

HUMAN CULTURE

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1904

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Vol. 6

CHICAGO, MARCH 5, 1904.

No. 3

A Phrenological Biographical Sketch of the Late Senator Mark A. Hanna.

CHAS. F. BOGER.

America had but one Lincoln, but one McKinley, but one Hanna. As the loss of Lincoln and McKinley was irreparable, so is that of Hanna. From being the most misrepresented, the most misunderstood, the most maligned, the most caricatured man in official life, he became the most beloved by all who knew him intimately, irrespective of party or social ties. I like to think of Mr. Hanna, not alone as a man, who by the sheer force of his indomitable will and perseverance, his great intellect, his loyalty to himself and to the cause he deemed just, but rather as a conscientious defender of all the people—the masses, not the classes. He never bore malice. There was not an iota of hatred in his entire make-up. The day that Governor Bushnell, of Ohio, appointed Mr. Hanna to succeed John Sherman as United States Senator, he was introduced to Mr. Davenport, the celebrated cartoonist, who originated the well known "dollar man." Mr. Hanna greeted Mr. Davenport very cordially and said, "I suppose you are sorry that I have been appointed." "Oh, no," replied Davenport, "if you had not been, my job would be gone. I need you in my business." They both enjoyed the meeting and the friendship, begun under these adverse circumstances, never diminished, but rather increased, until two days before Mr. Hanna's death. Mr. Davenport said in explanation of a beautiful cartoon of Mr. Hanna showing the nation's grief: "I want in some way to say to the thousands who have looked upon my earlier portrayals of Mr. Hanna, that I revere and honor him above all men in public life." A manly statement of Mr. Davenport.

Mr. Hanna's chief characteristic was the supreme confidence he manifested in his own ability. He was never egotistical. He was morally clean, and owing to the righteousness of his character commanded universal respect. He was never overbearing nor conceited. His self-reliance consisted in that self-respect, that would not permit him to engage in anything that was degrading or cheap. He possessed an innate consciousness of purity and honor. His self-confidence exceeded his love of approbation. He cared little for applause, for the sake of applause. He believed that one should be independent, and that it is better to rely on self and make a mistake once in a while from an error in personal judgment than to be the tool of others.

He recognized a truth, not universally recognized as such, that the most highly educated know but very little, and therefore if one knows his own business well, he has no cause for self-depreciation. That was the keynote of Mr. Hanna's character. "To know his business well." The faculty of Continuity was very strong. He possessed strong energies and was very persistent in effort. He also manifested strong firmness and strong Conscientiousness and was steadfast not alone in his work, but in character. A triple alliance, so to speak. How insignificant reputation seems when compared to character. The former consists of what people think you are, the latter of what you really are. Mr. Hanna had exalted ideas of one's duty to himself and his fellow man. He manifested strong Benevolence—sympathy and charity. He was generous without stint. He was quick to think and quick to act. He was never misled by thinking that "it was somebody else's duty." His kindness of heart is best illustrated by what I personally witnessed during a campaign in Ohio. Mr. Hanna was scheduled to speak at the Music Hall in the city of Cincinnati late in October. The

writer and several newspaper men were awaiting the arrival of the speaker's party, at the rear entrance of the hall. Senator Hanna, accompanied by Senators Foraker and Beveridge, arrived. They alighted and Senator Hanna noticed that the horses attached to the vehicle were perspiring freely and that they were chilly. Without saying a word he secured blankets and in a twinkling had them covered. That act made a profound impression on all present, and convinced me beyond all doubt, of the knightly kindness of the late statesman.

Mr. Hanna was naturally combative. He was brave, resolute, fearless and determined. He manifested a large degree of Friendship and Inhabitiveness. He was quick to defend friends at all hazards. A friend now, a friend at all times and under all circumstances, was his motto. The above was recently illustrated by his unchanging attitude towards Heath and Rathbone, accused of postal frauds. He would not believe in a friend's guilt until convinced. Even then whilst he would condone no wrong, he would forgive and forgive freely the wrong doer. His strong Inhabitiveness rendered him extremely patriotic, whilst his love for all the people, the rich and the poor alike, caused him to repeat time and time again, "I would rather be the means of cementing capital and labor in bonds of friendship, prosperity and peace, than be President of the United States." And he meant it, every word of it. He possessed that degree of executiveness that enabled him to manifest a large degree of activity and push in business. He was intensely active and energetic. He delighted in doing things. His motto was progression. He was in no sense a dreamer. He was an active business man without frills; plain and outspoken in his convictions and sincere to the core. He was a competent judge of character. He also manifested strong Individuality, and Comparison. These faculties caused him to intuitively scan and observe the peculiarities of anyone and owing to his strong Agreeableness, he was able to come at once in harmony with another's nature, and quickly establish a close sympathy. Notwithstanding his great ability as an organizer and handler of men, he was not inclined to manage them by his superior ability, but rather by appealing to their better nature. He was, as I have before observed, not alone just, but generous. Throughout his business career he never had any labor trouble. After the campaign of '96, which resulted in McKinley's election, he was very much worn out and upon advice of his physician was contemplating a European trip. There was a strike brewing on the Big Consolidated Street Railway Company of Cleveland, there being two systems—a big and a little Consolidated Company. Mr. Hanna was at the head of the latter. He desired to follow the advice of his physician, but was a little apprehensive about leaving Cleveland. While in his office one day three gentlemen came in, representing different classes of employes, and said: "Uncle Mark, we are a committee from the employes of your street railway and understand you are thinking of going abroad, but you are afraid that something will happen in your absence. We are directed by the boys to say to you to take this trip, and we will take care of your property in your absence." And that was at a time when yellow sheets throughout the country were condemning him as an oppressor of labor.

One extraordinary characteristic was his ability to recall both faces and names. The faculty of Form was remarkable. He was able to call more men by name than any other man I know. His entire character can be summed up in the following way: He was not only just but generous. He was true and loyal to others, be-

cause he was true and loyal to himself. He believed in himself and in his fellowmen. To him no man was wholly irredeemable. He believed in helping others along life's thorny path. He was thorough in whatever he undertook. He had the courage of his convictions. He believed that it was never too late to learn. He believed that character, not reputation was the keynote of a man's success. He believed that in doing the best we can, to shoulder our own burden and to assume our own responsibilities is our duty. His life should forever be to the young men of this country, an illustrious example of what can be accomplished by persistent effort and a strict regard for the rights of others.

Lives of great men all remind us
We can make our lives sublime,
And departing, leave behind us
Footprints in the sands of time.

—Longfellow.

How Much Can You See With Your Perceptives?

With seven degrees of the perceptives and two degrees of Human Nature, how much character could you see?

With seven degrees of the perspectives and two degrees of Ideality, how much beauty could you see?

With seven degrees of the perceptive faculties and one degree of Cautiousness, how much danger could you see?

Who would most quickly see money, if they had an equal opportunity, one with large perceptives and small Acquisitiveness, or another with fair perceptives and very large Acquisitiveness?

The perceptive faculties are limited. They cannot go outside of their own functions. Do not make this mistake when reading character.

L. A. VAUGHT.



IMAGINATION.

BY L. A. VAUGHT.

Did you ever attempt to analyze the word "Imagination"? It certainly has nothing to do with "imaginary." Trace it back and when you study it out phrenologically, you will find it means really imaging things. Suppose you recall your childhood home now. You see it and yet you do not see it. You see the representation of it. You really image it in your mind. That is the nature of imagination. And now we will try to commence with the faculty that starts imagination. Strictly speaking, you have to commence with the faculty of Individuality, because that is the first one in recalling an image. But the most important one is Form, which comes in secondarily. Think of a brother or sister, father or mother that you cannot see. You see them as individuals, in physical form, and that requires Individuality and Form. Now you see how large they are—that requires Size. You see what complexion they are—that requires Color. You could not recall them without Individuality, Form, Size and Color. So that is the beginning of imagination.



