woman provides food for himself, her husband and family. On the ship's leaving, the woman's husband receives about ten sacks of flour, some tea, bacon, tobacco, and other supplies.

It has been found impracticable to do away with the practice by an exercise of force, as the Eskimos have now come to depend largely upon whalers for a livelihood, and can no longer live on a meat and blubber diet alone. A year ago a missionary was sent up to bring about a better condition of morals, but right at the beginning the "chief man" put up a conundrum for him, and it has been impossible to answer it to the satisfaction of the Eskimo men. Said this chief, "You minister want me and my people to get marry and no trade wives; then what for you no want to give me grub?" But the Eskimo women may ultimately bring about what the law and the church have failed to achieve, and if they do it must all be ascribed to what is known in

police archives as "the regrettable incident of the sleeping sealer."

One day several years ago a white man was crawling along the wild shore near Herschel Island to get a shot at a seal. He got a fine shot—but when he went to secure his game he found that he had killed an Eskimo hunter who had fallen asleep while watching a seal hole in an ice floe. He carried the dead hunter to his igloo in the Eskimo village, and thus met his widow, a fine-looking woman of the Kogmolook tribe. Real romance followed swiftly, and resulted in the first Christian marriage of a white man to an Eskimo in the far North. The lot of this "church wife," as she is called, has been so much better than that of the other women that there is now a growing desire among the unmarried girls to follow her example.

Several times during the past few years the Royal Mounted has investigated what are known as "mastodon finds" in various parts of the frozen North. The remains of several of these animals have been found in a state of perfect preservation. The flesh has been eaten and in the stomachs of the prehistoric monsters in at least two instances has been found the undigested tropical stuff upon which they fed.

Superintendent A. E. Snyder, commanding the Royal Mounted at Whitehorse, Yukon Territory, reported to the Commissioner in 1909 that from north of the Porcupine there had come repeated rumors of the existence of a wonderful tropical region which was still inhabited by mastodons.

"The Indians," concludes Superintendent Snyder, "report having seen the gigantic tracks of these animals."

But little attention was paid to these stories, until in November of last year C. J. McIntyre and two companions made a most amazing discovery north of the Porcupine. They were traveling by dog-sledge, with the thermometer at forty below, when to their astonishment the temperature began to rise so fast that within a space of two hours they had thrown off their warm garments, and the snow was soft underfoot.

"It seemed," said McIntyre, "as though we were suddenly passing from winter into spring." Soon after they came upon the first of numberless hot springs, the snow disappeared entirely, and dense vegetation took the place of the stunted bush and timber of the plains. Because of necessarily slow travel on foot the explorers were not able to determine the extent of this wonderful oasis in the midst of an Arctic desolation. They found several good-sized rivers flowing with warm water and teeming with fish, and the country was alive with bear, caribou, ducks, pheasant, wild geese, and other game, and gold was found in a number of the creeks. McIntyre will soon start at the head of a second expedition into this mysterious country.

And will he find the mastodon? Is it possible that still deeper in this unknown country there exists a real tropical world? Of course it is improbable, but, as the Hudson Bay Company's official said, it is impossible to say what will *not* be found. For five hundred miles east and west and from two to three hundred miles north of the Porcupine there is a vast unexplored region almost as little known as the planet Mars, and one can hardly place a limit on what the indomitable courage and perseverance of the Royal Mounted may not reveal within this country during the next few years.

"You never can tell—surprises are constantly popping up with us," were the words of a sergeant of the Royal Mounted whom I met several years ago west of Churchill. With two men he was starting into the wild coun-



Copyright by Underwood &amp; Underwood

Prisoners in Charge of a Northwest Territory "Reliable"

between Churchill and the country of the Labrador, and when we parted, he said: "We expect to have a fine trip. But you never can tell—surprises are constantly popping up at us." Many months later, away down in an American city, I read the newspaper account of how these men had perished of cold and starvation on that trip, and how only the bones of the three were found in their last camp, picked clean by the wild things. So those words remain with a particular significance.

Few words could tell the story of the "unexpected" more tragically than those of Sergeant Donaldson, who, on August 14th, was in charge of a boat carrying supplies up Hudson Bay to the station at Cape Fullerton. On this day one of his men shot a number of walrus, and Donaldson, with Corporal W. Reeves, was bringing four of the heads to shore. Donaldson was in high spirits. "This is fine," he said, referring to the ease with which they had secured fresh meat. Almost at that instant a huge bull walrus rose out of the sea, charged the boat, smashed its side, and as the two men plunged into the water Donaldson cried out, "We are lost!" Reeves reached the shore alive, but Donaldson was never heard of or seen again. Those six words he had told the story of the constant peril which hovers near the man of the Royal Mounted.

Some of these "surprises" that are always popping up are merely unusual, and a few of them humorous; but they are all mighty interesting and would fill a book a foot thick every twelve-month. Sometimes they stun even the veterans of the Royal Mounted—men who are supposed to be prepared for anything.

"There's a brewery somewhere east of the Hay River," was the report brought in to Sergeant R. Field at the Chipewyan station a little over a year ago. If some one had brought in a two-headed moose, or a live, kicking moose with no head at all, Sergeant Field would not have been more amazed. For the Hay River is a thin black line running through the white terra incognita south of the Great Slave. A brewery—six hundred miles from civilization! And not only that, but in the heart of a country that even the map-makers have left a blank!

### A Brewery Six Hundred Miles from Civilization

Field made a personal investigation, and he found a happy lot of Indians, among whom firewater was quite as common as it used to be down in Kentucky. He found that nearly every buck was the proprietor of a "brewery," and that life south of the Great Slave was one long and joyous spree. A strange white man had told the secret of making firewater to the Indians and they were manufacturing a "brew" of potatoes, hops, sugar, and yeast, which, when allowed to ferment, was strong enough to cause intoxication. During the warm summer months the Indians raised potatoes for this brew, but in almost no instance can they be persuaded to raise anything for food.

As a consequence of this the Canadian Government and the Royal Mounted are now facing one of the most serious problems that could possibly confront them in the far North. Game and fish, while abundant in many re-

gions, are growing more and more scarce over great areas of territory, and hundreds of natives are dying of starvation each year. The rapidly increasing death-rate has led to the question being seriously asked, "Will nearly one million square miles of the northern end of the continent become, within a few years, entirely peopleless?"

Where comparatively large populations and Hudson Bay Company's posts existed half a century or more ago are now uninhabited wildernesses. Along the northern and western coasts of Ungava, which embraces a totally unexplored interior ten times as large as Ohio, the fight for existence has become so tragic that J. D. Moodie, Superintendent of the Royal Mounted at Churchill, reports the natives killing one another for food. Last year one hundred and twenty natives out of a total population of six hundred died of starvation on the Willow River, and during January and February seventy-eight Dog Rib Indians died along the Great Slave. For many weeks not a hair of game was seen, and the entire tribe lived on roots.

It might be interesting to note that since the writing of this article four of my heroic friends of the Far North have perished. Late last fall Inspector F. J. Fitzgerald, with whom I have traveled hundreds of miles, and Constables Carter, Kinney and Walker left on the patrol from Dawson to Fort MacPherson. On May first the dead bodies of Kinney and Taylor were found thirty-five miles from MacPherson, and those of Fitzgerald and Carter twenty-five miles from the fort.—*Extract from a letter from the author.*



The Bending Birches at Lake Hopatcong





High Life in a Sailing Dory



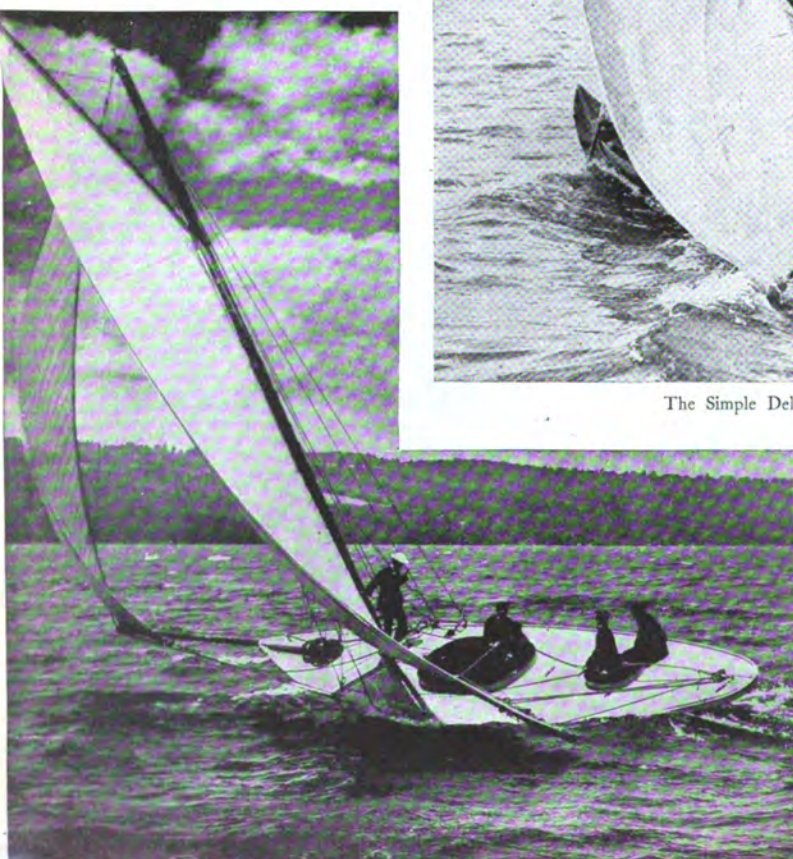
The Inevitable Capsize



## Amateur Yachtsmen in Eastern Waters



The Simple Delights of the Sailing Canoe—



and the More Commodious Sloop





A Trap-shooting Tournament

*A competitive sport that is meeting with increasing favor with both men and women*

## Out of Paris with a Gun

### *A Day's Shooting over a French Estate*

BY F. BERKELEY SMITH

Author of *THE SANITY OF PARIS; A VILLAGE OF VAGABONDS*, etc.

IT is better as the Arabs say: "To begin at the beginning."

Dalbert had insisted on my coming to the first night of his new play at the Folies Parisiennes. Dalbert is one of the best fellows in the world, a "bon garçon" with a heart as big as his talent, but he could not possibly understand why I hesitated over three hours of his risqué comedy in a stuffy theater when the morrow promised day's shooting over one of the gamiest properties in France, and my train left Paris at the crack of dawn.

At the drop of the curtain on his final act congratulated the author, and bolted for some this December midnight as eager as a tired actor to get to bed, at an hour when the boulevards were thronged and Paris was wide awake for its late gaiety—but neither the late supper nor the cold bird could tempt me to-night—were there not enough live birds waiting me in Sologne? A vast country below Orleans long famed for its abundance of game—three hours by an express that left the station of the Quai d'Orsay at seven-ten and in which my friend, Duvalet, had reserved a special compartment for his shooting guests. All this he had explained to me in a telegram and a hurried note the day before, reminding me that to-morrow, Sunday, closed the open season for partridges.

Duvalet is one of those simple big men of industry whose family for generations in France has been engaged in the manufacture of tools for a large part of the world. Duvalet's word is as sound as his steel. You would like this quiet, unassuming Frenchman who is the soul of hospitality and, who despite his fifty odd years, is as enthusiastic as a boy over shooting.

As I turned the corner of the Madeleine, en route for my door, I took a final glance at the weather. A black sky and the wind from the South—the atmosphere charged with a thin, vaporish fog as penetrating as the inside of a refrigerator. The streets smeared with greasy mud, a typical Parisian winter night. Downpour or not, I had faith in that celebrated country of Sologne which I was to see for the first time, for I know what it contained. Hares and rabbits ad libitum—pheasants and partridges—woodcock and duck. Among the eight French "guns" invited I

was the only foreigner—two dramatists, two authors, one musician, one sculptor, one painter, and the American. I began to wonder how long they would stand my bad French as I climbed my stairs eager for the morrow, and yet I knew Frenchmen well enough to be convinced that if I had been the wild man from Borneo relying on gibberish and the sign language they would receive me like a long lost comrade five minutes after the first formal introduction. There exists a hail-fellow-well-met geniality among Frenchmen following the formal bow which puts you instantly at your ease.

Beside my bed stood in readiness a few old friends—my big valise containing a dry change, a worn leather sack bulging with a hundred shells, a pair of well-greased American boots with moosehide soles—water-tight even in their wrinkled old age—and beside them in its case my 16-bore hammerless gun—the oldest friend of all, for that little gun and I have, so to speak, grown up together. It has known me ever since I was a boy with a new gun and it was the gun. I have many others, but they can never be the same.

It is all of twenty years since that little 16-bore and I grew to know each other intimately. We never thought then that we would pass many years in France together afieled and some day be invited to Sologne. And so I retired and turned out the electric light and fell into one of those anxious slumbers that usually precedes a daylight truant.

At a quarter to six my alarm watch shrilled the hour and I half awoke and finally realized I was not labelled again for the steamer train for America. I opened my French window beneath the roof and looked out with a feeling of relief—it was still pitch dark. In the chill gloom, the massive classic edifice of the Madeleine looked up as silent as a mountain—a few lights still glittered along the deserted boulevard. Honek! Honek! a taxi-auto passed below taking home the weary. Clook! Clook! a tired fiacre horse stumbled along in the slime. Otherwise the streets were deserted—Paris was taking its half hour nap before dawn.

And so I hurried into my clothes, shouldered my duffel and crept down-stairs past the apartment doors of my neighbors. The black cat of my concierge came trotting out from her cellar to greet me in the dark of the big entrance, the only indication of her presence being her weak little mew and the white patch

on her nose. As she smoothed her sleek self against my hunting boot, a little girl came towards me out of the gloom of the court carrying three empty milk bottles that clinked together musically. Oh! such a little girl—a mite in a shawl!

"*Bonjour, Monsieur*," said she bravely.

"*Bonjour, my little one*," I returned and called out—"Cordon s'il vous plait"—to my sleeping concierge. In response, the heavy door leading into the street clicked open as if it had obeyed my voice. The little girl drew back.

"Pass, my child," I insisted.

"Pass, Monsieur, I pray you!" said she.

Such a little girl! Everything about her, even to her clothes, seemed pinched and meager and thin—this child alone, and it was not yet dawn!

The big door swung shut solemnly upon its big hinges like the barrier of a tomb, and the little girl walked with me to the corner. Not a vehicle in sight, what if I missed my train? I could not lug all those things to the Quai d'Orsay.

"Hélas!" sighed the little girl, quite as anxious as myself. "There are not many fiacres at this hour. Perhaps Monsieur might find an auto-taxi on the other side of the Madeleine—only they cost dear."

She put down her tinkling milk bottles and tucked her small red hands under her skimpy shawl. She would have run to hunt for one had I consented—this mite with her flaxen hair and her wistful gray eyes—at an hour when many an older girl would have been afraid; this child who thought nothing of this boulevard corner at this criminal hour. She was used to it by the year.

"*Eh voilà!*" she cried, and sure enough, a taxi-auto swung in sight and the night hawk of a chauffeur, catching sight of Monsieur the hunter, came crawling towards the curb. He was a genial old chauffeur, and there was a twinkle in his eye as he caught sight of my shooting traps. In France they do not guy the fellow with a gun—they congratulate him.

"Quai d'Orsay," said I, and threw in my belongings.

"A good hunt to Monsieur!" said the little girl, then she stared at something round and bright that filled the palm of her small, red hand—something I could not very well see twice, for I say it was misty and the taxi-auto, with a wrench and a growl, shot away

Original from

UNIVERSITY OF MINNESOTA



with Monsieur, the hunter, to the station across the Seine, with the big clock whose great cyclop of an eye illumines the black water below it with wriggling golden eels.

"The seven-ten for Sologne!" I called to the porter as we stopped under the yellow eye. "Bien, Monsieur," and the stalwart one in blue grabbed my things.

As we entered the cavernous station, I looked about me in vain for the ordinary traveler—every voyager grouped around the ticket window waiting for it to open had a gun case slung over his shoulder. A pair of pointers, straining on their leash, brushed past me held in check by a gentleman in a goat-skin coat. There were hunters bearded and booted for the fray—solid Frenchmen in great coats—dapper Frenchmen in smart shooting suits and between their legs and around their heels were cockers and setters and sleek, long-eared hounds who kept the cavernous station reverberating with their eager voices.

Ah! At last! The ticket window is open! Madame back of it rubs her active dimpled hands and her cheeks are rosy and shining like her marriage ring, from soap and water. Instantly she is busy with her little paste-board slips for first and second "*aller et retour*." The gold pours in under her plump hands and out come the silver and the sous in change.

"Ah! *Sapristi!*" Monsieur with the Henri IV beard has forgotten his dog ticket!

"A thousand apologies, Madame!" he explains for his absent-mindedness.

"It is nothing, Monsieur!" laughs Madame. "One at this hour cannot be expected to be awake," and she makes his change. And so, having gotten my own ticket, the one in blue conducted me to the buffet and deposited my traps beside a small table laid with spotless linen and glasses that shone—a table that became cozy a few minutes later with steaming hot coffee, flaky crescents, fresh from the bakers, and sizzling eggs, not quite so fresh from the hen.

"Monsieur is going to have rain," confided the one in blue as he took his leave, at which the garçon agreed with conviction.

There was no difficulty in finding the compartment my host had reserved. The express was in readiness at the bottom of the stairway leading to a fog-choked subterranean chamber, and a label pasted on the compartment window at the bottom of the iron flight announced:

"Reserved—Hunt of Monsieur Duvalet."

The next moment the one in blue was stow-

ing away my traps within, where I was made welcome by the author, a big fellow with twinkling brown eyes and a red beard. Then followed a formal introduction to the two jolly dramatists and another handshake with the other author, the sculptor, the musician and the painter in turn. This done, a pouch of tobacco went round and we settled ourselves with that informal ease of brother sportsmen.

"*En voiture!*" cried the excited "*Chef de Gare*."

Toot—Toot! and we were off for Sologne!

\* \* \*

The dramatists were dozing, so were the rest, all save the painter and myself. He had exchanged the *Matin* for my *Figaro* and having read everything, including the advertisements, he, too, settled his head against the cushioned back for a doze.

While these messieurs are making up for their early rising, let me explain to you as the express slips on down to Sologne, something about French game and its pursuit, and as it is to be a grand *battu* to-day, that is to say, a carefully planned drive by beaters, I shall begin with the duties of the Head Gamekeeper or guard, for it is his business to plan the various *battus* or drives.

You can rely upon one thing, and that is he knows every foot of the ground to be shot over and the approximate amount of game the different sections of field and woodland contain. He must know this by constant observation on his daily rounds and see that the coveys of partridges—the pheasants, hares and rabbits, are left undisturbed until the day of the shoot, which generally occurs on such a vast property as my host's once a week during the five months of the shooting season.

The Head Guard is usually an energetic old veteran in charge of a score or more of younger peasants who act as beaters. These are dressed in long white blouses of waterproof duck, each bearing a conspicuous number, and armed with a baton or stick with which to beat up the game.

The Head Guard forms his score of beaters in line at equal distances from one another so as to reach across the width of the field or woods to be beaten. When everything is in readiness and the "guns" in waiting at the opposite end are in line and at their places designated by the host—(each "gun" back of forked stick bearing a number), the Head Beater sounds his horn and the line of beaters begins to move slowly up on the game.

Everything depends on the planning of the

Head Guard. He knows that in this wood with its maze of slim trees and its carpet of sodden leaves lie the pheasants.

Let us suppose then that he has decided that the first *battu* for partridges will take place over the big ploughed field reaching down to the willow brook, after which the "guns" will turn about and face the adjacent field, beyond the brook, which will be beaten in turn. The "guns" will then walk a quarter of a mile and take up their stations along a woodroad skirting a wild field dotted with alder swamps and skirted by a pine forest. The ground here is soft for it is honey-combed with rabbit burrows, and it is as well a famous cover for hares, who take to any place in the open where they can hide or dissimulate themselves back of tufts or hollows, just as they often choose the center of a rough ploughed field, lying sleek and alert in soft furrow and ready to spring for the bordering woods at the first sign of the enemy.

So you see, on the day of the shoot, there is a place for everything and everything must be left undisturbed in its place, that the messieurs with the guns may not be disappointed.

Nothing sets the French peasant wilder with enthusiasm than the sight of a hare. The hare is the perfect symbol of elusiveness. He is responsible for most of the shooting profanity in France, for he has a habit of saving his hide under strenuous conditions. "*Mémoire de lièvre*" in French means literally a little memory of short duration. Moreover, the hare has two distinct characteristics: his timidity and his cleverness in evading the hunter's eye, for he generally chooses a hiding place which is as near as possible the same golden brown as his coat. Once roused, he covers the ground at a gallop that takes quick shooting to get him, though often he will stop short in his tracks and crouch with his long velvety ears laid close to his back, if you whistle to him; that is, if you have presence of mind enough to whistle, and can whistle the time.

As for the fat little French partridge whose plump meat is dark instead of white like our partridges in America (and far better eating), they are often wilder than hares when once they have been shot at, flying at speed which takes a steady shot to get them and flushing up time and again far out of range. In this the *battu* has its advantage, despite the height and speed the birds have gained by the time they pass over the shooter for they rarely fly low to the "guns."

The *battu* or drive is the easiest of a shooting. There is no more hardship nece-



sary than to be present, you can even bring along a folding stool and stick it in the ground and sit on it if you are tired, and it is on account of this ease that I believe the *battu* will never grow popular with the American hunter who is used to working hard for what he gets. But in France, as in England, the *battu* is traditional and a part of the social life, a means of entertaining one's friends, of reciprocating other social functions; for these shooting invitations play as much a part in Parisian society as do the theater parties, dinners, balls, and soirées.

Monsieur A is bidden to dine at Monsieur and Madame B's. In return, Monsieur A graciously invites his host and hostess to his shoot. Monsieur and Madame B, in return, invite Monsieur A the following week to their shoot and these exchanges of courtesies continue annually. Now it is quite possible that Monsieur B has his shooting property because it is the thing to have, rather than that he is a devotee of the gun; moreover, he may be an abominably bad shot, but he will at least enjoy the luncheons at the different "*rendez-vous de chasses*" he is yearly invited to, and pass many an amusing day with the game.

"Amusing" is the word; shooting to most in France is purely an amusement—a pleasant promenade for which the birds, hares and rabbits furnish the fun and the cook and the wine cellar provide the sauce of geniality.

But you must not think that all Frenchmen are poor shots—there are others, and plenty of them, whom I would match against any shots of any other race. I know Frenchmen whose skill with a bird gun and whose knowledge of the habits of game are second to none. Indefatigable sportsmen whose unselfish fairness, good manners and common sense in danger you can count on—qualities which are as distinct as their immaculate shooting clothes, for the Frenchman does not go to the shoot looking like a tramp lest he be taken for a tyro or a tenderfoot as thousands of us do in America. He wears a clean soft hat, a well-cut shooting suit, pigskin leggings, dogskin gloves, and a clean starched collar, for you must remember, he must be presentable at luncheon. Invariably he has another complete change in his valise to get into when he returns from the shoot at dark, often soaked inside and out, and spattered with mud.

And yet I must confess that the organized *battu* in France reminds me somewhat of a massacre in a zoological park or a poultry yard. Knowing that every hare, pheasant or partridge is the private property of your host

—that he knows from his Head Guard's latest report that he has, let us say, three deer and eighty-five pheasants left to offer his guests on the morrow, makes me feel more as if he had authorized me to kill his pets rather than the wild fowl and denizens of his fields and forests. However, this is only a point of view and if I had been born a Frenchman I should probably feel different.

The French shoot is at least far merrier than the English one, which is so often serious, solemn, and formal like the English shooting breakfasts at which it is usually good form to eat little and say less, though the presentation of nourishment must be nevertheless solemnly served by the butler and his underlings—from bouillon to fruit, my lord. Happily the French shooting breakfast is not like that of the English. It is jolly enough—good food in France is meant to enjoy.

After the "*apéritif*"—(a glass of vermouth or port) the savory fête begins—spicy hors d'œuvres of fat sardines, sliced tomatoes in mayonnaise, filets of herring, olives, shrimps and cold potato salad. Then a good hot vegetable and meat soup *en "bonne femme"* followed by a sole *au gratin*—a "*col au vent*," a ragout of hare, a chicken smothered in cream, a vegetable, an excellent salad, a pungent camembert, fruit, black coffee—liqueurs, cigarettes, and cigars; and the best chablis, burgundy, and champagne throughout that your host's cellar affords.

Moreover, this jolly shooting breakfast is kept alive by bon mots, repartee, and hearty laughter, that it may be the better enjoyed and digested and, if there are ladies present, what more does the French sportsman ask? How much the merrier is he for their presence as he saunters forth to shoot, well fed by beauty, compliments, and the cook, and well recompensed at night for his hard day afield with a neatly labelled basket containing a portion of the bag to take back to Paris!

"*Vive la Chasse!*"

Ah! the company is waking up. The painter has rubbed the fog off the window and is gazing out, as we rush on through a vast slightly rolling country of immense fields stretching to the horizon.

"We are in Sologne, my friends," announces the dramatist stretching himself with a yawn. Barely a house is in sight, though the eye can scan for square miles. And now the great fields are left behind and in their place slip by dense stretches of woods—sad, forgotten-looking forests rolling away as did the plowed fields as far as the gray horizon—timber and tangle, dripping and silent in a

water-soaked fog; and in the open places, sinister looking bayous and flooded reaches out of whose shallow depths rise the trunks of the dripping trees. In this low-lying country of Sologne, the floods have played the same general havoc as they have over nearly all of France during the last two years. Fatal years for the game!

And now we get into our great coats and reach up for our guns and valises snugly stored in the racks, for we shall be at our host's station in a few minutes. The express has lessened its speed. The fog has given in to a drizzling rain. The woods without seem wilder, the undergrowth more dense, now and then there is a deserted woodroad or the passing glimpse of a trail.

"It is, as you see, purely a shooting country," explains the author with the red beard, who has shot over Sologne for years. "About the only things they raise down here are potatoes and sheep."

We have arrived at a little brick station and our host is waving a welcome to us. With him are two more guests who have come down from Paris by auto with him the night before, and back of him are half a dozen servants ready to carry our traps. Our host's shooting box is the only other habitation in sight, it is just across the road from the station, a plain little brick house with a tiny garden in front and a short double stoop leading to a plain front door held open in welcome by our hostess.

Madame Duvalet is dressed for the day in a dark green corduroy shooting suit and boots, all very simple and unostentatious you see, but the welcome is hearty and the little hall is now piled with our traps and everyone is shaking hands and talking at once, and the valets, in their blue aprons, are lugging our traps up the narrow stairs leading to the clean plain little bedrooms, and running down again for more. All our guns have disappeared to be unpacked from their cases and assembled; and in the tiny salon is a blazing wood fire and beyond a snug dining-room, and luncheon is ready.

"Hurry, my children," exclaims our hostess to the tardy ones up-stairs combing their hair and washing away the grime of the voyage.

I glance at the tall clock in the salon, it is just ten forty-five—I am getting used to shooting luncheons at ten forty-five in France. Besides, we started at daylight and already have a one o'clock appetite, and once started on the shoot we shall not return until dark.

And what a jolly luncheon despite the driz-





## Avalon

(Santa Catalina Island)

By ROBERT C. McELRABY

*White and fair to look upon  
Are the yachts at Avalon,  
And the island city lies  
Clean and sweet before the eyes,  
As the dawn.*

*Soft and balmy is the air,  
Round the crescent harbor there,  
And the boats that ply about  
Bring the gay world in and out,  
As they fare.*

*Lanterns swinging in the breeze,  
Ragged eucalyptus trees,  
Tented city lying still,  
Calm of sea and charm of hill,  
Vie to please.*

*When the rush of day is gone,  
And the mind to quiet drawn,  
It is restful to recall  
Once again thy peaceful thrall  
Avalon.*



zle without—a luncheon to Parisian celebrities, but you would never guess it for, as I glanced around the table at that natural jolly crowd, it was hard to believe that there was not a Frenchman at that table who had not distinguished himself in art or in letters. Those who really do something in life are as simple as children.

Not one of those good fellows save my host I had ever met before the train left Paris, and here we were—or rather here I was, the little American with his amusing French. Oh! it must have been amusing enough, and yet they took me in and received me as heartily as if we had been old friends for years. Some were young and in the prime of their career, and some were gray and jolly like our host, but none were as gracious as our hostess, for Madame was good to look upon since she was very beautiful and merry and full of those rare qualities of human kindness and understanding which win your sincere admiration.

It was a rapid, jolly luncheon to-day, for these December days are short. A hurried puff at our cigarette and a few moments later we were stowed away in two automobiles of our host and en route in the downpour for the hunt.

Ten minutes more, and we were assembled in the rain at the beginning of a woodroad where the Head Guard, a wiry grizzled old peasant, two under guards, a score of beaters, a single mongrel dog, celebrated for his good nose, and a horse and game cart were in waiting.

The spot, as I looked ahead up the woodroad flanked by the drenched silent forest, reminded me of a lonely tamarack stretch in Canada, even to the faint rasping note of some cedar birds chattering in a nearby clump of firs. And as I gazed ahead into the vista of soaked woods, hazy with the winter mist and rain, I realized that never before in France had I seen so melancholy or so wild a country. With the old Head Guard taking the lead, we fell into Indian file along the woodroad, en route to our first *battu* for pheasants. This old woodroad, which reminded me so much of those in our northern wilderness, was as noiseless to tread upon as a sponge, for the soil in this country is mostly a loamy sand and dries quickly.

Presently, we reached the lower boundary of the pheasant wood, the woodroad turning sharply to the right skirting a clearing piled with cordwood. Here the Head Guard left us to return to command his beaters and here one by one, at a sign from our host, a guest fell out of file and took up his stand behind a forked branch bearing a scrap of paper num-

bered from number one to the last gun. And so, at equal distances, a few yards apart, we slipped in our shells and stood and waited in silence.

Finally, the Head Guard blew his horn—the *battu* had begun!—Again silence and more waiting. Soon I could hear faintly, from the far end of the woods, the beaters approaching, making a peculiar noise with their lips to rout up the birds. *Br r h!—Br. r. r. h!—Br r h!*—growing nearer—louder—more distinct. Then a new sound caught my ear. *Tut! Tut! Tut!—Tut!—Tut!*—the regular beating of wings. And out of the mist of twigs a gold cock pheasant came winging toward me with a skimming flight.