Location of Ideality.

Let us go on still further. Suppose you recall where they are. That will require Locality, in connection with Size. Now, suppose you recall something that is beautiful in the house. That will require Ideality. But you might go on still further than that and use, we will say, the faculty of Friendship, and that will call to your mind your friendly experiences. When you study it scientifically, you will find imagination is one of the best powers of the mind. It is a normal power. It is not some abnormal fancy, but the ability to recall.

I would like to say, before going into the different kinds, something about that which you may think is imagination. Suppose you make something bigger than you have first learned it—as large again. If you make it as large again, you do this with the faculty of Size,



because you have no other faculty to enlarge it with. Suppose some one has a large nose and a cartoonist makes a picture of him, and makes his nose as large again. He takes this feature and exaggerates it. That is not imagination at all, it is only exaggeration. With the faculty of Size you can enlarge anything. The man who tells a big fish story adds Approbativeness.

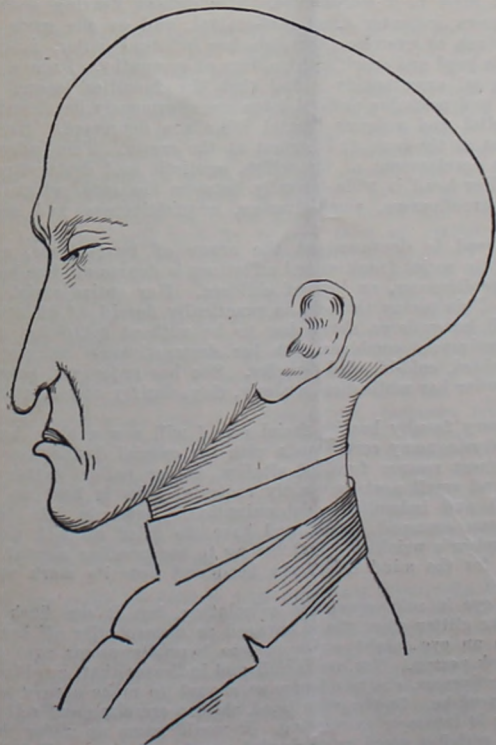
A great many have the ability to write a story and weave into it a complicated plot. You call that imagination, and in one sense it is, but a better word would be construction. If you do not have the faculty of Constructiveness, you cannot put together in this way. So constructiveness is often called imagination. The inventor is largely endowed with Constructiveness and he will put things together in a new way, because he has genius in that regard, but it is not imagination. It is genuine, original constructiveness. After he has put it together, then if he can recall it when he is away from it, that is imagination.



Edgar Allen Poe, Constructiveness Positive.

Now you have the difference between imagination, exaggeration and construction.

Suppose one has large perceptive faculties, and therefore has the ability to recall pictures, recall forms. He has seen forms and holds



these in his memory. Then suppose he has a positive faculty of Spirituality, also Cautiousness, and the perceptive faculties, Form included, what kind of an imagination do you suppose such a person would have? Suppose that man is passing a cemetery or graveyard—he has large Cautiousness, that will cause a good deal of fear, naturally. If he has Spirituality he is naturally full of the mystic—believes spirits are all around him. With these two faculties in connection with his perceptive he will see imaginary people or ghosts. I remember a man I once saw, with large Spirituality and Cautiousness who thought he was what is called obsessed, that is, controlled by spirits. If you have the faculties, you can manufacture all sorts of fancies. I have seen hundreds of such cases. That is one kind of unreal imagination. A great deal of it is wholly unreal.

Take another kind of imagination. For instance, take a young man who has good perceptive and large Approbativeness, he will



have it all pictured out what he will be some day. Suppose he had also the faculties of Hope and Approbativeness as leaders, and without any knowledge of himself, his Approbativeness would carry him ten, twenty, even thirty years into the future, Hope would believe it all—he would be President some day, sure. We all know to a certain degree, how it is when we put these faculties together.

Let us take the morbid, fearful, pessimistic, discouraged, blue kind of imagination. If you look at a picture of Dante, who saw hell literally and pictured it out, you can tell where it came from phrenologically. You can tell the difference between the natural optimist and the pessimist, anywhere, from their mental structure. Suppose one had positive Cautiousness and negative Self-esteem and Combaticiveness: he would be in a condition of natural despondency, natural melancholy, a morbid condition. Add a weak faculty of Hope, and you will have one who will see the very darkest conceivable side of things. Generally speaking, you can hardly get him to look at the bright side.

Let us take a more cheerful imagination. Think one moment of a man or woman with predominant Self-esteem, Firmness, Combativeness, Hope, Spirituality and Destructiveness—how could they be despondent? Why, everything seems easy.

The Eight Hour Shift Versus Life and Existence.

President Roosevelt says: "The power of using the chance aright comes only to the person that has faithfully prepared for the possible need."

Addison says: "Indolence has ruined more nations than the sword." The sluggard exists only. Eight hours of toil along one line may be sufficient and eight hours of sleep seems plenty, but what becomes of the other eight hours to constitute the twenty-four? It is made to account for something, and if not for good and bettered conditions, then it must degenerate and work out evil. Most of the trades, professions and ways of living among mankind, take their origin either from the love of pleasure or the fear of want. The former when it becomes too violent degenerates into luxury, and the latter into avarice. Now we believe the third eight hours would be hard to explain by the multitudes. It is truly said that one-half the world knows not what the other half do, or how they live, and it is those eight hours of recreation that are surrounded with mystery. For too many, unfortunately, the recreation caters to depravity. It means the foulness of the palatial saloons, or the most degenerate dens of infamy, etc., etc. It may turn frivolous, and when the hours shall have passed, there be no account rendered as to their having been. Perhaps it turned to social chatting, out of which only gossip, and secret stabbing of reputation were indulged in, or the reading of light fiction with only fairy tailed imaginations to account for worse than wasted hours. In fact, recreation as practiced by the multitude is but wasted time and energy and breeds degraded humanity. The human mind is never idle and unless engaged in elevating thoughts is occupied with that which degenerates. It is from those eight hours that the greatest genius to which we owe our wonderful operations arose, and on the other hand, these self same hours are the ones by which our courts are filled with trials. From these facts we conclude that they are the real distinction that depicts sluggish inactivity on the one hand and continuous fruitful labors on the other. The former is existence, and the latter real life. These terrible extremes in life, opulence and poverty, arise in great part from the different uses to which these eight hours are put. The world is eagerly watching for the men and women who possess first-class adaptations and qualifications, and are truly ambitious to do their best all the time and know not the end of labor. If physical toil consumes the first eight hours of a man's day, mental toil the second, and sleep the third, look forward to that man's elevation in the world of usefulness, of popularity and finance. If when the first part of the day is complete, the second finds a man earnestly applying himself to another task, view with pride his successes. See the home of comforts that he provides, the righteous influence he exerts among his fellows, and listen to the mention of his name in the mouth of the populace. It is not chance which places him above associates. Heaven is not reached by a single bound, but we mount the ladder round by round, and, as Garfield said, "There is no Royal Highway to success."

Dear Friend: Learn to know thyself, and of all things mark well, wherein kind nature meant thee to excel. To the young let me say: Have a purpose and act from a principle, find out what vocation you are best adapted for, and though "The Heavens Fall," carry that purpose into effect. By so doing you will truly live, otherwise you will only exist.

Of all sad words of tongue or pen,

The saddest are, "It might have been."

WALTER E. MOYER, Jackson, Mich.

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When I was Czar,
Thaddeus of Warsaw, By Jane Porter.

Phrenological Sketch of Mary Jane Sked.

We give a phrenological sketch of a woman held for murder in Freeport, Ill., written by John V. Bowers, a traveling phrenologist, which we think will be of interest to our readers as the photograph given can be compared with the write-up.

Mr. Bowers is a Post-graduate of the Chicago Institute of Phrenology and is engaged in enlarging the circulation of Human Culture.



Mary Jane Sked, held at Freeport for murder of little James Remington. She was examined in the court room at Freeport by Prof. Bowers, Jan. 21, 1904 at the request of States Attorney Burrell and the Freeport Journal.

My first mental photograph of Mrs. Sked is obtained as she is being brought into court by the officers. It is that of a sinister-faced woman a little past middle life. Her defiant bearing under such circumstances indicates great self-control, and as she seats herself and the flush of exercise fades into her habitual pallor, I note that her face is hard and cruel, with no lines of sympathy. From a hurried phrenological examination I find that the faculties located in the temporal and posterior parietal lobes are enormously developed, while the occipital and anterior frontal lobes are depressed. Her brain is heaviest at the base and highest at the crown. This indicates an enormous development of the selfish, egotistic and destructive sentiments. Her head is wide laterally between the ears, which denotes large destructiveness, combativeness, acquisitiveness and secretiveness.

Her head is depressed at the organ of benevolence, and the region of the social faculties and affections is depressed. She has small philoprogenitiveness, or love of children. Her entire social lobe is neutral. This means that she is practically devoid of affection and her small benevolence shows her to be without sympathy or pity. Her secretiveness combines with her destructiveness to give her a self-contained, cold-blooded ferocity. She has order and calculation, which render her methodical, orderly, tidy, thrifty and a good financier.

As every faculty has its facial pole I will now explain how Mrs. Sked's physiognomy corresponds with her cranial development. She has no great reserve fund of vitality, as her pallor, rather sunken cheeks and small nostrils plainly indicate. She is kept up by her iron will and indomitable determination. Later in life her face will become cramped, pallid, and have the dried up look and little short "miser's wrinkles" that belong to her peculiar mental organization; for the mind builds the head and puts its mark upon the face.

Her eye is cold, cruel and calculating, but it can flash with a snake-like glitter when she is enraged or momentarily off her guard.

Such an eye might easily possess hypnotic power over a child or a weak person. Her eye is full and indicates that, combined with her secretiveness, she has language enough to make a very plausible talk, if need be. On the other hand, she can exercise great self control. Her eye is intensely calculating. It would warm up under the influence of satisfied greed or successful exercise of power. But it is not

likely that Mr. Sked, when he returned home of an evening, ever saw much of the conjugal "love light" the poets rave about in these eyes. The only way to get the "love light" effect would be to hand over a bundle of currency. I notice that there is a total absence of "love light" in those eyes when she gazes upon States Attorney Burrell, who succeeded in breaking down her self possession on several occasions—a thing not easy to do.

To a student of human nature Mrs. Sked's mouth is worth a journey to see, if he can see it. Her mouth and lips are almost invisible, an almost imperceptible slit in a cold, white face. When she compresses her lips, as she constantly does, being under the influence of faculties of firmness and secretiveness, the mouth is practically invisible. It is pretty generally known that the poles of affections and appetites are in the lips. Such a thin, lifeless mouth as that of Mrs. Sked's denotes a total absence of affection or sympathy. There is nothing affectionate, kindly, loving or voluptuous in Mrs. Sked's lips. There can be no more venomous or heartless mouth than this, and its slightly downward curve at the corners only emphasizes its thoroughly bad character. Such lips never quiver except under the influence of rage or greed. There is not another such mouth in Freeport and it is well for dependent children that such is the case.

Mrs. Sked has the fighting jaws. They are heavy and square and her chin is strong and firm. This indicates rapacity when combined with her strong acquisitiveness, and a bull dog tenacity of purpose. Such jaws hold on well and never let go of a purpose, good or bad. This gives strength of character and love of power.

Mrs. Sked's character is on the whole consistent, all her tendencies running in the same direction. She has inordinate self-esteem and desire to dominate and command. She is resentful, vindictive, cruel and unforgiving. She is energetic, resourceful, ambitious, orderly, cleanly and a model of housewifery. She is greedy, thrifty, shrewd in a deal and economical. She is cunning and self-controlled except when her violent temper betrays her. She has little or no affection or sympathy. There is nothing lovable, feminine, soft or voluptuous about her. She would get a vast amount of work out of a gang of slaves as long as the slaves lasted. She could convoy a party of exiles to the wilds of Siberia and witness their parting with wives and children without shedding a tear or losing a wink of sleep. To the practical phrenologists who look upon such things philosophically, she is merely the victim of the combination of faculties with which she was born, and so are we all. If we do not control the bad faculties, they get us into trouble.

Human Progress.

A. WHITEHOUSE.

The war recently commenced between Russia and Japan is another step in line with the world's progress. This may seem paradoxical to associate war with progress, but the operation of the laws under which human destinies are controlled and shaped are beyond our understanding at present, "God moves in a mysterious way His wonders to perform." Nothing ever happens. All is cause and effect. Seemingly it is easy of explanation that these two nations should come to war against one another, but there are causes beneath the surface. Russia as a nation is one of the least progressive, if it would be called progressive at all. Japan on the other hand has only recently evolved from an exclusiveness which favored non-progression to the other extreme, employing every means to reach the plane of advancement of the leading nations.

It is difficult to foretell what changes will take place in the land of the Czar should Japan be victor in the end as she is at the beginning. Should Japan be beaten it is still more difficult to foretell results. But whichever way the war terminates there will be changed conditions of a progressive nature and of large moment and extending beyond the countries directly involved.

The world must progress. This is not statement from an optimistic viewpoint, but from the acceptance of the plan of evolution. The Philippines and Cuba as a result of the late Spanish war are freed from the oppression of the Spaniards. There must be freedom for progression. The Russian millions of practically peasant slaves, denied educational advantages and the freedom of the press and speech need freedom from the government autocracy before they can advance with other people.

In the realm of Science most important discoveries in the progress towards human betterment to be gained by knowledge of universal forces are radium and its properties, its influence in the vital forces of the body and the possibility of transmutation of metals. When these are further developed many more avenues will be opened to the mind of man that will enable him to better control his physical environment. That seems to be the natural aim of the

brain activities of man to become master of his environment. And if it were not a desirable and rational aim why should there be such an universal desire. From the time of primitive man to the present stage of civilization it has been one continuous aim and effort and a succession of masteries. We are at the threshold of an epoch in the history of the world's progress.

In the field of invention what were impossibilities of but a few years ago are now actualities. We have the submarine boats, wireless telegraph and telephone, flying machines the precursors of air ships, smokeless powder, the radiograph, auto-car with seemingly unlimited speed. We have ceased to stop and marvel at them, simply proceed to put them to practical use, and wonder from our present knowledge of the underlying principles involved that they were not thought of before. It is a clear case of the more one has the more one wants. There are trained brains actively engaged in working out themes based on the latest secrets drawn from nature's storehouse and we are constantly expectant of new and startling inventions and improvements.

At the Start.

Young man,
What is your plan
Of progress? Are you
Going to pull through?
Or will you lie down in the road
And let your load
Sink you out of sight
In the mud?
Have you white
Blood,
And pale,
That curdles at the hard word "Fail,"
And dares not face
The chances of the race?
Or, have you red, clear red,
The good strong color
All the great have shed
In deed or thought,
For every triumph wrought
Out of what seemed full
Of the impossible?
Have you the nerve
To serve
Until you can be master? To wait
And work outside the gate
The strength to open it and enter in?
Have you the heart to meet
Defeat
Day after day,
And yet hold to the way
That upward leads,
And must needs
Be hard and rough
To make man tough
Of sinew and of soul,
Before he sees the goal;—
So, when it is attained,
He shall have strength to hold
What he has gained,
And use it so
That it to greater good shall grow?
Young man,
Think on these things.
What each one brings
Is as you choose it;
You may take
The stake,
Or you may lose it.
Start in
To win
And keep straight in the way
Unflagging to the end;
Whatever it may be
Is victory.