He passed directly over me, and I missed him clean with both barrels. There was a speed in that seemingly slow flight of his that I was not accustomed to; he rattled me with it. He was an old cock and I think he knew I was a new hand on his kind, for he chose me out of the line of guns and did not swerve from his rising course against the leaden sky.

And now things grew lively indeed. The beaters were raising a hullabaloo as they drew nearer and nearer our line of guns.

*Bang!—Bang!—Bang!—Bang!—Bang!*—the guns were busy all along the line. Hen pheasants and cock pheasants fell headlong with a plump into the dead leaves; but some, like the old cock, skimmed to safety.

*"A vous!—à vous!"* yelled the beaters, and a hare doubled in front of me, then sprang straight for the woodroad. The dramatist got him.

Whirr! a lone partridge—a good shot for my neighbor, the painter, for the bird was high and going like a rocket.

"She bites well, your 16-bore," called my right-hand neighbor, the musician, and I felt better, for there was no easy matter to hold one's own among these Frenchmen—they shot straight. The beaters were now in sight, their white duck blouses looking like canvas night-gowns. Here and there a hiding pheasant flashed up before them.

Then again the horn—the first *battu* was over!

We assembled under a big oak where the game cart was in waiting. Here our kill was laid out in rows; twenty-three pheasants—two hares—and four partridges, all in about thirty-five minutes.

Then, on a quarter of a mile to the second *battu* in a big open ploughed field of hollows and tufts and thickets which was fairly alive with gray rabbits and where we also killed nine hares.

And so the day proceeded until the early twilight found us cracking away at the ducks from the reedy end of a lonely pond. Finally it grew too dark to shoot and we tramped back to the waiting automobiles.

It was night when we reached the snug house of our host and entered by way of the ground floor. We got out of our wet boots before a roaring fire in a gun room paved with red tiles. And now such a hurrying of little maids and valets with our dry stockings and a provision of warm slippers. Beyond, in another snug tile-floored room, the entire bag of game was being counted by the Head Guard and laid out in rows—one hundred and thirty-two in all—and while the two under guards were busy drying and cleaning our guns, we went up-stairs for a rubdown and dry change.

Then, down to the cosy salon for a glass of cassis or a mint and water and then in to an early dinner, for our train for Paris left at nine. And what a good dinner it was, even jollier than the luncheon! And finally, the train and more hearty good-bys, each of us with a trim oblong basket wrapper into which had been stowed safely and sewn up for the voyage, a golden pheasant whose majestic tail and iridescent head emerged from the ends of the neat straw package, ticketed with our name and bearing our host's name and that of his shooting property as a guarantee at the Paris Customs. And snug within, beside the pheasant, lay a hare and three partridges, a of which is customary and the final duty of one's shooting host. Each gun receiving five pieces as his share, the bulk of the bag going to the estate.

It was midnight when the express rolled into the Quai d'Orsay, and we made our declarations before the Customs officers.

"How many, Monsieur?" asked the one in authority, glancing at my basket.

"One pheasant, one hare, and three partridges, Monsieur."

"It is well, Monsieur," returned the one in uniform, and he jotted the total on a paper slip and indicated a small window.

"Two francs, eighty centimes," announced the official back of it. And so, having paid for my game—since no fool, not even a tough chicken, can pass the gates of Paris without being taxed, the six French "guns" and the American one bid each other good night with much raising of hats, several bows, and a final handshake. Formal you say at the end of a genial and informal day—ah! but that little touch of formality at the end is typically French, and has nothing to do with the heart





Lake Mayelen



Aletch Glacier

Ascending "The Giant"  
Mont Blanc

Another view of "The Giant"



At the Top of the World



Looking down the Valley of Chamonix



Up Mont Blanc



A Dangerous Chasm

A Woman Climber.



Over a Swiss Glacier

A Climb that Proved Fatal



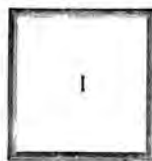
# The Hazardous Sport of Mountain Climbing

# Gold Hunting in Panama

## An Adventure in the Isthmian Jungle

BY ALBERT EDWARDS

Illustrations by HOWARD V. BROWN



**I**T was the quest for gold which brought the first white man to the Isthmus of Panama. The same "*exceable sed d'oro*"—as the brave old missionary, Fray Bartolome de Las Casas, called it—was the motive power of Balboa and Pizarro. Gold built old Panama City. Gold was the bait which drew the Buccaneers. And again it was the thirst for gold—



A negro, named Pedro, who had once worked for him, had come that morning to his office with a bag full of samples

California gold—which woke the Isthmus from its forgotten sleep in '49 and made it once more the world's great "short cut."

In 1911 there is but one gold mine in profitable operation in the republic—the Darien Gold Mining Company at Cana close to the Colombian border.

But the thirst for gold is still a motive power on the Isthmus. Any day you can find some more or less sane-looking individual—in the barroom of the "Metropole" or the "Panazone"—who has a gold project to share with you.

There is the man who in some indefinite way discovered in the moldy archives of Madrid a letter from a monk of Old Panama which tells where the rich treasures of the Monastery of San Francisco were buried at the time of Morgan's raid. The list of jewels and plate reads like an inventory of the Cave of The Forty Thieves. Only a few thousand dollars is needed to discover the hiding place.

Then there is an endless stream of prospectors—men of every nationality and color, men who have followed the scent from Australia to Alaska. They come out of the jungle sallow with fever, gaunt from hunger, with a sack of "dust" or a sample of quartz. All they need is a little capital to open an El Dorado. They are more than anxious to share their enterprise with you.

The present status of mining on the Isthmus was carefully explained to me by a Mr. Moody—a man heavily interested in fruit-

growing. Long residence in Central America has given him an intimate knowledge of conditions.

"Not for mine," he said. "I suppose I've turned down a couple of million mining propositions."

"Have none of them panned out?" I asked.

"One. I might have got into a Honduras mine which is paying. But I'm a business man—not a gambler. If I was a gambler I'd hit the roulette wheel, where the chances are only 32 to 1 against you."

About a week later I met Moody in the Cathedral Plaza.

"Well," he said with a sheepish grin, "I've just bought a gold mine."

A negro, named Pedro, who had once worked for him, had come that morning to his office with a bag full of samples—black sand and quartz. He had staked out a claim on the head waters of the Rio Obré on the Atlantic slope. He had made his preliminary denouncement and had come to Moody to borrow money to pay the fee necessary to gain permanent possession. The samples, when submitted to a mining engineer named Duncan, had assayed very high. The two white men

had advanced the necessary money for a controlling interest in the enterprise. Duncan was going up in a few days to look over the claim.

It was part of the country very rarely visited by foreigners, so I went along.

"Roughing it" would be an insultingly inadequate term for that expedition.

As it was just before Easter, our little boat was vastly overcrowded. There were twenty bunks aboard and thirty women and as many men. The berths were allotted to the women in the order of their social standing—an easy matter to determine in Panama, for the ladies use perfume instead of soap. The Upper Ten use attar of roses. The Four Hundred take to heliotrope from the world famous *atelier* of M. Rouget. It costs in Panama five pesos for a very small bottle. And so on down the social ladder to *hai polloi*, who use a greenish-yellow smell at one peso the gallon. The extra ten women and all the men were stowed away in hammocks.

To add to the discomfort we had no sooner passed beyond the shelter of the Taboga Islands when we ran into one of the very rare storms which visit those parts.

I have crossed the Black Sea in a Russian boat overloaded with Moslem pilgrims for Mecca. I have crossed from Tangier to Gibraltar in the dinkey little *Djebel Dersa* with a gale blowing out of the West. The



Gold was the bait which drew the Buccaneers

waves rising higher and higher all the way across the Atlantic, get frightfully mussed up when they enter the funnel of Trafalgar Bay and the Straits. And I have seen the bottom nearly blown out of the barometer off Cap Hatteras. I thought I knew what it was to be tossed about. But I did not.

Our little coastwise steamer was built to cross the bars which form at the mouths of tropical rivers, and if she was loaded with lead to her funnel she would not draw eight feet. In the morning my knees and elbows were black and blue where the rolling of the ship had swung my hammock into the ceiling.

A little after sun-up we swung into the placid, sluggish Rio Grande, and an hour and a half up stream we came to a pier and a corrugated iron storehouse called Puerto Pasado. The steamer can only get up on the crest of the tide—and for six hours it rests its flat bottom on the mud, waiting the next tide to go out.

We found Pedro on the dock waiting for us with three of the sorriest looking horses I have ever seen my misfortune to encounter. But even these sick, mangy, ulcerated brutes were welcome. For the water was falling rapidly and a tropical river with the tide out is the most desolate spectacle on earth. There is a revolting lewdness in the naked slim roots of the mangrove swamp on either side. The bottomless mud of the river bed is like a nightmare from a Doré "Inferno." Here and there a hump of muddier looking mud moves sluggishly—it takes a decided effort of the will to believe that it really is an alligator. It would be much easier not to believe that such things live—in such a place.

Penonomé, the capital of the Province of Coclé, is only thirteen miles inland from Puerto Pasado, but with Pedro's horses it took us three hours.

It is a typical Central America town—plaza and church and barnlike government



We had no sooner passed beyond the shelter of the Taboga Islands when we ran into one of the very rare storms which visit those parts

building in the center, a circle of white-washed, red-tiled adobe houses, and on the edge an irregular cluster of native *ranchos*—built of cane and thatch. It is impossible to say where the town ends and the jungle begins.

We had intended to lay in our provisions here, but Pedro told us it would be unnecessary. While prospecting on his claim he had taken to his bosom a widow and her farm.



The three men—looking as bold and bad as they knew how—strode out to meet us

We would stop the first night with a family of his friends, and the next be at his place where the fatted calf would be waiting us already dressed in pepper-sauce. So all we did was to secure some real horses and buy some salt—a present much prized by the *cholo* Indians—some cans of butter and jam. A friend of Pedro brought us some news which promised excitement. While he had

But Duncan is a man of some prominence in Panama, on friendly terms with the Administration. The speed with which the *alcalde* got down on his knees was amazing.

As we started out the next morning, Pedro's friend told us that the *alcalde* had despatched a messenger during the night to warn the claim-jumpers.

But we had hardly gone a mile from Penonomé when all speculation about the disposition of the intruders was driven from mind by the immediate difficulty of the trail. It was the height of the dry season and the best time of year for inland travel. During the eight months of rain the way would have been utterly impassable. Duncan had prospected all over the Rockies, he had run an asbestos mine at the bottom of the Grand Cañon and had lived for years in Nicaragua. He said he had never seen a worse trail. It would be nearer the truth to say it was no trail at all. It is, however, marked on the government map *camino real*.

I found out afterwards that it was a beautiful and interesting country through which we passed. But on that trip I saw nothing but the tail of my horse. Once in every few hours we would come to a bit of *savannah* where we could get on and ride—and breathe. But most of it was foot work, pushing the beasts up a fifty-per-cent mud grade or shoving them down one that was worse. Wading neck deep in a river to find a ford was a pleasant relief. I could not make up my mind which was worse—prying the horses out of quagmires or the machete work when we had to slash a passage through the jungle to get past some impossible barrier.

I remember once—we had just dragged the horses up a long hill which was about as good going as climbing the wall of the hot room in a Turkish bath—and a mile long. I leaned up against a giant *lignum vitae* tree—its wide spreading branches gorgeous with wistaria-colored blossoms. Wiping the perspiration out of my eyes, I could look out over a wide valley—half the tree tops in bloom. Ten feet away from me hung a giant "Annunciation" orchid—white as the wings of the Archangel. I was about to remark, "By Jove! this is glorious," when there was a snap and a clatter. The cinch had broken! My companions were already a good way down the trail. And by the time I had the pack rearranged on the

horse—they were out of sight and I had no time to enjoy the view.

The sun had already gone down when we reached the *ranchito* where we were to pass the night. I have a vague memory of hanging my hammock, of eating a sort of stew which Pedro called a *sancocho* and said was good—and of a dog who bayed intermittently the night through.

We made an early start the next morning. Eleven hours more of the trail which was ever just one shade this side of impossibility.

In the middle of the afternoon we topped the Continental Divide and started down the Atlantic Slope. Our barometer registered only a little more than one thousand feet. But it must have been broken—I would have sworn to five thousand.

The Rio Obrero was the boundary to Pedro's claim and just beyond it we came to the camp of the claim-jumpers. As we rode towards their tent they made a demonstration in force.

The Mexican girl stood in the background with a Winchester. The three men—looking as bold and bad as they knew how—strode out to meet us, making a great show of jerking their pistol belts into position. I never saw a more melodramatically rigged out bunch of "bad men" off the Bowery stage—leather "chaps," *sombreros*, red handkerchiefs, mighty spurs. They certainly had made up for the part.

The outcome was a ludicrous anti-climax. I had never realized before how utterly dead the Wild West "Bad Man" is. He has crossed the Great Divide into ancient history.

Duncan tipped me the wink and we threw up our hands and cantered towards them.

"My sons," he said, "I've got a twenty-two single shot, target-pistol somewhere in my saddle bags. My friend here is unarmed. The 'coon' has a gun but he couldn't hit a barn. We're not much on armament—but—we've got—the cash. You bought the *alcalde* for twenty pesos. I could buy him back for twice as much but it's cheaper to have him fired. Your claim's no good, you can't afford to fight in court. Your guns are out-of-date. Money talks. You'd better lope. There are lots of trails leading out of this place. You might get run in if you hang around. *Adios!*"

Their bold, bad manner wilted. When we passed that way again they were gone.

Although we had so easily brushed aside these desperados, our troubles had only begun. It was nightfall when we reached the end of our journey—the farm which Pedro had taken



The supreme moment comes when you drain off the water and look for the "streak"

When in Panama his claim had been jumped. Three Americans, with a Mexican woman who passed as their cook, had drifted into Penonomé a few days after Pedro's departure. They heard of his strike, bribed the *alcalde*, the justice of the peace, and denounced the same claim. Then they went out to look it over.

The *alcalde* was much disturbed by our appearance. He had thought that he had no one to deal with except the negro, Pedro, who was evidently too poor a person to make trouble.



Even a Paris cab-driver could have learned something new in profanity by listening to that bird's conversation

Original from

UNIVERSITY OF MINNESOTA



to his bosom along with its fair owner. It was deserted.

Pedro said he could not understand it. But it looked plain to an outsider. Some handsomer man had come along in his absence and waltzed off with the lady.

The matrimonial arrangements of these people is simple or complex—according to your point of view. As nobody ever gets married you hear no scandal about bigamy or divorce. Pedro himself was not in a position to wait over this desertion. I gathered from his camp-fire reminiscences that he had been born in British Honduras, where he had had a "church wife" and child. He had lived for a while in Carthagena where he had left a woman and child, a performance which he had repeated in Boca del Toro and again here.

However, we had little time to wonder over Pedro's domestic status. We were two days' hard riding from the nearest store, without adequate provisions and no cooking utensils. We burglariously entered the deserted *rancho*—I had never realized how stupidly they are built, till I tried to break into this one. A careful search revealed two broken bowls and some gourd cups. We went over the place with a fine tooth comb and our one candle and could find no more. We made a shift to boil rice in one of the cracked pots. It was a sorry meal! But we were too tired to worry much. In the morning we hoped to find, if not the fattest calf, at least some growing vegetables.

We found nothing. The lady in departing had taken everything—even digging up the yams. The more we looked about—the less tenable our position appeared. As I had not been stung by the gold microbe, I was all for a quick retreat to our base of supplies. But not so with these prospectors—white and black. They had the thirst. They were on the scent and a little matter like nothing to eat was a mere bagatelle. The prospector's fever is like first love in its wild insistency. It is unlike it in that it is just as wild the seventy times seventh time as it is the first.

They scraped together a scant breakfast and off we went. It was machete work all the day—except when we waded knee deep in the stream. When we reached the place where Pedro had found his samples it was shovel out and intense excitement. Duncan held the pan and Pedro filled it with gravel and yellow mud. Side by side—on their knees—by the edge of the stream they nursed and rocked the pan. Gradually the coarse refuse washed away and only the coal black sand was left.

The tension grew steadily as the process continued. The supreme moment comes when you drain off the water and look for the "streak." Their two pairs of eyes peered over the edge. Yes! There was "color!" At the very edge of the handful of black sand there were half a dozen specks of dull gold. Even my inexperienced eyes could see it. But I, hungry and tired and ill-tempered, pretended not to. How they waved their hands and shouted at me!

All day long the scent held them. Slashing through the jungle, clambering over the rocks, wading up the river—again and again washing out a painful of gravel—and always with vain efforts to make me admit that I saw "color."

Near the place where the quartz vein cropped out they washed one pan of dirt which was really rich. I could see twenty or thirty minute specks of gold. Duncan said there were fifty "colors."

"Why," he said, "it's like a star-chart! Can't you see them sparkling in the black sand background?"

They may have sparkled for him, but I was no-end hungry—having had a poor sort of breakfast and no lunch at all.

About four o'clock we struck our first and only piece of good fortune. In the midst of the jungle we stumbled upon a deserted farm. There were some cocoanut palms and some yams. With much shooting we knocked down half a dozen nuts. We were well supplied with the best of sauces and those cocoanuts certainly were welcome. Pedro dug up some yams, and we made camp again just as dusk.

One day of prospecting did not satisfy them—but it was enough for me and I spent the next days exploring the neighborhood.

Close to the deserted "*rancho*" there was a little river with the queer name of the "Rio Brassos de U." Taking an early morning bath in it, I suddenly set eyes on a most appetizing looking fish. It was a foot and a half long with silver scales—splashed with black and red. We were short on cooking utensils—but a fish can be planked. A waterfall cut off his escape up-stream, so I built a makeshift dam and weir a hundred feet below where he was so peacefully digesting his morning haul of sand flies. A very gorgeous parrot—in a motley of green and scarlet—jeered at me from a cocobolo tree. Every time I made a jump at that fish the bird croaked out a phrase in his jungle lingo which sounded like—and certainly meant—"Foiled again!" After half an hour's wild splashing about I gave up hope of catching him in my

hands or spearing him. I kept at it, hoping to scare him to death, but he had nerves of iron. At last I lost interest in the fish and began throwing stones at the parrot. Even a Paris cab-driver could have learned something new in profanity by listening to the bird's conversation.

In the afternoon help came. I was dozing in my hammock and suddenly awoke with the startled feeling that some one was looking at me. In the doorway of the *rancho* was a sour-looking old "brave." It gave little comfort to remember that the Cholo Indians are a peaceful tribe. I had an uncomfortable conviction that he was probably the man who had superseded Pedro in the affections of the widow. Our right to make free with the place was decidedly vague.

However, he was more surprised to see me than I was to see him. With my six words of Spanish I soon made peace with him. He and his family appeared to be moving. There were two women in the party—each one had a baby astraddle of her hips and the younger one also had a papoose strapped to her back. A boy of twelve and a girl of ten were superintending the maneuvers of a donkey piled high with household goods. By means of sleight-of-hand tricks and pantomime and three six Spanish words, I succeeded in trading our salt for all the food they had and two usable kettles.

So, although I had no planked fish nor parrot stew for the prospectors, I managed quite an elaborate supper.

The Indian family camped with us for three nights, and by despatching the youngster on to a settlement some miles away we found fresh eggs and vegetables waiting for our breakfast and also three husky young Cholos—eager for work and a chance to go to town.

So we took our time on the home trail, and leaving the care of the horses and luggage to the Indians were able to walk at our ease and enjoy the manifold wonders of the jungle.

Whether or not the samples we brought back to civilization will assay high enough to make the claim valuable, I have, of course, no way of knowing. That is a matter for experts. But of one thing I am sure. Before machinery could be taken up that trail or any sort of a labor camp installed a great many thousands of dollars would have to be sunk in road building.

The memory of those hungry days and the bitter hard trail make it easy for me to understand that even in this country, where gold is found on every hand—only one mine is paying dividends.







A Pair of Barn Owls is worth One Hundred Dollars a Year to any Farmer



The Young Yellow-Throat has a Voracious Appetite for Grasshoppers, Spiders and Moths



The Screech Owl Feeds on Mice, Cutworms and Caterpillars



The Sparrow Hawk Should Properly be Called the Grasshopper Hawk



The Gray Warbler Does Much to Keep Insect Pests in Check



A Woodpecker will eat Thousands of Ants a Day

## The Last Days of the Scarecrow

*Showing that the Wild Bird is not the Farmer's Enemy but an Extra Hand who Works for his Board*

BY WILLIAM L. FINLEY

Author of AMERICAN BIRDS

Photographs from life by HERMAN T. BOHLMAN

THE real wealth of the country is based upon the products of agriculture and horticulture. The prosperity of the nation depends upon a prosperous farming class. Without the help of our wild birds, farming would be impossible. No other farm hands could accomplish the work entrusted to birds. The wild birds of orchard, field, and forest are Nature's check upon the increase of insect life. With the great handicap of bird destruction in our present day the loss from insect and rodent pests in the United States the past year is estimated to be eight hundred million dollars. This loss can be reduced only when a public sentiment is aroused for proper bird protection. The practical farmer can not afford to ignore the relations that wild birds bear to his crops. They are part of the natural resources of any farm. The farmer will prosper in proportion to the way he encourages these extra hands Nature has given him.

### Birds Police Earth and Air

Birds work more in conjunction with man to help him than does any other form of outdoor life. They police the earth and air, and without their services the farmer would be helpless. Larks, wrens, and thrushes search the ground for grubs and insects. The food of the meadow lark consists of seventy-five per cent. of injurious insects and twelve per cent. of weed seed, showing it to be a bird of great economic value. Sparrows, finches, and

quail eat a large amount of weed seed. Practically all the food of the tree sparrow consists of seed. Examinations by Prof. F. E. L. Beal, of the Biological Survey of the Department of Agriculture, show that a single tree sparrow will eat a quarter of an ounce of weed seed daily. In a state the size of Iowa tree sparrows alone will consume more than eight hundred tons of weed seed annually. This, with the work of other seed-eating birds, saves the farmer an immense amount of work. Nut-hatches and chickadees scan every part of the trunks and limbs of trees for insect eggs. In a day's time a chickadee has been known to eat hundreds of insect eggs and worms that are very harmful to our trees and vegetables. Warblers and vireos hunt the leaves and buds for moths and millers. Fly-catchers, swallows, and night hawks are busy day and night catching flies that bother man and beast. Hawks and owls are working silently in daylight and darkness to catch moles, mice, gophers, and squirrels.

The valuable service which birds render about the farm is shown most strikingly in places where insects and rodents have become so numerous as to destroy crops. Birds collect in places where food is abundant, and by giving their whole time to hunting and eating these pests, they become the most valuable assistants the farmers can have. To illustrate, a few years ago a large apple orchard in central Illinois was attacked by canker worms. Prof. S. A. Forbes spent two seasons in this locality studying bird life. He examined the stomachs of thirty-six different species of birds and found that seventy-two per cent. of these were eating canker worms. Taken as a

whole, thirty-five per cent. of the food of all the birds of the locality consisted of these worms. Out of a flock of thirty-five cedar waxwings, seven were killed and examined. With the exception of a few small beetles, these birds were living entirely on canker worms. By actual count he found seventy to one hundred and one worms in the stomachs of each one of these birds. If we assume that each waxwing ate a hundred worms a day, which is a very low estimate, the flock of thirty was destroying three thousand a day, or during the month when caterpillars were out, a flock of thirty waxwings would eat ninety thousand worms.

### Killing Blackbirds Brought on a Pest of Locusts

A number of years ago blackbirds were exceedingly abundant through eastern Nebraska. They were so plentiful that the farmers believed they were damaging crops so they began poisoning the birds. A single grain of corn soaked in strychnine was enough to kill a blackbird. In the years that followed, great numbers of these and other birds were destroyed during the spring and fall. At the same time thousands of quail, prairie chickens, and other game birds were killed in every county to supply the market. As the birds began to disappear, swarms of locusts took their place. These insects hatched out in countless numbers and began devastating crops. Few fields of grain escaped damage. Many were entirely destroyed. Where blackbirds, quail, prairie chickens, plovers, and



other birds remained, they took to living entirely on locusts. In such localities fair crops were secured solely through the assistance of the birds.

The members of the United States Entomological Commission who witnessed the work accomplished by the birds in this region, said the results were so complete that it was impossible to entertain any doubt as to the value of birds as locust destroyers.

At the same time Prof. Samuel Aughey, of the University of Nebraska, made a careful study of the bird life in the different localities where this outbreak of locusts occurred. He discovered that thrushes, kinglets, chickadees, nuthatches, warblers, vireos, swallows, crows, blue jays, blackbirds, kingfishers, woodpeckers, hawks, owls, grouse, ducks, gulls, and even humming-birds were all doing their best to check the advancing horde of locusts. Some people think that humming-birds live only on the sweet food they obtain from flowers, but this is not true. Four small locusts were found in the stomach of one humming-bird. Forty-seven were taken from the stomach of a yellow-headed blackbird. Six robins had eaten two hundred and sixty-five locusts. Sixty-seven of these insects were found in the stomachs of three bluebirds. One little ruby-crowned kinglet had eaten twenty-nine. Many of these and other birds were feeding their young on locusts. One barn owl had eaten thirty-nine. Even two white pelicans had varied their diet of crayfish and frogs by picking up a hundred and eight of these hoppers. So it would be difficult to obtain more striking evidence showing the commercial value of wild birds as the farmer's extra hands.

### The Gulls Were Too Much for the Black Crickets

When the Mormons first settled in Utah, black crickets came in myriads from the mountains and would have destroyed the crops had it not been for the gulls that came by hundreds and thousands from the surrounding lakes. At that time the settlers at Salt Lake regarded the advent of the birds as a heaven-sent miracle, and ever since the gull has been esteemed almost as a sacred bird by the Mormons. About the beet and alfalfa fields when they are being irrigated, the gulls still collect and feed largely on field mice that are so destructive to crops.

Last year complaints were sent in to the Department of Agriculture at Washington stating that field mice were causing great destruction in the alfalfa fields in the Humboldt Valley in Nevada. Men from the Biological Survey were sent to investigate. In places the crops were entirely ruined. The mice ate the stalks and leaves and then devoured the roots. A careful estimate showed that on some of the ranches from ten to twelve thousand mice were getting their living out of an acre of alfalfa. With this multitude to feed, the farmers had little or nothing left for themselves. The abnormal increase of mice was purely an overabundance in nature. The farmers had no extra hands to keep the mice in check. The wild birds and animals that feed on mice had not been protected or they would have held the mice in check. But as soon as the mice increased to such enormous

numbers, birds began to collect and feed on them. By aiding these natural enemies of the mice and by using poisons, the number of mice was reduced. Hereafter these extra hands of the farmer will receive more careful protection. If any department in the Government has paid for itself in actual results and benefits to the farming class, it is the Biological Survey of the Department of Agriculture.

### The Hessian Fly, the Chinch Bug, and the Boll Weevil

Working in close conjunction with the Biological Survey, the National Association of Audubon Societies is doing more than any other organization in the United States to save and protect our wild birds, that they may act as extra hands about every farm in our country to prevent such outbreaks of injurious insects and rodents.

According to Dr. C. L. Marlatt, of the Bureau of Entomology of the Department of Agriculture, millions of dollars are expended annually all through the country in the fight against insect pests. This is but a small part of the real loss. After a careful study of the inroads which the Hessian fly makes upon the wheat crops, Dr. Marlatt says it is seldom this insect causes a loss of less than ten per cent of the crop. In 1904 this amounted to over fifty million dollars, while in 1900 the loss in the wheat-growing states from this tiny insect approaches one hundred million dollars. Year after year the losses caused by the attacks of chinch bugs in the Mississippi Valley states have amounted to millions of dollars. For more than a century the cotton worm has been a menace in the South. As far back as 1873 the injury to the cotton crops on account of this caterpillar amounted to about twenty-five million dollars and some years it increased to fifty million dollars.

Few farmers know how to apply the remedy to reduce these enormous losses. They will give more encouragement and protection to birds as soon as they come to realize the great amount of insect food these creatures eat and hence the great amount of work they do about the farm. Birds are very active, continually hunting and eating. Their rapidity of digestion is remarkable. The time taken for food to travel the whole digestive tract of a bird is from forty-five to ninety minutes. A young bird eats about ten times its own weight from the time it hatches till it leaves the nest. By actual count, a brood of three young chipping sparrows were fed a hundred and eighty-seven times in one day by their parents. Birds often raise two or three broods during the nesting season, so the number of insects and small animals destroyed is enormous. A family of four song sparrows seven days old were fed seventeen grasshoppers and two spiders in sixty-seven minutes. A bobolink fed two fledglings nine grasshoppers in twenty minutes. One bob-white that was killed had over a hundred potato bugs in its craw; another had eaten two spoonfuls of chinch bugs.

Mr. Charles W. Nash gives the following experience concerning the appetite of a young robin: "In May, 1889, I noticed a pair of robins digging out cutworms in my garden, which was infested with them, and saw they

were carrying them to their nest in a tree close by. On the 21st of that month I found one of the young on the ground, it having fallen out of the nest, and in order to see how much insect food it required daily I took it to my house and raised it by hand. Up to the 6th of June it had eaten from fifty to seventy cutworms and earthworms each day.

### One Young Robin Ate 165 Cutworms in a Day

"On the 9th of June I weighed the bird; its weight was exactly three ounces; and then I tried to find how much it would eat, it being now quite able to feed itself. With the assistance of my children I gathered a large number of cutworms and gave them to the robin after weighing them. In the course of that day it ate just five and one-half ounces of cutworms. These grubs averaged thirty to the ounce, so the young robin ate one hundred and sixty-five cutworms in one day. Had it been at liberty it probably would have eaten some insects of other species and fewer cutworms, but this shows about what each young robin requires for its maintenance when growing; the adult birds require much less, of course. The average number of young raised by a robin is four, and there are usually two broods in a season. A very simple calculation will give a good idea of the number of insects destroyed while the young are in the nest."