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Our Game of Character Reading seems to be appreciated. One man says he is starting his boys to read character from physiognomy through this game, and they like it.

Nothing is more instructive than Prof. Vaught's inimitable illustrations.

Played like "Authors." Send for one. Per set, 50 cents. HUMAN CULTURE and the Game of Character Reading, \$1.25. Given free with two subscriptions to HUMAN CULTURE.

Why is it that some men—you may be one of them—are working for \$12.00 a week while others are making millions? It is a matter of self-culture—not opportunity. Read HUMAN CULTURE. It is filled with advice and suggestions regarding the attainment of knowledge and power necessary to success.

We thank all those who have responded to our request last month for names of friends and acquaintances who are likely to be interested in the study of human nature and their own development. We will be pleased to send them a sample copy of HUMAN CULTURE.

The Conflict of Life.

MY SOUL ETERNALLY AT WAR WITH ITSELF.

EMILY H. VAUGHT.

The amatory man wastes his strength, energy and finer feelings in riotous living; the conjugal man cultivates that most precious of flowers—human love.

While the cautious man is wondering which foot to put forth first, the courageous man "gets there" with both feet.

While the approbative man is wasting time trying to gain the respect of every one, the self-respecting man is gaining the respect of all by respecting himself.

The acquisitive man is laying up for himself treasures which moth and rust doth corrupt; the benevolent man is preserving everlasting treasures.

Hope the saviour of mankind believing in "letting a little sunshine in" eternally pitted against Cautiousness, the pessimist.

Alas, the glorious dreams of Spirituality must be brought to earth with a broken pinion by our practical friend Human Nature.

Anger and destruction—the darkest passions of the human soul—constantly made ashamed by the tender Benevolence.

The lordly, self-righteous Self-esteem, dosed with a little of the tempering humility of Veneration.

The Excelsior cry of Approbativeness is again and again hushed by the rut-loving Continuity.

The easy road to knowledge—Imitation. Causality does not agree.

Language, the natural talker, would tell all you know in a minute. What does Secretiveness say to this?

Absent-minded Causality, prevented from being so by Individuality, who keeps one busy noticing the little things of life.

Order, which might run to finicalness in the housewife, broadened by Parental Love.

Conscientiousness and Self-esteem make a vigorous resistance sometimes when Approbativeness seeks to use them for its own aggrandizement.

Vitateness, the exponent of the "survival of the fittest," certainly objects to the faculties which go to make martyrs.

Destructiveness is the close neighbor of Vitateness, and they by reason of their very closeness sometimes disagree.

Firmness occasionally takes the whole man in hand and attempts to make him over, which causes great tumult.

And so on, ad infinitum.

Half Minute Talks.

CHAS. F. BOGER.

Several years ago I read the following advertisement in one of the daily papers:

Wanted: I want a man who can run a Shay Gear Lima engine for logging railroad; I don't want excuses I want logs. I want a man who can climb into the fire box and caulk his flues with sixty pounds of steam on, and who can "get there" without having a machine shop under the cab eaves. In short, I want an engineer who will not burn out the telegraph line with complaints to headquarters. Work in Wisconsin. Steady job with adequate pay to the right party.

Not only in the railroad business, but in every business, what the employers want is results, not excuses. For the right parties there are always steady jobs and adequate pay.

Phrenology is the only science that can "fit" the right man for the right job.

You cannot succeed without capital, but that doesn't necessarily mean money. Money is important, but to my mind it is not so important as many other things. The first and most important is character. Health comes next and then associations. Business founded on friendship is friendship endangered, but friendship founded on business is friendship assured.

There is no genius like labor. There is no reward like that which comes to energy, system and perseverance.

Are things coming you way? Of course they are, if you are making them come—the only way I know of that will cause them to come.

Success depends upon you starting right and then remaining everlastingly at it.

Negative—I can't. Neutral—I'll try. Positive—I will.

A new edition of YOU just out. Get YOU and know yourself. 25c a copy. Special prices to Phrenologists for use as Examination Charts.

Occupations—Professions, Trades, Businesses

We are running a series of articles on Professions and Trades, meant to cover the mental and physical requirements for the greatest success in each profession, trade or business. Next month we will give the mental and physical requirements of the *CLERGYMAN* in order to achieve the greatest success.

The Mental and Physical Requirements of the Editor in Order to Achieve the Greatest Success.

CHAS. F. BOGER.

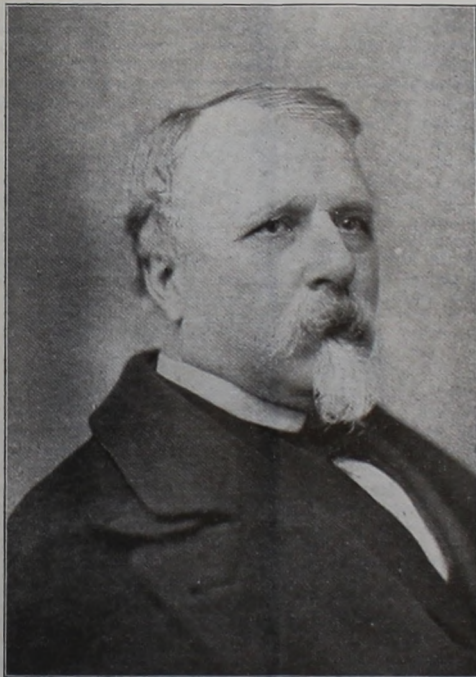
Health, in this instance as in all others, is the foundation of success. In temperament, the Mental should be the strongest, with sufficient Motive to give muscular activity and sufficient Vital to supply the brain and body with "life force" and the vitality that such a sedentary and arduous occupation demands. The mental qualifications of an Editor, depends in a measure on what kind of an Editor a young man or woman aspires to be. First, there is the Review Editor, one who is not necessarily a brilliant writer, but one who manifests, through intuitive knowledge and experience, what the public wants. He is a compiler, one who arranges the matter produced by others. He does not nor is he expected to possess all the varied knowledge of which his paper or magazine treats. It could not be expected that he would be able to write entertainingly, or even knowingly upon all scientific topics. One man has devoted his life to the study of law, another to the study of agriculture, another to the study of medicine, and another to the study of political economy. Hence the requirements of the Review Editor would

philosopher or a dreamer. Consequently he would not gain renown as an original or startling writer. In addition to a good education, the Editor, the one we are now discussing, must possess not alone strong perceptive faculties, good Comparison and Causality, but he should also manifest strong constructive ability. To him falls the lot of shaping, not alone the policy of the paper, but the subject matter as well. He requires a good degree of Ideality and Order, so that he will not disregard the appearance, beauty and regularity of the paper he edits. He ought to possess a good memory for facts generally. He must be a competent judge of character, intuitively and phrenologically. It is not enough to know that men are so, but to know why they are. The more he knows about human character the better, and the greater will be his success in understanding what will appeal to the average reader, and what will not. He must be Conscientious, just, but none the less benevolent and generous. He must manifest a good degree of Cautiousness and Secretiveness. A proper amount of the former will prevent him from being rash and the latter will give him that degree of discretion and policy necessary for the successful conducting of such an enterprise. He should be socially inclined. He ought to have strong social feelings as well as kindness. He will then be better able to appreciate the old maxim "Put yourself in his place," and not be too hasty in saying anything that he is liable to be called upon to recant. "Be sure you are right, then go ahead." An old motto, but a good one, even for an Editor.

The Political Editor differs from the Review or Newspaper Editor, inasmuch that he not only ought to possess a first class education—the more varied and copious his knowledge the better—that statement is applicable to Editorship generally, but he must have a *first class* memory to retain the knowledge requisite for his particular work. He should be able to carry in his memory the gist of all that he has written, so that there will be a consistency in what he advocates. He ought to be able to recall the principal facts in the lives of Politicians and Legislators. He must be conversant with international law, the laws of his country and the trend of affairs in foreign parts. An Editor wields a wondrous power. An Editor will address in the course of a year millions. It is therefore absolutely necessary that he has the welfare of his country and readers at heart. He must be truthful, sincere and honest. He must have in either case, Benevolence, so that he will consider other people's feelings and interests. He should have great moral courage. If justice demands that he should say something unpleasant he should do it. No man who lacks courage of the right kind will succeed as a Political Editor.

All Editors should possess strong Language, that they may express what they write with ease and facility. He wants sufficient self-confidence to believe in himself, and enough Firmness or backbone, so to speak, to maintain it. Consequently the more thorough and varied the knowledge possessed by the literary aspirant the better, and success is assured, providing he or she possesses the necessary talents or faculties indispensable for success—as an editor.

The subject of our illustration, Murat Halstead, is a Political Writer and Editor of International reputation. He is of a balanced temperament, the Mental, Vital and Motive being fairly equal. The anterior part of his head is high and broad. He has strong reasoning powers and splendid perception. Language is especially prominent. He has always been recognized as a man of indomitable pluck, energy, concentration and courage. He manifests very strong Comparison. He is severe in his criticisms. His memory for historical data, names and faces is remarkable. He represented several large and influential newspapers during the Franco-Prussian war and it was said of him, that he never forgot the name of a city, or its history. He met hundreds of noted men, and could recall instantly on the spur of the moment their names and rank. Aside from the fact that he was mentally fitted for journalism, the faculties that have aided him materially to achieve great eminence, as a writer and Review and Political Editor are Self-esteem, Combativeness, Destructiveness, Firmness, Continuity and Human Nature. Born on a farm, a poor boy, his life and subsequent achievements, is a lesson worth learning and emulating.



MURAT HALSTEAD.

necessarily differ in some essentials from that of the Political Editor. The Review Editor and Newspaper Editor are so much alike and require so much the same faculties that we will consider them as one or at least as closely allied. The Review or Newspaper Editor should have strong perceptive faculties. The majority of the Editors will be found with the lower half of the forehead more amply developed than the upper half. As a rule, except in isolated cases, they are not very philosophical. They are fact-gatherers, rather than thinkers. Of course the Editor must possess sufficient reasoning power, Causality and Comparison, so that he can understand and comprehend the logic of events. But as before stated, the average Review or Newspaper Editor is more of an observer than a thinker. His large perceptive faculties and strong comparison make him more practical than theoretical. He is naturally more critical than philosophical. He is unable to properly appreciate a



Two Religions.

I.

A woman sat by a hearthside place
Reading a book, with a pleasant face,
Till a child came up with a childish frown
And pushed the book, saying, "Put it down."
Then the mother, slapping his curly head,
Said, "Troublesome child, go off to bed;
A great deal of Christ's life I must know
To train you up as a child should go."
And the child went off to bed to cry,
And denounce religion—by-and-by.

II.

Another woman bent o'er a book
With a smile of joy and an intent look,
Till a child came up and jogged her knee,
And said of the book, "Put it down—take me."
Then the mother sighed as she stroked his head,
Saying softly, "I never shall get it read;
But I'll try by loving to learn His will,
And His love into your heart instil."
That child went to bed without a sigh,
And will love religion—by-and-by.

BERNIE BABCOCK, in "Ram's Horn."

Child Culture.

BY FRANK TASKEL.

This topic involving as it does, the correct bringing forth and the future guidance and development of those who are to be the coming rulers of society, is worthy the very best mental attention we are capable of giving it.

The mechanical architect in preparing himself for a career does not stint himself in the way of acquiring such knowledge and skill as shall be of the highest service to him in his chosen vocation. This is also true of those following other lines of work. A proper fitting for one's work is of course essential to success in that work. And in this place it may be said that the value of the material to be used and the character of the structure to be erected should be a factor in determining the completeness of the preparation.

Those who are to follow the work of child rearing and training should in no wise be an exception to this rule. There is no other task so important as formulating a life. Its results are so far-reaching that if it be done at all it should be done well. In this matter the individual alone is not the only consideration. We must look to the beneficent effect on society of a well generated and well reared life, in comparison with one of the opposite character. Each child born is a new compound. It is a compound of mentality. It is a compound that is everlasting in its nature. It is also in a measure unchangeable. Yet the proportionate strength of its component factors may be changed by a well ordered treatment of the case. In assuming the function here contemplated a correct insight into "child nature" should first be obtained. We should know the conditions of its creation and the influence of certain forces that may be applied to it. Child nature is very plastic and the younger it is, the more easily moulded. It is then not "so set in its way." In fact it does not know any "way." It has no way of its own. Its way is the way of its guide or associate. It is a bundle of observation, memory, impressibility and imitation. It is not original. Its powers of independent proceeding are still latent. Instead of being a leader it is a follower, and the younger the more undoubtedly does it follow. (The effect of prenatal influences need not be treated here except to say that then may character be the most easily moulded.) Now if you expect to be of service in the formation of good phases of character see to it that you are a worthy leader of the following child. The responsibility is on the Guide. He must show the path. Where he goes will the follower go. It is not enough that children be instructed to keep out of harm's way, but they should be advised to hunt for safety and security. The labor

is not completed by influencing a child to shun the bad, but it should be helped to seek the good. Much more care should be taken to form the child character in the way of positive righteousness than in the way of negative innocence. The first is action the second inaction, the former involves development, the latter permits decay, the one secures strength, the other insures weakness. All of these things must be taken into account if good is to be the result. It is not difficult to exercise too much parental oversight for the lasting good of the child. This has a tendency to check the independent action of the child. This lack of action is sure to result in personal incapacity. Action strengthens, while inaction weakens. Parental dictation means the slavery of the child, a slave can never fully develop. A slave can be held as such only by the prevention of mental balance and its growth. Parental dictates should not be made the law of the child's action. The laws that apply to the child apply also to the parent and have a foundation deeper in the constitution of things than the ephemeral states of the average parental mind. It is true that the mind of the parent or teacher should be the interpreter of the law and also its executor, but this state of things does not constitute the parent a law-giver. Law giving must needs flow from a higher power. The proper way to get at the solution of this problem is for the parent to make an associate or companion of the child. This may be done by placing both on an equality as relates to the laws governing human conduct. I cannot persuade myself to believe that there is any primary difference in this respect. The laws that relate to the behavior of the child relate also to the demeanor of the parent. Of course different relative positions of the two make it that both should not act alike, yet both should act right and the burden of the responsibility is on the parent. The parent should be the best friend of the child. If this relationship be effected and the parental life is regulated by a harmonious action among well cultured faculties then the child life shall, with the coming years ripen into a righteous personal strength, that shall secure it as an efficient factor in the society of the community, the state and perhaps eternity.

Martin and the Ram.

BY HOSEA P. MYERS.

Martin, who lived in a large city, was very glad to accept his Uncle Howard's invitation to visit him on his farm during the school vacation in July and August. When Martin arrived at the farm he was welcomed by his uncle and became delighted with everything he saw. "Martin," said Uncle Howard the next morning, "you are welcome to go any place and see everything on the farm, let me see, I notice that your head is very wide just above the ears, so I know you are not a lazy boy, but lively and wish to be doing something all the time. I must warn you not to go in the field where the sheep are unless there is some older person with you, because there is a cross old ram among the sheep that will try to hurt a little boy if he sees him alone." "All right, uncle," replied Martin, "I shall be careful and not go in the field, where the sheep are."