In the past farmers have been misguided in their actions by not knowing the economic relations that our common birds bear to agriculture. Hawks and owls are often regarded as more harmful than beneficial to the agriculturist. For example, on June 23, 1885, the Legislature of Pennsylvania passed a bill known as the Scalp Act. This was for the purpose of benefiting the farmer by killing hawks, owls, and other creatures that were preying upon his chickens. As soon as the birds began to be killed off, the farmer discovered that mice and other small animals were making heavy inroads upon his crop. In a year and a half the sum of ninety thousand dollars was paid out in bounties to kill these creatures which acted as extra hands about the farm and did work that no one could do. A careful estimate showed that the farmer saved \$1,875 in poultry which might have been destroyed, but on the other hand there was a clear loss of \$3,875.130 in bounties and crop losses. In other words, the State spent \$2,105 for every dollar saved.

### Don't Judge the Hawk by His Habits in the Chicken-Yard

Among many farmers there is a deep-seated feeling against all hawks. They have seen a hawk swoop down and carry off a chicken, and the conclusion is that all hawks steal chickens and do nothing but fly about and wait for the chance. If a farmer has seen one of his chickens go sailing off in the clutches of a hawk, it is mighty hard to persuade him that a hawk has attributes other than those of a professional thief. It is not easy to get acquainted with hawks, so under the circumstances he is not entirely to blame. However, if one man steals it is poor logic to reason that all men steal. So with hawks

Many hawks and owls live almost entirely on moles, squirrels, gophers, mice, grasshoppers, beetles, and the like, and are the most useful birds we have. Many hawks and owls have been shot about farms, when as a matter of dollars and cents they are worth more to the farmer in a month than the chickens he has had stolen in five years' time. A farmer must not lose sight of the ordinary utility of a bird. Because a blackbird is in a grain field, it does not signify he is doing harm.

In our country there are about fifty species of hawks, and some thirty-five species of owls. All of these may be classed as beneficial with the exception of the goshawks, duck hawks, sharp-shinned hawks, Cooper hawks, goshawks, and great horned owls.

### Hawks Most Valuable Residents of Any Farming Region

The hawks are peculiarly fitted by nature to play their part in the animal world. Their eyes are more perfect than any other organs of sight that exist. They are powerful in flight and have strong talons for holding and hooked bills for tearing their prey.

It is comparatively easy for scientists to determine the economic status of hawks and owls. These birds often swallow the smaller rodents entire or tear them apart, swallowing the fragments. As soon as the nutritious portions are absorbed, the other portions, such as hair, bones, and feathers, are rolled into a ball by the action of the stomach. These are vomited up and are known as pellets, and by examining the pellets which are found about the homes and roosting places of these birds, experts can tell exactly what kind of food has been eaten.

Birds that are commonly known as "hen hawks" or "chicken hawks" are either red-shouldered or red-tailed hawks and are among the most valuable residents of any farming community. It has been demonstrated by a careful examination of hundreds of stomachs of the red-tailed hawk that poultry and game birds do not constitute more than ten per cent of its food. So there is a big balance in favor of the hawk. Out of two hundred and twenty

stomachs of the red-shouldered hawk examined, only three contained the remains of poultry.

The sparrow hawk is a bird whose name is against him. He should have been named the grasshopper hawk, for he seldom touches a sparrow while he lives to a large extent on grasshoppers.

### Eagle and Owl are Models of Propriety

The golden eagle is one of our largest and wildest birds of prey. During the summer of 1904 we made several visits to the eyrie of one of these birds in the mountains of California. Each time we examined the food remains and pellets about the nest and found a very large part of the eagle's food consisted of ground squirrels with an occasional rabbit. One day we found the bodies of four ground squirrels lying on the rim of the nest. The hills in many places were perforated with the burrows of the squirrels. I am satisfied that this family of eagles consumed an average of six squirrels a day during the period of nesting, and very likely more than that. This low estimate would mean the destruction of five hundred and forty squirrels in about three months' time. If it were not for these and other birds of prey, the country would soon be overrun with harmful creatures of the ground.

As a family the owls are among the most beneficial of all birds from the standpoint of the agriculturist. The hawk hunts by day and the owl by night. The work of one supplements that of the other.

The screech owl is the commonest of the smaller birds of this family. It deserves the fullest protection. Out of two hundred and fifty-five stomachs of this bird examined by the Biological Survey, only one contained the remains of a domestic fowl. Besides being an efficient destroyer of mice, this bird often feeds on cutworms and caterpillars and is of great value in reducing these harmful pests.

The barn owl, like the burrowing owl, is a valuable hand about the farm. A pair of these birds occupied one of the towers of the Smithsonian Institution at Washington. When the young were half grown the floor

was strewn with pellets. An examination of two hundred of these showed a total of four hundred and fifty-four skulls; four hundred and twelve of these were mice, twenty rats, twenty shrews, one mole, and a vesper sparrow.

Some people think the flicker or woodpecker does more harm than good because he bores into trees. He has a long elastic tongue that is covered with sticky saliva, and this is thrust out to catch small insects. If the flicker was good for nothing else he would deserve careful protection because he is the persistent enemy of the ant family. He seems to have been created and equipped largely for this one purpose. Ants are often a great pest; they infest houses and destroy timber. Worst of all, they protect and care for many aphides or plant lice, which are among the greatest enemies of trees, plants, and shrubs. Among the stomachs of woodpeckers which have been examined by Professor Beal three were completely filled with ants. Two of these contained more than three thousand, while the third contained fully five thousand ants.

### And Finally—the Crow

If I were to say that the crow is a helping hand about the farm, many farmers might think I lived in the city. Many might prefer to be without such help. The crow has a reputation as black as his coat. He has been charged with causing great injury to the corn crops, stealing fruit, robbing nests of poultry, and eating young birds.

To determine the real economic status of the crow, the scientists of the Biological Survey examined nearly a thousand stomachs of crows killed in every month of the year and throughout the country. The crow was proven guilty of these charges, but it was also shown that most of the corn that he had eaten was waste corn and the part destroyed while growing was only three per cent of the total food. The destruction of fruit and eggs was only trivial, while on the other hand the amount of harmful insects and mice eaten rendered the final verdict in favor of the crow. It was proven beyond doubt that he was of more real economic value than harm.



The Work and Play of the Country Boy





Copyright by Underwood and Underwood, N. Y.  
Long Beach, New York



Copyright by Underwood and Underwood, N. Y.  
Rye Beach, Connecticut



Copyright by Underwood and Underwood, N. Y.  
England



Photograph by Paul Thompson  
France  
Copyright by Underwood and Underwood, N. Y.



Photograph by Paul Thompson  
Germany



Copyright by Underwood and Underwood, N. Y.  
New Zealand



Photograph by Paul Thompson  
Holland



Copyright by Underwood and Underwood, N. Y.  
Long Island Sound



Copyright by Underwood and Underwood, N. Y.  
Rockaway Beach

# The World's Big Swimming-Hole





## Camps for Girls

*By Mountain and Seashore*



# Kingscroft

*The Story of a Family that Came Down into California and Founded an Old Homestead*

BY RAY MCINTYRE KING

Illustrated with Photographs



OUR years ago this family turned from the town. Our country quest was in search of health. Incidentally, and all essentially, we had to have an income while the invalid recuperated. That decided us on trying a ten-acre

proposition, at least for the start.

The lure of climate and a cart-load of circulars inclined us California-ward. It is astounding how one's humble name and address circulates once it crosses the California state line. Every realty firm, board of trade, and chamber of commerce, has a follow-up system of cooperative, persuasive literature that is the very acme of successful "boosting." Thank goodness, they have, else we might have missed—all I'm going to tell you, and a lot more!

We had lived ten years up under the Arctic Circle. Atlases say otherwise, but that is because those gentlemen who make maps never lived there! Yearly we had to see our savings go up in the smoke of long winter fires. The needs of our growing family for warm clothing were sufficient to maintain one or more of the local woolen mills. It was a great country up there for sheep.

A classmate at school when her wardrobe ran shabbily used to appear at college functions, as she effusively explained, "just in simple white." As my girls grew, the beauty of her simplicity appealed more and more to me. California climate appeared at a distance to be conducive to that kind of inexpensive simplicity.

For ten years I had gathered from the line the family wash frozen stiff, "rattling shrouds, all sheathed in ice." I can't think of anything more provoking than that. Imagine carrying in a frosty, clanking union suit that smites like a handless ghost with icy arms, and kicks viciously with its stiffly frozen footless legs.

"Give me, at least," I said, "a climate where the clothes will dry the day they're hung."

Then the physicians spoke, and their grave fiat came as it usually comes to the professional man, almost too late! That dread Shadow that ever stalks us all—now a league, now a rod, behind, now hid by the farthest hill, now at the very elbow—that relentless, pursuing Shadow had gained a lap on my husband. In agonized fear we hastily packed a few belongings and fled, down to sea level, down to summer, down to healing contact with the ground. Thank God, we far outran the Shadow.

Coming out of the snow-sheds of the high Sierras, and flashing around a curve, I had my first view of the Sacramento Valley. You Easterners who have come down over the summit well remember that first view. If you haven't already crossed the Sierras, you will sometime within the next four years. You'll be coming, anyway, you know, to the Panama Exposition.

You will forever remember that superb first view of the Great Valley spread out below, all gold and emerald and silver sheeted with floating wisps of vapor against the purple Coast Ranges beyond, a valley more entrancingly lovely than the Vale of Cashmere. Often I think of the countless thousands who through the years will ever be coming down into this valley, and do you know, I almost envy them that first exquisite thrill, the wonder and enchantment of that first taste of California! If you are a woman, you flatten your

nose against the window-pane and begin to see sights and scenes typically Californian.

"Oh, what's that lovely tree?" you ask. "An olive, well, well. Look! That, I just know, is a palm! And say, what are all those stumps? A vineyard, you don't say! Now children just look at those oranges. We're going to have orange trees in our front yard, too."

It was March when we came, yet look at the grass beside the track. It is green, so green, with a jewel-like transparency, the true green of the California spring, such a green as you never saw back East. It is March, and the snow back home—"but look, patches and blotches and acres of golden poppies! And, oh my, look there! It is March back home and the snow—and if there isn't a man mowing his alfalfa!"

If you are a woman, your feelings get all mixed up. You feel like laughing and you feel like crying, and you feel like singing, for you are coming down into California, the Mecca of your dreams, the last and the best heritage this continent has to offer the homemaker. You glance back along the crowded chair car, crowded with eastern homeseekers. From their excited, happy faces you know instinctively that they, too, feel like laughing and feel like crying and feel like singing, for they, too, are coming down to the Mecca of their dreams.

You think this is all rhapsody and balderdash, do you? Oh, fudge, you're not a woman!

The train speeds out across the lush, green

meadows, and presently you are in Sacramento. Being a woman, the first thing that impresses you is the beauty and profusion of the flowers—the middle of March, mind you, and great beds of tulips flaming and lawns callas, virginal white.

Then you begin to say to yourself that it's all a mistake, a big, lovely mistake! This isn't a country of earth, and this isn't a corner of earth. No, sir! That train that brought you down out of the Sierras, by some hocus, has landed you, not in California, but right—square—in Heaven! The hallucination persists. Some of you never get over it. I haven't.

We went up the valley a little way to a little town that wasn't on the map four years ago. It is now. It was a placid, snoozy little valley town in the midst of thousand-acre grain fields. The undimmed tropic suns, ten-month summers beat upon its bleached and tawny fields. Pomegranates, orange palms and oleanders grew in its front yard. It had slept a sleeping beauty sleep for a quarter of a century, or more, till a car company came and began tearing up the landscape, and a land and irrigation company began advertising it. Then we colonists clonched upon it, much against its will, and struck our ugly, new lumber shacks everywhere, and ripped open more ditches and spread our five, or ten, or twenty-acre rugs of green alfalfa all around over the tawny summer stubble fields. And that is how this town got on the map; and that is how about forty other Sacramento Valley towns have had



How we by irrigation and intensive farming have redeemed an old wheat field  
This berry crop pays at the rate of \$400 per acre



We have created a beautiful, income-producing little home

et extra help at the post-office and build new office-buildings to house the real estate firms, and new professional folk; and build new creameries, and canneries, and banks and schools. I tell you, this makes your blood tingle, this empire building!

A land agent took us out to see the colony lands under the irrigation system. There were only two colonies, then; now they are totalling the twelfth. We had our choice of almost everything on an eight hundred- or a fifteen hundred-acre tract. The land agent had no need to talk. When we saw that beautiful, park-like expanse dotted with magnificent valley oaks, just misted over with the pale, tender green of spring, why, a dumb man could have sold us land.

My husband rather insisted that we ought to investigate other portions of the state before buying.

"No, no," I pleaded. "Let's camp right here! I'm afraid if we go on that I'll wake up and find that it isn't true!"

So we have camped right here ever since, and you can't tell me anything new about the trials and tribulations of starting a little new farm; but I could tell you a whole book about the joys, delights, pleasures and profits of building up a little homestead, tree by tree, vine by vine, and literally board by board.

We paid one hundred dollars per acre for ten acres of good, well-drained land, with a perpetual water right, water rental one dollar per acre annually. That land was cheap, for in spite of our inexperience and mistakes and inefficiency, in spite of our handicap of ill health and insufficient capital, it paid for itself in less than three years. Whisper it, for the last time I said something like that in print I had to sit up nights for weeks and weeks answering inquiries from all over east of the Rockies. The letters poured in from city folk, usually; rarely from farmers. The writers scaled from college professors to foreign miners. It is significant that when you speak of a bit of California land and a living earned out of doors, that you are sure to touch the throbbing, vital part of some poor fellow



Sunshine and Soil and Irrigating Water

in Pennsylvania, or Indiana, Chicago, or Minneapolis.

The woman who with her family goes back to the land must be endowed, not so much with the ability to do, as with the grace to endure. She must be fortified with a largo prevision. She must see her farm, not what it is to-day, a pioneer venture, bare, incomplete, unsatisfactory. She must ever see her home as it will be in five or even ten years, when her ideals shall have been attained. A man, as a rule, makes a better land conqueror than does a woman. Most men realize that a farm is a long term venture, its pot of gold at the end of a long period of endeavor. Seed time and harvest are months apart, oftentimes years. Five years is none too short a period of probation in which to try out country living and the actual income value of a farm.

About the next thing you do after you buy a farm is to name it. That piece of earth assumes for you, as you get acquainted with it, a definite personality. It is a concrete personality of lineaments and character, virtues and vices, and if you are a wise man,

you study to learn them, correcting and adapting the perversions to your use.

We promptly named our ten-acre farm *Kingscroft*, which means the king's little farm. He who has his little croft, his little house, his wife and little children, is indeed a king. He has country fare, and health and competence. His treasures are the free, fresh country winds, the full, fair country sun. His is the earth and the fullness thereof. For him the seasons unfold their panoramic glories. The clouds, the clods, seed time, and harvest, all pay him tribute. No man may get more out of life than he; no man may take more away with him to his last, long home.

All this and a lot more of pastoral exultation, the name *Kingscroft* means to us. When we hit upon it, we were so proud of it that we painted it on the rural delivery mail-box, to the utter mystification of those literal, unpoetic folk who came hunting "where on earth that man King lives." And the school children seized upon it and made life a burden to our youngsters—that's what happens when a woman of poetic sentiments butts into country life!—so we scratched the name off the box, and the farm name, *Kingscroft*, is only known in the privacy of correspondence and polite literature. There, I came near forgetting that we do stamp it on eggs and fruits as a guarantee of high quality, and thereby add to our profits.

So endeth the prologue. Enter Adventure, an Invalid, a Town Woman, Five Happy Children, Wealth (an elusive wraith), Animals, etc.

We had to have a house, first thing. Not that we needed a shelter in that April weather when gentle airs and cloudless blue promised only those Arcadian days so popular in California literature. But because we had been somewhat accustomed to having a house around, we built one.

Being the daughter of a carpenter, I made out the lumber lists—and, like my dressmaking lists, they invariably ran short. My husband and another inexperienced man did the building. Now, capable and adorable as my husband is in certain lines, he is not nor never will be a carpenter. I can't trust him to do ten minutes carpentry, without giving him constant supervision, advice, and sympathy. But he and his helper did nobly building our shed-like house. We'd have built it the other way with a gable, only we were afraid we couldn't make the rafters fit together on the same bias. Our house had only two serious faults. The paneled ceiling (panels are all the rage now, you know) wasn't put in right, and the floor sills were unconventionally adjusted, to the despair of every carpenter who has since tinkered with our house. Those, however, were my architectural blunders. The builders followed my directions implicitly.

After building the house, we built the chicken-house. Of course we were going into the chicken business. Being town bred and having only a casual acquaintance with fowls, I nevertheless knew all the printed chicken lore from A to Z. In five months, I am quite positive it was only five months, we were going to begin gathering in the cream. We bought



Harvesting the First Home-grown Orange

The baby and the tree are the same age—two and one half years



two incubators and I began spoiling eggs, slaughtering the innocents, and, generally, learning things in the chicken business. The first year—well, I don't like to tell. But by the end of the fourth year we were clearing six hundred dollars from our hens annually.

Poultry keeping is no get-rich-quick business. We do find, however, that for every dollar's worth of feed we get two dollars' worth of eggs, which ought to be sufficient profit to satisfy anyone. Our profits would be less, however, if our fowls were yarded. In addition to the grains and cut bone and milk which we supply them, they forage freely in orchard, vineyard, and alfalfa. I think we are doing well to get a dollar and a half to two dollars net from each hen annually. That seems to be the consensus of opinion of California poultry men.

One of our first purchases was Old Bill. He was a rakish-looking daredevil of a cow pony from the Coast Ranges. Only the abnormal demand for horses, occasioned by the sudden influx of colonists into the valley, accounted for Old Bill assuming the role of plow horse. He was a sleek little bay brute with no taste for the simple life. When attached to a plow, he bounded forward, me swinging on the bridle, my husband swinging on the lines and plow-handles, and like the wind, he went whither he listed. A furrow to him was a trap to keep out of. What he didn't mow down, or rip up, he stepped on. It was a destructive hour in young orchard or vineyard or garden, when Old Bill sallied out to plow. We never plowed for more than an hour—it took us all the remainder of the day to rest.

Once I caught the hired man swearing and whipping Old Bill out behind the barn, and I realized it was one of those psychic moments when I had urgent business in the house.

As a buggy horse, Old Bill's eccentricities were even worse. He had a way of bolting unexpectedly that jarred one from center to circumference, not to mention the danger of strained harness giving way.

One night, returning from the county seat, my husband stopped at a lonesome country water trough, and a man stepped out of the shadows and offered to trade horses. About midnight my husband arrived at home, driving a handsome high-bred mare. By lantern light she looked fine, too fine! She was a family nag; the man's wife had driven her everywhere. No doubt she had. Some western women can drive anything from a giraffe to an Eskimo dog team.

The next morning we harnessed her to the buggy, but it took a full half day of united, concerted neighborhood effort to get the lovely creature started. Once he had her going, my husband headed her straight up the valley to the husband of that woman that doted on that mare. When Old Bill came back, he seemed by comparison a reliable and lovable horse. In the glow of renewed affection we actually refused fifty cash for him.

But we had started on the downward path of horse trading, and you know—Next it was a bald-faced animal, the most obedient of horseflesh. When I said "whoa," he stopped so suddenly that the children fell over the dashboard or between the wheels. Once my husband said "back," and that obedient horse promptly sat down on the harrow to his own and all beholders' discomfiture. He was conspicuously bald-faced. One day he was grazing in the pasture alongside the trolley track, when a freight train stopped on the siding.

"For Heaven's sake!" I heard the rear brakeman shout the length of the train to the motorman, "did you ever see such a bald-faced horse?" Now, do you think I could ever drive that horse again?

Next it was ten dollars to boot for a sturdy little white horse, steady and slow, one of the excessively slow kind that can trot all day under the shade of one tree. So again we traded. By this time we had an extensive acquaintance, not only with local dealers, but also with those roving, picturesque caravans with sad and drooping horses trailing behind. Next, it was a gentle old soul without a fault



Sheep in alfalfa field which yields eight tons an acre

or a tooth for hay. When the winter rains came on and we had to tie him in a stall, it was borne in upon us that we would have to invest heavily in predigested breakfast food for him. So we gave him away, and that person gave him away, and I know not how far that horse has gone as a circulating, endless chain sort of a gift. When we had traded ourselves out of a horse, of course we quit. We bought us a fine driving horse, and now send out and hire a man and team to come in and do the necessary team work on the farm.

The first month we invested in pigs. Alfalfa and pigs—mortgage lifters! It was a brood sow first. We put her in a brand new pen under the great oak in the barn-yard. It was such a nice cool, shady place in the hot spring weather. One night the unexpected (which is the chronic, normal condition of California weather) happened. It rained, a torrential, tropical rain. Without thunder or lightning, the heavens opened and it rained down the top layer of the Pacific Ocean. It never happened before in June in the Sacramento Valley, and it never will again, until some poor colonist leaves his pigs unroofed. In the next morning's brilliant sunlight my husband waded out to the pen. All the little pigs but one were drowned in the hog trough.

Next we bought six little pigs and the owner obligingly loaned us the mammy to nurse them. We begged to be allowed to purchase the mother, but the man said we'd better wait a bit and see. That was kind of him, for he could have had our ten dollars just as well as not. Many a pleasant hour I had hanging over the pen admiring those fine little pigs, our pigs! Next to a dear little human baby, there isn't a baby so cunning as a jolly little piggy! I soon saw that the pigs were ailing, wheezing and choking, and trembling. We worked over those pigs, and in the doctoring one pig bit my husband on the left hand.

One midnight by the dim light of the incubator kept going at one end of the long shed room, I awoke to see my husband sitting on

the side of the bed. He was rocking and moaning with pain.

"I don't like to distress you," he explained, "but my arm is inflamed and swollen, and aches like the toothache."

"Let me see it," I demanded with the calmness of those heroic souls who face undaunted the crash and wreck of worlds. "Let me see it!" "What's the use?" he answered. "I've done for!" and he said it in the tone of a man who is telling a jury tragic thing. It flashed over me with sickening conviction that it was one, two—six, seven, nine, you name days since that dying pig bit him on the left hand.

"What's the use?" he moaned. "It is the confounded pig bite!"

Tragically he unslung a hand from the folds of his night shirt and extended—his right hand!

"But the pig—the pig bit your left hand!" I laughed, fumbling for a needle in my work basket. Presently he was contemplating, with infinite relief, a long pine splinter which had removed from his inflamed hand. The soft-handed amateur carpenters get such a lot of the lumber under their skin! And the pigs—cholera!

You see how it is! When you go back to the soil, you go back to a set of new, urban phenomena. In the words of my little German neighbor, "When you get a ranch, then your troubles begin." But in retrospect, what amusing and precious "troubles" they are!

Invariably things happen to you that first year out from the city. Things have got to happen, else you're cheated out of the time of your life. Things happened to us thick and fast from the moment we became land owners. Everything—planting the garden, hatching the chickens, mowing the alfalfa, building the house, planting the orchard and vineyard—everything was an adventure. There was a glamour of romance over the brand new little farm, a glamour. I'd have you know, that has never rubbed off!

Out of the corner of a bare, bleached grain ranch, we have created something worth while. We have created, by the miracle of Sacramento Valley sunshine and soil and irrigating water, in less than five years, a beautiful, income-producing little home. We have grown trees in three years that in harsh climates would require a quarter of a century. Our farm table is spread with all the California delicacies of fruit and vegetables and flowers such as only great wealth can purchase back East. Our children have a true acre realm of sunshine and flowers, and plenty—always some dainty fruit for little hands to harvest. We have achieved through this bit of land, health and competence, and contentment immeasurable.

So satisfied are we that we have risen to the lofty eminence of pride where we fondly contemplate founding a genuine old family homestead. The "old homestead" is unknown west of the Mississippi. Or is it the Allaghamies? But that is that *Kingcraft* aspire to be, an old homestead. This one family shall be rooted in its soil. Our family tree shall be no dwarfed thing carried from place to place, a flower-pot sort of family existence.

How fine it is to think that this farm, the work of our hands, shall endure as long as live its trees and flowers, with them forever perpetuating and renewing its beauty! We have planted the trees, and our children's little children will feast under the drooping branches. The fruit will be the sweeter, because we, their forefathers, set the tiny stool



A tea party in January under a clump of Chinese bamboo

The children spend most of their waking hours out of doors





The Ever-present Jinrikisha



In the Iris Garden



On the River in Cherry Blossom Time



Under the Wistaria Blossoms

## Japan—A Nation that Lives Outdoors

# The Joys of the Horseback Devotees



A Practice Game before the International Polo Match



A Schoolboy Drill



English Girl Riders



Harry Lee on Strawberry Blonde



Miss Mary Jones



At the Lakewood Contest



A Fox Hunt on Long Island





MR. TOUCHARD

MRS. F. F. WEAVER  
*New York*

MISS GREEN

NILES  
*Former Harvard Champion*

MR. PELL

## Tennis



CARLETON P. GARDNER

MISS ISABELLA SMITH  
*Women's Golf Champion of California*

MISS GWENDOLENE REES



DE RHAW AND PELL



WALLACE JOHNSON



MISS ELEANOR SEARS AND F. C. COLSON

W. A. LARNED  
*America's Foremost Tennis Player*



Making a landing on the Polo Grounds near the Washington Monument at the National Capital

## Learning to Fly

*The Experiences of a Young Man who Taught Himself to be an Aviator*

BY ANTHONY H. JANNUS

Illustrated with Photographs



ALTHOUGH I was far from being the first to ascend in an aeroplane, my experiences as an aviator have been nearly as thrilling as those of any pioneer, as I learned on a home-made machine and without any instructor. Naturally the vagaries of this newest medium of man's activity must come as more or less of a surprise, and so I experienced all the sensations of a pioneer.

The hangar was at College Park, and during the fall of 1910 I went there, as an engine expert, to test the installation of the motor in the aeroplane which was destined to furnish me so much interest and excitement through the following winter. After completing my work on the motor, I was loathe to leave, for I had been trying for two years to get an opportunity to learn flying. An agreement was entered into with the owner whereby I should operate the motor indefinitely with the opportunity to hazard my neck in the aeroplane. Being young and confident, the hazard was a premium rather than a drawback.

The machine was a biplane, of a more or less composite type, having a clever combination of the good points of the three most successful biplanes, the Wright, Curtiss, and Farman. The designer had shown much clever invention in structural details and in the controlling planes, such as the rudder and tail. The main planes, however, were of the old Curtiss, single surface type, and the curve of these wings a guess. The designer had departed from the usual practice of having a controlling elevator in front and depended entirely on a large tail for directing the machine up or down. I had followed the aeroplane from the engine end for several years and had seen many freak machines fail, but I felt that this aeroplane would fly and fly well. The motor that I had installed was 125 H.P., and if ever an aeroplane had power this one had and this fact alone made me confident that it would fly.

The first week of practice was free from mishap and proved that the machine would undoubtedly fly. The inventor, a man of mid-

dle age, was slow to risk his machine and lose, in one smash, the result of about four months' hard work and an expenditure of about six thousand dollars. So we continued flying in short hops, like a fledgling bird, able to keep up but a few seconds at a time. To prevent full flight and disconcerting speed the motor had to be throttled way down. Not being an engine man the idea of so much power was appalling to him, particularly as the motor was located just back of our necks and would roar away like a gatling gun in action. Being used to this, however, I didn't mind it, so on every opportunity I would persuade the use of more power, until finally we were able to jump thirty or forty feet into the air and sail down without difficulty.

Imagine the delight of it! Spectators would gather and hold up the machine while the motor was being adjusted, then I would wave my hand for them to let go and the machine would leap forward and gain the speed of an express train in so little distance that it seemed like being shot out of a catapult, a gatling gun roaring, propeller whirring, and me seated on only a slight structure of wood and wire which was pulsating like a flag in a wind. When this speed had been attained, the slightest careless movement would invite accident. Moving the shoulders would touch a wing to the ground and tear it off, turning the rudder would cause the machine to capsize sidewise and be smashed, or depressing the elevator would either send me into the air like a rocket or plunge me into the ground like a falling arrow.

These were exhilarating experiences and the only definition I can give is that it was a game of lightning calculation with life or death at stake.

After a little of this I attained that ease which comes from performing any operation continually, and straight flying, for short distances only, became monotonous. There was a big field unobstructed by trees and seemingly an immense area in which to operate. There were, however, some bad ditches and the field was bordered on the north by fish ponds, east by trees, south by houses, and west by the railroad with its attendant line of telegraph poles and wires. The mean diameter of the

field, therefore, was in reality little over a quarter of a mile affording safe landing grounds. Landing with the speed of an express train, on rough ground or in high weeds would be disastrous, as the shock would injure both machine and operator.

Getting thus far advanced had occupied most of six weeks and it was the middle of November, on a beautiful Sunday afternoon in the Indian summer and perfectly calm. We decided very early in our practice that the effect of even a little wind added so much to the uncertainty of the machine's performance that only calm weather appealed to us thereafter. This knowledge had been gained at the expense of a running gear, a propeller, much hard work and irksome delay.

This Sunday afternoon seemed to me a most auspicious occasion and I found that the inventor had many reasons for wishing that the machine could make an unusual performance. After a little of the ordinary hopping I declared myself ready to try a circle of the field and sanguine of success.

The start was made as usual, and I found myself up forty or fifty feet. From this height, about that of a four-story building, the ground seemed to be moving very much more slowly and only the rush of air against my body kept me reminded of the speed, which I was traveling. I soon realized that I must turn or fly out over the lakes at the north. Going at sixty miles an hour was fascinating up the small area over which I planned to keep, in order that I might always have smooth landing grounds. How I wished for a limitless area of level lawn where I could make my circle so large that whatever effort there was would not be dangerous! I had to act, however, and that cautiously, so I turned my rudder and started veering toward the left. Immediately the machine leaned in; by this I mean that the left wing dropped. Fearing continued dropping I eased up on the rudder and argued that using it in the reverse direction, like luffing a sail-boat, would bring the machine back. This truth took root right there and for the rest of the trip was a great source of relief. But complications were arising; the telegraph wires were looming up in front of me and I must turn more acutely



too close to them. So I got bold and ed more, thus dipping the inside wing er than ever, making me feel as if I were ng on the side of a steep gable roof that been blown off and was being carried g by a cyclone. To add to the delights of situation, the aeroplane began to slide ard the ground sidewise so that should the ng continue the left wing would strike and the alighting gear be worthless. So and to turn the rudder back again and ace a collision with the wires.

Unconsciously I had always kept my torso r, thus swaying the shoulder harness ard the high right wing. This harness ches to the lateral control, and is designed ave exactly the effect that I was produ- by leaning toward the high side. By an d effort of my body toward the high side, n I used the rudder, I brought the a- up level and was still clear of the earth about thirty feet. On looking again I ad that I was a little higher than the s and parallel to them. This gave me a r field again and I had another chance to the.

Realizing that proximity to the earth and wires was dangerous, I used the clear field re me to gain an additional elevation so by turning very slightly, and climbing, et to where it was necessary to turn into run-way from which I had started. To urprise it looked directly beneath me, here more the spectators had scattered over field, in spite of our warnings, and I dared descend for fear of injuring them.

Again I was forced into a quick decision. Only thing to do was to continue in a er circle, skirt the woods, and try to get he run-way from the other end as that was from people. I continued, with this end ew, and as I got as close to the woods as tended going, the real sensation of the was handed me. I started dropping in a ner comparable only with what I imag- riding over a precipice in an automobile ld be like. My motor was doing as usual, ing had broken—but I was dropping. was an acute situation, so I tried to and as when starting on a flight and to my aishment this only made matters worse. Getting my senses I realized that the rate hich I was dropping was not really fast ll and that I had fairly good ground be- h. By this time I was at the tops of the s, so I stopped the motor and in another nt the machine struck gently, rolled a feet and stopped. This occurrence was ed by what is called a "hole in the air," ably due to the shade of the trees and fact that the cooler air was descend- These "holes" are very common and easily dealt with by experienced avi-

The crowd went wild, the men taking hold e machine and easily carrying it back to hangar. Of the dozen of the local ma- s this one was the first to make a turn. months later the same crowd was peev- because I would not go up for altitude



Making a semicircle in a thirty-seven yard radius

*Note the angle of the aeroplane in "banking" the turn*

when it was so cold on the ground that the spectators were complaining.

I started my longest flight in the afternoon of a beautiful December day. The sun was bright, it was calm and fairly temperate for winter. My object, and I never started out to fly without one, was to remain in the air as long as I could and go up as high as I dared—I hoped to go about a thousand feet high. Knowing how cold it would probably be, seated, as I was, in front of the aeroplane with nothing to break the blast, I dressed heavily for the occasion. During the first minutes of flying I was very much engrossed with climbing, a process requiring all the skill I had been able to acquire. Suddenly, at an altitude of two hundred feet, I was very much startled at the behavior of the machine. It seemed to be in the grip of some unusual force that was bouncing it about faster than I could hope to counteract with my control. Feeling my helplessness I was anxious to get near Mother Earth, so pointed the machine sharply downward.

Were you ever floating lazily along in a canoe on a dark night when you were suddenly struck by the wake of some large steamer that had gone by so long ago that you had forgotten about it? You are in the dark and do not see the waves and you get absolutely no warning until they strike you. That is the feeling that often comes to the aviator. He is sailing along in an individual medium that gives no warning of disturbance, but leaves him to flounder on until he gets out. I didn't flounder along on this evening for the angle I took toward the earth lowered me fifty feet in an instant, and I found the air again tranquil.

This flight was so much longer than any

previous one, and so successful, that the inventor's friends persuaded him into advertising in the Washington papers to draw a larger audience to witness a repetition of the performance. On the appointed day, in spite of the fact that nearly a foot of snow had fallen in the meantime, there was a fairly good crowd anxious to be entertained by a flight. Before the appointed hour of three o'clock, however, it became gloomier than ever and had started to snow again.

In order that the crowd might not be disappointed we decided to hurry the preparations for the flight and give some sort of a performance before the air thickened too densely with snow. By the time the machine was out of the hangar and ready it was snowing faster than ever, and it was becoming difficult to see entirely across the field.

A few hundred yards south on the run-way gave me a fair height and brought me to the turning point where I knew there were a barn and some other buildings to be cleared. My first thought was to go above them, but the snow was driving into my eyes and I immediately realized that from much greater height I would be lost as the earth would be indistinguishable. The barn became more distinct and I avoided it, taking a general direction toward the railroad track and the telegraph lines. Again a few moments of suspense, of straining and blinking my eyes and just as I became uneasy I again saw my landmark as the poles became distinguishable. Go on I must, for the ground under me was too rough to making landing safe, and yet the snow was nearly blinding. Also a little pride made me wish to alight in front of the spectators as near the starting point as possible. This determination gaining precedence, I made a big semicircle through the big blank north end of the field and started straining every faculty of vision in order to see the trees, the barn or the spectators.

This half mile, in a semicircle, was the most trying of all as I was virtually without bearings and unconsciously getting higher. Had I gotten still a little higher I would have lost my bearings entirely as the earth would have been invisible. One glimpse of the trees or the spectators was what I was straining every faculty for. Now I would land anywhere, if I could be sure of avoiding the trees. This thing had been carried far enough and I was lost. Then like sunshine out of rain, I saw below a dark blur which I felt sure was the crowd of spectators. I pointed down toward the blur and on getting closer verified my hope for there they were watching intently for my return. Then they heard the motor, and before either realized it I had burst upon them and was down safely and within twenty feet of the starting point. They had been anxious, but little could they realize all of the reasons for the joy with which I received their congratulations. The world's record for a snowstorm flight is mine, but I shall never attempt to repeat the performance.



Soaring with passengers in search of thrills

*The author in the picture to the left has Miss GLADYS HINCKLEY, a Washington society girl as his companion, while in the other he is accompanied by SVETE ARREHMS, the Swedish scientist*



Baseball Team at the Belfield Country Club near Philadelphia



An Ocean May be Put to a Variety of Uses





HUGH JENNINGS  
Popular Manager of the Detroit



HAL CHASE  
The Yankees' Brilliant First Baseman



JOHNNY KLING  
The Veteran Catcher now with Boston



ROGER BRESNAHAN  
Catcher-Manager of the Cardinals



EDDIE COLLINS  
The Athletics' Young Phenomenon



HANS WAGNER  
Pittsburg's Balting Marvel



COOMBS  
Connie Mack's Able Pitcher



AL BRIDWELL  
The Giants' Brainy Shortstop

## The Most Popular Game of Them All



HARRY DAVIS  
Of the World-Champion Athletics



MORDECAI BROWN  
Premier Pitcher of the Cubs



"BUGS" RAYMOND  
Eccentric Pitcher for the Giants



CHRISTY MATTHEWSON  
America's Greatest Pitcher



CY YOUNG  
Cleveland's Veteran Pitcher



FRED CLARKE  
A P' Athirsty Pirate



TY COBB  
American League's Greatest Player



FRANK CHANCE  
The Napoleon of the Cubs



"WILD BILL" DONOVAN  
Terrible Twister for the Tigers





## Camp-Fires on the Beach

BY W. J. HOXIE



CAMP without a fire is a hollow mockery. A camp-fire at the beach seems to have a quality all its own. The rush of the waves, the whispering in the grasses, even the sharp tang of the sea air—all are accentuated by the little flicker of

light that hangs on the edge of the vast expanse. It's the head in the cup.

The very materials of which the fire is built lend to it many expressive moods and startling changes never seen away from the ocean's edge. Driftwood that has been buffeted about by the waves and saturated with bitter brine can not burn in the same calm and sedate fashion as the mere woodland pine knots and picnic branches. Driftwood has a voice and gesture all its own and can tell tales and sing songs to the sympathetic listener. Here are no overspreading tree-tops to swallow up the smoke as it rises. Great gray and white masses tower grandly aloft if the air by any chance is still. If not, it takes unto itself shapes strange, fantastic and wild in unison both with its source and its surroundings. A waft of air from landward may sweep it low down in a dull, black cloud right out over the leaping crests of the churning billows. It veils their whiteness and lends a dull, slaty tinge to their hollows till it mingles imperceptibly with the off-shore mists. If an inshore breeze catches it, away it rolls blue among the tall beach grasses. Once in a while before a stern comes on the smoke will roll reluctantly along the edge between land and water twisting and writhing in fantastic curls seemingly afraid to venture on either element. Whenever this happens look out for squalls. Trust not the deceitful quiet of the sea and the gentle, balmy airs that come now this way and now that. Drive all tent pegs solid and firm and tauten up every guy. For before morning things will be humming.

The flame itself takes part with its surroundings. No upward roaring sheets and leaping tongues. It swirls low and sweeps in flickering twists and turns licking the fuel crookedly and askance. The spirit of the eddies and waves that erstwhile have played with this driftwood seem as if they were in some strange way present and directing its final destruction.

And even as this food for the flames has come from distant shores and strange lands, so can a beach fire give out subtle odors and excite strange imaginings in the little brief hour of its play. A little stick of cane that grew on some sun-kissed islet of the "Spanish Main" is long in yielding to the flame. Fierce, red, snaky spirals lick it round and as they cut their way slowly inward, bursts of white steam spout hissing out and sharp rattling explosions follow like pistol shots. Hot sparks seem to chase you and the heart of the cane glows bloody red as it dies. A fierce tropic product this.

From nearer shores came this shapeless, old, whitened snag of cedar. Through all its wanderings it has kept its gentle odor like a good man withstanding the buffets of life. Slowly, smoking white at first, it seems to offer a mild resistance to the clinging clasp of the devourer. But when at last it does burst into flame the whole fire glows rosy red. Even the venturesome little waves that come lapping into the circle of light seem to blush at their intrusion. And all about spreads that sweet, intoxicating odor.

### An Eloquent Fragment of Wreckage

A shattered bit of a wreck comes next to feed our fire. Was it hidden rock or hostile cannon that tore such a tough bit of timber so raggedly apart? Did some ocean grayhound speeding through the fogs of Newfoundland crash to its doom against a floating iceberg? This is a silent witness. Let the torture of fire examine it. Fierce and black burns the tar from the outside. No ill-smelling refuse from the gashouse this. That pungent shippy fragrance was bred in far off Norway's forests and long tempered by clinging seaweeds and briny wonders. The witness has begun its reluctant testimony. Farther in, as the fire works its way, a little spot flashes green. With a hissing burst it spreads and by the flaring blue and violent changes indicates the presence of copper. This then is a piece of some goodly, gallant craft that for years battled with Old Ocean's hostile billows. She was of the old "coppered and copper-fastened class" now slowly disappearing before the "iron kettle bottoms"—sparless, smoky, old wallowers.

We will weave us strange tales as this rude

relic of man's cunning handiwork slowly fades into white ashes before our gaze. Strange tales of swift ocean races when clippers won and skysails danced aloft. Tales of wild and beautiful lands—perhaps, too, of bloody combat and sudden disaster. For each little tongue of flame as it leaps and twines about tells a different story. A wide, whirling, white burst is the long voyage with all sail set about the slanting decks for weeks at a time over gentle, swelling seas in the middle latitude. Fraught with much wealth to the owners with his prosperous voyage. The snapping, twisting bursts that follow are the story of a succession of squalls and head-winds—reefed to sails and slippery decks. That tall, rushing, red blaze tells us, of course, of blood and battle—a fierce boarding party of black-bearded pirates with horrid knives in the teeth beaten back with much blood and carnage. Are the red coals that glow so down in the heart of the blackening embers the record of bloody decks and a treacherous mutiny. At last a rosy spark snaps out and drops in a white bed of ashes. So sank at last our gallant ship and crew into the arms of relentless Ocean.

Standing a little back from our fire the circle of its light is constantly changing. While it narrows down to a small compass and we look down into a little, illuminated mound in a palpably bounded by the surrounding darkness. Then up leap the broad flames capturing a broad stretch of golden sand and weird, fantastic shapes sway here and there about the beach. As the pirates make their attack there is a fierce medley of twisting struggling combatants portrayed—a very orgy of battle pictured out in shadow dance. A mighty figure it must have been. The final tale is told in many changes of color—gold, silver and ruddy bronze chase each other across the sandy floor.

Slowly has died our beach camp-fire while we sat and drowsed beside it. At last an incoming wave, more venturesome than its fellows laps stealthily up and reaches its quivering edge into the hissing ashes. White steam rises for an instant and then succeeds darkness—darkness that for the first few minutes almost be felt. Then appears a tire-looking little old moon ready to begin climbing the sky for a while till vanquished by the lord, the sun. High overhead swing kind stars.





## A REVIEW OF EVENTS



### THE TWILIGHT OF HIGH PROTECTION



OUT of the chaos and uncertainties surrounding the reciprocity-tariff situation at Washington, one obvious fact looms in super-vening importance. That is that the era of excessive protection is nearing its end.

At Washington it is a race for the distinction of carrying the banner of real downward revision. The Democrats have expected to capture the flag, and under it to win the 1912 election. The Progressive Republicans made their strongest appeal to the country on this same issue two years ago, but have lost ground sadly by their loss of interest when they faced the first cold plunge which reciprocity proposed. Now President Taft takes up the engdels and declares that the era of Chinese-wall protection must end.

There are four big factors in the situation at Washington: the President, the Standpat Republicans, the Democrats, and the Insurgents. The President wants to be renominated and reelected. The Standpatters don't care whether he is renominated, and don't believe he can be reelected. They want to prevent downward revision. The Democrats want Taft renominated, but in such circumstances that he will be easy of defeat. The Insurgents want him defeated for renomination.

Three of these four factors are for revision. Their combined strength can at any time secure it. Everything now points to their final union in this purpose; not because they want to work together, but because political exigencies will compel them to do so.

### VITALITY IN THE HOUSE PROGRAM

First is the Democratic house, with a firm purpose and a real program. It announces that it will go right ahead, grinding out schedule-revision bills. It has passed reciprocity, free list and wool bills. Others are in preparation, to be passed as fast as possible. If the Republican Senate and Republican President can not do the rest, why, so much the worse for the Republicans; the Democrats will have an issue exactly to their liking for 1912. They will ask a vote of confidence in their program, and power in all branches of the government.

The Democratic House has stolen from the insurgent Republicans their claim to premier-ship in the revision cause. Opposing reciprocity and determined to hitch to it a long list of tariff amendments, the Insurgents are bent on talking against details of the reciprocity agreement which nobody cares about, and proposing amendments that can not carry.

If, then, the President shall cast in his strength with the revision Democrats, revision will win. That is what he is expected to do. He will accept the challenge of the Democratic House. The House will pass various schedule revision bills in the hope that the Senate will defeat or the President veto them. It is possible the Senate will defeat them; it is hardly possible the President will finally veto them. He does not need to say what he will do, and has not said. He can keep his counsel. If the bills at last get to him and he

signs them, he robs the Democrats of their issue. He makes his own renomination certain.

The Democrats see their issue slipping away, but they can not turn backward now. The House must go on with its revision measures. The Senate Democrats must support them. If the Senate defeats them, it is no fault of the President. If it passes them, the President can take advantage of the fact to sign them and appropriate the credit for the whole accomplishment.

### BRIGHT HOPES FOR RECIPROCITY

When the Insurgents and Democrats united, after a sensational day of debate, in ordering the finance committee to report the wool and free-list bills, it was hailed as a new power came into ascendancy. But the alliance proved a rope of sand. The Insurgents were able to make common cause with the Democrats only to a certain point. Both are against Taft; but in very different ways. The Insurgents want to make his renomination impossible; the Democrats want him renominated, but hope to shape such political conditions that he can not be reelected. In such conditions, permanent alliance is impossible. Between the two factions, the President seems likely to win over both oppositions. He will use a combination of Democrats and Regulars to pass reciprocity; then he will use a combination of Democrats and Insurgents to pass the revision measures.

That reciprocity will pass without amendment was substantially assured when the Root amendment was defeated on a *viva voce* vote. Root proposed that the provision for free admittance of pulp and paper should not become effective till all the Canadian provinces had removed their restrictions on the export of pulp wood. It would have had the effect to postpone indefinitely the operation of the free paper and paper-material provision. It was defeated without ever having a chance, because it was regarded as a bad-faith amendment, intended to open the way to general amendment that would break down the measure and finally kill it. With this initial amendment beaten, the chance of any other amendment carrying almost vanished. The Senate has nigh a two-thirds vote for the reciprocity measure without amendment.

### GREAT WOMAN'S SUFFRAGE DEMONSTRATION

Women have again marched for suffrage—this time in England, purposely setting the parade into the Coronation period. It proved the most notable of the public protests, surpassing in size the New York parade of the spring.

Women from all the United Kingdom were represented in different bands: Welsh women were there and Irish and Scotch women; and women from many nations, even including Roumania, all marched; and all the English colonies were represented. The marchers totalled 50,000.

During the same week the Boston Equal Suffrage Association for Good Government had a meeting at which Jane Addams, Louis D. Brandeis, Dr. Edward T. Devine and Dr. Sophonisba Breckinridge spoke. Of especial interest was Mr. Brandeis' speech since

twenty-five years ago he appeared for the anti-suffragists at a legislative hearing in Massachusetts. His change of political views has come about, he stated, through the social, economic and political movements with which he had been connected during this time. He said:

"The insight that women have shown into problems which men did not and perhaps could not understand, has convinced me not only that women should have the ballot, but that we need them to have it."

### THE GIANT OF THE SEA

One of New York Harbor's biggest piers had to be enlarged that the *Olympic*, the largest ship afloat, might be properly taken care of on the occasion of its arrival on its first trip. The *Olympic*, which is the newest of the White Star Line's fleet of ocean steamships, is the biggest vessel now engaged in commerce, and only is equalled in size by its sister ship, the *Titanic*, which is not yet in commission.

The *Olympic* is more like a floating hotel than a ship. It is 883 feet long, has a beam of 92 feet, and is eleven stories high. It is 90 feet longer than the *Lusitania* or the *Mauretania*, and with its displacement of 66,000 tons, exceeds either of the others by 13,000 tons. The total cost of the *Olympic* was \$10,000,000.

A swimming pool 33 feet long and 9 feet deep, a squash court, and bilge keels calculated to prevent rolling and attendant seasickness are some of the features of the new boat. It is equipped with three electric elevators, carries a crew of 856 officers and men, and can accommodate 2,650 passengers.

### CUNNINGHAM CLAIMS DISALLOWED

The Interior Department has decided that the Cunningham claims, amounting to something over 5,000 acres of the richest coal lands in Alaska, can not be patented. The law provides that not over 2,560 acres of coal lands may be taken with the purpose of working it as a unit. The Secretary of the Interior finds that all the evidence in this case leads to the conclusion that from the beginning there was a purpose among the Cunningham claimants to consolidate their holdings as soon as they should secure patents, and thus establish a unified control which might lead to monopoly. So the claims are nullified. It marks the end of the great Ballinger-Pinchot feud.

The coal land entrants had sold an option on the property to the Morgan-Guggenheim Alaska Syndicate. If patented, the claims would have become at once the property of this syndicate. Controlling and dominating, as they did, the heart of the Bering river coal field—perhaps the richest in the world—these claims would have been of incalculable value to the Guggenheims. But that is not all. The Morgan-Guggenheim syndicate controls the transportation facilities—railroads, ports, steamship lines—by which the product of these mines could be marketed. Therefore, to have a sufficient area of rich coal lands for current purposes, would enable this syndicate to impose its own terms on all other owners of coal. It meant absolute monopoly.

Whether the Morgan-Guggenheim effort to grab a monopoly of Alaska coal has been thwarted, is yet uncertain. Dominating the transportation, they will control the resources of Alaska mines and forests.

### THE FALL OF THE MONIS CABINET

The Monis Cabinet of France fell June 23, killed by its former friends, the Socialists and the Radicals.

The question of a military commander-in-chief in time of war was the excuse rather than the cause for the vote of lack of confidence. The vote was due to the statement made by the new Minister of War, General Goiran, that the present organization of the

army does not provide for a commander-in-chief in time of war.

General Goiran said that he did not believe in placing the army command in the hands of one man, and that he never would agree to such a proposal. The opposition immediately raised the point that this stand was directly contrary to that of his predecessor, M. Bertheaux, recently killed by an aeroplane.

Upon this slight pretext of theoretical disagreement a vote of lack of confidence in the ministry was forced.

The assertion immediately was made freely in Paris that the Socialists and the Radicals had taken this chance of ridding themselves of the ministry owing to the support the ministry had given to proportional representation.

The two political parties believed that proportional representation, in giving representation to the minority, meant the overthrow of their present joint control. They did not expect the government would support the measure actively, however, until the Chamber by a vote of 341 to 343 endorsed the new bill. Then an immediate search was begun for any weapon to employ against the ministry.

#### THE CORONATION OF GEORGE V

George V of England was crowned according to program. Nothing except a light rain which marred the decorations and thinned the crowds on the evening of the great ceremonial day, disarranged the schedule. With all the elaborate pomp created through ten centuries by a people with a talent for solemnities, the Church of England gave its formal recognition to the head of the State of England.

Outworn symbols? They were and are. "But no man of English or any other blood, if his blood ran warm and red," says the *New York Sun*, "could have seen and heard the solemn rite without reverence and emotion." So does the past grip us all; and so do our emotions still respond to the stimulus of eyes and ears rather than the stimulus of direct ideas.

That gaudy, half-barbaric procession of state coaches and half-dependent monarchs which preceded the King to the Abbey, that mosaic of velvet and ermine and jewels which carpeted the mother-church of old England, that succession of splendid and hallowed rites which made George V all a King, have a peculiar response in the hearts of British people. The peal of trumpets, the salute of guns, the shout of "God Save the King," echoed, literally, around the world; the flashes of the cannon pierced morning shades in Vancouver and evening shades in Calcutta.

They are a peculiar people, the English; their firm character shows not only in their solid respect for law and order, but also in this respect for formulas and antique rites. The cheers of the millions who saw at least the outside of the Abbey on that historic day, of the hundreds of millions who held it in their minds, were doubtless genuine. It is a real thing to the British, or it would not exist.

#### THE GOVERNMENT STUDIES THE STEEL TRUST

America's romance of millions and millionsaires, of big men in big business, and of utter disregard for the public's interest when that interest and private business conflict, is told in the Bureau of Corporations report on the steel industry.

Roosevelt set the bureau at work on this report, but it made slow progress. After dragging along for years, Taft recently issued orders that the steel report must be rushed to completion, and under this direction a partial report has been made public. It covers the history of iron and steel from the beginning down to the substantial achievement of the consolidation of the United States Steel corporation. It tells of modest beginnings; of expanding fortunes; of the rise of Carnegie; of his rapid increase until he overshadowed all rivals in steel, and then became able to dictate terms to the great railroad and financial powers. His power at last had become so great that the only way to prevent his becoming

absolute master, was to buy him out and, in the behoof of all the powers of the industry, form an even greater combination, which should bring peace, quiet and order to the market.

That is briefly the story. Morgan brought peace. He ended rate and price cutting. He secured stability in the market. But the price which the public has paid is a high one. The report studies the actual values of properties before the consolidation, and the prices at which they were put into the merger. It shows how vast a part of the capitalization of the trust is still water, despite the immense increase in both physical valuation and unearned increment since the consolidation was perfected.

In short, the story of the steel corporation is the finished tale of a single interest rising to domination of the greatest industrial concern in the world. Through the report runs the thread of insistence on the immensity of the power thus concentrated: the same little group of people control the nation's money through the big banks; its railroads, its steel industry, and a vast number of other industrial combinations.

The report is accepted by many members of Congress as removing all uncertainty about the tariff on steel and iron. These claim that there is little sense in the protection that serves chiefly the purpose of holding up the trust's hands in the effort to dominate the world's markets. The department of justice has for some time been working on preliminary to an anti-trust action against the Steel Corporation, and it is confidently predicted that such a case will be filed in time to give the Taft administration the full benefit of the political credit for such a move.

#### THE SUGAR TRUST AND THE MORMONS

Dead men tell no tales. Henry O. Havemeyer, founder and for thirty years czar of the sugar trust, can make no retort to the minions now charging to him all the illegal acts of the trust. It is hardly to be doubted, in view of the record, that Havemeyer was an undesirable citizen. But his partners of a few years ago, who now charge to him every misdeed of thirty years' history of sugar monopoly, would seem to pay him very high tribute. That one man could devise so many projects in corruption and distortion of better ideals and impose his will so absolutely on such a horde of weak-willing subordinates, is at least difficult to belief.

It is little more than a year since a sensational magazine story of partnership between the sugar trust and the Mormon church was denounced as the acme of muckraking. Yet under the cold analysis of congressional investigation it is admitted to be true. No less a person than Joseph F. Smith, president of the church, has told the Hardwick investigating committee of the House of Representatives, the story of the partnership between Mormonism and the trust.

The Mormons had established beet sugar factories, in the effort to develop their country and enrich their people. They needed capital. Havemeyer had it. Havemeyer saw a future in beet sugar, or said he did. The evidence is rather that he saw the need of controlling it in order to make it fight his battles for high protection. Anyhow, Havemeyer offered to provide the Mormons with the capital they needed if they would join forces with him. They did. Thereafter the church named the directors and provided the "front" to the beet-sugar corporations in which they were jointly interested, while the sugar trust made the policy.

It was a great combination. The trust made its pleas for protection through the beet-sugar people, who insisted that a promising infant industry was in need of sustenance. On the pretext of serving beet sugar, the tariff schedule was adjusted to the needs of the refining trust and to its designs of gathering in immense profits. The Mormon end of the partnership was handsomely cared for by being assigned a great territory in which to distribute its products.

#### CHARITY WORKERS ASK A QUESTION

"What have we done?" was the text of the thirty-eighth annual session of the National Conference of Charities and Correction held in Boston in June.

"What is our actual accomplishment, as recorded, not in the discussions of this and similar bodies, but in the statute books of state and nation, in the acts of administrative officials, and in the work of charitable agencies?" asked Homer Folks.

He found the results so moderate that he concluded with the statement: "We march, each, in our respective lines of social work without fear of danger from excessive movement, sound the signal, 'Full speed ahead!'"

The discussion ranged over the surface of the needs for the public health—the housing and the care of children, delinquent and otherwise, and the state prevention of industrial diseases. Dr. Alice Hamilton of Hull House, Chicago, asserted that the United States knew little of industrial disease for the reason that the workers employed in the most unhealthy and dangerous trades are newly arrived emigrants who suffer and die unprotectedly.

"There is a widespread but erroneous belief," she said, "that this country suffers less from trade diseases than the older countries."

Mrs. Raymond Robins, President of the Women's Trade Union Leagues, stated that \$12 a week is the lowest wage on which a working woman can live in simple comfort. This lowest wage scale is the actual highest weekly wage scale of women employed in many trades.

#### COLLEGE REGATTA WEEK

This is Cornell's year in athletics. It finished the greatest sporting year in its history by taking a hard-won rowing victory from Columbia at the Poughkeepsie regatta. That crew had already beaten Yale, Harvard and Princeton. Further back, Cornell had won the Interscholastic Field Day in which its great athlete, John Paul Jones, broke the world's record—hitherto deemed impenetrable to American assault—for the mile run.

This final victory was perhaps the greatest race the Hudson ever saw. Columbia, under the expert coaching of Rice, had developed a crew of rangy young men who rowed together like a machine. Experts found only one serious fault. Sage, at bow, was too slight, they said. Other men have rowed in 'varsity races at his weight—156 pounds—but these were of sturdier build than he. Rice, however, held him in the boat because of his skill, his pluck, and the watermanship born from a race of oarsmen.

Cornell had taken the four-oared race and Columbia the freshman eights, and honors were even between the lords of the river, when the 'varsity eights took the water. Columbia spurred at once, with Cornell close up. Within the first mile, the race was between these two; Pennsylvania, Wisconsin and Syracuse were never factors. Rowing perfectly, Columbia held her lead against three or four Cornell spurts. At three miles, Columbia had open water ahead of Cornell's bow man. They had gone nearly a half mile further when Cornell started her last desperate spurt.

The Columbia coxswain ordered up the stroke. It was then that Sage, who had been working like a machine, suddenly fell forward. By some effort of the will, he recovered and tried to fall into the swing. His oar waved helplessly; he was not able to get the blade into the water. Downing, the stroke, unaware of what had happened at his back, made desperate efforts to stave off the Cornell rush; and he, too, began to crumple. Cornell tired but still able, held the spurt and led by a length at the line. By this time, Sage and Downing were passengers.

The annual contest between Harvard and Yale was won this year by the former, both the eight and four-oar events being captured by the men from Cambridge. In the principal event Harvard won by fifteen lengths. Yale's sole consolation for the day's races lay in the victory of their freshman eight.

Continued from page 26

# Making a Vacation Pay

has never traveled much; in fact, he is ignorant of everything outside of his business. His esthetic faculties are as dormant as when he was born. He has never developed his social instincts or faculties. He can not converse intelligently on any subject outside of his business.

Now, when this man retires, as he will shortly, what has he to retire to? Where can this old man find enjoyment and satisfaction outside of the routine of the rut he has been in for half a century?

He does not know how to stop. All he can do is push on, push on. He has done it so long that he can not slow down; every nerve and fiber in him is pitched to the pace that has been his life habit. What he has done nearly every day for fifty years now holds him as by a vice.

It is a great thing to learn to shut off the mental steam when you quit work. What would you think of a factory manager who would leave all of his power turned on after the operators had left the factory, the delicate machinery running everywhere, pounding itself to pieces, grinding out its delicate bearings without producing anything? Many of us do not turn off our mental power after we are through producing or creating for the day. We carry our business home, take it to bed with us, think, plan, worry and waste precious energy in all sorts of ways, in superfluous thinking, foolish worrying that produces nothing, but grinds out the exquisite mental machinery and unfit it for the next day's work. It is a great art to learn to shut off power when through our day's work so that we can oil our mental machinery, refresh our minds, and recuperate ourselves, so that we can go to the next day's work completely reinvigorated.

Many men seem to think that they are accomplishing something if they keep their minds on business even when not at work, but they really accomplish less than nothing, because they are wasting precious mental energy, the power for concentration, the vigor, the focusing of the mind, which is imperative for creating purposes.

What good is a man, no matter what he has accomplished or accumulated, when he has paid for his achievements with a slice of his constitution, when he has developed some physical weakness or has so depleted himself that he has lost his resisting power and has developed some latent disease tendency that would never have shown itself but for his run-down condition?

When a man is weary, worn-out, he has no power of resistance, little self-control. Little things annoy him which when well and strong he would not notice. "Every man is a rascal when he is sick." The best of men are often brutes when they are worn out physically. The animal qualities in one's nature come to the surface when one has drained his vitality to the dregs.