During the day as Martin was roaming over the farm he discovered that he was in the same field where the sheep were. At first he was very much frightened and thought of what his uncle had told him and decided to run for the fence, but after taking a second look at the sheep, he saw that they were all lying down, except some beautiful little lambs that were playing near the fence not far from him. He stood still for a moment and then said almost in a whisper, "I would like very much to catch one of those little lambs and hold it in my arms. I think that the old sheep are asleep so they will not see me."

He then began to run toward the lambs, and after a short hard chase, succeeded in running one of them into a corner of the fence where he caught it, and placing his arms around it, raised it from the ground, which caused it to cry Ba, ba, ba. The noise attracted the attention of the old sheep and they instantly sprang to their feet and with a frightened look watched Martin and the lamb. Soon the old ram pushed his way to the front of the herd to see what was the trouble and observing the lamb struggling

in Martin's arms, he was soon bounding rapidly forward to rescue it.

Martin had been trying so hard to hold the lamb, that he did not see the ram until he was almost up to him. The real truth of what Uncle Howard had told him about the ram now flashed through his mind and he made a quick jump and ran fast as he could with the ram following close behind. Martin shouted loudly for help but he was too far from the farm house for any person to hear him.

After running very hard for several minutes he began to feel that he could not keep going much longer and would fall down and become a prey to the mad ram, but he kept on, and looking up a welcome sight met his eyes. He was almost at the barn where he would be safe. This gave him fresh courage and he dashed on, when all of a sudden he stopped and stood still, for he was on the bank of a creek that he had failed to see when he looked toward the barn. There he was facing deep water, how deep he did not know, behind him was the ram.

He paused a moment, but did not have time to turn back from the bank of the creek for the ram with a furious bound leaped against him and pushed him into the water and then came tumbling after him. Instantly Martin and the ram were struggling in the water. Uncle Howard, who happened to be in the barn at that moment heard Martin's cries for help and rushed to the bank of the creek and waded into the water in time to grab Martin and save his life, just as he was sinking for the last time.

Uncle Howard shouted for his son who came hastily to the spot, and together they worked with Martin until he was fully restored to consciousness.

We take great pleasure in showing a photograph of the ten-year-old boy, Emery Green, who wins a prize in the prize contest this month. We think you will all heartily agree that he deserves the prize, after reading over his answer. The only serious mistake is the omission of the faculty of Human Nature.



Following is his answer:

DEAR EDITOR: I think this Indian had for his predominating faculties that of Self-esteem, he thought he was good as the Governor. Destructiveness helped him to kill the calf. Firmness says "do nothing without pay." Alimentiveness gave the taste for fire-water. Approbativeness and Hope makes him untruthful in the hopes he will get more money. Causality shows where he sits down to think, also in his answer of "Head work." Cautiousness, Secretiveness and Vitativeness makes him cunning and fear for his life. Then his negative Combativeness, Benevolence and Conscientiousness makes him lazy and unkind.

I do not exactly expect to win this prize, for there are more older and wiser heads than mine will undoubtedly send in their solution, however I've done my best. I am 10 years old, attend the S. E. Gross School and am in the fifth grade. If I get HUMAN CULTURE, I will give it to my teacher, so she will know why it is so hard for me to keep from whispering in school.

Yours very respectfully,

EMERY GREEN, Grossdale, Ill.

The Parson's Farewell Speech.

Beloved Bruth'ren: I don't 'low God lubs did 'ere Church, kaze none ob you eber die; I know you don't lub one 'nudder, kaze I neber marry any ob you; I know you don't lub me, kaze you done pay me no salary—you'n's contributions has been rotten apples and mouldy fruit—and you knows the good book says "By their fruits ye shall know them."

I'se been called away. I'se gwine to be pahson in de State Penitentiary, where I goes ye kaint come, but I goes to prepare a place for you and may the good Lawd have mercy on your souls. Good bye.

We realize that it is hardly fair for the children to compete with grown-ups, so next month we will offer a special prize to children under fifteen years, of the book "Love of Life and Life of Love," a book for boys and girls, by Leon Andruth.

To others, we will give a copy of Vaught's Practical Character Reader.

This contest is not limited to subscribers to HUMAN CULTURE. We would be glad to have all readers try it.

Winners of prizes for February: Erick Erickson, Castana, Iowa; Emery Green (10 years old), Grossdale, Ill. Honorable mention, Miss Ella Hayden, Springfield, Oreg.

Francois Joseph Gall.

Francois Joseph Gall was born in a village of the Grand Duchy of Baden, on the 9th of March, 1758. His father was a merchant and mayor of Tiefenbrun, a village in Swabia. His parents, professing the Roman Catholic religion, had intended him for the church; but his natural disposition was opposed to it. His studies were pursued at Baden, afterward at Brucksal, and then were continued at Strasburg. Having selected the healing art for his profession, he went in 1781 to Vienna, to the Medical School there.

The first written notice of his inquiries concerning the head appeared in a letter to Baron Retzer, which was inserted in a German periodical journal in December, 1798. In reading this letter, one will be surprised to find contained in so few pages, written so long ago, all the principles of the physiology of the brain. It will be observed, that Gall clearly defined the object of his researches; namely, a knowledge of the brain, in relation to the fundamental qualities of man, illustrated by that of the instincts and propensi-



Dr. Francois J. Gall, Discoverer of Phrenology.

ties of animals in connection with their cerebral organization. This paper is a valuable document for the history of the science, and should convince everyone that to Gall alone belongs the glory of having discovered the true physiology of the brain.

From November, 1807, Dr. Gall made Paris his permanent home. Here he lectured and worked for the promulgation of his discovery until in March, 1828, at the conclusion of one of his lectures, he was seized with a paralytic attack from which he never recovered, but died on the 22nd of August, 1828, in the seventy-second year of his age. His remains were followed to the grave by an immense concourse of friends and admirers. His death gave rise to a succession of eulogiums and attacks in the French newspapers that had scarcely ever been paralleled, and public sentiment was warmly and loudly expressed in his favor.



PHYSICAL CULTURE



DR. ALBERT WHITEHOUSE

FREE CONSULTATION: Subscribers have the privilege of asking questions or consulting Dr. Whitehouse on matters of Health. Questions of general interest will be answered under the head of "Queries" and initials only will be printed. Those wishing personal answers or advice will please enclose 2c for postage. Address 304 W. 116th Street, New York City.

PERSONAL HYGIENE.

Hygiene is the study of the general laws of health and what is meant by personal hygiene is the studied attention given to matters of a personal nature that promote healthy conditions. Each person should devote a certain amount of care to what might be called details with regard to his or her personal well-being. Neglect of these details may not materially affect the general health, yet it may cause discomforts that indirectly may conduce to more serious consequences. Allowing that one cannot be too careful in even small matters relating to that most precious of possessions—good health—and from the fact that serious conditions sometimes develop from apparently trivial beginnings, the time and attention given to the extra care of the body is well worth the while.

On arising in the morning the first duty should be to cleanse the mouth and teeth. An antiseptic mouth wash should be used and the throat gargled with it. Add a little water to a small quantity of listerine, and for the teeth use on the brush some prepared chalk. A glass of cool water sipped is next in order. The teeth should be brushed after each meal. The condition of the teeth is important in relation to health. Decaying teeth besides giving an offensive odor to the breath, favor germ breeding and produce toxins or poisons which reach the stomach. Then again poor teeth means imperfectly masticated food which surely leads to stomach derangements sooner or later.