## An Expensive Economy

No, do not be niggardly in the matter of your vacations. If you are, you will rob yourself of what you can never get back. Economize on anything else but this. Whatever makes you a healthier, larger, more efficient man is cheap at any price you can stand. Whatever you do, whether you make money or lose it, succeed or fail in your calling, keep up your physical and mental standards.

Supposing you do make a little more money or save a little more, sell a few more goods by omitting your vacation? Does this warrant your putting such a mortgage on your health efficiency, your capacity for happiness?

There are plenty of rich, broken-down men in this country, who would give half their fortunes if they could go back and take advantage of the bitter lesson they have learned from trying to get along without vacations.

Many a millionaire who has bartered his health for dollars sighs in vain for that which his wealth can not restore.

"Oh, to be strong! Each morn to feel  
A fresh delight to wake to life;  
To spring with bounding pulse to meet  
Whatever of work, of care, of strife  
Day brings to me!"

Business and professional worriers do not get very much benefit from their vacations because of their mental handicap. If the mind is not free, if the victim drags his troubles and anxieties with him on his vacation, he will lose most of the refreshing, renewing and recreative power which should come from it. The greatest benefit from a vacation is the mental change. There must be a new mental interest, a new picturing from a new environment.

I know of a lady who makes her vacation pay big dividends. Through her wonderful power of observation, she will learn more through the car-window of an express train than many people would by tramping over the same territory. She has become an expert in observation; she has learned to see things.

There is a great difference between what different people get out of a vacation or travel. One person is all eyes and ears, always on the alert. Nothing escapes his attention. When he leaves an art gallery he knows a great deal about the noted pictures and something of the life story of the artists. After spending a few days in a city he knows more about it than do many people who have lived there all their lives.

Another person will travel through a country and not even know the names of the principal towns he passes through. He may travel a great deal abroad, and know scarcely anything of the countries he visits—nothing of their history or population, next to nothing of the life or social conditions of the people. He may stop at the best hotels, ride about the cities he visits—and not observe. He seldom asks questions or consults a guide-book, and when he returns he knows very little about what he has seen.

## Keep in Touch with Nature

No one can wholly divorce himself from frequent contact with nature without serious loss or crippling deterioration. We all came out of the earth; and it is by coming in frequent contact with it that we regain our lost poise and vigor. We have a peculiar love for nature because we are a part of it, we came from it, we are composed of the same elements that enter into the rose, the fruit, the plant, the tree. This is our natural home, and we can not live under the artificial conditions of the city without serious loss of power and certain deterioration.

We can not get the meaning out of a beautiful bit of landscape when we are filled with the sense of hurry. We must study, contemplate, reflect upon its meaning. We can not enjoy nature or study her in a hurry, any more than we can get happiness in a hurry, or really enjoy a luxurious banquet when in a hurry to rush for a train. Nature will not be pursued in this way.

Nature will not reveal her beauty, her joy, her splendor, her magnificence, or her sublimity to the selfish or the hurried soul. She thinks too much of her great treasures of beauty, the marvelous mysteries of her being, to fling them out to the penurious, greedy, hurried soul, to the casual eye, to those who are rushing along at railroad speed. No one can successfully woo and win her who can not appreciate her, study her, take time to observe her. She tells her secrets and reveals her mysteries and beauties only to those who can wait, who take time to think, to ponder; to those who can appreciate and love them well enough to spend time with her.



## If You Are One of the "Sleepless Squad"

suppose you avoid coffee and tea  
and take a cup of hot, well-made

# POSTUM

on going to bed.

It has lulled the tired nerves to  
peaceful sleep in many, many cases.

Perhaps it may solve your  
problem.

Remember, there are no drugs  
of any kind in POSTUM. It is  
simply a hot liquid food made en-  
tirely of wheat and a small quantity  
of New Orleans molasses—remin-  
ing the Phosphate of Potash (*grown*  
in the grain) which Nature requires  
for rebuilding brain and nerves.

Read "The Road to Well-  
ville," in packages.

## "There's a Reason"



Postum Cereal Company, Limited,  
Battle Creek, Mich., U. S. A.

Canadian Postum Cereal Co., Ltd.,  
Windsor, Ontario, Canada.



# Mrs Curtis's Home Corner

By ISABEL GORDON CURTIS



## A Community Jam Kitchen

SOME years ago I spent the late summer in a Green Mountain village. Wherever we went, tramping or driving over country roads, we were in the heart of the apple country. Domesticated in a farmhouse, meeting nobody but farmers, I heard everywhere one topic of conversation—apples. We saw apples everywhere, not by the bushel but by the ton, rotting under the trees in the orchards, scattered over the roads and crunched under horses' hoofs or kicked here and there football fashion by children. Many a staid old cow in the hilltop town had lived on an apple diet till her extraordinary double stomach system became a cider distillery.

It was not apples of the windfall quality which were going to waste. It was a much finer grade than we find in city markets for fifty cents a peck. The hilltop town was famous for its carefully pruned, well-nourished orchards, and the poorest of the fruit was so good that the waste seemed to a city housewife fairly criminal. Still, everywhere I went I heard the same story, "There is no market for apples this year."

"Why?" I asked. "We are paying big prices in town for fruit which is not as fine as this."

Then I listened to the stories the farmers told. All through the fall from dawn to dark, aided by hired hands, they had picked apples, selected them carefully, then packed and transported them to the depot. When a crop was so abundant as it had been that fall, this meant weeks of work. When the returns came in and the outlay was reckoned for barrels, for help and their keep, for cartage and shipping, the profit for the finest fruit was only a few cents a barrel. In some cases the price received scarcely paid expenses.

### A Sinful Waste of Apples

Many a farmer would gladly have made a present to anyone out of his superabundance, only there was nobody to whom it appealed. Every family on the hilltop had apples to give away. Housewives were on the alert to learn some new way to "fix" apples for the table, every cellar was jammed full of barrels, the shelves of every pantry groaned with their load of jelly pots, apple-butter jars and marmalade. The cider mill was running night and day, and the women had dried the apples till attics were stacked high.

"What can we do," asked the farmers hopelessly, "except let the apples rot?"

One day I went driving through the picturesque mountain country with a woman who socially and educationally was a power in the hilltop town. We began to talk about apples—it could not be helped—the air was fragrant with their odor and the carriage wheels were crushing the fruit to fragments.

"It makes me fairly heartsick," she said, "to see a crop go to waste as this is doing. These apples would be such a boon to poor people in the cities. There ought to be some method of turning the crop into money here, for we have plenty of poor with us. You can not realize how gladly every farmer's wife and daughter would work if her toil brought some return. At present there is no possible way for them to earn money except by keeping

summer boarders. That means two or three months of hard drudgery during hot days and at the very time of the year when they would enjoy being outdoors."

Instantly I thought of a recent marketing trip upon which I had paid twenty-five cents for a tumbler of home-made apple jelly. It was clear as a ruby, just the right consistency, and a leaf of rose geranium was molded into the top to give it a fragrant flavor. That fall I, too, had made jelly in my own kitchen. With apples at twenty-five cents a peck, sugar at five and one-half cents a pound and gas at one dollar a thousand feet, my jelly cost hardly six cents a glass. On the farm where apples cease to have a market value, where wood costs little, but labor and sugar can be bought at city prices, jelly could be made for less than two cents a glass.

### Common-Sense Philanthropy

Last summer I heard of a community industry that flourishes in a village where fruit and vegetables are not easily marketed, on account of the distance from a railroad. It was set afoot by a philanthropic millionaire who was indebted to his practical, level-headed wife for the well-thought-out plan. His idea had been in some way to help his native village. A church was suggested, a fountain, a park, or a hospital. The lady taboored each project. There was one church in the village big enough to hold all the worshippers in the community. The wide, wild country was more beautiful than any park, a fountain was a useless decoration, and life would have been a steady vacation for a hospital staff because people generally died in that pleasant village only from old age.

Instead the lady devised an Institute. Upstairs was a library, a dance hall, a gymnasium, and home-like parlors. Downstairs one quarter of the space was given up to a pleasant dining room for socials and village banquets. The kitchen, which usurped the remainder of the first floor, was the glory of the place. It had white-tiled walls, big, hooded stoves, splendidly equipped pot closets and dish cupboards, enameled sinks, hot and cold water, and every requirement that an amateur jam factory could require from cherry stoners to a big tank where cans and tumblers were sterilized.

From the beginning of the fruit season, when strawberries ripened, till quinces grew yellow, a woman was paid a good salary to superintend the summer's output of jams, pickles, jellies, and canned fruit. She was a cooking-school graduate with complete knowledge of the best methods for preserving and using the latest utensils.

The village housewives preserved and pickled all they needed for their own pantries under the manager's directions. Work which had been labor in small, poorly equipped farmhouse kitchens became a social gathering with labor as a side issue. After individual preserving was finished, community work began. The jam kitchen marketed its output among hundreds of the rich woman's friends, and after one season the demand became very large, because the best advertisement is a well-satisfied patron. Sales were made through a city man who was also deputed by the donor of the Institute to buy all necessary supplies and attend to the shipping of goods.

Every village can not have a finely appointed

ed institute, still almost anywhere that fruit is plentiful a jam community could be planned. It requires energetic, businesslike efforts and two people as leaders; one a keen-sighted, intelligent man, with a knowledge of how to ship and sell, the other a first-class cook who is scrupulously neat, gifted with originality, and ready to put real enthusiasm in her work.

If even a small community should set its shoulder to the wheel it would be easy to start and carry through such an enterprise with comparatively small outlay. It was twelve years ago that Miss Whiting and Mr. Miller started the Blue and White Society, Deerfield, Mass. Their first venture was made in a very humble way; now it has grown an industry that makes the old town famous while the farmers' wives there have each an independent income.

In every country town there is an abandoned schoolhouse or building of some sort which might be used at first because it is probably had rent free and transformed into a community kitchen. The first requirements are a couple of stoves, tables, chairs, and a variety of cooking utensils. Until the scheme can be put upon a paying basis, many of the necessary furnishings might be gathered by a house-to-house canvass. The expense for starting could be limited to such purchases as a barrel of sugar, tumblers and cans, paraffin for sealing jars, and jams, sundry spices, and pickling condiments.

Every country town can produce fine cider vinegar. There ought to be one more necessary outlay; a scrupulous director would demand that every cooking utensil be of first-class granite ware, stirring spoons of wood and paring knives of silver. Fruit cans must be of a variety that really exclude air; rubbers should be new and of first quality.

Attention to small details makes canned products bring A1 prices. Even if the superintendent of the jam kitchen is simply an old-fashioned, plain cook, she ought to have an up-to-date knowledge of bacteriology. She must also be a stern critic, for one can spoil fruit or a tumbler of jam tainted never so slight a savor of burning would tarnish the reputation of the entire jam community.

By securing the cooperation of the men of a village, an abandoned schoolhouse or deserted barn could easily be put into shape for a kitchen. Let the women who are to do the work aid in planning its construction. They will arrange that the sink, stove, and working tables stand in a good light. They will see to it that pantries and storerooms are commodious and convenient and that, if it is a possibility, there will be porch or piazza space where much of the work, such as hanging berries or paring fruit, can be done on warm days.

The kitchen walls should be oil painted, if possible. Should that be out of the question, white kalsomine is the next choice. The tables should have plenty of space about them, be perfectly steady and covered with zinc or white enamel cloth which can be kept spotlessly clean by a small expenditure of labor. Every window and door ought to be perfectly screened. If wire is too expensive, a double thickness of mosquito netting might be used. It is worth steady endeavor to keep flies off for the sake of comfort and cleanliness as well as for hygienic reasons.

### Getting Customers for the Product

The best possible advertisement of a community kitchen would be to throw it open to summer boarders, who frequently travel through country village. Customers can readily be found among wayfarers from the city, and they will go home to advertise the toothsome products. Other devices might be planned to advertise the kitchen's output. Every country church and village club is affiliated with city organizations. Such an acquaintance could be utilized. Neatly printed leaflets listing the goods prepared during the season, with prices by the can, the dozen or the case

ould be mailed broadcast to city addresses. Any city housewife will be as glad to buy the farmer's wife is to sell. If orders can be obtained before the season ends for even a moderate portion of the kitchen's product it would soon put the village merrymen on a paying basis. Also it would be all to adopt some such distinguishing label the Deerfield women have done; their spinning wheel design is individual. When one comes to practical organization, the method followed by the Institute Jam Kitchen could hardly be improved upon. One woman, who bore the reputation of being an efficient cook, fitted in splendidly as treasurer, buyer, and saleswoman. The time she spent was rated as worth even more than that the woman who concocted a delectable conserve. The children in the Institute village came wage-earners either as berry pickers in helping to prepare fruit for the kettle. The older lads were employed at teaming, as considerable freight was constantly going or coming from the village depot. One person was required to be on steady duty at the kitchen to record the receipt of fruit and the amount of labor expended, as well as to give supplies. A check system was used, by which wage earners at the end of the week were given the money due them on tickets they had accumulated. It simplified book-keeping to no small extent.

In the Institute kitchen labor of every sort is rated at so much an hour; preparation of fruit, cooking, teaming, dishwashing, scrubbing or an accountant's work had each its market value. Every contribution of fruit or vegetables, from a child's pail of wild strawberries to a barrel of apples was reckoned at market rates.

Unless you were to glance over an Institute list, you would scarcely believe what a variety of delicious preserves may be made from a summer's fruits. It begins with rhubarb marmalade, made English style with a touch of ginger in it. Then come June raspberries, currants, red raspberries, cherries, gooseberries, blackberries, huckleberries, blueberries, plums, grapes, peaches, pears, apples, and quince. These are made into jams, jellies, marmalades, conserves, or they are canned, pickled, candied, and "tutti-frutti." Besides these you find such old-fashioned dainties as gingered pears, Shaker sauce, currant juice, raspberry vinegar, blackberry and currant cordial, fruit wines and brandied peaches or cherries.

The Institute has planned to add this fall many new goods, real maple sirup, for instance, fine country pickles, canned vegetables, salted fish, and relishes, dried fruits and garden herbs, besides harvesting the nuts which grow so plentifully in the mountain forest.

To succeed, as the Institute Jam Kitchen is doing, certain standards must be lived up to.

Nothing inferior can be put on the market, the widest possible methods for private advertising should be adopted, business must be done on strictly business methods. There is no middleman system to dock profits, and above all is needed an enthusiastic, community cooperation.

#### PIN MONEY PAPERS

IF THE SKIN IS DRY rub with olive oil, then dry with a soft cloth. The oil softens as well as cleanses.—F.

TO HAVE DRINKING WATER DURING THE NIGHT, pour it in an earthen jar. The closed lid keeps it cool and pure.—F.

THE PUCKERY TASTE IN RHUBARB removed by adding a few raisins. Sweeten with sugar and steam in a double boiler. No water should be added.—E. M. W.

IF YOUR BOY WEARS BUSTER BROWN SUITS cut the fronts and backs of the knickerbockers just alike. When the suit is wearing thin it can be changed to the pants and the extra fullness will not be noticed.—Mrs. W. L. Frost.

## The 1912 Everitt An Extraordinary Automobile Announcement



The 1912 Self-Starting Everitt "Six-48"  
Price, Fully Equipped, \$1850

**Six And Four-Cylinder Self-Starting Cars Of The Very Highest Character—  
All Chrome-Nickel Steel Construction—Big Wheels and Tires—Demountable  
Rims—Completely Equipped, With Top, Windshield And Speedometer—Prices  
\$1850 and \$1500 Respectively, And The Splendid "Everitt 30" For \$1250**

At last anyone can buy a strictly first-class Six-Cylinder car, of the very highest character, for less than \$4000.

Think what this announcement means! A magnificent "Six," comparable only with the finest of its type; built throughout—as are only a few of the very best—of costly Chrome-Nickel Steel; Self-Starting—no cranking; with big 36x4-inch Wheels and Tires and Demountable Rims; Long Wheel Base of 126½ inches; Fully Equipped, with Top, Windshield and Speedometer; containing everything you could ask of the best \$4000 car—and all at a price of \$1850.

And, like all the new EVERITTs, it is manufactured complete in one factory by the latest automatic machinery; its design and manufacture is supervised by three experts of a national reputation; its inspection is probably the most severe given an automobile; and its performance—as judged by everyone who has tried it—is wonderful—simply wonderful!

#### The New Everitt "Four-36" For \$1500

But, extraordinary as is this "Six," the 1912 EVERITT line offers still another new model equally as remarkable.

This is the new "Four," rated at 36 Horse-Power, but actually almost unlimited in power, speed and ability. Like the "Six," it is built throughout of the incomparable Chrome-Nickel Steel; it has the unfailing EVERITT Compressed-Air Self Starter, operat-

ing by a push button on the dash; it has big 34x4-inch Wheels and Tires and Demountable Rims; a 115-inch Wheel Base; genuine Honey-Comb Radiator of the Cellular Type; a Double Drop Frame; Dual Ignition; and is completely equipped with Top, Windshield and Speedometer, all at the price of \$1500.

This new "Four," like the EVERITT "Six-48," is a car you can compare, in appearance, ability and excellence of manufacture, and without the slightest reservation or apology, with what you consider the very finest cars of its type, regardless of cost.

#### The Standard "Everitt 30" for \$1250

During 1911 the standard "EVERITT 30" won for itself universal recognition as "the best \$1500 car on the market." It was admittedly the greatest value offered in any medium-priced automobile.

Its manufacture will be continued, and the car still further improved for 1912; but by reason of many factory economies, it is possible to offer this splendid car at a new price of \$1250. And this includes Complete Equipment, with Top and Windshield.

The new models are ready. Our Advance Catalog tells the whole story. Send for it—today!

Metzger Motor Car Company, Detroit, Michigan  
Send me your 1912 Advance Catalog and name of nearest Everitt Dealer.

See 1



Makes Dirt  
"Step Lively"

**PEARLINE**  
**IS NOT** PUFFED  
FLUFFED  
FLAKED  
WATERED  
**PEARLINE**

Dry Concentrated Soap  
Powder. Use one half (or  
less) as much as of  
other Powders

**PEARLINE**  
**IS**

By Chemical Analysis  
By the Soft Soap Test  
In practical use

**BEST BY TEST**

## Investing Your First \$1,000

If you are considering the investment of your first \$1,000, it is more than likely you are confronted with the problem of how best to go about it—how to do the wise and conservative thing.

It is quite natural that these questions should be uppermost in your mind. In fact, as saving and investing are practically one and the same thing, the incentive that led you to practice thrift and economy in the accumulation of your \$1,000 is now doubtless influencing you to so invest the money as to obtain a satisfactory rate of income, backed up by good security.

So that, all things considered, it would seem to be wise for you to invest your first \$1,000 in an investment combining:

1. Safety as to principal;
2. Satisfactory rate of income;
3. Reasonably broad market.

We shall be glad to suggest to you investment bonds which, in our judgment, combine all of the above features and yield a return of approximately five per cent. And in this connection it is well to remember that bonds represent simply a mortgage divided into several parts, their marketability being measured by the esteem in which they may be held by the investing public.

Write for Bond Circular No. 943  
"Investment Securities"

**Spencer Trask & Co.**

43 Exchange Place, New York

ALBANY—BOSTON—CHICAGO  
Members New York Stock Exchange

## BONDS

**W**HEN you invest in the bonds of cities, towns, school districts and corporations, it is important that you deal with a responsible firm.

Such bonds bought from us yield 4% to 6%, which is the highest rate of interest consistent with safety.

Write for Our  
Valuable Free Booklet

"How to Buy Bonds on the Installment Plan,"  
and a list of the Municipal and Corporation  
bonds we offer for sale.

We own outright every bond that we offer for sale

**OTIS & HOUGH**  
INVESTMENT BANKERS  
300 CUYAHOGA BUILDING  
CLEVELAND, OHIO

1898-1911

## John Muir & Co. SPECIALISTS IN Odd Lots Of Stock

We are brokers, not dealers. We buy and sell securities for you on commission only. We ourselves have nothing to sell. We therefore are interested in what you buy and sell only in so far as it proves advantageous to you.

Send for Circular 222—"Odd Lots"  
Members New York Stock Exchange

71 BROADWAY NEW YORK

**6%** Your surplus money can be made to earn you 6% and be secure. **6%**  
**JEFFERSON COUNTY BUILDING & LOAN ASSOCIATION SHARES**

Pay 3% July and January on money secured by mortgage on improved Birmingham, Ala., real estate.  
\$5000 Shares withdrawable on demand with interest to date. Write for Circular. 217 N. 21st Street  
F. M. JACKSON, Pres. Birmingham, Ala.

# The Individual Investor



## Real Estate Mortgage Bonds

**W**E Americans pride ourselves upon being the most democratic great nation in the world. In one department of our national life, and one that deeply concerns the nation's well-being in the longer future, namely, the investment of the average man's savings, we have just begun to learn democracy from the continental peoples of Europe. We still almost refuse to admit that railroads and industrial enterprises can be financed to advantage by the sale of bonds of small denomination. But we have made a more promising beginning of intelligent thrift in the field of real estate investment. Within a few years it has become possible to invest as little as one hundred dollars, in precisely the same kind of property and with the same degree of security that endows such fortunes as that of the Astors with their great permanence and solidity.

In its nature, real estate in cities of a size to assure their permanent growth and prosperity is almost necessarily safe. Particular industries may thrive or languish, railroads may make big profits or they may be badly managed and fall into decay, but men must have habitations and they must have places of business, even though business itself may be dull. Rent, after the cravings of hunger have been fairly assuaged, is the first concern of every family.

### Only the Low Yields Are Sure

Just at the moment real estate investment concerns are multiplying too rapidly for perfect safety, for which reason nothing in this discussion should be taken as an unqualified endorsement of all the forms of real estate "investment" that are being thrust upon the public on the strength of the striking success attained by two or three shrewdly managed companies operating in the largest cities. As in every other investment field, the investor pays for high security by accepting a comparatively low yield. He can do much better with his money in this field than he can by leaving it to pile up in a savings bank, but he must not expect to receive six per cent and own a gilt-edge security. That rate is to be had on reasonable risks for a fair business man, but if you want to put your money out and dismiss the subject from your mind until the day when the borrower, figuratively speaking, bears down upon you with his pockets bulging gold coin, you must take a genuinely guaranteed first mortgage on inside city property and be content to draw four and a half per cent.

A dozen to twenty different forms and varieties of real estate investment or partnership are being pressed for sale at the present time and the closest scrutiny and deepest investigation are indispensable. It is important first to determine whether one is asked to become a creditor or a partner, not so simple a matter in some cases, and if the former, to ascertain the exact provisions of the mortgage or deed of trust or whatever the instrument may be upon which one must rely for protection. It will perhaps simplify matters to proceed at once to a concise description of the chief forms in which real estate securities are being created.

Earliest and simplest is the first mortgage

upon a single piece of property, given in single piece to one lender and running from one to five years. On "down-town" skyscraper property this simple first mortgage will probably yield four and a half per cent, but on good business property elsewhere in the business district five per cent. In many of the larger western cities six per cent, is the prevailing rate on residence property, even the best class. These mortgages may be guaranteed by a financial corporation organized for the purpose and in that case ordinarily yield, net, one-half of one per cent, a year less. For anyone not pretty well versed in real values and management the half of one per cent, income is well sacrificed. It pays for expert attention to the collection of principal and interest and to fire insurance, and it ordinarily includes a guaranty of title from a title company. Care should be taken to see that the mortgage guaranty company's profits are limited and uniform, else it might be tempted by large profits to guarantee bad risks; and that the total volume of its guaranteed mortgages at any time outstanding is limited to some fixed relation to its capital stock. With a company otherwise well-managed this rate may safely be as high as twenty to one. In European countries these conditions are laid down by law. Here very little restriction is imposed by the state, but the best of such companies have adopted the most stringent by-laws to provide for a continuously safe and conservative conduct of the business.

These direct first mortgages, each on a specific piece of property, are in most respects an ideal investment. The yield is good, considering the high degree of security for both principal and interest, and where they are guaranteed by a responsible corporation the owner is practically free of trouble or anxiety on account of them. The disadvantages are that they do not always command as ready a market as, for instance, good listed bonds, and that they can not always be had in just the amount the investor happens to have available for the investment.

### Certificates in Small Denominations

To overcome the objection that mortgage on real estate are awkward business for the average small investor, because they are generally too large for him and have no standard size, real estate mortgage corporations are now very generally making use of a plan of issuing certificates of \$100, \$500 or \$1,000 face value, representing participation to a certain amount named in the certificate, on the part of the holder thereof, in the mortgage itself. The mortgage is deposited with a trustee, usually a trust company, and the trustee certifies to the issue of "participations" to the exact amount of the mortgage, which it retains in its possession as representing equitably all the certificate-holders. These certificates must not be confused with collateral trust bonds. Assuming the integrity of the trust company acting as trustee, these certificates have all the properties of a first mortgage in a single piece on a specific parcel of real estate. They differ only in the fact that a means has been used to "split up" the ownership of the mortgage into shares of a more easily marketable size. These certificates are often guaranteed by a responsible company and in that case they yield about the same rates of return as the guaranteed first mortgages themselves. On fairly close-in residence and business property





Don't wonder—don't bother—don't worry  
Smoke "Velvet."



"Velvet" is a short cut to pipe smoke satisfaction. American Burley leaf as you never knew it before—two years of aging—mellowing—reveling in its own richness—losing all harshness—improving in flavor. Can't bite! Smoke it all day—all night—it's cool, slow burning—a fragrance that enthralls.

We've said it all. 10c at all dealers.

SPAULDING & MERRICK  
Chicago, Ill.

Best should be an every  
day's habit—10c a pack  
and so on for the regular  
—sent only in United  
States.



et Me Send You **Rapid**

Factory Price Satisfaction guaranteed or no charge. Saves 25 per cent on fuel, time and work. Pays for itself in a month or two. No experience needed. Rolls, Steamers, Stoves, Ranges, Hakes, Fires. **GENUINE ALUMINUM COOKING UTENSILS FREE.** Also metal composition Heat Radiators, can't break or crack. Send for free book and 125 splendid recipes to-day. **WILLIAM CAMPBELL COMPANY** Dept. 25 Detroit, Mich.

25 Buys the Frame of This Boat

Length, 35 feet; beam, 56 inches; speed with 5 H.P. motor, 25 miles per hour. Skipped knock-down, with illustrated instructions for assembly. One-casting gunde on all motors to build. Every piece cut to shape and accurately fitted. It will go together the right way only. Free catalog of similar bargains.

BOOKS MANUFACTURING CO., 2408 Rust Avenue, Saginaw, Mich.

**Salesmen Wanted**

Trained Salesmen earn from \$1,200.00 to \$10,000.00 a year and expenses. Hundreds of good positions now open. No experience needed to get one of them. We will assist you to secure a position where you can get Practical Experience as a Salesman and earn a good salary while you are learning. Write today for full particulars, list of good positions now open, and testimonials from hundreds of men recently placed in good positions.

Address Nearest Office, Dept. 116  
**National Salesmen's Training Association**  
Chicago New York Kansas City Seattle New Orleans

in New York the rate is usually four and a half per cent, the certificates selling at par. In other cities the rates will usually run somewhat higher, even though the quality of the security and the proportion of the loan to the real value answer all reasonable requirements. The average small investor, not familiar with all the ins and outs of real estate mortgage, will do well to give up the usual charge of one-half of one per cent. a year for the sake of the guaranty and the general assistance that goes with it. An active business man, who is willing to spend the necessary time to inquire into the responsibility of the mortgage and the value of the property, and to look after the fire and title insurance, may also be willing to assume the entire risk himself and so do without the guaranty of principal and interest, but many active men of affairs prefer to buy guaranteed mortgages.

By far the largest class of real estate securities now being offered are bonds issued by corporations dealing either in mortgages or in real estate. These are secured in a variety of different ways and vary in rate of interest from four and a half per cent or a trifle less to more than six per cent, according to the degree of risk. Broadly speaking, these bonds fall into two general subdivisions, bonds of the corporation secured by a blanket mortgage on a multitude of direct mortgages on separate parcels of realty, and debenture bonds, in many cases more or less disguised. Some of the former class are exceedingly well-protected by reason of the rigid requirements of the deed of trust (blanket mortgage) under which they are issued and the capital and surplus of the issuing company; some of the latter are little better than a long-term note of a company engaged in a usually profitable but always highly speculative business. No two issues of either class are alike. They are far less uniform, in fact, than railroad bonds of a particular type and because they are offered for sale by the issuing companies instead of by bankers doing a general business in securities they call for an unusual amount of investigation on the part of the prospective purchaser himself.

When properly safeguarded by restrictions set forth in the mortgage indenture, the so-called blanket mortgage bonds of sound realty corporations offer a safe investment for the average man's funds. In a few states they are approved investments for trust funds.

Here and there a company is operating under a loosely drawn deed of trust that permits it to take mortgages on any sort of property anywhere, to pledge second mortgages as the whole collateral, and to encourage and promote the development of suburban communities. Of course there is nothing inherently wrong in doing business in that way, but the way should be clearly understood by those who may think of investing their money under such conditions.

Another type of real estate bond, not so well safeguarded but returning a considerably higher rate, is that of a company which pledges to the bondholder as security all its property, including real estate, mortgages and cash, but is under no restriction either of charter or of the trust indenture securing the bonds, as to the manner in which it may employ its funds. Such a company may speculate as much as its officers and directors consider safe or expedient. The writer has in mind one such company which is managed by business men of standing and has confined its purchases to the best class of large city business property, without being under any other compulsion to do so than the sound discretion of its managers. This company and others as well officered will in all probability continue to prosper and meet their obligations promptly, yet it is conceivable that any one of them might come under the control of a less sagacious or less scrupulous board of directors who, overreaching themselves in an effort to pile up profits, would seriously, perhaps hopelessly, involve the company. Such a contingency the trust indenture of the type of company previously described seeks absolutely to prevent and does, so far as human judgment can foresee.

## The Permanent and Safe Investment of Surplus Funds

The investment of funds should never be undertaken except with the advice of a conservative and reputable bond house. The value of the judgment of such a house, gained through long experience in handling a wide range of securities under varying conditions, is not to be underestimated by an investor. Bond houses of the type mentioned do not hesitate to give their clients their advice upon financial matters, affording a protection which can be secured in no other way.