"A woman's glory is her hair" it is said and it should be a man's too. The hair and scalp are much neglected until the result of the neglect bring attention to it. The cause of the loss of hair is very much of a puzzle in some cases, but in many it is due to lack of care to the scalp. The main cause is due to a poor state of general health and the hair suffers as well as other parts of the body from lack of proper nutrition from impoverished blood. As proof that the head should not lose the natural covering is the fact that very old persons retain a thick growth of hair to the end. Comparatively few women become bald. As a rule women take more care of the hair than men; they are obliged to on account of its length and the necessary dressing. The scalp should be kept clean. Dust and floating germs lodge in the hair and find a settling place in the scalp, and also the scales of the outer skin of the scalp together with the dried oily secretions of the sebaceous glands combine to form a layer of debris which is deleterious to the health of the hair. The head should frequently be thoroughly washed just as much as any other part of the body. Cheap and injurious soaps should not be used. Castile soap is reliable. To cleanse the scalp of what is called dandruff apply a pure oil or vaseline to the scalp at night and in the morning wash with warm water and resorcin soap, five per cent—a cake costs twenty-five cents. It is made in France and imported. The scalp is benefited by vigorous rubbing with a towel and loosening with the hands, it stimulates the circulation of the blood. Each person would do well to be particular to use only their own strictly private comb and brush, and to have them frequently washed in an antiseptic solution. Prevention is better than cure and one cannot be too careful.

This reminds me of another matter which is treated with indifference, that of using a common towel for the face and hands, I mean one that is used by others. It is no doubt the means of spreading infection of various disorders. Members of the same family should have their towels and sponges and wash cloths for their sole use. Bath tubs are a common source of infection, more so than is generally supposed. Great care should be taken to keep them scrupulously clean and they should be cleansed immediately after use each time and dried. Antiseptics sufficiently strong should always be kept on hand so that solutions could be readily made and applied in various connections. Not much time is taken up by all these extra precautions and they are well worth the time and effort. That they are not used more is due to lack of thought about them. Bichloride of mercury, carbolic acid, and permanganate of potash all make effective antiseptic solutions and the last named perhaps the most advisable, as a large solution can be made from a small amount and kept bottled ready for use. Its cost is very small

indeed. The waste pipes from wash bowls and bath tubs and from sinks should be treated with it periodically. It must be used carefully as it stains the flesh, but the stains are easily removed by pumice-stone. By the way, a piece of pumice-stone should be one of everybody's toilet outfit. It will clear the skin of ink-stains and soften calloused parts.

The care of the hands should be a matter of daily attention. The nails trimmed to proper proportions. In my opinion extra long nails are an abomination—they should not reach quite to the end of the fingers. Soap and water and a good rubbing with a towel are sufficient to keep them polished and good health will give them the pink hue. All the manicure outfit necessary is a small pair of clippers or scissors and a fine file. You can tell much of a person's character by the appearance of his or her finger nails. Much more of course is shown by the shape of the fingers and hand. Chapped hands in the winter time can easily be remedied by rubbing in some pure olive oil a few times on retiring. I have noticed many people sit down to partake of a meal without first washing their hands and among a class that one would not expect it. The hands coming as they perforce do, into contact with many articles that are more or less soiled must have adhered to them much that is unclean and which is transferred to the bread handled.

This article will be continued next month. Some of my readers may think that it is being over-particular to pay so much attention to some of the matters I have referred to; that life is too short to bother with them. They are matters of cleanliness which make towards healthfulness. I repeat "prevention is better than cure." Cleanliness is next to godliness they say. I place it first. I need not be affected by contact with a godless person, but with an uncleanly one I should be. A clean person is very likely to be a good person too.

QUERIES.

Question.—How soon should a child begin to take systematic physical training? E. B., Chicago.

Answer.—A healthy strong child does not need any systematic exercise. It will bring the body into sufficient activity at play. Some children play too hard. If any weaknesses of the child are noted or any predispositions to physical ailments suspected, then a carefully prescribed training course should begin as early as practical to counteract them. Inherited tendencies should be diligently sought for in all children. By a phrenological examination this could be made more thoroughly. Be sure to get expert advice.

N. B.—I have had several letters asking advice about children. This shows that some parents are awakening to their responsibilities. I will arrange to prescribe the best course to follow for counteractive measures if full particulars are sent.

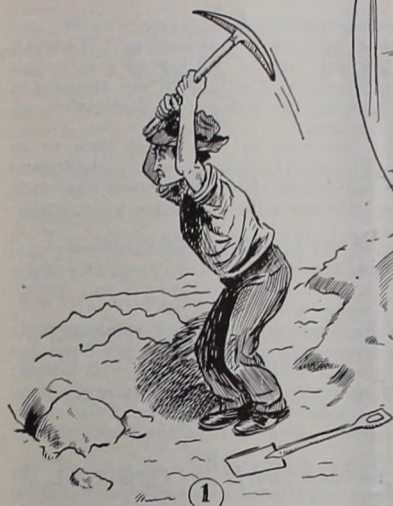
Question.—R. H., Madison, Wis., writes: Am young lady 22. How can I improve complexion without resort to beauty specialists so-called?

Answer.—I could not advise you means that would surely be effective because I do not know your habits which cause you to need advice. If you have good health in every way you should have a clear fresh complexion. Diet, exercise, breathing, clothing and habits all influence the health and appearance.

Question.—L. E. M., Portland, Ore., writes: After taking the exercises you presented in a previous number of HUMAN CULTURE I feel distressed somewhat, though the movements are simple and light. Am rather stout man.

Answer.—You did not read my directions carefully enough. Those exercises could be varied to suit different conditions. In your case they should be done slowly with stops or rests for deep full breathing. Your heart is not accustomed to meet the demands of quick efforts. Most stout people are phlegmatic and are benefited by quick movements. Where any peculiarities of the heart's action are noted specially prescribed exercises only should be taken, they are most effectual.

WORKING FOR \$1.25 PER DAY.
HE DID NOT KNOW TO WHAT TRADE,
PROFESSION OR BUSINESS HE WAS
BY NATURE BEST SUITED.



②
HE CONSULTS PROF. BOGER AT THE
CHICAGO INSTITUTE OF PHRENOLOGY.

SEVEN YEARS LATER,
A SUCCESS.



Practical Scientific Phrenology and What It Can Accomplish.

CHAS. F. BOGER.

Taking the above illustration in a literal sense there is abundant proof at the office of the Chicago Institute of Phrenology to silence the skeptic as to the practicability of "Scientific Phrenology." If you are a doubter we will be pleased to place you in direct communication with men and women who owe their success in life to scientific examination of character.

There is a difference between the average phrenological examination based upon protuberances and one that has for its foundation the physical examination of the applicant, as well as a correct interpretation of the various combinations and a final estimate, based upon the activity and not the size of each individual organ of the brain. As Dr. Hollander aptly states: "It is not a question of protuberance or depression of the surface of the brain or skull, but it is a question of a correct estimation and comparison of brain masses." He also says: "It will be seen then that we lay great stress on the relative proportion of the several parts of the brain as an indication of mental manifestation. But not in every case where the size and shape of the brain proves favorable will the mental operations get well performed, for there are other things which may impart unusual energy of function or impede the activity of the brain. The digestion, circulation of the blood, or other functions may be out of order and exert an exciting or deteriorative influence on the brain, however well proportioned."

In order to have a proper appreciation of the science of phrenology it is absolutely necessary to understand, in a measure, of what it consists. To the uninitiated Phrenology simply means "bumps." This erroneous impression of the science has been conveyed by the symbolical head, with the organs or faculties marked upon it, and the popular idea of a Phrenologist is one who goes about the country feeling bumps and delineating character therefrom. True, the itinerant "Professor," who is wholly unacquainted with the anatomical and pathological conditions of the brain and body, who swoops down on his client's head, feeling for cranial hills and hollows, is in the main responsible for the prejudice that still exists against this noble calling.