The bonds we offer have been subjected to the most exhaustive legal examination by our attorneys, and the properties securing them have been investigated by our expert engineers, copies of legal opinions and engineers' reports being available at our offices at all times. In addition to furnishing every detail concerning the bonds we are handling, we shall be pleased upon request to consult with investors regarding other securities which they may hold or be interested in.

Since its organization this house has been uniformly successful. It handles bonds for investment purposes only—it does not handle stocks. It is at all times ready to give its clients the benefit of its counsel.

Correspondence is solicited.

Write to Dept. A for our latest circular giving brief descriptions of water works, hydro-electric, traction and general public utility bonds we are now offering.

### To Yield from 5% to 6%

Our Municipal Department carries at all times many attractive County, City and School Bonds, to yield from 3½% to 4½%. Send for latest list.

**J. S. & W. S. KUHN, Inc.**  
Bank for Savings Building, Pittsburgh, Pa.  
CHICAGO PHILADELPHIA NEW YORK BOSTON

## EARN 5%

on your savings. They should yield as large a return as consistent with safety. Let us show you how the savings deposits of thousands of business and professional men, and women in all parts of the United States, estimated to our care, have never earned less than 5% for more than 12 years. During this time our Company has grown stronger each year, increased its assets to over \$2,500,000, and accumulated a surplus and profits of \$175,000.

**Under New York Banking Department Supervision**  
Earnings start the day we receive your money and paid for full time to date of withdrawal, which may be made upon short notice.

Write for booklet and full particulars  
Industrial Savings and Loan Co.  
4 Times Bldg., 42d St., and Broadway, New York

**Reinvest Your** **INTEREST DIVIDENDS PROFITS**

IN

**N. Y. Real Estate Bonds**

**COMBINING 100% SAFETY 6% INTEREST**

**NEW YORK REALTY OWNERS**

**489 Fifth Avenue, New York**

Write for Booklet S



There are, however, some stalwart souls who never discover their greatest power until everything has gone against them, until they have been stripped of everything that most people struggle for.

There are numberless people in the failure ranks to-day, who, if they could only retain the courage they lost when reverses came, would soon get on their feet again. But they can not work in a discouraging atmosphere, they can not struggle without hope, without seeing something ahead.

It is a great thing to cultivate optimism, a spirit of hopefulness, no matter how black or threatening the outlook. When a man has lost hope, there is little else left for him. But if he still keeps a close grip upon himself, if he keeps his hope bright, no matter if everything else is swept away from him, he has a fair chance of recovering.

It is easy for those who are making money, who are successful, to give advice to those who are down. It is easy for them to tell what they would do if they were to exchange places with those who seem unable to get a start in the world. But they do not take into consideration the difference between the feeling engendered by success and that produced by failure, the difference between the stimulus of their successful environment, and the depressing atmosphere of failure.

Success is itself a powerful tonic. It is easy to persist, to press on, when we feel its thrill, when everything seems to come our way.

It is comparatively easy to be cheerful, hopeful and brave, to forge ahead, to work with vim, buoyancy and abounding enthusiasm, when we are successful, when everything favors us.

Success buoys up the mind and increases enthusiasm wonderfully. The consciousness of progress, of getting on in the world stimulates the whole nature, turns drudgery into delight. Hope is a powerful producer, because the faculties give out their best under the greatest inducement.

But when we are in the atmosphere of discouragement and failure, when our environment is stifling to growth, is poverty-stricken, permeated with the very suggestion of failure and of want, when the way is so dark that we can not see, when hope is shut out from view, then it takes a man of sterling qualities to persist, to keep up heart and courage and cheerfulness, and press on to his goal.

When we are struggling conscientiously and with all our might to improve our condition, to keep our heads above water, when failure and poverty and afflictions and sorrows confront us, and we see the years slip by without any improvement or better prospects, it takes a stout heart to keep plodding on with the same courage and enthusiasm as though we were advancing rapidly.

This is the very time that tests our stamina and grit and courage. What we do then shows the stuff we are made of. What we do when defeat stares us in the face is the real test of character.

Watch a man when he is down, when everything has been swept away from him. See what he will do after his failure. This will give you the measure of the man.

It is a rare character that persists when others give up.

#### A HAIR-TRIGGER CONSTITUTION

Some one has said that animals have a hair-trigger constitution. They go off on the slightest provocation, because they act from impulse. They do not know how to control themselves; the animal instinct dominates.

Self-control is the first condition of all achievement. It is said that the first sign of insanity is the loss of self-control. When a person is no longer the master of his own acts, he is not only in danger, but any degree of achievement is impossible to him.

Every thought tends to result in an act, so that thought always leads. The mental attitude at any moment is the pattern which the life processes weave. The lives of many of us are grotesque crazy-quilts.



## Fire Fighting and Telephoning

### Both Need Team Work, Modern Tools and an Ever Ready Plant, Everywhere

Twenty men with twenty buckets can put out a small fire if each man works by himself.

If twenty men form a line and pass the buckets from hand to hand, they can put out a larger fire. But the same twenty men on the brakes of a "hand tub" can force a continuous stream of water through a pipe so fast that the bucket brigade seems futile by comparison.

The modern firefighter has gone away beyond the "hand tub." Mechanics build a steam fire engine, miners dig coal to feed it, workmen build reservoirs and lay pipes so that each nozzleman and engineer is worth a score of the old-fashioned firefighters.

The big tasks of today require not only team work but also modern tools and a vast system of supply and distribution.

The Bell telephone system is an example of co-operation between 75,000 stockholders, 120,000 employees and six million subscribers.

But to team work is added an up-to-date plant. Years of time and hundreds of millions of money have been put into the tools of the trade; into the building of a nation-wide network of lines; into the training of men and the working out of methods. The result is the Bell system of today—a union of men, money and machinery, to provide universal telephone service for ninety million people.

## AMERICAN TELEPHONE AND TELEGRAPH COMPANY AND ASSOCIATED COMPANIES

One Policy

One System

Universal Service

## THE HOUSE BEAUTIFUL

COMPLIMENTARY PORTFOLIO OF COLOR PLATES

Notable Examples Of

### INEXPENSIVE DECORATION AND FURNISHING

"THE HOUSE BEAUTIFUL" is an illustrated monthly magazine, which gives you the ideas of experts on every feature of making the home, its appointments and surroundings beautiful.

It is invaluable for either mansion or cottage. It shows how taste will go farther than money. Its teachings have saved costly furnishings from being vulgar—on the other hand, thousands of inexpensive houses are exquisite examples of refined taste, as a result of its advice. It presents this information interestingly and in a plain, practical way. Everything is illustrated: frequently in sepia and colors.

"The House Beautiful" is a magazine which no woman interested in the beauty of her home can afford to be without. It is full of suggestions for home building, house decorating and furnishing, and is equally valuable for people of large or small income.

ELLEN M. HENSHOFF,

Ex. Pres. Nat. Federation of Women's Clubs.

Our readers say the magazine is worth more than its subscription price, \$3.00.

But to have you test its value, for \$1.00 we will mail you free, "The House Beautiful" Portfolio of Interior Decoration and Furnishing with a five months' trial subscription. The Portfolio is a collection of color plates, picturing and describing rooms in which good taste rather than lavish outlay has produced charming effects. The Portfolio alone is a prize, money can not ordinarily purchase. Enclose \$1.00 with coupon filled out and send to

HERBERT S. STONE, Publisher, THE HOUSE BEAUTIFUL



THE HOUSE BEAUTIFUL, Room 1709, 315 4th Ave., New York  
This Portfolio and Furnishing are a valuable example of interior decoration and furnishing. It is a practical guide to the home decorator.  
Name \_\_\_\_\_ Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_  
Send no money now. We will mail you the Portfolio and Furnishing free. Enclose \$1.00 for a trial subscription. The Portfolio alone is a prize, money can not ordinarily purchase. Enclose \$1.00 with coupon filled out and send to  
HERBERT S. STONE, Publisher, THE HOUSE BEAUTIFUL

If subscribers (or record) mention SUCCESS MAGAZINE in answering advertisements, they are protected by our guarantee against fraud. See page 3.





### \$3,000 to \$10,000 Per Year For You

I can make you prosperous. If you want to win more money—if you want to establish yourself in an independent business requiring no capital—send me your name and address on coupon below, for a postal will do and I will mail you, free, our Big 62-Page Book, fully explaining just how you can fit yourself to earn big money in the Real Estate, Brokerage and Insurance Business. Our thoroughly tested successful system not only equips you fully on every point of Real Estate, Brokerage and Insurance, we also give you, free, a valuable course in Commercial Law. Our Free Book is of great interest to anyone, but is of vital importance to Clerks, Bookkeepers, Salesmen, Agents, Solicitors and others who are ambitious to be in a good paying business of their own.

**International Realty Corp., 1656 Manhattan Bldg., Chicago**  
Successors to The Uras Co. and H. W. Cross & Co.

**This Book Shows You How to Succeed in Real Estate, Brokerage and Insurance**



Send no money, but merely your name and address on a postal or on the Coupon below.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_



Timely outdoor articles, splendid photographs and breezy fiction make the AUGUST OUTING, our big mid-summer number, the best of the season.

There's canoeing and sailing, bird photography and country living, fishing, motor-ing and motor boating. Diversity aplenty for everyone.

This issue will convince you that, more than ever before, OUTING should be your guide along the various paths of the outdoors.

Let us make your acquaintance by accepting our six-months trial subscription for \$1.00. The yearly subscription rate is \$2.50. All news-stands 25 cents. Liberal offer to local representatives. Write for terms.

**OUTING PUBLISHING COMPANY**  
415 FIFTH AVENUE  
NEW YORK CITY

## Point and Pleasantry

WE WANT NEW STORIES FOR THIS PAGE—crisp, amusing stories that have not been printed in other publications. If we judge a composition to be good enough for our "Point and Pleasantry" column we will pay ten cents a word for each story as published, reserving the right to change the wording as may seem necessary.

If we consider a contribution to be not quite up to the standard of this column, but still available for our pages, we will use it for another department at our current rates.

**NO CONTRIBUTIONS WILL BE RETURNED UNLESS STAMPED ENVELOPE IS ENCLOSED.**

Address: Editor, "Point and Pleasantry."



### THOUGHT THEY DID IT



TWO young Americans touring Italy for the first time stopped off one night at Pisa, where they fell in with a convivial party at a café. Going hilariously home one pushed the other against a building and held him there.

"Great heavens!" cried the man next the wall, suddenly glancing up at the structure above him. "See what we're doing!" Both roisterers fled.

They left town on an early morning train not thinking it safe to stay over and see the famous leaning tower.

—CHARLES C. MULLIN.

### UP-TO-DATE

Uncle Mose, a plantation negro, was being asked about his religious affiliations.

"I's a preacher, sa," he said.

"Do you mean," asked the astonished questioner, "that you preach the gospel?"

Mose felt himself getting into deep water.

"No, sah," he said. "Ah touches that subject very light."

—J. T. HINDS.

### A THINKING PART

The boss was brusque and the timid stenographer had her revenge by nicknaming him Mr. Legree. The appellation "took" and finally reached the boss. The stenographer fled, but the name remained. Another stenographer came with imperious ways and changed the tone of the office, but a salesman fresh from a trip knew nothing of the change.

"Hello, Mr. Legree," was his greeting to the boss.

"Young man," said the chief meekly, "roles in this company have been reassigned. I now play the part of the cake of ice on which Eliza walks."

—MARIE PHELAN.

### ENTERTAINMENT IN THE HOME

A Louisville barrister escorted his wife and daughter to a lecture and then to his wife's annoyance disappeared. He was on hand, however, when the meeting was over.

"Hello there, Theodore," said a friend, meeting the barrister and his family in the street car, "been to the lecture?" The lawyer stole a look at his wife's face.

"No," he answered, "just going."

—ELLA HUTCHISON ELLWANGER.

### DIPLOMACY

A North Dakota German farmer aspiring to fill an appointive office wanted to keep on good terms with both parties. At ten on election night the result was still uncertain when he was called upon for a speech.

"Ve meets," he said, "to celebrate dis glorious victory. Ve knows not vey vich way it goes. Hurra! Hurra! Hurra!"

—C. A. SHIELDS.

### HOMESICK

"You know," said Westbrook, "I've lived here in Ohio in sight of the Big Four Railroad all my life. Once I went to Nebraska for horses and had to stay two months. Six weeks I was almost desperate with homesickness. Crossing a railroad one day I saw a Big Four freight car standing on the siding. I jest hitched my horse under a tree and visited with that car all afternoon."

—THOMAS B. BLACK.

### EASY WAY OUT

The day was sultry, the spectators were restless, and the judge irritable.

"The next person," he said, "that disturbs the order of this court will be sent home to stay."

"Hurrah! Hurroo!" yelled the prisoner, trial, jumping up and down in the witness box.

—F. N. HILLER.

### A GOOD SHOT

A dignified Senator decided to follow the prevailing Washington fashion and learn golf. It was a distressing time for the caddy. Striking too low with his iron, the great man made the dirt fly.

"What have I hit?" With infinite scorn the boy replied, "De District of Columbia."

—EDWIN TARRISSE.

### HE WANTED A PERMANENT ONE

Joshua was buying a field glass.

"This one," said the clerk, "is just what you want. Its magnifying power is twenty-five times."

"No," Joshua replied, "I want to use oftener than that."

—ARTHUR DUERR.

### THE PIG THAT TURNED PHILOSOPHER AND THEN SOMETHING ELSE

Once there was a pig with a sensitive snout and a quirky tail. His feet were black with the muck of the sty and his thick yellow skin once soft and pink, was covered with stiff bristles.

The pig proved beyond peradventure that his natural function was to wallow and root and gorge, but one day he took his snout out of the trough and said, "Bless me, what the use of being a mere pig! I have specialized on swill long enough; it bores me. The sty is fine, after its sort, but as a constant passion and environment it gets on one's nerves. I need a fad, a folly, a dash of enlivening bitters in the cup of existence. Let me see—oh, yes, I'll be a philosopher, at least Sundays, and tell the nightingales how to really sing."

And it was so, and the reporters waited on the pig and put his aphorisms into the daily papers and the people said, "Oh, my!"

This was some time ago. The pig has since passed into pepsin and pork and lard and tooth-brushes and fertilizer, and is now a very useful, though thoroughly partitioned, contribution to the social welfare.

—RICHARD WIGHTMAN.

Continued from page 11

## Travels with a Junk Man in Arcadia

...ant to his family in the old barn, as a com-  
...ion for "William" and "Melchizedek"—  
...t was the dream of his old age, and the end  
...aim of his peddling junk, an activity  
...ch he was under no actual necessity to  
...sue, was merely—to buy an elephant.

...was curious as to what mountains of old  
...spapers and wildernesses of old iron,  
...uld be needed finally to amass into an ele-  
...ant. So I asked John the average price of  
...ood elephant. "A fine well elephant," he  
...wered, "would run into about fifteen thou-  
...d dollars," and he branched out into much  
...eresting learning on the various types and  
...els of elephants, valuable information  
...ch I should like to impart in my turn to  
...reader, but that it has unfortunately es-  
...ed my memory. However, I remember  
...t the noblest breed came from Africa. The  
...ian variety were much inferior. He had  
...eady saved enough money to buy one of  
...se, but nothing would content him but the  
...le African animal, and this he must wait  
...another year or two. I mentally made a  
...y that if a certain piece of luck befell me,  
...ould beg leave to buy a share in an ele-  
...ant with him, as one buys shares in a  
...ooner; for of all things in the world, I  
...uld have loved nothing better than to have  
...n old John perambulating the country  
...es, enthroned on an elephant. If he  
...ked like a king in a fairy-tale, as it was,  
...ted on his junk-cart; what a sublime im-  
...ssiveness would have been his aloft upon  
...elephant!

But alas!—well, it is too early for sad  
...oughts about Old John; and who knows but  
...that journey into the unknown on which,  
...hout warning, he has started, he is not  
...veling in state on an elephant. Perhaps  
...eed, that old circus friend of his boyhood  
...uddenly turned up at his barn-door one star-  
...night, and carried him on through the  
...kness to the dawn.

### Chapter III

#### WAITING FOR THE BLUEBIRD

...r had been one of those stubborn winters  
...ch seem as if they will never end, as if  
...frost will never loosen its grim hold on  
...world; winters in which the heart fails  
...h the weary monotony of the snow, and  
...April ends with fitful broken promises of  
...ing, one really begins to think that some-  
...ng has gone wrong with the universe, and  
...t the old earth has at last lost its famous  
...ck of growing young again. Many a day  
...e had leaped up with beating heart at  
...ne delusive signal that the ancient man-  
...ery was revolving unimpaired, only to  
...k back again in impatient despair. Sud-  
...ly one morning, there would be a startling  
...st and commotion of wings in the so long  
...ent orchard. The starlings are back again.  
...ey surely can not be mistaken. But not  
...y are gone again, and the dark sky settles  
...wn like an iron lid over the gleaming land-  
...e. Still another morning, a breath meets  
...at the open door, like an invisible rose-  
...sh, and the sun rolls a flood of soft gold  
...er the frozen meadows, and patches of green  
...ead out, and the brooks are heard running,  
...d there is a flute calling so heavenly clear  
...rn among the gnarled apple-trees. O this  
...e there is no mistake! This, of course, is  
...ing. But when you look through your  
...ndow-curtains next morning—what is this  
...inous white silence everywhere. You rub  
...ur eyes. You protest against the patent ab-  
...rdity of the thing. But it is true, for all  
...t. A foot of snow has fallen in the night!  
...d there we are back again just where we  
...gan, and the meadows to be all melted over  
...ain.

The winter had been particularly hard on  
...d John's rheumatism; and, besides, for a  
...n of his age, winter at the best seems a

# STEINWAY

Even as the piano is the chief  
instrument for the interpreta-  
tion of music, so does the Stein-  
way dominate all other pianos.

## The Steinway Vertegrand

A characteristic Steinway  
achievement. Constructed  
to produce in a piano of  
upright form the same  
musical expression that  
has always individualized  
the Steinway Grand—  
"An Upright Piano of  
Grand Value."

Price, in Ebonized Case, \$550

The name of the Steinway dealer nearest  
you, together with illustrated literature,  
will be sent upon request and mention of  
this magazine.

STEINWAY & SONS

STEINWAY HALL

107 and 109 East 14th Street, New York

Subway Express Station at the Door

## Traveling Men Wanted

to act as our representatives and appoint District  
Managers for "Success Magazine" and "The  
National Post" in towns and cities covered on  
their regular trips. ¶ Excellent opportunity as a  
side line. ¶ Big commissions to the right men.  
¶ When writing for particulars, include itinerary  
of your trip.

The National Post Company

29-31 East Twenty-Second Street, New York, N. Y.

# Accounting Every Business Man Should Know

By E. E. GARRISON, President The National Post Company

Published by Doubleday, Page & Co.

**Do you know how to read a balance sheet properly? Few business men do**

If you will read "Accounting Every Business Man Should Know," you will understand what it is all about and probably revise your present one. The book has been well reviewed.

"The writer has had wide experience in handling the problems of which he treats; his work has not been confined to a single business, but has extended to a diversity of enterprises. . . . Consequently, he is well calculated to speak with authority. Beginning with the most elementary transactions and the most fundamental principles, he proceeds to discuss, among other topics, the complicated ledger system, valuation and reserves, department costs, and the devising of accounting systems to suit the peculiar characteristics of particular businesses. The various chapters are concise and to the point."—*The Nation*.

## Valuable Text-Book

"To the man who is content to allow his bookkeeper to account for the details of his business and considers that he has gained sufficient knowledge of his affairs from his balance sheet, 'Accounting Every Business Man Should Know' will prove a revelation, as well as a valuable aid and textbook."—*The Wall Street Journal*.

## The Informed and Uninformed

"The best informed business man could scarcely read this book and not learn something, and the uninformed man ought not to get along without it."—*Insurance and Commercial*.

## Reducing Business Failures

"If the suggestions contained in this book were generally adopted, they would be a mighty factor in reducing the number of failures and business embarrassments."—*Boot and Shoe Recorder*.

## Solves Intricate Problems

"Many large business concerns have received inestimable benefit from his services, and under his guidance have solved intricate problems of organization."—*Journal and Courier, New Haven, Conn.*

## Its Purpose

"The author's intimate acquaintance with his subject, combined with a happy faculty of expression, has enabled him to really present a book that 'every business man should know.' Its purpose, to which it lives up, is 'to explain away the obscurity which frequently hides the real values and purpose of accounting.'"—*American Machinist*.

## Interesting Reading

"A little treatise which—singular as it may seem—is interesting reading, apart from its value as a text-book. Any man of business who would emancipate himself from thralldom to his bookkeeper—without muddling his books by ignorant authority—can do so with Mr. Garrison's assistance."—*New York Times*.

## Warmly Recommended

"We warmly recommend this volume to all those business men who are overconfident of their ability to watch a large enterprise and to direct it in all its details. They will gain from its pages some greatly needed light."—*Boston Herald*.

Net, \$1.20. (Add postage, 12 cts.)

Order from

**The National Post Company**

29 East 22d Street

New York

particularly cruel waste of time. However, as he said, in all his hundred and three years he had never known the spring to fail yet, so he guessed it would be all right, if we had a little more patience. And one night, toward the end of April, as I walked up from the village, past some low-lying marshes, all as yet apparently snow and gloom, sure enough there was suddenly in the air an unmistakable sound, a low wide-spread shrill singing down there in the misty flats. My heart could hardly believe it. Old John's barn was close by. I ran off to him with the news.

"Did you hear it, John?" I cried excitedly.

"Hear what?" asked the old man, whose growing deafness was his one infirmity.

"Come out and listen," I said. And he came and stood with me by the barn-door, listening to the frail shrill piping. Then a smile lit up his old face.

"Peepers! by the Lord," he exclaimed, happy as a boy.

Yes! the "peepers," the young frogs, were awake. Suddenly, with mysterious unanimity, as though at the sweep of some unseen conductor's baton, they had chosen this special night to open up their orchestra. Down there in the marshes they were playing the overture of spring.

Of course the good news had to be told at once to "William" and Melchizedek, who expressed their satisfaction after their kind.

"It'll soon be time to be moving now, old friends," said John as he patted his two companions.

"John," said I, a sudden fancy taking me, and a great longing to share their wandering life out there on the free road. "John, won't you let me join the family? I'd like nothing better than to go with you."

"And I'd like nothing better than to have you go," answered Old John heartily; and, taking my hand, he added, "you're the first I've ever said that to—and it means a good deal, for I always take this trip alone—but somehow, well, perhaps I'll tell you about it as we go along."

"When shall we start, John?"

"With the first bluebird," was his answer, as though he had been quoting a time-table.

## Chapter IV

### IN WHICH I JOIN OLD JOHN ON PILGRIMAGE

THE bluebird didn't keep us waiting long; indeed a day or two after that grand annual opening concert of the "peepers," I spied three at once on the cherry-tree that shadows my window; and, when I went to take the news to Old John, there was another on the telegraph line that runs by the barn. John was already deep in his preparations for departure. For the purpose of this special yearly trip of his, he brought out from its obscurity in a dim corner of his abode a cart of much more antiquated type than that which he usually employed, a type seldom seen nowadays outside of museums, a sort of small stage-coach affair, composed of numerous small compartments each fitted with a door, and designed to hold various forms of merchandise. These John had already stocked, not merely with every conceivable species of tinware, but even with minor novelties of feminine adornments, hat-pins, curling-irons, hairpins, hair-ribbons, cheap perfumes, feathers, cheap jewelry, shoe-laces, and the like. There was also an attractive candy compartment. For the men there was an extensive assortment of tobacco and pipes, and a place packed tight with playing cards. Children's toys took up considerable space and fire-crackers and tin horns made no inconsiderable part of the cargo. In fact, Old John had turned his ancient conveyance into something like a ten-cent novelty store on wheels. There was scarcely a five- or ten-cent desire incidental to the human heart from five to eighty-five that he had not foreseen and provided for. The bells that usually swung festooned on a swaying line across the front of his cart, in the professional manner, he had distributed along the shafts, and for the purpose of more sensational announcement of his arrival in lonely

places, an immense cow-horn was slung front of the wagon to the right of the driver's seat, which was provided by a shallow cart against the weather. "I guess she's ready for the road," said John, casting an admiring glance of final inspection over his four-wheeled stage. "I don't see that I've forgotten anybody. If its agreeable to you, seven sharp to-morrow morning, we'll make a start."

The day had gone by, as I stayed with him giving a helping hand to his preparations, the moon was rising clear behind a belt of woodland.

"It'll be a fine morning, and good weather for a day or two, anyway," he said, scanning the sky with his wise old eyes. "Now be off, and get a good night's rest and I'll be up at your place seven sharp."

And sure enough, next morning promptly the second, there were Old John's bells ringing up the lane, and presently a mighty blast of the cow-horn, such as I should have thought his old lungs capable of, announced that our cavalcade was at the gate. "William's" coat which had been neatly clipped for the occasion was shining like morning, and Melchizedek's joyous bark full of the renewed energy of spring. An admiring ring of small boys, and one or two neighbors had collected to see us off, and I sprang up to my place alongside of Old John. He took the cow-horn from its place, and blew another mighty blast, and we were off.

The old man seemed twenty years younger with the excitement of setting out. "It's good to be on the road again, isn't it, William," he called, expanding his broad shoulders as he took in great draughts of the morning air. And "William" neighed lustily in assent, and Melchizedek, running at our seconded the motion over and over again, went musically on our way.

"By night, if we make good going we shall sleep by the sea," said the old man.

[To be continued]



## He Made Good

HE was a bibulous Baltimore newspaper man. One day he came into the office after long and spirited absence.

"Back, eh?" said the city editor. "Well, let me tell you something. You have brought anything worth while into this office for weeks. I want you to go out this morning and do not return until you bring a story of a good story."

The city editor returned to his work and the woody reporter went away, good soldier though he was, without comment upon his marching orders.

Three or four hours later he came back. His clothes were muddy, his hands were scratched, he was panting, and each pant showed that his breath was even more so than that it had been when he had been given his Spartan instructions. Walking up to the city editor he said:

"Sh-h! I've got a story; a good story of a big story."

"What is it?"

"Unknown bicycle rider going down Cathedral Street; Cardinal Gibbons crossed street; bicyclist did not slow up or give warning; Cardinal was struck and knocked down; bicyclist didn't stop to see how badly he was hurt, or anything, but kept on, faster than ever."

"Well that's a biggish story all right, you're sure it's all true?"

After a time the city editor came to him, who was busily working on his story and said:

"Say, old man, the police stations don't know anything about that accident to Cardinal Gibbons. Are you sure you're right about it?"

"Absolutely!"

"But why don't the police know anything about it?"

"Well, you see, the fact is that—er—er—if the police knew about it or had seen I couldn't be here to write it."

"Why?"

"Sh-h-h-h-h! It was me hit 'im!"



## The Messenger

50

It wasn't that she reminded him of his nurse, but it gave him courage. He turned his seat, cleared his throat and said: "Doc, like you to see my boy, if you would!" "Eh! what's that?" The doctor was looking at his watch. He had made all his appointments to go back on the eleven-thirty train; it was now ten o'clock.

I say, I would like you to look at my boy, sick."

Well, well, I'm afraid I'll hardly have time; I must catch that eleven-thirty train," he added: "What's the matter with him?"

Well, you see, he's a—a—a—" he didn't remember that word that softened meaning—"a little fool," he finally said. You mean a deficient?" the doctor asked. Jim jumped at the word. "Yes, that's it, or—a deficient."

Well, you don't want me to see him; I don't do anything for him;—you should send him to an institution—"

No, no, doc—you don't understand—I've got a cough, you see; had it all winter; I want I want you to see him for. Send him to an institution?" He repeated it after using with an expression like a dead smile. "Here's my house"; he said, pointing—don't take you ten minutes on your way out." Jim was anxious—over-anxious—now hopeful at the great Professor's side. "I'd like to pay you now for it, same as though you came a purpose."

The doctor was smiling on the back seat. How much do you suppose I charge for bringing up here?"

I've got no idea, but whatever it is, I can pay it."

Two hundred dollars," the doctor said. Jim leaned over, put his whip back in its case and buried his hand in his breeches pocket. When he withdrew it, it held a wad of paper as a ripe cucumber. He picked off four bills and handed them back to the doctor without turning in his seat.

The doctor took them, still smiling at the expressionless back. He finally said: "You expect this to cure him?"

No, Doc." Jim's face was serious as he held a half view of it to the doctor. "It's only on the mother's account," he said.

Who's going to take me back to the depot?" the doctor finally asked.

I am."

Very well, then, wait for me and I'll get you a little sooner." The doctor was separating the bills as he said it. Poking three of them over Jim's left shoulder he said: "Here I've helped myself to what I want; the rest back in your pocket."

Jim raised his hand in protest. "No, doc, mother will feel better at that price," just then they turned into the gate of the Gardner place, where Dr. Perkins's old horse was tied up post.

For half an hour Jim alternately flicked his whip at the early dandelions in the grass and gazed at the flowers in the conservatory as the windows raised. Finally the front door opened and the great Professor came putting on his hat and laughing. He gave a deliberate look at Jim, then got into his carriage. When they passed out of the gate, the doctor leaned forward and said, still smiling, "What did you do to Dr. Perkins?" At a moment there was a pause, then Jim said: "Sold him a horse."

What did he do to you?" The doctor's eyes were twinkling and his face was twitching as he asked it.

Jim cleared his throat and said: "He told the little fellow and his mother that the boy would break his neck." For an instant the doctor's face sobered, then he said: "You don't tell him anything like that about the boy?"

No, sir." And Jim said it with conviction, just as he pulled up to the little house by the road and half way to the depot.

Seated in a high-chair by the table and his microscope with a big new bow at his neck, his head supported by the jury mast Jimmie waited, with his mother beside him, putting finishing touches to the little derelict, just as big Jim opened the door.

"Mother, this is the Professor," Jim didn't know his name, but "Professor" was good enough for him.

Professor Johnson nodded to Mrs. Cronin. Then his eyes rested upon Jimmie, but only for a moment. Jimmie was trying to bow, and smiling a wrinkled, forlorn, grotesque smile, that made the doctor turn to the mother—in kindness. "How long has he been coughing?" he asked. She told him all about it from the beginning, with Mary Sharp standing in the kitchen doorway, her wrinkled sleeves turned down to the wrist.

When Mrs. Cronin had finished, Mary Sharp prompted: "He vomited at first," she said, as though the forgotten symptom would change the whole situation; and Mrs. Cronin, realizing the gravity of her error, told it all over again, but backwards. The doctor was squinting, looking at a flower over by the window.

He got up from his seat, went over to it and touched it—it was a green rose, in full bloom! "What's this?" he asked, turning to Mrs. Cronin seated on the sofa.

"Oh, it's one of Jimmie's flowers," she said, half apologetically.

"A green rose?" and then "Very remarkable!" "And this?" he asked: "It was the blue geranium with leaves thick and fleshy."

"Oh, that's Jimmie's, too." Old Hoss Cronin answered, now standing beside Jimmie's chair, his hand on Jimmie's sharp shoulder.

The doctor turned to look at Jimmie, a bewildered expression on his face. He said: "I will listen to his chest." He went over to where Jimmie was seated, his little legs dangling from the high-chair. Seeing the pile of neatly arranged papers on the table, he picked up the top sheet and read it all, with the little sheet pinned to it marked "Organic and Inorganic Equivalents."

Little fine creeps were running down the doctor's back. He took up a dozen sheets hurriedly, went over to the window and read them, every scrap. "Who wrote this?" It was loud and sudden, startling to the others in the room. They looked at him dismayed.

"Who wrote this?" It shot out again like a blast.

"Why, Jimmie!" It was Mrs. Cronin, who thought he had gone crazy.

"He—he—he—wrote this! My God, woman, do you mean to say—"

"Why, yes, doctor, Jimmie wrote it," Mrs. Cronin was frightened.

The doctor was looking at Jimmie, his eyes staring, his face holding an expression of bewilderment. He laid the papers back on the table, gently; then turned to Jimmie, and seeing for the first time the big blue tie and the white turnover collar that extended the full width of his narrow shoulders, he said: "How long have you been studying the chemistry of plants—Mr. Cronin?" the name came as an after-thought, whispered like an apology ventured.

Jim and his wife were seated on the horsehair sofa when he asked it. Something had happened since the doctor had looked at those poor little foolish sheets. Something was wrong, very wrong, since the great specialist was questioning him with "Mr." and "Sir."

An impending catastrophe threatened like that paroxysm in the kitchen when Jimmie had the whooping cough. Jim felt it in his wife's trembling hand that his now covered, but you could bet your life it wouldn't happen again, Jim rose from his seat: "You'll miss your train," he said. It was like a protest.

## BLUE LABEL

BONED

CHICKEN  
AND  
TURKEY*as pure and  
delicious as  
the famous*BLUE LABEL  
KETCHUP

Delicious—appetizing—satisfying. Convenient for luncheons, picnics or a delicious entrée—always ready for serving.

Cooked to a nicety—seasoned ever so lightly—every smack of the appetizing, meaty flavor brought out to the fullest extent. Prepared with consummate skill in the cleanest of kitchens.

Equally good are all Blue Label food products. Soups, jellies, preserves, jams, canned fruits, vegetables and meats.

## At All Grocers

Our kitchen and factory are always open to visitors. Write to-day for our booklet, "Original Menus." It tells what to have for breakfast, luncheon or dinner.

CURTICE BROTHERS CO.  
ROCHESTER, N. Y.



Argand light, his cheeks splotted with red, his sunken eyes glistening like stars, looked indeed as a Martian might have looked, popped for a space from another world. It was the doctor who saw it and spoke while the great botanist gazed into the earth of the glowing bulb. "I see," he said, his face and voice modulated by the dim light of the room and its surroundings. "I see you are a religionist!" The great head nodded twice, reverently. "But not," he answered, "as perhaps you think. Religion," he continued, in its accepted meaning of to-day, is stupid—it's a compromise—a Deity bent and twisted—mysteries made miracles to bear it out. A Deity? Yes; who can fail to see it who studies Nature? Nature, that we call inanimate, and all about us are the angels obeying the great Master, cheerfully, gladly, inexorably; and some day we will follow their example; think of it, sir, man taught by the dumb! It must be that they are intelligent, these, perhaps superior beings, these living, growing flowers."

His face was radiant. On the sofa his other held old Hoss Cronin's hand, and, like her own, it was wet and soggy. Twice she made as though to speak to him; now she whispered: "How clear his voice!" The doctor, too, felt the spell of it: his eyes were half closed watching Jimmie; when he was about to speak, Professor Grovesmith said hurriedly: "What's this?" He was gazing into the microscope, his face flushed, his brow furrowed. "Come, quick! See! What is it?" Jimmie's arms were now outstretched. "Don't touch it! Move me," he cried. The doctor quickly moved him, chair and all,

placing him before his microscope and the little X-ray that buzzed and spluttered. "Ah! Here it is—turn off the switch, quick! Yes, yes, it's here—it's here!" They gazed at him. Oh, what a change! The great head no longer looked incongruous—the head of a master now leaned over his microscope, bathed in the brilliant light of the Argand burner.

"A pencil! paper! quick!—turn out the lights—all the lights!" The room was in darkness. A stifled sound came from the horseshair lounge. Then from the center of the room: "Yes, mother, yes—it's as you said—they choose their color—in the morning from the rising sun—and now—it—" he was writing on the pad—he had slipped his little chin rest to see the better—"Ah, how wonderful—how—"

Something was happening in the darkened room—on the table—papers were rustling—roughly. "Jimmie!" It came from the sofa in a feminine voice freighted with apprehension—then a gurgling sound, as though trying to answer—then it came—a gasp, in a crash of falling things and breaking glass on the floor at their feet.

"A light, quick!" It was the doctor. The door of the kitchen was thrown open violently! From the light-flooded room a single shaft flashed it all in view—table—glass—carth—papers—all black and charred from the overturned jar. And in the center of it all the little devil, his back towards them, but his face upturned.

Nature had jealously recalled her little messenger. Had closed the door of her treasure room. Jimmie was dead.

Continued from page 19

## Tunnelling through the Mind

ing it to keep an imaginary wheel in motion, and at the same time she regularly raised and lowered her right foot. This state of affairs had lasted for many months, previous to which her health had been excellent. Questioned as to the circumstances attending the onset of the tie, she could give no information whatever. In fact, she seemed to be unaware that her hand and foot were perpetually moving. From her parents, however, it was learned that the trouble had set in following a restless night, during which she had talked in her sleep, saying over and over, "I must work! I must work!" Hypnotizing her, Dr. Janet said:

"I want you to try and remember just when you were taken ill, and anything of importance that occurred immediately before the beginning of your illness. Had you been worried by anything?"

"Yes," she instantly replied.

"What was it?"

"My parents' poverty."

"But they have always been poor."

"I know that. But I did not realize it until one night, when the rent was due, and I heard them talking of the difficulty they would have in paying it."

"And that was the night your hand and foot began to move, and you were heard to cry out in your sleep: 'I must work, I must work!'"

"It was."

"What is your occupation?"

"I make dolls' eyes."

You make them by means of a lathe, which you work by treading a pedal with your foot and turning a fly-wheel with your right hand?"

"Yes."

No more questions were necessary. It was clear that the conversation overheard by the girl had made a deep and lasting impression in her emotional nature; had roused in her an intense desire to be as helpful to her parents as she could; and had suggested to her the idea of working harder than ever; a suggestion which, by a physical process as yet

little understood, had blossomed into an hysterical tie.

Caused by suggestion, her malady was curable by suggestion, as Dr. Janet quickly demonstrated after he had ascertained the basic idea which it was necessary to expel from her mind.

Not everybody, however, can be hypnotized, nor is the use of hypnotism always desirable. Psycho-pathologists consequently have been obliged to work out other methods of recovering lost memories, the method of the sleep-waking state, already referred to, being one of these. Another is what is known as automatic writing.

This involves precisely the same phenomenon often manifested by spiritistic "mediums," who, passing into a trance-like state, write communications supposed to come from disincarnate spirits. In reality, such communications represent only the contents of the medium's subconsciousness, as investigation has shown; and, moreover, it is now known that many people, under suitable conditions, can produce automatic writing without going into the trance state. Taking advantage of this fact, psychologically trained physicians often utilize automatic writing to obtain the information they desire.

A striking case in point is one recorded by Dr. Janet. A patient of his, as the result of a profound emotional shock, was afflicted by chronic amnesia or loss of memory. She could remember nothing. So complete was the amnesia that it was necessary for her to carry a little pad of paper on which she constantly noted the events of her every-day life, in order to be able to keep track of herself.

Before a cure could be effected it was imperative to know whether the memory faculty had actually been blotted out, or whether she preserved a subconscious memory of the incidents, which, so far as any conscious memory was concerned, she undoubtedly had forgotten. There were little occurrences in her conduct which led Dr. Janet to suspect that the memory loss might not be so complete as it seemed. For instance, some time after she

# Pears'

Pears' is essentially a toilet soap. A soap good for clothes won't benefit face and hands. Don't use laundry soap for toilet or bath. That is, if you value clear skin.

Pears' is pure soap and matchless for the complexion.

Sold in town and village.

## THE MUNICIPAL DEVELOPMENT MAGAZINE

is devoted to all subjects which are essential to the development of a community. Invaluable information appears in this magazine for all members and officers of Chambers of Commerce, Boards of Trade, and kindred organizations.

### IF YOUR TOWN NEEDS HELP

in organizing or rejuvenating your association, raising annual subscriptions or industrial funds, or preparing advertising literature, let us go into details with you.

Publishers of

**The Municipal Development Magazine**

\$2.00 per Year. Published Monthly

**MUNICIPAL DEVELOPMENT COMPANY**

H. M. WEIR, President

**CIVIC ENGINEERS**

PEOPLES BANK BUILDING BLOOMINGTON, ILL.

Make Your New York Home

## THE CUMBERLAND

ABSOLUTELY FIREPROOF • ATTRACTIVELY MODERN

WHEN you decide to stop at The Cumberland you have chosen a home in New York. The prices are moderate; \$2.50 and up for room and bath to the day-by-day guest. "Permanent" rates to permanent people. Every window screened. Hardwood floors. No dust-holding carpets. Oriental rugs throughout. Book-let for the asking. Advance reservations by wire or letter desirable.

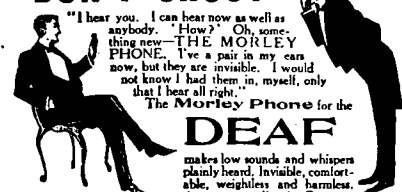
JUST A STEP TO ANYWHERE

The Broadway car from Grand Central Station or Long Island R. R. passes door. Very near the 50th St. Subway or 53d St. Elevated. All surface cars. 10 minutes walk to 20 theatres. 5 minutes walk to Central Park.

Management of Harry P. Stinson

BROADWAY AT 54th ST. NEW YORK

## "DON'T SHOUT"



"I hear you. I can hear now as well as anybody." "How? Oh, nothing new—THE MORLEY PHONE. I've a pair in my ears now, but they are invisible. I would not know I had them in, myself, only that I hear all right."

The Morley Phone for the

**DEAF**

makes low sounds and whispers plainly heard. Invisible, comfortable, weightless and harmless. Anyone can adjust it. Over one hundred thousand sold. Write for booklet and testimonials.

THE MORLEY CO., Dept. 340, Ferry Bldg., Phila.

Highest Award, Chicago World's Fair, 1903. Louisiana Purchase Exposition, St. Louis, Mo., 1904



THE BEST GIFT OF ALL

## THE MARDEN INSPIRATIONAL LIBRARY

Are you puzzled as to what present you will give a friend? Why not one of a set of the Marden Books? Thousands have attributed their success in life to the reading of a Marden Inspirational Book.

There has been such an insistent demand for a uniform set of these books, especially from parents who wish to start their sons and daughters in life with a Success Library, that, having reprinted several of the older books in a new and revised edition, from new plates, we have now brought out a set of nine, as follows:

### "The Miracle of Right Thought"

A most admirable book.—A. Conan Doyle (author of "Sherlock Holmes").

### "Getting On"

### "Be Good to Yourself"

### "Peace, Power and Plenty"

Twenty-two thousand copies have already been printed in America. It has been republished in England and Germany and is being republished in France and Sweden.

The chapter on "Health Through Right Thinking" alone is worth five hundred dollars.—SAMUEL BRILL, head of the firm of Brill Brothers, New York.

### "He Can Who Thinks He Can"

The best editorial from SUCCESS MAGAZINE. Ex-President Roosevelt, writing to Dr. Marden, said: "I am so deeply touched and pleased with your editorial (a chapter in 'He Can Who Thinks He Can') that I must write and tell you so." Published also in Germany and Bohemia.

New and revised editions of Dr. Marden's great books:

### "Pushing to the Front"

Dr. Marden's most famous book. Over 100 editions have been printed in America. It is being translated and published in Germany, France, Sweden, Bohemia and Japan.

### "Rising in the World"

### "The Secret of Achievement"

and

### "The Young Man Entering Business"

Each of the above books has been republished in England and Germany after having been remarkably successful in this country.

#### PRICE LIST

Set of the nine books in uniform cloth binding, \$6.00  
Set " " " " silk binding (pocket edition) 11.95  
Set " " " " leather binding (pocket ed.) 13.50

Each pocket edition set is furnished in a handsome cloth-bound box, with gilt lettering and hinged cover.

All sets sent by express collect.

Single copies, cloth, \$1.10; silk, \$1.25; leather, \$1.50; each postpaid

Write for special offer on the complete set of nine (any binding) and also for free 20-page catalog of all the

#### OTHER MARDEN INSPIRATIONAL BOOKS

Every Man a King (cloth, \$1.00, pocket edition, leather, \$1.50; silk, \$1.35). The Optimistic Life (cloth, \$1.00, pocket edition, leather, \$1.50; silk, \$1.35). (Both uniform with the nine books in set, and may be substituted). Talks With Great Workers (cloth, \$1.25). Winning Out (cloth, 75 cents). Success Nuggets (cloth, 55 cents; net; oiled leather, pocket edition, in box, 80 cents; set). The Power of Personality; Good Manners and Growth; The Hour of Opportunity; An Iron Will. Each, postpaid.

**Booklets** In white leatherette binding, gilt lettering. Do It to a Finish; Not the Salary but the Opportunity; Why Grow Old?; Character (60th thousand); Clearing the Mind; Economy; The Power of Personality; Good Manners and Growth; The Hour of Opportunity; An Iron Will. Each, postpaid.

The last seven also furnished in a more substantial cloth binding, at 50 cents, postpaid.

We will be glad to send any of these books on approval, without your being under the slightest obligation to purchase.

Marden Book Dept., 29 E. 22d St., New York City

had experienced the disease-producing shock she was attacked by a dog. Dr. Janet noticed that ever afterwards whenever she saw a dog she trembled violently. But she could give no reason for the trembling and when questioned about the attack could recall nothing concerning it.

She was not hypnotizable, so this method of recovering the lost memories, if they actually existed in the subconscious, was barred. Dr. Janet determined to try automatic writing. He gave her a book to read, placed in her other hand a pencil resting on a sheet of paper, and when she was engrossed in the reading, questioned her in a low tone.

"What are the names of the physicians who visit your ward?" he asked.

Mechanically the hand wrote the names. "And who are the other patients in the same room with you?"

Again the names were written, while the patient remained absorbed in her reading, oblivious to what her hand was doing.

"Why do you tremble whenever you see a dog?"

"Because," came the written answer, "not long ago a dog bit me and I am afraid of dogs."

Patiently continuing this process for days—a process frequently interrupted by her consciousness being attracted to the movements of her hand, whereupon the writing would instantly cease, Dr. Janet was able to demonstrate that she retained a perfect subconscious memory of the events which her conscious memory forgot a moment after their occurrence. He thus obtained precisely the information he needed, and before long was able to raise the subconscious memories above the threshold of consciousness and put an end to the amnesia.

Obviously, as may be noted in passing, the methods of hypnotism, the sleep-waking state, and automatic writing, are useful in recalling lost memories other than those associated with disease. It once became urgently necessary for a New England woman to remember the signature on a cheque that had been given to her two years before, the exact date of the cheque, and the name of the bank on which it was drawn. Fortunately for her, she was acquainted with a physician who knew how to dig down into the subconscious. Putting her into the sleep-waking state, he questioned her about the cheque.

Unbelievable as it must seem, her replies, while in the sleep-waking condition, made it certain that she retained a complete subconscious memory, not only of the data needed but even of the number of the cheque given to her. It was also found possible, by having her look into a crystal, to induce in her a visual hallucination of the cheque, in which she saw it in miniature precisely as it had appeared at the time she received it.

This last method—the method of crystal gazing—is usually less effective than the others described above, one reason being that comparatively few people are able to see in the crystal anything more than a cloudy blur. But when it is effective it produces most impressive results. I quote an experience of a Boston medical psychologist, Dr. Isador H. Coriat, who once employed it in the hope that it would enable him to recover some important notes he had made for a scientific paper.

"Prolonged search," writes Dr. Coriat, in describing the incident, "failed to discover these notes, although I distinctly remembered having made them on a particular kind of blue paper. It then occurred to me that perhaps it would be interesting by means of crystal gazing to see if I could recover any trace of the lost notes. The result was peculiarly interesting and successful. I distinctly saw myself in the crystal, sitting at my desk, and caught myself in the act of tearing up these particular notes in connection with some other data which I had finished using, and throwing the torn pieces into the wastepaper basket. A search in the basket discovered the lost and torn notes, which I was able to piece together. Now, the tearing of these notes was evidently an absent-minded act; and yet an act which was preserved in the un-

conscious and later fully reproduced through the technical device of crystal gazing."

When it is remembered that psychology an experimental science is little more than twenty-five years old, one can appreciate, in view of the facts above presented, the richness of the promise it holds out in the way of assisting in the relief of suffering and cure of disease. It is my firm belief that before many years every medical school in this country will have psychology on its list of subjects compulsory on all candidates for a M.D. degree. Nor is it only to physicians that knowledge of psychology is of prime importance. As I have said, there is no domain of human endeavor on which it does not have an important bearing.

The association-reaction method of mental diagnosis, as we have already seen, affords greatly needed aid to the judge, the lawyer, the criminal prosecutor. It is no less useful to the parent and the school teacher, for its help moral delinquencies on the part of children—secret vices and evil habits which if not checked, may result in the ruin of promising young life—can readily be detected. Or it may be used by parent or teacher to ascertain the presence of incipient mental troubles, many of which give their first manifestation in childhood, and could be cured if then discovered and submitted to the proper medical treatment. It is to me a most hopeful sign that in a recent revision of a standard text-book on child psychology, there is a long chapter on the abnormal psychology of childhood, with emphasis on the importance of the teacher mastering at least its elements.

#### Science for Backward Children

The contributions of psychology, however, to the progress of education are so many and varied that it would require an entire article to begin to do justice to them. There is a single educational problem on which modern psychology has not thrown light. Just present, appalled by the discoveries that have been made with respect to the amazing degree of mental backwardness among the school-going population, the psychologists are particularly bestirring themselves to ascertain the causes and remedies of this unexpected condition. A statistical investigation undertaken by the school superintendent of one of our largest cities has shown that in five representative American cities from 21.6 to 41.9 per cent of the elementary school population are one year and more behind the grade which their age should have placed them, and that in one city as high as 5.1 per cent of four years and more behind grade. To determine the reason for this and to develop methods of remedying it, experiments are now in progress in the psychological laboratories of the University of Pennsylvania, Columbia University, Clark University, and other leading centers of psychological investigation, already most practical results in the way of curing individual cases of mental retardation have been obtained.

To the business man, likewise, psychology offers much. If he wishes to sell goods it undertakes to instruct him in the best methods of approaching prospective customers, advertising his wares, and dressing his shop windows. It has information of the utmost value to impart to him with regard to ways and means of securing the greatest efficiency from his employees. It can show him how to increase his own efficiency, prosperity, and happiness. Should he happen to be at the head of a great transportation company it can provide him with tests for determining, with positive precision, the fitness of applicants for positions—such as those of train dispatcher, switchman, engineer, steamboat pilot, automobile chauffeur—carrying with them great responsibility for the safety of the traveling public. In a thousand other ways psychology has proved itself of the highest value as aid in meeting the needs and solving problems of everyday life.

Do you wonder that, in beginning this brief review of its achievements, I proclaimed it the greatest of the sciences?

# The Valley of Silent Men

twenty miles when the sun began sinking in the West, and they struck camp. After their supper of meat the Cree rolled himself in his blanket and slept. But for long hours Roscoe sat beside their fire. Night dropped about him, a splendid night filled with sweet reaths and stars and a new moon, and with strange sounds which came to him now in a language which he was beginning to understand. From far away there floated faintly to his ears the lonely cry of a wolf, and it no longer made him shudder, but filled him with the mysterious longing of the cry itself. It was the mate-song of the beast of prey, sending up its message to the stars—crying out to all the wilderness for a response to its loneliness. Night birds twittered about him. A loon laughed in its mocking joy. An owl hooted down at him from the black top of a tall spruce. From out of starvation and death the wilderness had awakened. Its sounds spoke to him still of grief, of the suffering that would never know end; and yet there trembled in them a note of happiness and of content. Beside the campfire it came to him that in this world he had discovered two things—a suffering that he had never known, and a peace he had never known. And Oachi stood for them both. He thought of her until rowiness drew a pale film over his eyes. The birch crackled more and more faintly in the fire and sounds died away. The stillness of sleep fell about him. Scarce had he fallen into slumber when his eyes seemed to open wide and wakeful, and out of the gloom beyond the smouldering fire he saw a human form slowly revealing itself, until there stood clearly within his vision a figure which he at first took to be that of Mukoki, the chief. But in another moment he saw that it was even taller than the tall chief, and that its eyes had searched him out. When he heard a voice, speaking in Cree the words which mean, "Whither goest thou?" he was startled to hear his own voice reply, "I am going back to my people."

He stared into vacancy, for at the sound of his voice the vision faded away; but there came a voice to him back through the night, which said, "And it is here that you have found that of which you have dreamed—life, and the Valley of Silent Men!"

Roscoe was wide awake now. The voice and the vision had seemed so real to him that he looked about him tremblingly into the tarlit gloom of the forest, as if not quite sure that he had been dreaming. Then he crawled into his balsam shelter, drew his blankets about him, and fell asleep.

The next day he had little to say to his Indian companion as they made their way down stream. At each dip of their paddles deeper sickness seemed to enter into his heart. Life, after all, he tried to reason, was like a tailored garment. One might have an ideal, and if that ideal became a realization it would be found a misfit for one reason or another. So he told himself, in spite of all the dreams which had urged him on in the night for better things. There flooded upon him now the forceful truth of what Ransom had said. His work, as he had begun it, was at an end, his fabric of idealism had fallen into ruins. For he had found all that was ideal, love, faith, purity and beauty—and he, Roscoe Cummins, the idealist, had repulsed them because they were not dressed in the tailored fashion of his kind. He told himself the truth with brutal directness. Before him he saw another work in his books, but of a different kind; and each hour that passed added to the conviction within him that at last that work would prove failure. He went off alone into the forest when they camped, early in the afternoon, and thought of Oachi, who would mourn him until the end of time. And he—could he forget? What if he had yielded to temptation, and

had taken Oachi with him? She would have come. He knew that. She would have sacrificed herself to him forever, would have gone with him into a life which she could not understand, and would never understand, satisfied to live in his love alone. The old, choking hand gripped at his heart, and yet with the pain of it there was still a rejoicing that he had not surrendered to the temptation, that he had been strong enough to save her.

The last light of the setting sun cast film-like webs of yellow and gold through the forest as he turned in the direction of camp. It was that hour in which a wonderful quiet falls upon the wilderness, the last minutes between night and day, when all wild life seems to shrink in suspensive waiting for the change. Seven months had taught Roscoe a quiet of his own. His moccasin feet made no sound. His head was bent, his shoulders had a tired droop, and his eyes searched for nothing in the mystery about him. His heart seemed weighted under a pressure that had taken all life from him, and when he came within sight of the campfire he stopped beside a big rock, and buried his fingers in the thick moss which warm suns had bared. The gloom thickened about him, and close above him, in a balsam bough, a night bird twittered. In response to it a low cry burst from his lips, a cry of loneliness and of grief. In that moment he saw Oachi again at his feet; he heard the low, sweet note of love in her throat, so much like that of the bird over his head; he saw the soft lustre of her hair, the glory of her eyes, looking up at him from the half gloom of the tepee, telling him that they had found their god. It was all so near, so real for a moment, that he sprang erect, his fingers clutching handfuls of moss. He looked toward the camp, and he saw something move between the rock and the fire. It was a wolf, he thought, or perhaps a lynx, and drawing his revolver he moved quickly and silently in its direction. The object had disappeared behind a little clump of balsam shrub within fifty paces of the camp, and as he drew nearer, until he was no more than ten paces away, he wondered why it did not break cover.

There were no trees, and it was quite light where the balsam grew. He approached, step by step. And then, suddenly, from almost under his hands, something darted away with a strange, human cry, turning upon him for a single instant a face that was as white as the white stars of early night—a face with great, glowing, half-mad eyes. It was Oachi. His pistol dropped to the ground. His heart stopped beating. No cry, no breath of sound, came from his paralyzed lips. And like a wild thing Oachi was fleeing from him into the darkening depths of the forest. Life leaped into his limbs, and he raced like mad after her, overtaking her with a panting, joyous cry. When she saw that she was caught the girl turned. Her hair had fallen, and swept about her shoulders and her body. She tried to speak, but only bursting sobs came from her breast. As she shrank from him, Roscoe saw that her clothing was in shreds, and that her thin moccasins were almost torn from her little feet. The truth held him for another moment stunned and speechless. Like a lightning flash there recurred to him her last words, "And some day—the Valley of Silent Men will awaken." He understood—now. She had followed him, fighting her way through swamp and forest along the river, hiding from him, and yet keeping him company so long as her little broken heart could urge her on. And then, alone, with a last prayer for him—she had planned to kill herself. He trembled. Something wonderful happened within him, flooding his soul with day—with a joy that descended upon him as the Hand of the Messiah must have fallen upon the heads of the children of

# The "Why" of Advertising from Your Standpoint

Why does a magazine print any advertising anyway?

As a commercial enterprise, the modern magazine minus its advertising pages is an impossibility. You are paying for *this* magazine only about one-half of what it costs the publishers to produce it.

The advertiser is paying the other half. You are getting the benefit of what he pays.

Were the revenue secured from advertising to be taken away, the publishers could issue only a meager pamphlet that would hardly appeal to you side by side with the present-day publication. The publication of to-day, as it has been molded by popular desire, has become an expensive product demanding editorial and mechanical excellence undreamed of before the days of the popular magazine.

With reduction in price came a demand for increased value.

The distance between selling price and cost of production increased with leaps and bounds. The developing science of advertising came along to solve the difficulty and supply the deficit.

The advertiser is anxious to advertise, because he creates by advertising a demand for his goods, and profits thereby. The advertising pages of a magazine provide the seller with the widest kind of market in which to cry his wares.

And so the circle is complete.

The advertiser is glad to come to the magazine—the magazine is glad to have him come—provided he sells honestly.

And this is the most important of all to the reader—the knowledge that he will be treated fairly by every advertiser appearing in the columns of his publication. The magazine is therefore a dependable guide for the reader.

The publication that circulates an advertisement is responsible for the honesty of that advertisement.

SUCCESS MAGAZINE AND THE NATIONAL POST does not claim a monopoly of such a standard, but it advocates it and believes in it always.

And so the reader profits by having advertising and lots of it in the magazine. He gets more for his money, whether in town or on the farm.

It brings to him the latest products of the city market with the honesty of the advertisers guaranteed by the publishers of the magazine.

For your own good you are invited to study the advertising columns of SUCCESS MAGAZINE AND THE NATIONAL POST.

Any ideas you may have or any comments on the advertising carried in our columns, we will gladly receive. Such articles as are available will be paid for.

THE ADVERTISING MANAGER  
Success Magazine and The National Post

# SQUEAKS

stopped: "8-in-One" oils everything right, locks, clocks, hinges, sewing machines, typewriters, gears, etc. See sample sent by 3 IN 1 OIL CO., 42 AVENUE Broadway, New York.

"Home-Making, the New Profession"

In a 7-page hand-book—IT'S FREE! Home study domestic science courses. For home-makers, teachers, and for well-paid positions. American School of Home Economics, 536 W. 69th Street, Chicago, Ill.

**GINSENG** \$25.00.00 from one-half acre. Easily grown throughout U. S. and Canada. Our booklet AN tells particulars. Send 10c for postage. McDOWELL GINSENG GARDEN, Joplin, Mo.

## Every Investor Needs This

If you knew of an independent authoritative publication giving each month a digest of all the important investment and financial facts and events—

One that has no axe to grind, that represents no "special interests," and has no securities to market—

Would you be willing to pay fifty cents to have it come to you regularly for twelve months?

That publication is "INVESTMENTS," edited by Franklin Escher. Its aim is to give the essential facts in regard to investment developments, to present fundamental principles, and to give sound, unbiased advice to investors. Regular subscription price, \$1.00 a year.

**Special Introductory Offer 50c. a Year. Sample copy free**

**THE BANKERS PUBLISHING COMPANY**  
Broadway and Warren Street NEW YORK  
Publishers of The Bankers Magazine (65 years old)  
Send for catalog and circulars of books on investment and financial subjects

## PIT the most exacting and entertaining card game ever invented.

I have a few hundred sets of this wonderful game—gold-edged and in attractive cases. They originally sold for 75 cents. While they last, I will send a set, postpaid, for 35 cents.

L. KOHN, 29 E. 22d St., New York

## IF YOU LIVE—

in a city with less than 20,000 population, and do not want to canvass, solicit or sell things, but have enough time to write us a business letter once or twice a month, we will show you without any expense on your part how to add to your income.

PEARSON'S, 469 East 24th Street, New York, N.Y.

## AGENTS \$3 a Day

NEW PATENTED AUTOMATIC CURRY COMB



Made of best cold rolled steel. Horsemen delighted. Takes just half the time to clean a horse. Keeps the teeth always clean; no clogging with hair and dirt. A. R. Pitt says: "It's a profit. Going fast. Write quick. Free sample to workers."