To understand the underlying principles—the foundation of Phrenology, we must bear in mind that "education will not create talents." No amount of application will make a doctor, a lawyer,

an orator or a mathematician out of the man who does not possess the structural conditions necessary for such accomplishments. Too much stress has been laid upon cultivation and not enough on structural conditions. Cultivate, cultivate has been the universal cry. It has been the refuge of all the incompetents who practice Phrenology. They seem to think that brains can be grown as readily as grass. If you do not possess certain talents, all that is necessary is for you to cultivate in order to get them. Instead of selecting a vocation that a young man is constitutionally fitted for now, they invariably select some other, and tell him to cultivate his powers and in the course of a few years he will be a success in that line. Isn't it ridiculous? Did you ever see a young lady truly succeed as a painter, or a musician, who wanted to, but who lacked the fundamental structural conditions? Do you know of a man who truly succeeded in the practice of law, oratory, politics, simply because he possessed strong language, memory, comparison and causality and was very deficient in human nature, self-confidence, courage, force, firmness and concentration? Would he succeed as a leader or debater? Of course, he could cultivate his latent powers; no one denies that, but the question is *how much*? Would it be reasonable to expect that he would equal, even after years of unrelenting toil, the man who possessed these same faculties strong, all other conditions being equal? Of course not. It is not alone a question of Phrenology, but one that embraces the structural conditions of the brain, skull and body. What is more, it is common sense. What is necessary to raise Phrenology in the estimation of the public generally is to stop figuring on what can be accomplished after years of cultivation, but what can a young man or a young woman best do now. In early childhood there are possibilities for change of growth and cultivation not dreamed of in persons of more advanced age. The average man knows to a certain extent his talents and his defects. When he calls on a Phrenologist he does not want to be experimented upon or be compelled to cultivate something which he does not possess, or if he does, in such a small degree that it would require a lifetime to develop them sufficiently for him to manifest even mediocre ability. What he wants to know is: what am I best adapted for now, according to my health, physique, structural conditions, etc., and the reason why. In order to judge correctly the phrenologist must be conversant with the anatomical, pathological and physiological conditions of the body as well as the brain. He must understand diagnosis and chemistry. If not a physician he must at least be competent to examine his client physically to ascertain the condition of his health. Is he suffering from some disease that would bar

him from following a certain pursuit? Health is the corner stone of success. It is the foundation, the heart of an up-to-date scientific analysis of character. Without taking that as a basis no one who practices the science as a profession can hope to succeed. What the boiler is to the engine, in size, strength and power, so is the body to the brain. They are so interwoven as to be inseparable. One depends upon the other for guidance and maintenance. It is idle to talk about the power of certain faculties, or the brain as a whole, until we understand thoroughly the condition of the body from which it derives its support and energy. No one can succeed beyond his natural structural conditions, physical and mental. No amount of effort will change a man or a woman possessing a distinct Mental temperament into a Vital. Neither will it change a Motive type into a Mental. You can modify or increase but you cannot completely eradicate prenatal influence. All the painstaking and conscientious effort in the world will not change the man of moderate brain power into a man of great intellect. The seed and structural conditions must be there. Mankind may be likened to various liquid measures—pints, quarts and gallons. No matter how much you try you cannot put a quart of water into a pint bottle, nor a gallon into a quart. However, when they are full, the mission for which they were intended is complete. So it is with men. If we cannot be a gallon in intellect we can be a quart or a pint. Whatever we are, we can be full—so to speak—up to the rim; we can do our best to the full extent of our capacity, and in doing that we are doing all that our Creator expected of us. Life is too short for continual experimenting. "Hold to that which is good" is a good rule. What the busy world wants is results. The way to get them is to use your strongest faculties, those that will uplift and not degrade; those that will land you on the top rung of the ladder at the earliest possible moment. The man or woman is recognized not for what they are going to do a few years hence, but for what they can do NOW. Act in the living present. If you do that you can afford to let the future take care of itself.

We are in receipt of an account of a phrenological interview held in Sweden between Prof. Wm. E. Youngquist, of Stockholm, and Prof. Ohrvall, one of King Oscar's appointed Professors in Physiology and Anatomy at the Uppsala Royal University. We regret that space will not permit our giving the interview as it was sent to us, but it is interesting to note that Professor Ohrvall acknowledged to Professor Youngquist that many of the European authorities on anatomy and physiology had given Dr. Gall credit as the discoverer of the speech center; that Dr. Gall was the man who discovered the crossing of the fibres in the pons varolii and the corpus callosum; he also read from Dr. Bunge's Physiology, where that authority had said that Dr. Gall was a great anatomist, etc.

Professor Youngquist made a strong and effective plea for phrenology, which will, without doubt, bear fruit. The world needs many such energetic workers for this science.

We would announce that Professor Youngquist has written two booklets on phrenology in the Swedish language, one of which sells for 15 cents, and the other for 10 cents each, and which can be purchased at this office. We also have some phrenological head charts (Swedish) at 10 cents each.

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The *Phrenological Journal* for March contains "The Character and Work of the Rt. Rev. Samuel Fallows," "Memory," sketch of Mrs. Emma Booth Tucker, "The Rationale of Phrenology," "Have You got the Humeritis?"

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Those that have been sufficiently interested even to scan my articles have no doubt noticed frequent references to "Vaught's Mail Course in Phrenology." I am always willing to give proper credit—especially when so doing will add weight to my statements. In citing "Vaught's Mail Course in Phrenology" I feel that I am quoting from an authoritative source.

I found the course helpful, however, in more ways than as an authority to back up my assertions. It helped me to understand not only my friends and acquaintances but strangers; and most important of all, myself. Yes, more than this; it helps me to understand life.

I consider phrenology a direct aid to success and happiness; and while one can learn much from HUMAN CULTURE and "Vaught's Practical Character Reader," he cannot acquire even a fair knowledge of this science unless he makes a study of it.

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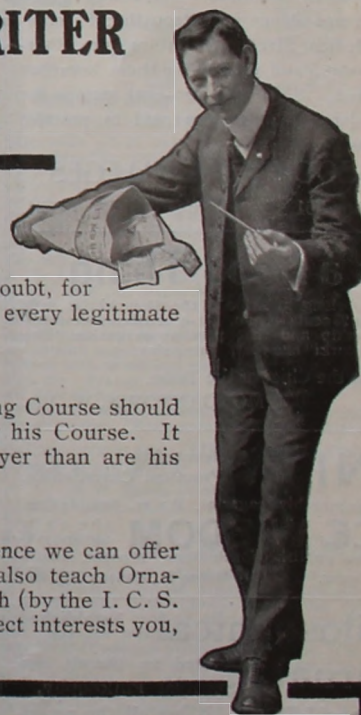
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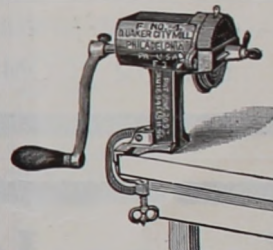
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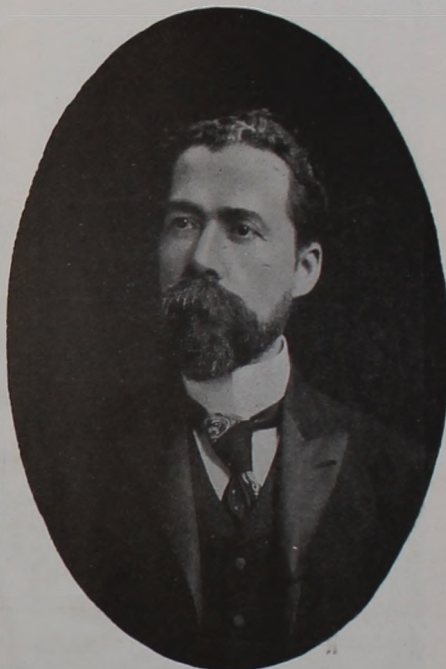
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