THOMAS MFG. CO., 8870 Wayne Street, Dayton, Ohio



## SUCCESS SHORTHAND

is written by Clyde H. Marshall, world's champion shorthand writer, and is taught in good schools everywhere. Learn Success Shorthand at your nearest school or by mail from us. For beginners and stenographers.

Catalogue free.  
**SUCCESS SHORTHAND SCHOOL**  
Suite 36, Schiller Bldg., Chicago

## JUST OIL

your sewing machine with "3-in-One," then just watch it run! This wonderful labor-saving oil makes machine sewing delightfully easy. It prevents rust, cleans out dirt and grease, keeps all parts in perfect order. Trial bottle sent FREE by 3-in-One Oil Co., 42 A. V. H. Broadway, New York City. Cut this out now, so you won't forget to write for it.



**MAKE MONEY WRITING**  
SHORT STORIES—1c. to 5c. a Word  
We will store, play and book this, on commission. We will also revise and sell you where to sell them. Storywriting and Journalism taught by mail. Send for free booklet. "Writing for Profit" will show. THE NATIONAL PRESS ASSOCIATION, 20 The Baldwin, Indianapolis, Ind.



**TEACH BY MAIL.** Write for my free booklet "How to Become a Successful Writer" and beautiful specimens. Your name elegantly written on a card if you include stamp. Write today. Address 402 Meyer Bldg., Kansas City, Mo.

F. W. TAMBLIN.

If subscribers (or record) mention SUCCESS MAGAZINE in answering advertisements, they are protected by our guarantee against loss. See page 3

Samaria. With a great, glad cry he sprang toward Oachi and caught her in his arms, crushing her face to him, kissing her hair and her eyes and her mouth until at last with a strange soft cry she put her arms up about his neck, and sobbed like a little child upon his breast.

Back in the camp the Indian waited. The white stars grew red. In the forest the shadows deepened to the chaos of night. Once more there was sound, the pulse and beat of a life that moves in darkness. In the camp the Indian grew restless with the thought that Roscoe had wandered away until he was lost. So at last he fired his rifle.

Oachi started in Roscoe's arms.

"You should go back—alone," she whis-

pered. The old, fluttering love-note was in her voice, sweeter than the sweetest music Roscoe Cummins. He turned her face up and held it between his two hands.

"If I go there," he said, pointing for moment into the South, "I go alone. But if I go there—" and he pointed into the North—"I go with you. Oachi, my beloved I am going with you." He drew her close again, and asked, almost in a whisper, "And when we awaken in the Valley of Silent Men how shall it be, my Oachi?"

And with the sweet love-note, Oachi said in Cree,

"Hand in hand, my master."

Hand in hand they returned to the waiting Indian, and the fire.

Continued from page

## Marrying Jane

drons. The well-bred hush was too heavy for the clinking of much gold to sound through. It was so much more than elegance; it was the real thing, which Foxbrooke didn't even know how to imitate.

There was a subdued clattering of hoofs, a soft creaking of leather, pleasant voices using long "a's" and no "r's," and a group of riders drew up at the door. Women and young girls; men, young and middle-aged, professionally at leisure; and such horses! They were the most wonderful things I had ever seen, sleek, perfect, groomed as for the horse show, bred to slenderness of ankle and delicacy of head through generations of the same wealth that had made their masters able to appreciate them. And in the midst of them all, tall, copper-crowned, calm as though she had sat priceless horseless all her life, was Jane. Two men swung from their saddles to help her alight.

"That's the youngest Townsend," said Georgiana. "His occupation is reinvesting his surplus. They say he's a good sort. The other is Mr. Wilder, the clergyman. Of course he does work for a living, but I didn't know he rode."

"Where did Jane get the horse?" I asked. "From the Hartley's stables. They've been so very kind to us. Of course I had to buy the habit, and she'll probably never use it again; but I just wrote it down to the expenses of this adventure."

Jane came running up-stairs, and the riders turned their horses and rode away as silently as such a thing could be done—like gentle folks dining without clatter of silver. Jane was a lovely creature. There was something about the set of her shoulders and the angle of her neck that added several hundreds to the value of any clothes she might wear. She had all Georgiana's wonderful color, rose and cream and bronze, and an air of repose which was indigenous. No wonder she had "caught on" at Torexo!

That evening Mrs. Hartley gave a dance—or, rather, a dance apparently gave itself at Mrs. Hartley's. One imagined she had said to her housekeeper:

"Jenkinson, I am giving a dance on the twenty-fourth."

"Very well, madame. For how many?" "I don't know exactly—ask my secretary."

And then on the day:

"Madame entertains to-night," announces the maid. "What color will madame wear?"

"Ah, true! Blue, I think, Estelle—something cool."

I never saw Georgiana look so lovely, but she seemed conscious that her dress, instead of being one of many, was a solitaire in her wardrobe. Every one was very nice to her, but somehow she seemed to feel herself there as the useful fowl set on high because it had produced a swan—not for its own value. Her talk with the other guests had to be on such detached subjects as music and the drama. All the intimate personal gossip of one person and another, all the happenings at Torexo in the past, and the doings in New York, and

London, and Cairo and the South Seas, which they were a part, were absolutely unknown to her. She felt like a creature of her own dreams dangling its feet a few inches above the solid earth and unable to get down. She was so uncomfortable that she attached herself almost by force to a group of people she knew. She would not appear out of place. She would seem to be having a good time, but really she suffered as a young girl does, being a wallflower at her first party. She settled herself beside Mrs. Aldine, a slender creature with a wonderful profile and lovely jeweled hands, who welcomed Georgiana saying:

"Your beautiful daughter is a delight to us all this evening."

There, just as she supposed—she was not in Jane's mother! The girl was crossing the floor on the arm of an elderly young man who had distributed the hair over his crown with discrimination.

"Ah," said Apperson Forbes, who lounged lank and gray, beside Mrs. Aldine. "I didn't know DuVal was back."

Georgiana started. DuVal! Why the sun was hardly over and that woman all but proved to have had a case—and DuVal was about dance with Jane!

"I wonder how Janice Tabor feels about all," said an elderly maiden making the most of her figure. "Her husband's coming back too, I hear."

What was this crisscross coupling of names? Georgiana could not ask, but it did not surprise. She wished DuVal hadn't danced with Jane.

A youth with the carefully preserved accent of the F. F. V.'s deposited Jane beside Georgiana, and Mr. Apperson Forbes proceeded to monopolize her attention. He had been hedged in by silence until then, though Mr. Aldine and the elderly maiden had tried to make him talk, but Jane with the mere question about the blue palm which brushed the back of her head started him. It was thing which Georgiana had dined into her the charm of the listening ear—that it more important to make people talk than talk to them. Mr. Wilder catching sight of Jane beside the blue palm asked her to dance.

"I see your rector dances," said Georgiana to Mrs. Aldine.

"Why not?" asked that lady in faint surprise.

Georgiana didn't answer. She was leaning that in Torexo Park most things are taken for granted. She watched the violet band of Jane's bright hair appearing and disappearing in the crowd and making a sort of zoological progress among the assorted dragons that beset her daughter's pathway. She was roused by seeing Apperson Forbes rise slowly shake the kinks out of his legs, and advance over the slippery floor toward Jane. Mrs. Aldine stopped talking, the elderly maiden allowed her figure to cave in, and Georgiana gasped for breath. This was not smoke without fire, for Apperson Forbes was fifty if it was a day. They passed out through the lo-



ch windows into the sunken garden that hung with lanterns, and Jane herself was apparently the only uninterested person in the room.

Georgiana escorted her daughter home that night in a mixture of frightened anger and calmly forming resolution.

Even the wind usually died down in Torexo on Sunday morning. It would really be inconsiderate of it to disturb the Saturday night revellers till they were ready to wake up.

Only a few of the more sedate residents through their coffee in time to saunter to the chapel and hear Mr. Wilder read service. These were the people who considered church as much a part of Sunday as dining clothes are of dinner. Georgiana did not feel she must keep hard hold anything she knew in this changing world. She did not feel any such need, but the morning after Mrs. Hartley's dance she appeared all crisp and starched and ready to go. The chapel at Torexo must have been denuded by an epidemic in pleasure. It was as bare and Gothic as a place could be with sunbeams flooding the world around. Of course the seats were softly padded, for why should they be uncomfortable? It was like a stage setting for repentance, self-denial and prayer, a quaint sauce for the indolent pleasures of the week. But if the chapel was conventional a young rector was not. Georgiana afterwards called that sermon an entomological tour de force, for there was not an insect recognized by polite society which did not fly or crawl or hop through it. Our good old standards, the drone and the worker bee, and the fly and the butterfly, filled up the foreground; but there were also the ant contrasted with the grasshopper, and again with her resistant companion the sluggard, and the moth which helped rust to corrupt and afterward flared for itself in the flame. I had begun to appreciate the text which calls even the grasshopper a burden, when Mr. Wilder swung into his finale.

"The rich man agrees that it is God who gives the increase, but he acts as though it came solely through his own efforts." And then he began to quote:

"For he saith, by the strength of my hand have I done it, and by my wisdom; for I am prudent; and I have removed the bounds of the people, and have robbed their treasures, and I have put down the inhabitants like a giant man."

"And my hand hath found as a nest the riches of the people; and as one gathereth eggs that are left, have I gathered all the earth."

"These are your iniquities and the iniquities of your fathers together, and destruction upon destruction is cried for the whole land spoiled."

"But your spoil shall be gathered like the gathering of the caterpillar; as the running brood and fro of locusts shall be run upon them."

"And they shall eat up thine harvests and thy bread, and they shall eat up thy flocks and thy herds; they shall eat up thy vines and thy fig trees; they shall impoverish thy fenced cities in which thou trustedst."

I looked up his quotations afterward and just in print on paper they didn't move me, but when a great young voice vibrating with emotion hurled them straight in the face of Torexo Park where incomes are derived so directly from the needs of the people; so vested in gold-edged public-utilities, that not even a panic which would topple Wall Street about its own ears could depress them—but shaw! If the congregation saw where Mr. Wilder was aiming they probably enjoyed the faint thrill of fear. Was it not an emotion—the ghost of one? They were quite ready to say "scare us again." But his words made a great impression on Jane, she applied it like a plaster to the people around her and was very sober as we walked home.

That evening Georgiana and I sat on the edge of the veranda where we could comment without being heard while Torexo swarmed around Jane as Foxbrooke had done.

"They are marriageable men from the financial point of view," said I. "They've all such

## The part of your sock that shows

should be handsome, just as the part which doesn't show should be durable.

Here is an Iron Clad sock, the material of which is so beautifully mercerized that pure silk hose could not be more pleasing in finish or coloring. Thrust your hand clear into it and it even feels like silk; yet its wearing parts are as strong as those of a much heavier sock, because they are made of a four-ply yarn spun from carefully selected Sea Island cotton of unusual length and given the famous Iron Clad "extra twist." We do not believe that such beauty and great durability were ever so perfectly combined as in this

### Iron Clad "DREADNAUGHT" No. 398

Colors: Champagne, New Salmon, Light Tan, Smoke, Mode, Wine, Copenhagen Blue, Dark Grey, Dark Tan, Heliotrope, Pearl, Hunter Green, Navy Blue, New Cerise, Ecru and Black. Sizes: 9½, 10, 10½, 11, 11½.

If your dealer does not keep them and will not get them for you, we will send you as many pairs as you may wish, prepaid, if you will tell us the size and colors you want. **ONLY 25c. A PAIR.**

This sock is illustrated in natural colors in our beautiful catalogue. Write for this catalogue, whether you order socks or not—we gladly mail it free.



THE NEW \$100,000 HOME OF SUNSET MAGAZINE, SAN FRANCISCO.  
THE MOST COMPLETE MAGAZINE PLANT IN THE WEST

SUNSET has grown in five years from a small publication to one of the leading national magazines, with a circulation of 125,000, and is today recognized as

### *The Magazine of the Pacific and all the far West*

SUNSET has made a tremendous advance in the magazine world this year through its notable series of articles beautifully illustrated by four color engravings picturing and describing

### *The Wonderland beyond the Rockies*

SUNSET has increased its circulation during the past 6 months over 25%. It has more circulation in the Pacific Coast Country than any other magazine and 50% more than any other magazine published west of Chicago.

SUNSET has jumped into the front rank among the leading magazines in amount of advertising carried.

SUNSET STOOD EIGHTH IN APRIL  
SUNSET STOOD SIXTH IN MAY  
SUNSET STOOD FOURTH IN JUNE

SUNSET for August contains an article by Walter V. Woelke, on Astoria, Oregon, beautifully illustrated in full color, telling of the wonderful growth of one of the gateways of the northwest; stories by John Fleming Wilson, C. N. and A. M. Williamson, Peter B. Kyne, Grant Carpenter; Western Personalities; Articles of special interest.

SUNSET for September will have a notable article by Jack London, describing a coaching trip through the North of Bay Counties, California, beautifully illustrated in full color; also an article describing and picturing in duo-tone, motoring in California's wonderful Lake Tahoe Country.

**Fill in the coupon** and get a sample copy free and learn of the wonderful offer we are making New Subscribers

Name \_\_\_\_\_

Address \_\_\_\_\_

SUNSET  
MAGAZINE,  
San Francisco, Cal.

Please send me sample copy of Sunset Magazine, and full particulars of your special offer to subscribers.

incomes as make earning a living out of the question. Of course they might go into finance as they shoot quail, not for hunger but for sport. But as far as money goes they must come up to your requirements."

"Not at all!" asserted Georgiana stoutly. "The size of their incomes makes the things Jane knows unnecessary. Will their wives have to keep house? Will they have to plan their wardrobes so as to get the most for the least? Will it be necessary for them to do accounts or manage prudently? What will it be to them—the point at which a maid of all work should be supplemented by the outside laundress and cleaning woman? And above all, what is the price of gas to them that it should force them out into community life to set it right? No. Financially I'm not satisfied with them at all."

I couldn't help thinking of other objections as I watched the crowd. There were the Townsend boys, one earnest and philanthropic, the other playful and athletic; there was a misty-eyed young German, a Graf von something, escorted beyond a doubt and with dueling scars on his pasty, white face; a fresh-faced youth swinging his silk-socked feet and dropping the butts of monogrammed cigarettes among the flowers; besides DuVal and Apperson Forbes.

"Most of them don't think they're ready to marry yet," I ventured. "It isn't the custom of their class."

"No," assented Georgiana. "Only DuVal and Apperson Forbes think they are the right age because they have begun to take their pleasures sadly and life seems dull. The delicate aroma of dissipation clings around them and they're ready to make a play for their lost youth with anything so fresh and lovely as Jane. And if any of those young men had wanted to marry Jane and she had cared for them I should have felt that I was a managing, mercenary mamma, for it wouldn't have been fair to them. Jane's not trained to their kind of life—they and their money are no gateway to her career. She's a professional woman with important work to do, though they haven't found it out. They're nothing but affluence to give her, which is only a small part of what she needs; and she has nothing but youth and beauty to give them, which leaves all the important things out of consideration. Jane's a pleasant novelty now, but Minnie Martin is more in their line. Jane is just as much a specialized product as any heiress intended for the wife of a title."

As Georgiana's month ended the dry heat began to creep up the hills of Torexo. The grass seared a little and it was hard to get enough water on the roads to keep them dust free. Apparently it was time for Bar Harbor and the shore—for why should one be uncomfortable? People began to melt out of the Park and Georgiana packed to return to Foxbrooke. For her own happiness she was glad to do so.

"I've learned that I'm a working woman," she said.

But she had an awful sense of failure so far as Jane's career went, for she had thrown this die and had won nothing—because there had been nothing to win.

It wasn't a cheering prospect back in Foxbrooke, though I think Georgiana rather relished her occupation of keeping down the gas bill. There was the swarm of boys ready to settle about Jane again with their loud laughter, their automobiles, their parties at the club with mothers in exaggerated fashions as chaperones. They seemed somehow cheaper and more ineligible than ever and Georgiana turned with something like relief to John's solid friend, Howard Morton, who could at least give Jane the material basis for her life and had in himself a certain goodness and companionableness. He was not an exciting prospect, but perhaps he would do. And then came a letter from Apperson Forbes saying he was motoring through Foxbrooke and asking if he might call. Such a request from such a man was almost a declaration of intentions, and Georgiana and John talked it over before they submitted the matter to

Jane. The girl was perfectly calm about it.

"I suppose that's what he does mean. He said as much to me up there. Told me his income—it's quite incredible, Mother dear, but he doesn't seem to get much fun out of it. Of course there would be automobiles—and I do want one—and perfectly ripping clothes—and I could go to see Paris, and up the Nile. And when I told him I thought everybody ought to have enough to live on he said it showed a beautiful spirit; but when I said I was going to do something about it he looked shocked."

That seemed to settle Apperson Forbes.

"So you see," said Georgiana to me, "it was all a waste of time. Only if we hadn't gone I wouldn't have known it. I might have felt I had neglected an opportunity. But now what am I going to do with Jane?"

And then without any warning at all came Mr. Wilder, the Torexo clergyman, walking up to the gate, and after he was gone:

"Mother," said Jane, kneeling beside Georgiana, "Mother! Don't you see it's all right?" Georgiana was trembling and crying heartily.

"Don't you see, Mother, that this is just what you've been training me for? You

wouldn't cry, Mother, if it was Junior just getting a big electrical construction contract. You've trained me for matrimony ever since I was little—don't you want me to practice it? I couldn't have married any of the Foxbrooke boys, and the kind of marriage Apperson Forbes had to offer wasn't the matrimony I'd been trained for. But Anthony's just like a business opportunity. He needs the kind of woman you've made me into, an administrator, a dietician, a sociologist, a politician. And isn't he the kind of man I need to help me make the kind of home the community needs? He's in one of the few uncrowded professions there is, and he's got past the stage where it doesn't pay. Isn't he in a position to make people see what they ought to have and how to get it? Just remember that sermon at Torexo Park! You've often said that the Professor had *such* a chance if he only knew how to use it and hasn't a clergyman just as good a one? And as for my doing something definite in the community—well, Anthony expects so much of me that I have to dig in my heels to hold back! And Mother—"

The girl hid her face in her mother's lap. "To have the right man, and the right work—and to love him too!"

Continued from page

## The Old Rose Umbrella

### A Rainy Afternoon.

Last night Linda took dinner with me. Although the first stars were out she brought the old rose umbrella, in case of rain. It has come, in some strange manner, to symbolize the relation between us, being every-day and even useful, but at the same time exquisite. The sight of its rosy silk and its silver handle has become as dearly familiar to me as Linda's gay ingenuousness, and I hope, fondly, that in the rain it means for her my protecting care.

She was very beautiful in her soft, white, little dress, around her neck the pink coral I gave her when she was twenty. And with her presence my shabby study became transfigured. She herself lighted the candles in their various old brass sticks and readjusted the pink shades on my mother's silver candelabrum—when Linda comes I always dine in the study because she likes the room. At sight of the roses I had bought for her she flushed and laughed with pleasure.

"The sweetest flower that blows," she quoted. "What is the next line?"

"I give you as—we part—"

"Ah, but it doesn't fit!" she said gaily, turning away.

I wondered.

We were very happy over the meal, which we ate alone, serving each other. Linda would have been delighted if she had known how very grown up she seemed to me as I saw her across the roses. The poise of her slim body, the graceful movements of her hands, were womanly and sweet. And the light of her eyes when she smiled—that would go to a man's head, if it were for him.

Yet she had swift changes from the woman to the child. One was when she leaned her elbows on the table, as she was not allowed to do in the woolly lamb days, and demanded, as she did then:

"Justin, tell about when you were a little, little boy!"

We had an hour of it, then, I with my boyhood pirates and castles and she with her fairies and knights and damosels. At last we fell silent as people do when the past has been on their lips for long. Linda cuddled up in the corner of her chair and through the fringe of her lashes watched the fire, which was now coals again. I can not tell how many minutes we had remained thus, but Linda took up the last words as if there had been no pause.

"And you never wore a lady's favor these years, did you, Justin?"

"No, dear."

"D—didn't you ever love a woman?"

I burst out laughing at that and stirred the coals desperately, assuming the air of a squire of dames.

"Love a woman? Of course, I've loved a woman! Who hasn't? She had red hair and green eyes. She—Why, no, no, no, Linda, what is it? Can't you see a joke, child!"

She had risen and was staring at me, horrified, the palms of her little hands pressed against her cheeks.

"G—green eyes!" she whispered.

"You know," I said, pulling her hands away, "I have never loved anyone but you. She shut her eyes and swayed away from me."

"What—do—you mean?"

"Don't be frightened, dear. I shall not spoil things! I mean only this: You have been my little girl always, haven't you, my little goddaughter? You see I was once an old bachelor, and destined in my cradle to carry a gold-headed cane. But I have been deprived of fatherhood, you—you fill that."

She leaned her head against me and sobbed. She is easily unstrung, lately. As for me, my head was mazed. Why should Linda cry if the cursed woman *did* have green eyes?

I led her to a chair, and for the first time in ten years took her in my arms, holding her like a little child. She nestled her head in my neck. Now and then she reached up and stroked my cheek softly.

Presently she whispered something so low that I had to bend down to get it.

"Forgive me, Justin, for being—queer. But I'm so—unhappy."

I patted her shoulder and cuddled her warmly.

Again, very low,

"I think, after all, I don't like being grown up."

"Nobody does, Linda," I answered. "But a lot of us have to be."

She sighed and fingered my buttonhole.

"Did you ever hear," I continued, "of a game called 'What Will Happen Next?' The Piper says that if we play it things are often easier."

"But if one should get not to care?"

"In a game one always cares! Shall we play it, Linda?"

"Very well," she answered strangely. "

say so, dear, we'll have—one more  
nd!"  
nd when it became late I took her home  
er the stars.  
his morning I received the following note:  
y aged godsire—darling!  
Be at your window at half past one to-  
I shall walk by; and if you watch, per-  
s you will see—the man!—The game  
What Will Happen Next! My deal, and  
r lead.  
"Your ROSALINDA."

t has been a gray day with a downpour  
n low clouds. All the morning I sat at  
desk with that note before me, and could  
work. The desk, the window seat, the  
chair, spoke of Linda—here a tiny  
kerchief tucked into a pigeonhole, there  
at pillow embroidered with my monogram.  
t on the chair was the red note-book she  
brought in only yesterday for my inspec-  
t. And I must watch for the old rose  
dorella sheltering her and—"the man."  
I did not know them until they were very  
r. For under a somber black umbrella  
e Rosalind, and beside her a big red-  
eked young brute, riotously handsome, but  
ow, certainly. I remembered instantly  
his name is Thomas Edward Burke; but  
ad never even reckoned him into my cal-  
cations.

inda looked toward my window. What  
vering lips! And her eyes, I could see,  
e brimming tears! She waved her hand  
me and stumbled against Thomas Edward,  
hing at his arm. Then suddenly and, I  
r, for my benefit, she beautifully smiled  
o his face.  
smiled, did I say? It started in to be a  
le. But as her lips parted, they seemed,  
at once, to freeze in terror. Her eyes  
ed up at the big young man darkly. Her  
s went out before her as if to keep him  
y. Then, I saw her turn, with a wild  
le gesture, saw and wonderfully under-  
nd that she could not act it even in a  
e. She fled from Thomas Edward Burke,  
ing him in consternation, the umbrella  
d back on his shoulder. But she fled to  
front door! The old knocker thumped  
once before I was there.

prepared to greet the same wildness I had  
but an instant before, I was astounded  
nd on the steps a limp little girl who

Justin, I left my umbrella last night;  
e—have you found it?"

No," I said, flinging open still wider the  
r, "but it's here!"

drew her into my hall, rudely shutting  
omas Edward out. She stood very still and  
not raise her eyes to me. Thomas Ed-  
d—I lifted her off the floor.

Linda!" I cried, I fear very loudly.  
inda!" We swayed against the umbrella  
k as I vainly tried to see her face. "I  
you, dear!"

irst, her arms went slowly around me.  
en, at last, I saw her great eyes, beautiful  
ugh tears, looking into mine, untrammelled  
wonderful.

Oh, do you, Justin?" she whispered. "Do  
? B—because, you—are—"the man!"

#### UNIMPORTANT.

outhern negroes have an irresponsible way  
visiting about indifferently.

Please tell me your name and address?"  
nd the depot reporter of a middle-aged  
ress. "Ah's Mrs. Cat'ah from Co'fox."  
Whom have you been visiting, Mrs. Car-  
" she was asked. "Ah's been visiting de  
olo'd woman down de track heah a couple  
ks fo' about a week. Ah can't jus' mem-  
her name." —ELBA CARL.

#### PLENTY OF STABILITY.

a Western mining prospector was paying  
first visit to New York.

What do you think of it?" asked the  
nd Gothamite as he pointed out the sky-  
scrapers.

Wal," replied the miner, "it looks like a  
manent camp all right." —WILL IRWIN.

## ADVERTISING MEN:

# "On to Boston"



This year the Mecca for everybody interested in ad-  
vertising will be Boston, the first four days of August.

Object—*The Seventh Annual Convention of the Associated  
Advertising Clubs of America.*

If you are at the top of a business, you—or at least one  
representing you—ought to be there—to learn what the  
foremost men in the advertising world are thinking, saying,  
doing for bigger and better things in advertising.

The big men in advertising—the important men in business and national  
endeavor—governors of many states—mayors of many more cities—will be there,  
to talk to you and to listen to you.

You will meet personally the worth-while people in your profession. It's an  
opportunity you mustn't miss.

If you are interested in advertising endeavor, in agency—newspaper—mag-  
azine—trade paper—catalog—bill-board—street-car or novelty work—be in Boston  
the first four days in August. Be "among those present" at the *departmental  
meetings* where more than one topic discussed will *hit home*.

Each general session dealing broadly with a big, broad subject, will "adver-  
tise advertising" to you as you have never heard it advertised before.

For your entertainment there will be special luncheons, a "shore dinner,"  
an ocean excursion, a golf tournament, and an automobile trip along the  
picturesque North Shore to Beverly, where *President Taft* will greet you.

If you want to know about special trains, special rates, and all other things  
special to this big event, write to

## Pilgrim Publicity Association

24 Milk Street, Boston

WOULD A  
**SALARY** OF \$75-\$100-\$125-\$150 A MONTH INTEREST

Take up our Course on Electrical Instruments and Meters,  
COMPETENT METER MEN COMMAND SUCH SALARIES.

Instruments and Meters are used wherever Electricity is used, hence

Competent Meter Men are Always in Demand,  
for Every Lighting Plant Must Have Them.

The work is pleasant. Easy to learn from our Complete Course. Ask for handsome booklet telling all about this pleasant  
and profitable work. It's FREE.

FORT WAYNE CORRESPONDENCE SCHOOL

814 SHIOFF BLDG.,

Europe and Oldest School of Its Kind

FORT WAYNE, INDIANA



\$18  
in U.S.A. Bennett



Use this Typewriter 10 Days FREE

\$18 Learn how much in little the Bennett Portable is. Case and all  
takes a space only 2x5x11 in. and weighs but 4½ lbs. Yet it  
has a standard keyboard of 84 characters. Turns out  
letters or orders that can't be beaten for neatness. Slips into  
grip or pocket like a book. Think of the convenience of hav-  
ing this typewriter always with you ready for use on the train—at  
hotels—in your home or place of business—anywhere. Write  
for catalog and 10 days Free trial offer. Representatives Wanted.  
O.H. BENNETT TYPEWRITER CO. 366 Broadway, New York

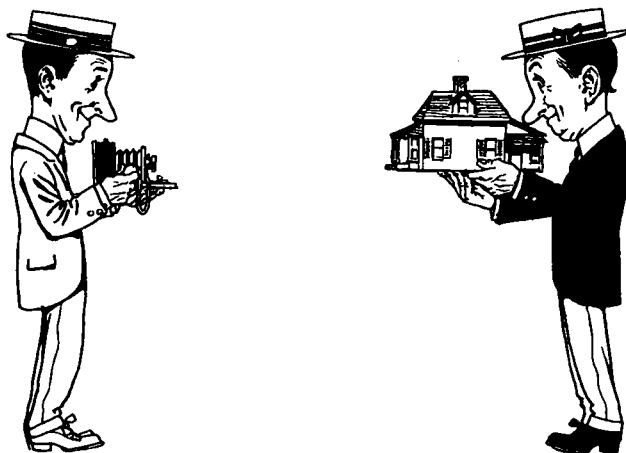
## THE THORNTON & MINOR SANITARIUM

[Established in Kansas City over 35 years successfully relieving men and women of Rectal and Pelvic maladies, including Rupture.]

Send for 600-page free cloth-bound book containing much information, references and views of spacious buildings. Address Dept. 121  
The Thornton & Minor Sanitarium, 10th and Oak Sts., Kansas City, Mo.

If subscribers (or record) mention SUCCESS MAGAZINE in answering advertisements, they are protected by our guarantee against loss. See page 3





ARE YOU PROUD OF YOUR HOME?

SUCCESS MAGAZINE AND THE NATIONAL POST Will Pay

# One Hundred Dollars

For Pictures of the Most Attractive Homes of Its Subscribers

**T**HE most attractive place doesn't necessarily need to have cost a fortune in the building; a small and inexpensive house can be made as homelike as one that cost \$10,000. SUCCESS MAGAZINE AND THE NATIONAL POST, as a National Home Magazine, desires to show how this can be done—how it has been done.

To equalize conditions in so far as possible, all the cities, towns and villages of the United States have been divided into two classes, and a complete list of prizes will be awarded in each class.

**Class A is made up of towns and villages of less than 5,000 population;**

**Class B includes all towns and cities of more than 5,000 people.**

## THE PRIZE OFFER

For the photograph of the most attractive home in each class we will pay \$15.00; for the second, \$5.00; for the next five we will pay \$2.00 apiece; and for the following twenty \$1.00 apiece.

## CONDITIONS

1. The contestant must be a subscriber for SUCCESS MAGAZINE AND THE NATIONAL POST at the time of entry.
2. The name of the contestant, his address and the cost of the home must be written on the back of the photograph.
3. All photographs must be in this office by September 1st, and announcement of the winners will be made as soon afterward as is possible.
4. The picture does not have to be taken by a professional photographer; an amateur's will do if it is about 4 x 5 inches or larger in size. Simply put the picture of *your* home into an envelope and mail it to

THE PUBLISHERS

SUCCESS MAGAZINE AND THE NATIONAL POST

29-31 East Twenty-second Street, New York